



Tokyo Stock Exchange Prime Market 6143



**FY2024/12
Results Briefing**

Sodick Co., Ltd.

February 19, 2025



FY2024/12
Financial Results
Summary

Financial Results Highlights (FY2024/12)



Consolidated Results	<p>Return to profitability for the first time in two years due to increased net sales in all businesses and progress in structural reforms</p> <p>Net sales: 73.6 billion yen +9.7% YoY</p> <p>Operating profit: 2.2 billion yen -%</p>
Machine tool	<p>Net sales increased due to a slight increase in sales volume and depreciation of Japanese yen, and profit increased significantly due to a decrease in cost of sales, additionally</p> <p>Net sales: 51.3 billion yen +10.0% YoY</p> <p>Segment profit: 3.4 billion yen +331.7% YoY</p>
Industrial machinery	<p>Number of receiving orders increased driven by strong demand for optical connectors and recovery of profit due to a shift to sales of more profitable models</p> <p>Net sales: 9.5 billion yen +10.8% YoY</p> <p>Segment profit: 0.8 billion yen -%</p>
Food machinery	<p>Demand, mainly, for cooked rice production systems and noodle making machines remained robust in Japan and overseas. Both net sales and profit increased YoY.</p> <p>Net sales: 7.6 billion yen +11.5% YoY</p> <p>Segment profit: 0.9 billion yen +10.7% YoY</p>
Others	<p>Net sales of the precision dies and mold operations and ceramics increased, and losses reduced through structural reforms and reductions in SG&A cost</p> <p>Net sales: 5 billion yen +2.5% YoY</p> <p>Segment profit: -0.3 billion yen -%</p>

*The adjustment amount for segment profit: -2.6 billion yen

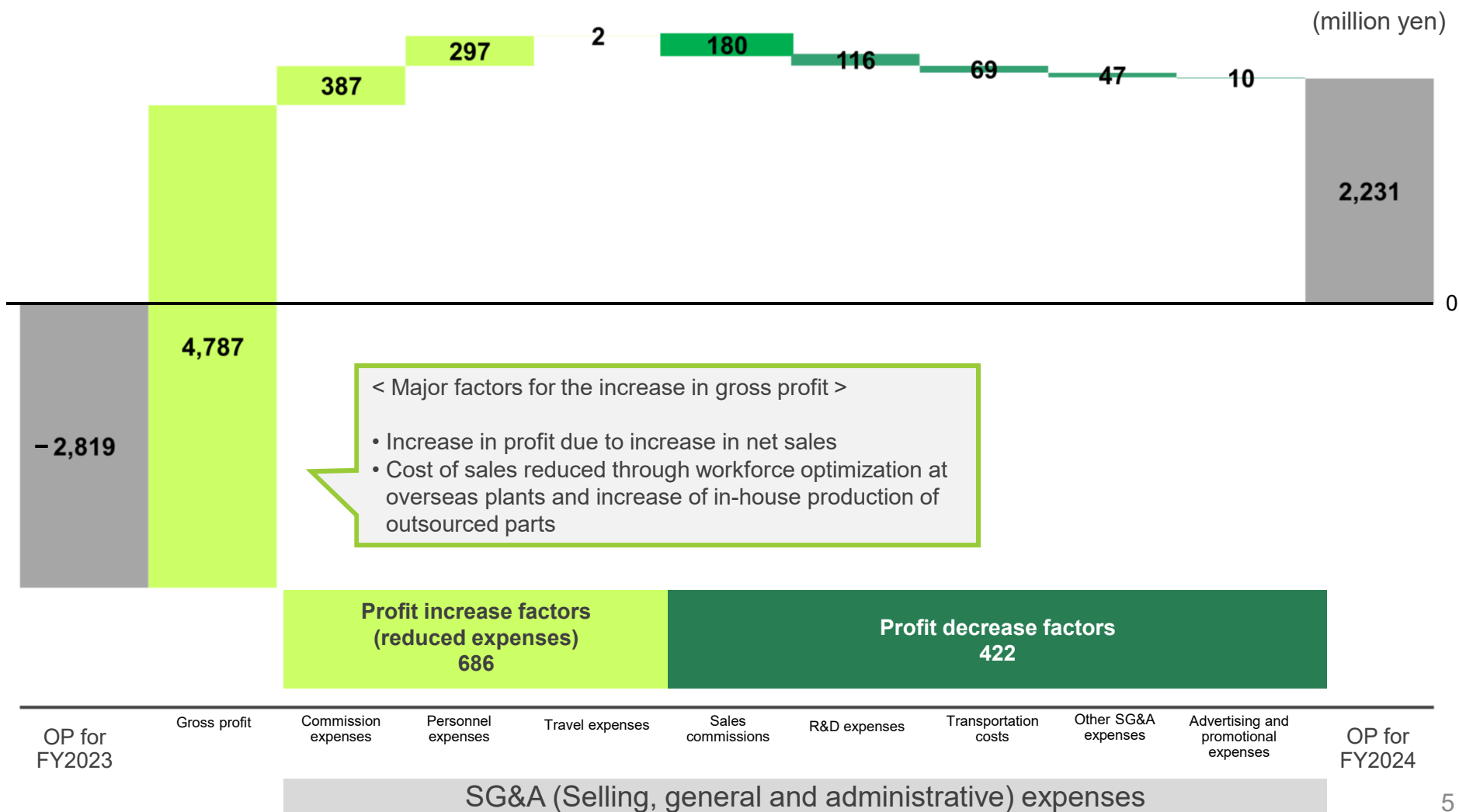
Financial Results Summary (FY2024/12)

- ✓ Net sales increased in all businesses and gross profit margin significantly increased year on year due to progress in structural reforms.
- ✓ SG&A expenses also reduced, resulting in operating profit returning to profitability, and ROE has improved to the 5% level.
- ✓ Foreign exchange gains of 0.8 billion yen due to the depreciation of Japanese yen during the fiscal year under review, resulting in an ordinary profit of approximately 3.6 billion yen.

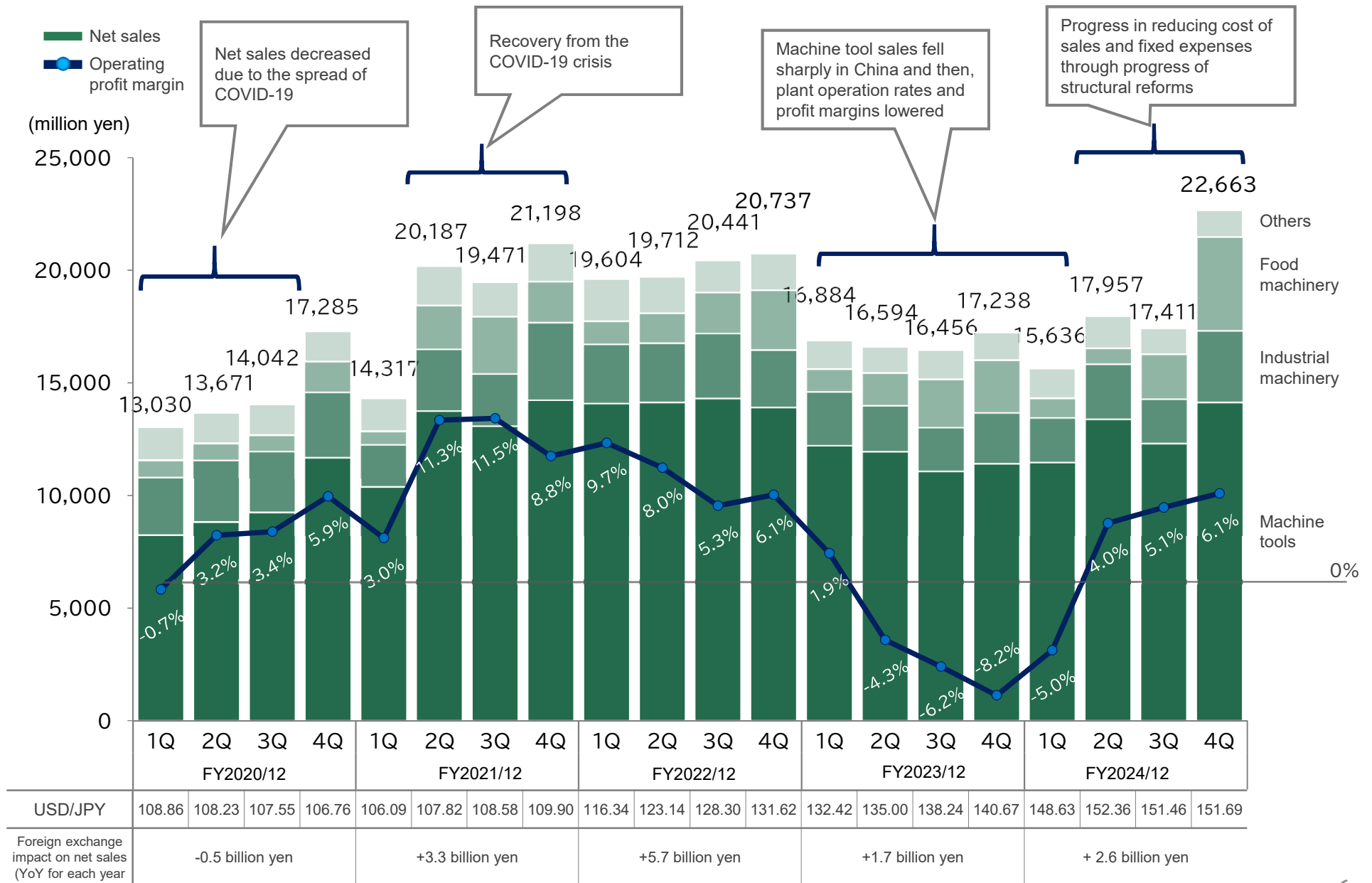
(million yen)	FY2020	FY2021	FY2022	FY2023	FY2024	YoY Change
Net sales	58,030	75,174	80,495	67,174	73,668	9.7%
Operating profit	1,852	6,813	5,813	-2,819	2,231	–
OPM	3.2%	9.1%	7.2%	-4.2%	3.0%	7.2pt
Ordinary profit	2,046	8,588	8,275	-1,257	3,627	–
Profit	1,346	6,591	6,021	-4,604	4,115	–
ROE (annual basis)	2.3%	10.0%	7.8%	-5.8%	5.1%	10.9pt
Capital investment	2,448	3,451	4,681	6,009	2,759	-54.1%
Depreciation	3,399	3,452	3,602	3,792	3,584	-5.5%
R&D expenses	3,220	3,216	3,168	3,435	3,035	-11.6%
Average rate during the period						
USD/JPY	106.76	109.90	131.62	140.67	151.69	11.02 down
EUR/JPY	121.88	129.91	138.14	152.11	164.05	11.94 down
CNH/JPY	15.48	17.01	19.45	19.81	21.01	1.20 down
THB/JPY	3.42	3.44	3.75	4.04	4.30	0.26 down

Analysis on Change in Operating Profit / Loss

- ✓ In addition to an increase in net sales, gross profit significantly increased year on year due to the increase of operation rate of factory through progress in structural reforms. (Gross profit margin +4.0% YoY)
- ✓ SG&A expenses decreased by about 0.3 billion yen from the previous year due to cost reductions, and operating profit increased by about 5 billion yen.



Trends in Net Sales and Operating Profit Margin (Quarterly)



Financial Results by Segment



(million yen)	FY2020	FY2021	FY2022	FY2023	FY2024	YoY Change
Machine tool segment	38,024	51,485	56,492	46,706	51,355	10.0%
Industrial machinery segment	10,931	10,367	10,656	8,630	9,560	10.8%
Food machinery segment	3,585	6,884	6,813	6,902	7,695	11.5%
Other segments	5,488	6,437	6,533	4,934	5,057	2.5%
Total net sales	58,030	75,174	80,495	67,174	73,668	9.7%
Machine tool segment	2,896	7,176	7,046	798	3,447	331.7%
Industrial machinery segment	596	503	820	-478	823	—
Food machinery segment	65	830	447	876	969	10.7%
Other segments	319	811	313	-954	-323	—
Total segment profit	3,878	9,321	8,628	241	4,916	—
Adjustment amount	-2,025	-2,507	-2,814	-3,060	-2,685	—
Total operating profit	1,852	6,813	5,813	-2,819	2,231	—

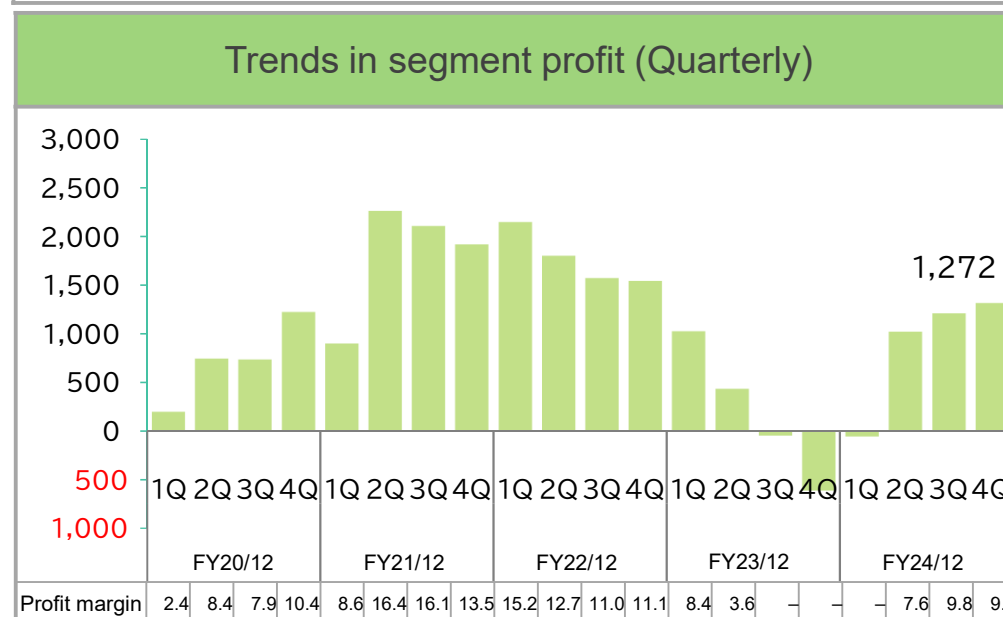
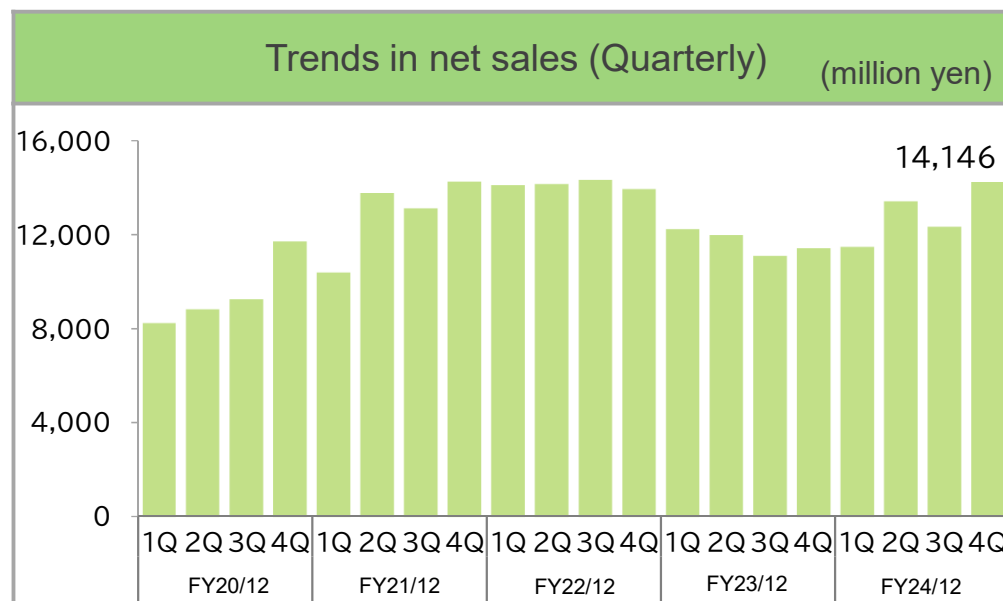
Financial Results by Segment



Machine Tool Segment

Net sales	<p>Japan: In automobile and semiconductor industries, investment remained stagnant. Electronic, aircraft and medical device components remained robust.</p> <p>Greater China: Overall market remained weak, but our EDMs (electrical discharge machines) are strongly requested for use in manufacturing dies for MT connectors.</p> <p>Asia: Overall market remained robust. Especially, connectors and semiconductors in South Korea, 2-/4-wheel vehicles in India, and automobile parts in Thailand, remained robust.</p> <p>North and South America: Demand for aircraft, electronic components, and medical devices remains robust. Demand for AI-related semiconductors and optical connectors is increasing.</p> <p>Europe: Heavy impact of the prolonged downturn in automobiles. Aircraft components and medical devices remained robust.</p>
Profit	Segment profit significantly increased due to reduction of cost of sales owing to progress in production structural reforms such as consolidation of production in China

(million yen)	FY2023	FY2024	YoY Change	
Net sales	46,706	51,355	4,648	10.0%
Segment Profit	798	3,447	2,648	331.7%
Profit margin	1.7%	6.7%		

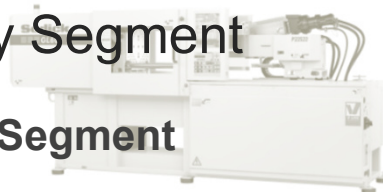


Profit margin	2.4	8.4	7.9	10.4	8.6	16.4	16.1	13.5	15.2	12.7	11.0	11.1	8.4	3.6	-	-	-	7.6	9.8	9.0
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Financial Results by Segment



Industrial Machinery Segment



Net sales

Japan: Although overall market conditions remained weak, optical connectors for data centers and smartphone components and others remained robust. Demand for capital investment in optical connectors is particularly strong.

Greater China: Although overall market conditions remained weak, optical connectors, high-precision actuators for smartphones and others remained robust.

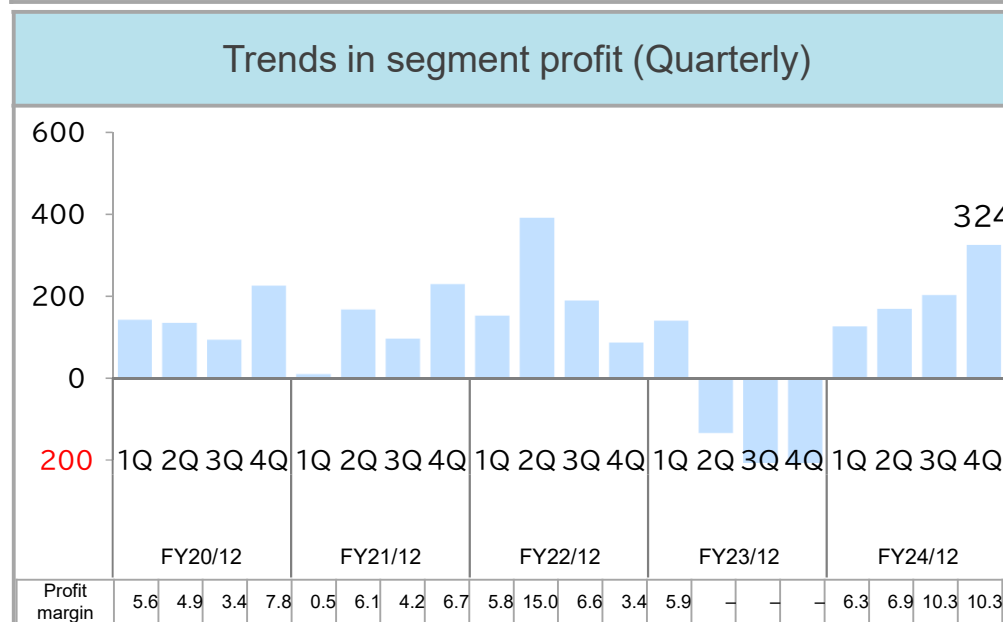
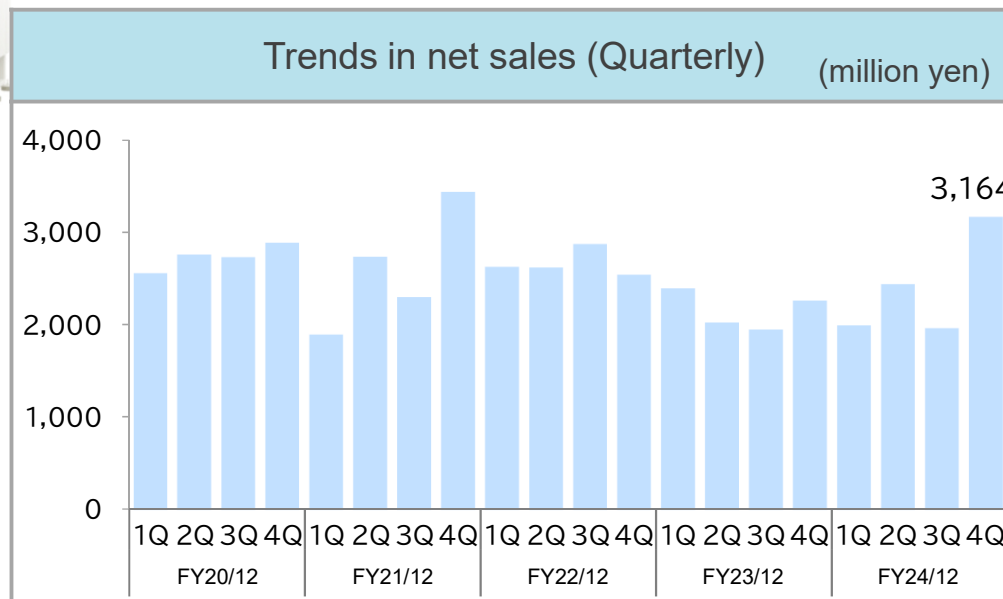
Asia: Mobile connector sales remained robust. (South Korea)
Domestic automobile sales were sluggish. (Thailand)

North America: Demand for optical connectors remained robust.

Profit

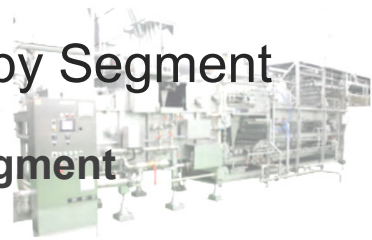
Net sales increased due to a shift to sales of more profitable models. Segment profit increased due to reduction of cost of sales.

(million yen)	FY2023	FY2024	YoY Change	
Net sales	8,630	9,560	929	10.8%
Segment profit	-478	823	1,301	-
Profit margin	-5.5%	8.6%		



Profit margin	5.6	4.9	3.4	7.8	0.5	6.1	4.2	6.7	5.8	15.0	6.6	3.4	5.9	-	-	-	6.3	6.9	10.3	10.3
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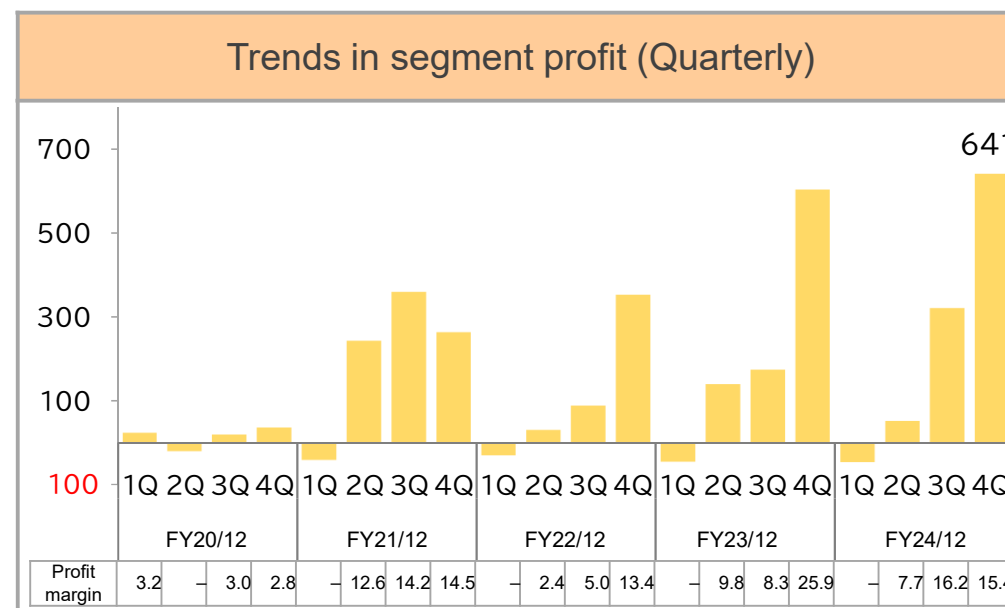
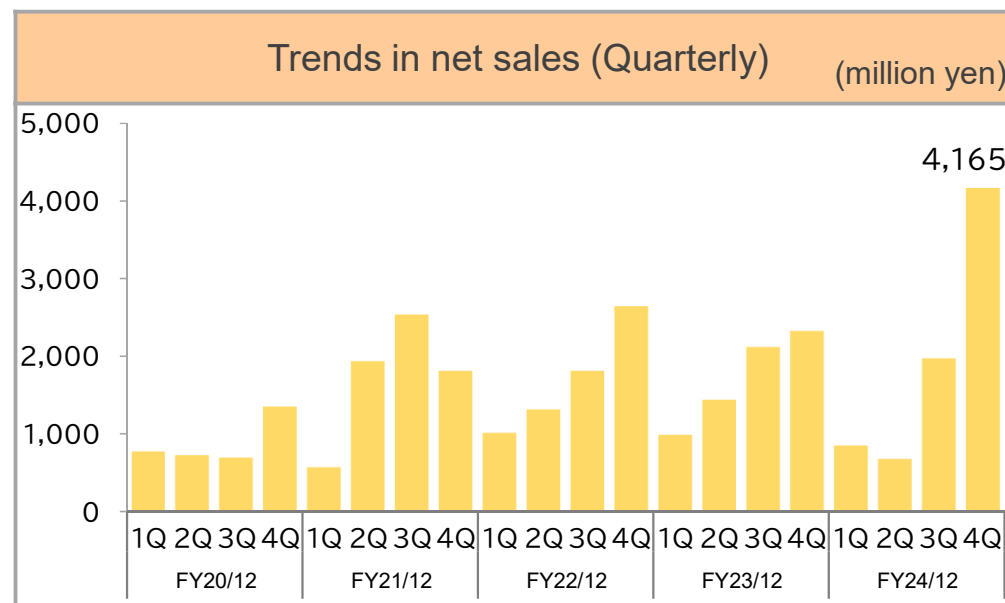
Financial Results by Segment



Food Machinery Segment

Net sales	Demand for noodle making machine-related equipment and aseptically-packaged cooked rice production systems in Japan and overseas remained robust.
	Demand for replacement of rice production systems and noodle making machines continued in Japan.
	Market conditions in Greater China and Asia remained generally robust. - Aseptically-packaged cooked rice production systems in China - Received orders for frozen noodle making machine in China, Taiwan and South Korea
Profit	Segment profit increased due to increased net sales while controlling SG&A expenses.

(million yen)	FY2023	FY2024	YoY Change	
Net sales	6,902	7,695	793	11.5%
Segment profit	876	969	93	10.7%
Profit margin	12.7%	12.6%		



Profit margin	3.2	-	3.0	2.8	-	12.6	14.2	14.5	-	2.4	5.0	13.4	-	9.8	8.3	25.9	-	7.7	16.2	15.4
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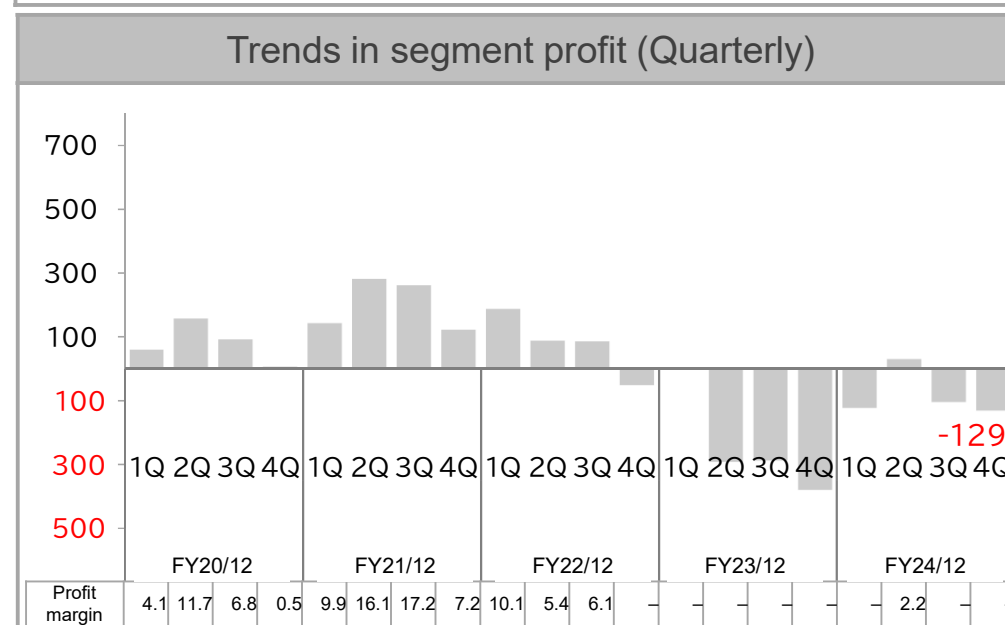
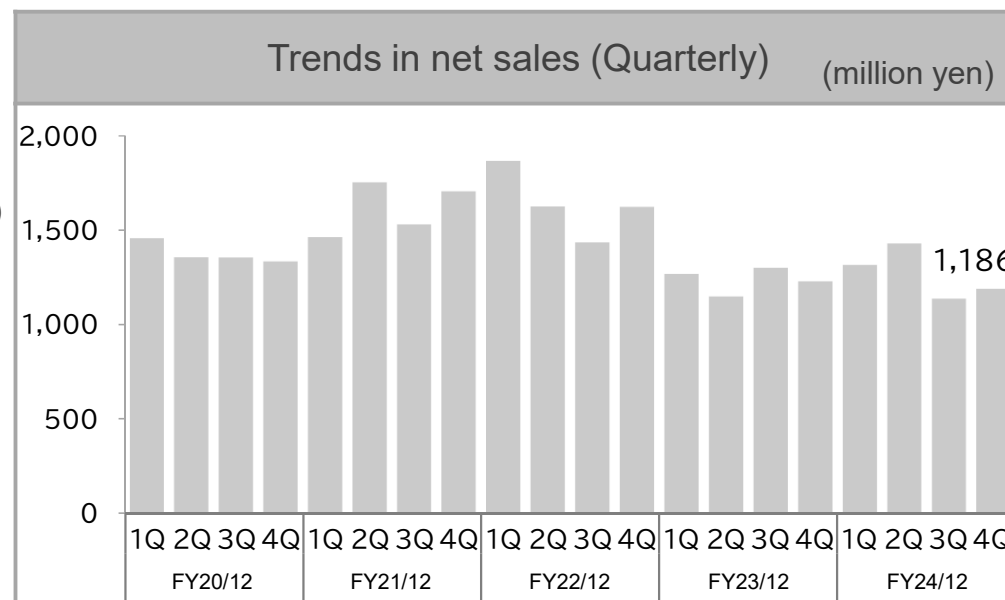
Financial Results by Segment

Other Segments

(Precision dies and mold operations involving the contract manufacturing of precision connectors and other products; and elemental technology operations involving the sale of linear motors, ceramics products, and LED floodlights, etc.)

Net sales	<p>Mold operations: Net sales increased slightly because demand mainly from the automobile industry has been slow in terms of recovery.</p> <p>Ceramics: Semiconductor industry gradually recovered in the second half. Capital investment in FPDs and semiconductor equipment are gradually expected.</p> <p>LED: Replacement demand increased, but sales fell short due to delayed construction schedule and acceptance inspection.</p>
Profit	<p>Slight increase in net sales of precision dies and mold operations, and ceramics products.</p> <p>Operating loss reduced due to the effects of structural reforms and reductions in SG&A expenses.</p>

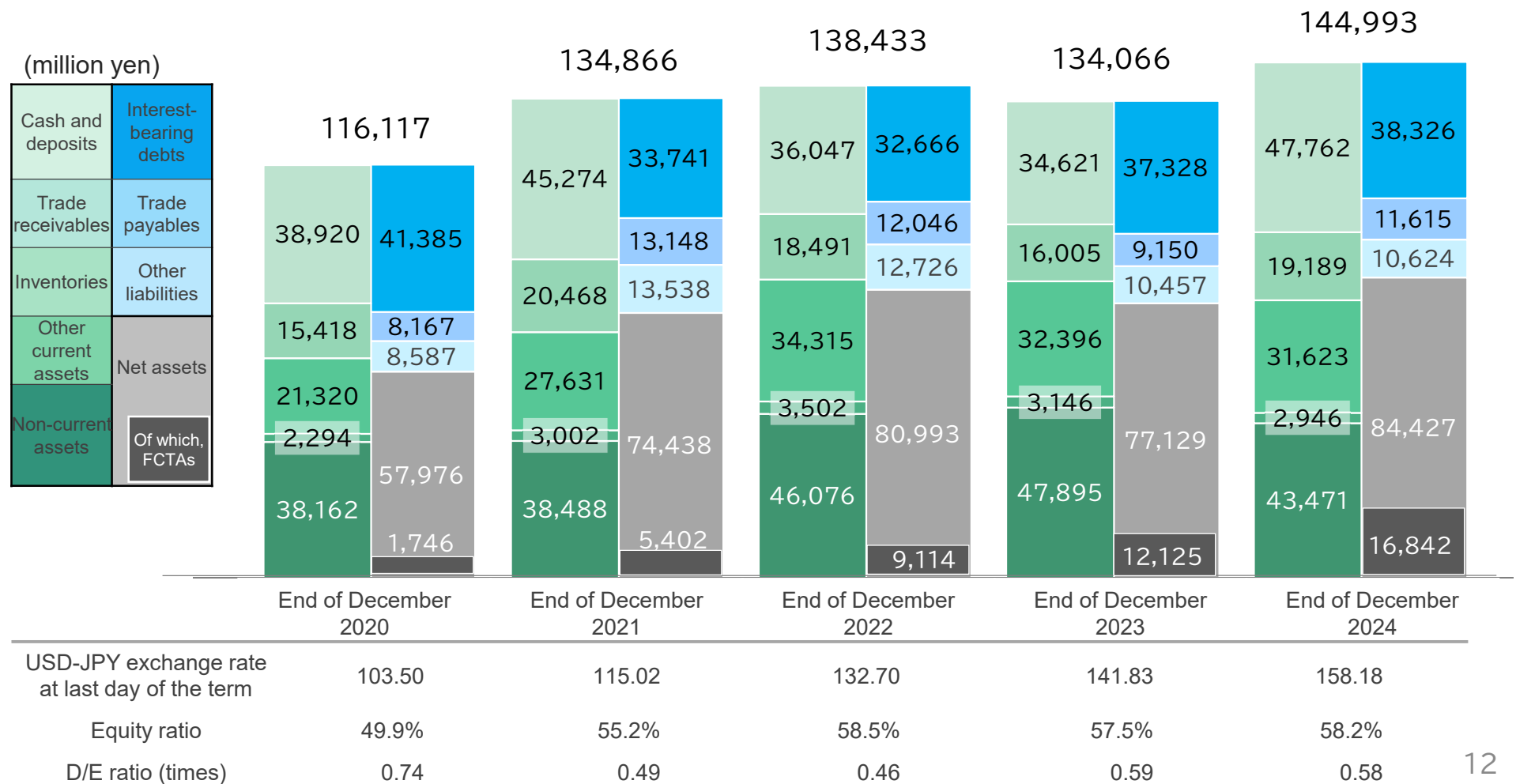
(million yen)	FY2023	FY2024	YoY Change	
Net sales	4,934	5,057	123	2.5%
Segment profit	-954	-323	631	-
Profit margin	-19.4%	-6.4%		



Profit margin	4.1	11.7	6.8	0.5	9.9	16.1	17.2	7.2	10.1	5.4	6.1	-	-	-	-	-	2.2	-	-
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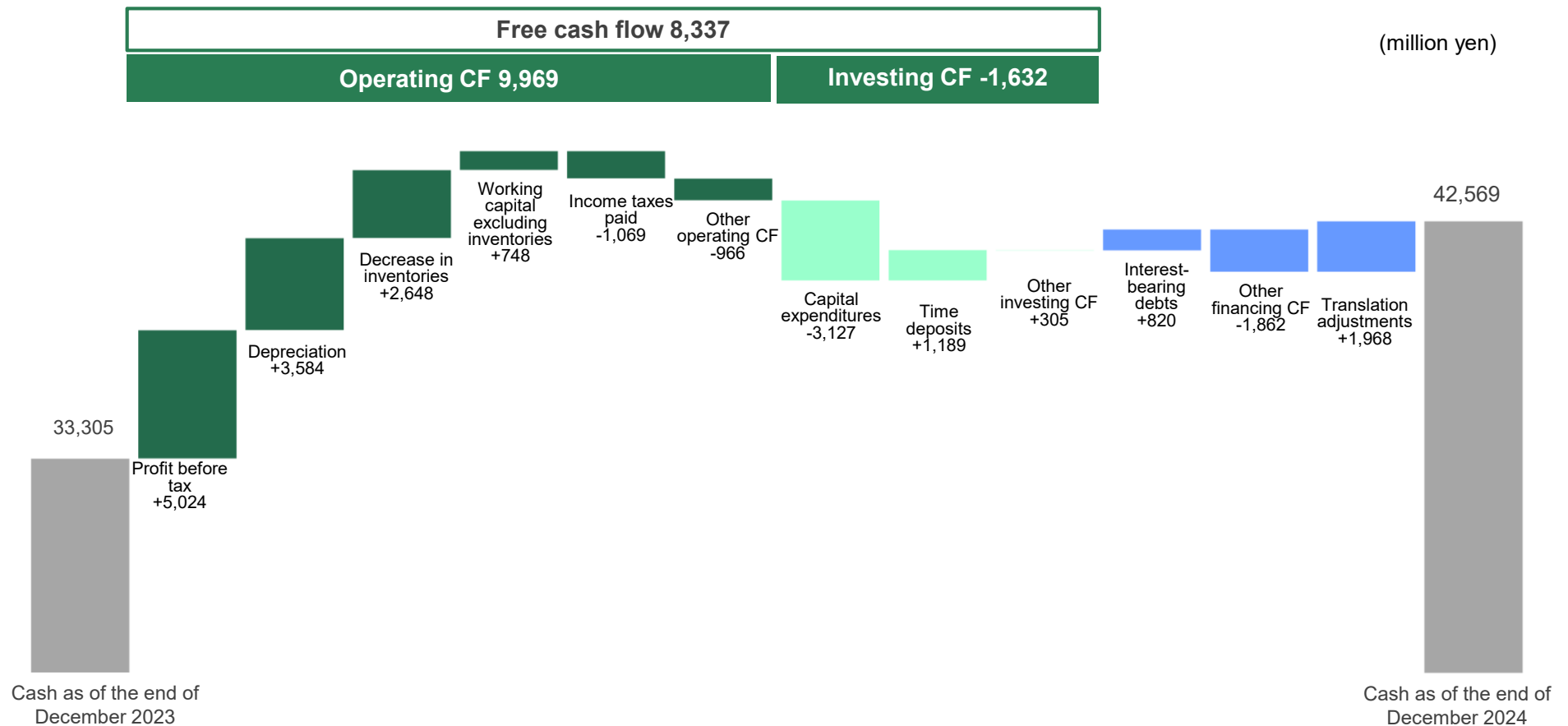
Balance Sheet

- ✓ Total assets increased by about 10.9 billion yen from the end of the previous year. Cash and deposits increased significantly due to the transfers of time deposits from non-current assets to cash and deposits, increased borrowing, and compensation for the relocation of Suzhou Factory (China).
- ✓ Foreign currency translation adjustment (FCTA) increased by about 4.7 billion yen due to depreciation of Japanese yen, and net assets increased by about 7.3 billion yen from the end of the previous year.

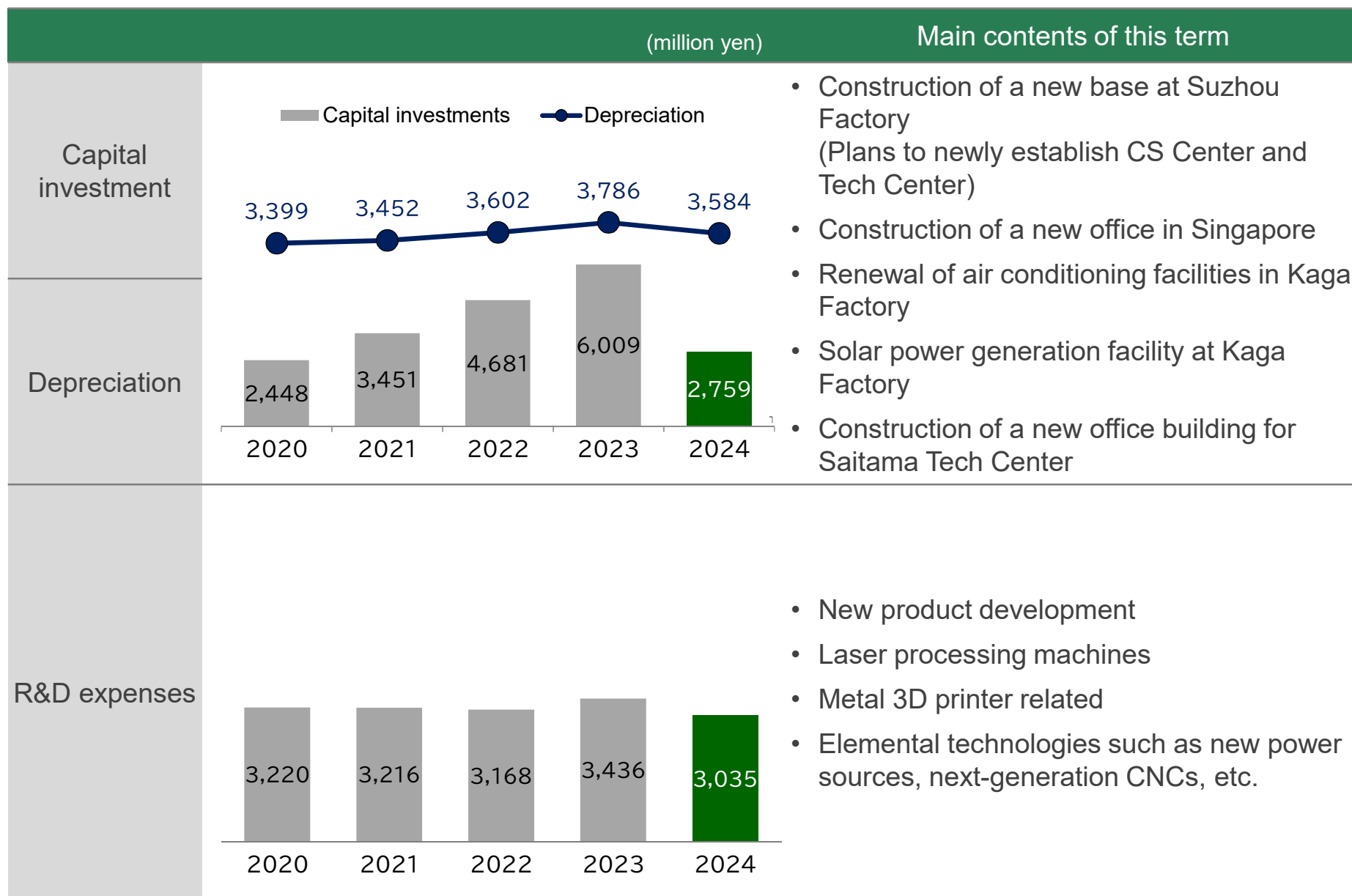


Cash Flow

	FY2020	FY2021	FY2022	FY2023	FY2024
Cash flow from operating activities	5,270	7,642	3,543	-14	9,969
Cash flow from investing activities	-1,410	-2,203	-10,957	-2,492	-1,632
Cash flow from financing activities	1,665	-1,932	-6,012	1,421	-1,041
Balance of cash and cash equivalents at term end	38,255	44,229	33,158	33,305	42,569



Capital Investment / Depreciation / R&D Expenses



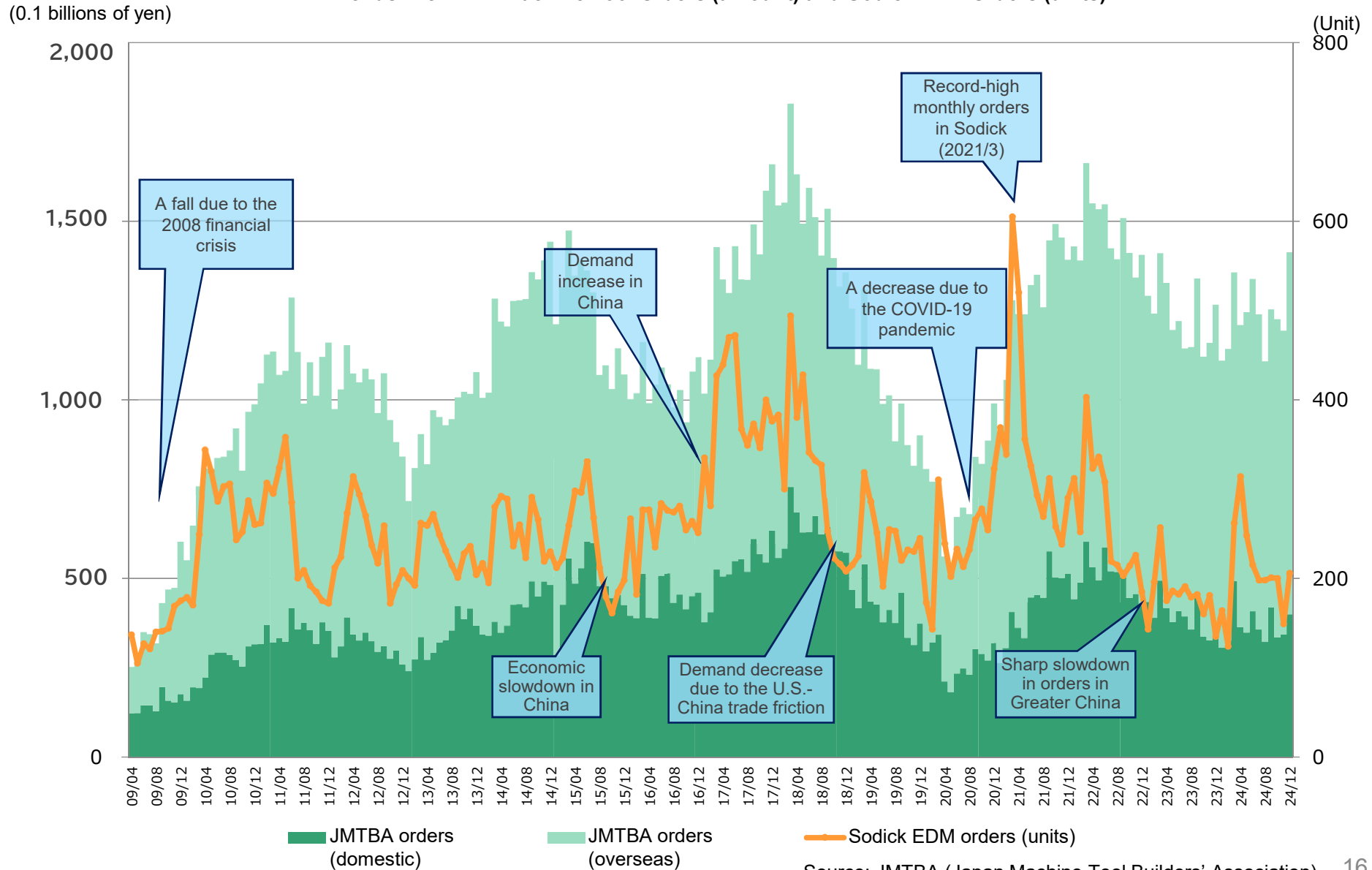


**FY2025/12 Full-year
Financial Results
Projections**

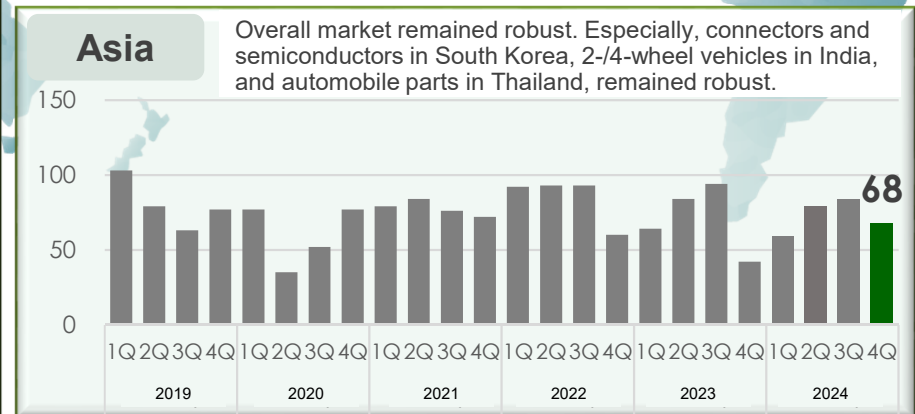
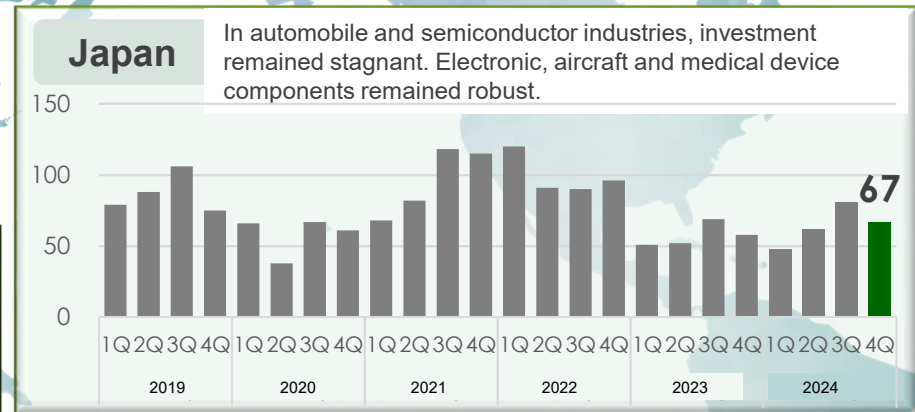
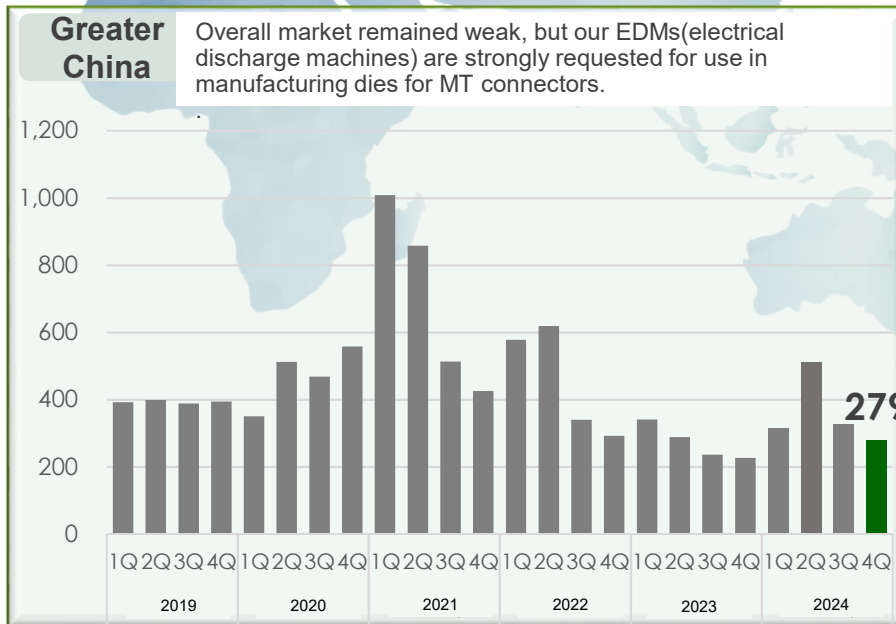
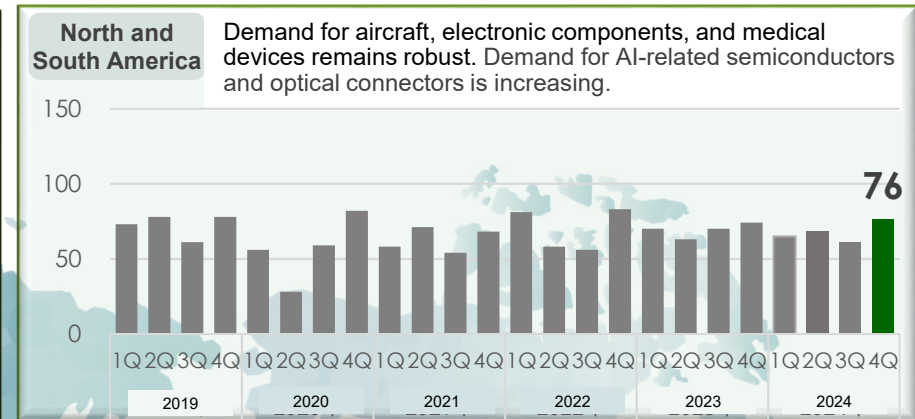
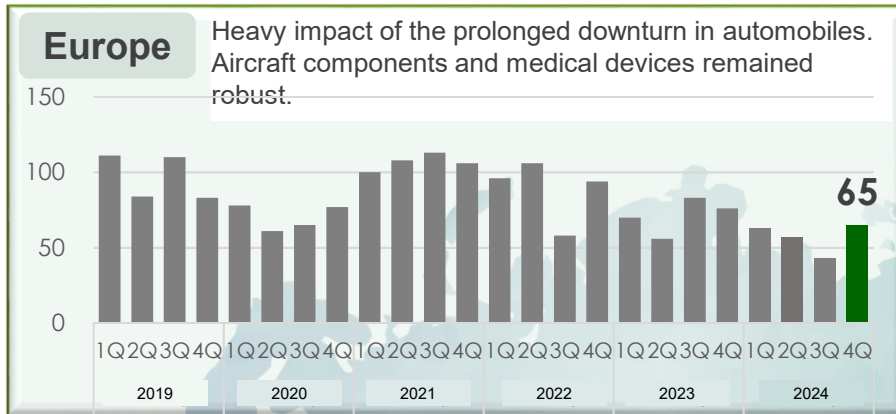
Trends in JMTBA Order Volume and Sodick EDM (Electrical Discharge Machine) Order Volume



Trends in JMTBA Machine Tool Orders (amount) and Sodick EDM Orders (units)



Trends in Sodick EDMs Order Volume by Region (Quarterly)



FY2025/12 Full-year Financial Results Projections



- ✓ Net sales are projected to increase 5.1% year on year to 77.4 billion yen due to an increase in machine tool and industrial machinery segments.
- ✓ Operating profit is projected to increase due to improved profitability through increased production volume, and the operating profit margin will increase to 5.6%.
Profit is expected to decrease in FY2025 because approximately 1.7 billion yen in compensation for the relocation of the Suzhou Factory was paid and booked as extraordinary income in FY2024.

(million yen)	FY2021	FY2022	FY2023	FY2024	FY2025	Increase or decrease	
					Planned	Amount	Rate
Net sales	75,174	80,495	67,174	73,668	77,400	3,732	5.1%
Operating profit	6,813	5,813	-2,819	2,231	4,300	2,068	92.7%
OPM	9.1%	7.2%	-4.2%	3.0%	5.6%		2.6pt
Ordinary profit	8,588	8,275	-1,257	3,627	3,800	173	4.8%
Profit	6,591	6,021	-4,604	4,115	2,900	-1,215	-29.5%
ROE	10.0%	7.8%	-5.8%	5.1%	3.4%		-1.7pt
Average rate during the period							
USD/JPY	109.90	131.62	140.67	151.69	150.00		
EUR/JPY	129.91	138.14	152.11	164.05	165.00		
CNH/JPY	17.01	19.45	19.81	21.01	21.00		
THB/JPY	3.44	3.75	4.04	4.30	4.50		

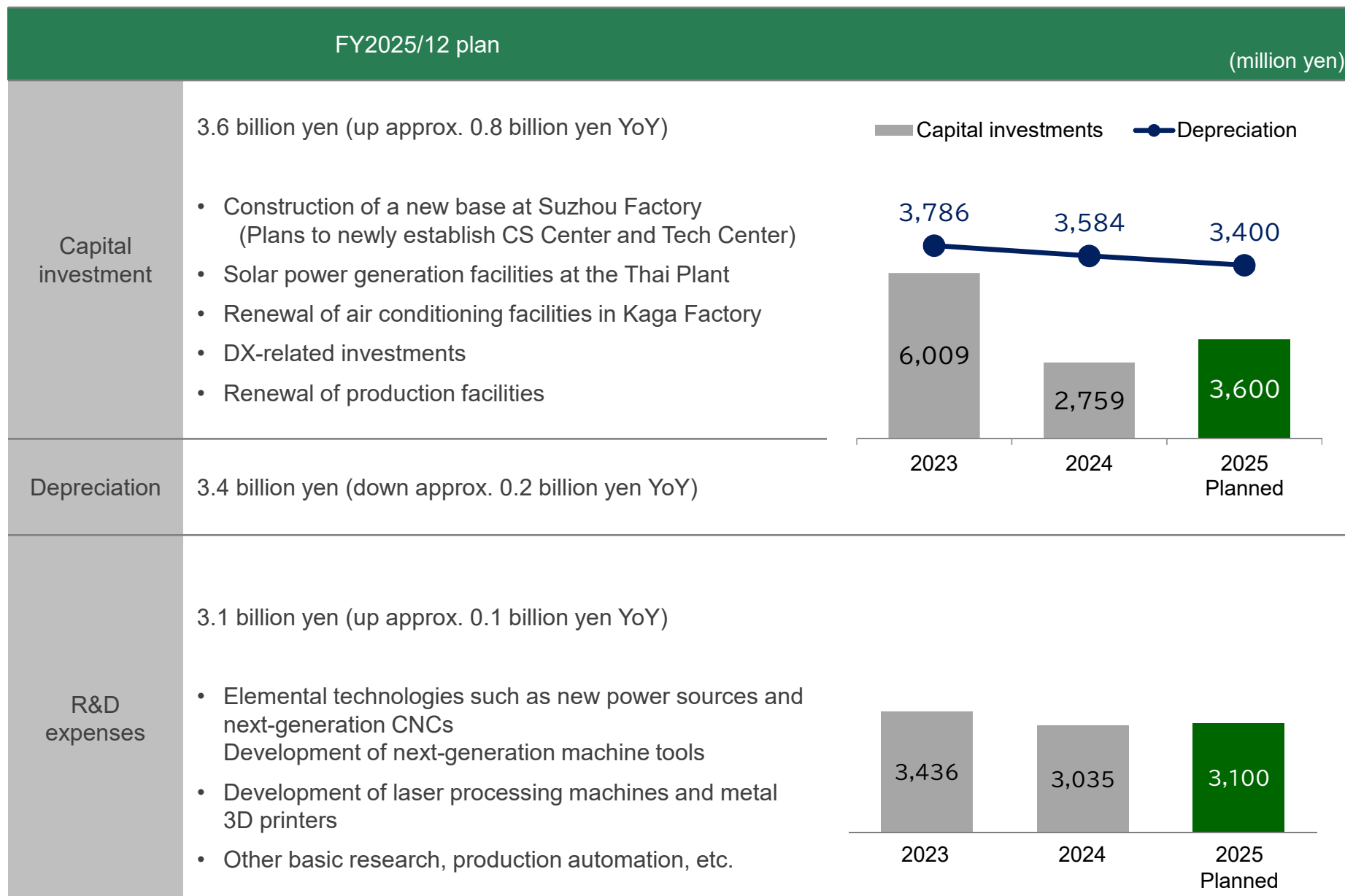
FY2025/12 Financial Results Projections (by Segment)



- ✓ Machine tool: Net sales increase due to increased sales of EDM machines in all regions. Expect to expand business of metal 3D printers and laser processing machines, maintenance services and sales of consumables. Plan to increase sales and profits through progress in structural reforms, in addition to improving profitability through increased unit sales
- ✓ Industrial machinery: Net sales is expected to increase due to increased demand for electronic components in Japan. Segment profit is expected to decrease due to an increase in advertising and promotional expenses including exhibition cost.
- ✓ Food machinery: Net sales are expected to increase due to continued demand for cooked rice production systems and others in overseas markets.

(million yen)	FY2021	FY2022	FY2023	FY2024	FY2025	Increase or decrease	
					Planned	Amount	Rate
Machine tool segment	51,485	56,492	46,706	51,355	53,000	1,644	3.2%
Industrial machinery segment	10,367	10,656	8,630	9,560	10,800	1,239	13.0%
Food machinery segment	6,884	6,813	6,902	7,695	7,900	204	2.7%
Other segments	6,437	6,533	4,934	5,057	5,700	642	12.7%
Total net sales	75,174	80,495	67,174	73,668	77,400	3,731	5.1%
Machine tool segment	7,176	7,046	798	3,447	5,000	1,552	45.0%
Industrial machinery segment	503	820	-478	823	800	-23	-2.8%
Food machinery segment	830	447	876	969	900	-69	-7.2%
Other segments	811	313	-954	-323	300	623	–
Total segment profit	9,321	8,628	241	4,916	7,000	2,083	42.4%
Adjustment amount	-2,507	-2,814	-3,060	-2,685	-2,700	-14	–
Total operating profit	6,813	5,813	-2,819	2,231	4,300	2,068	92.7%

Plan of Capital Investment / Depreciation /R&D Expenses

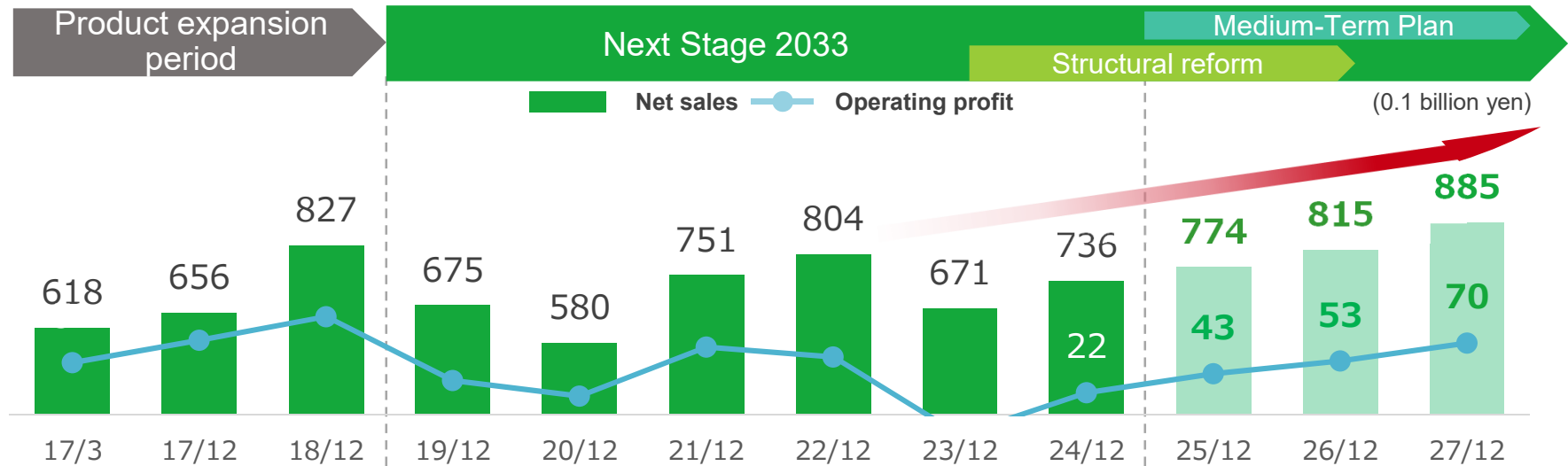




**Progress of Medium-Term
Management Plan
and
Future Business Strategy**

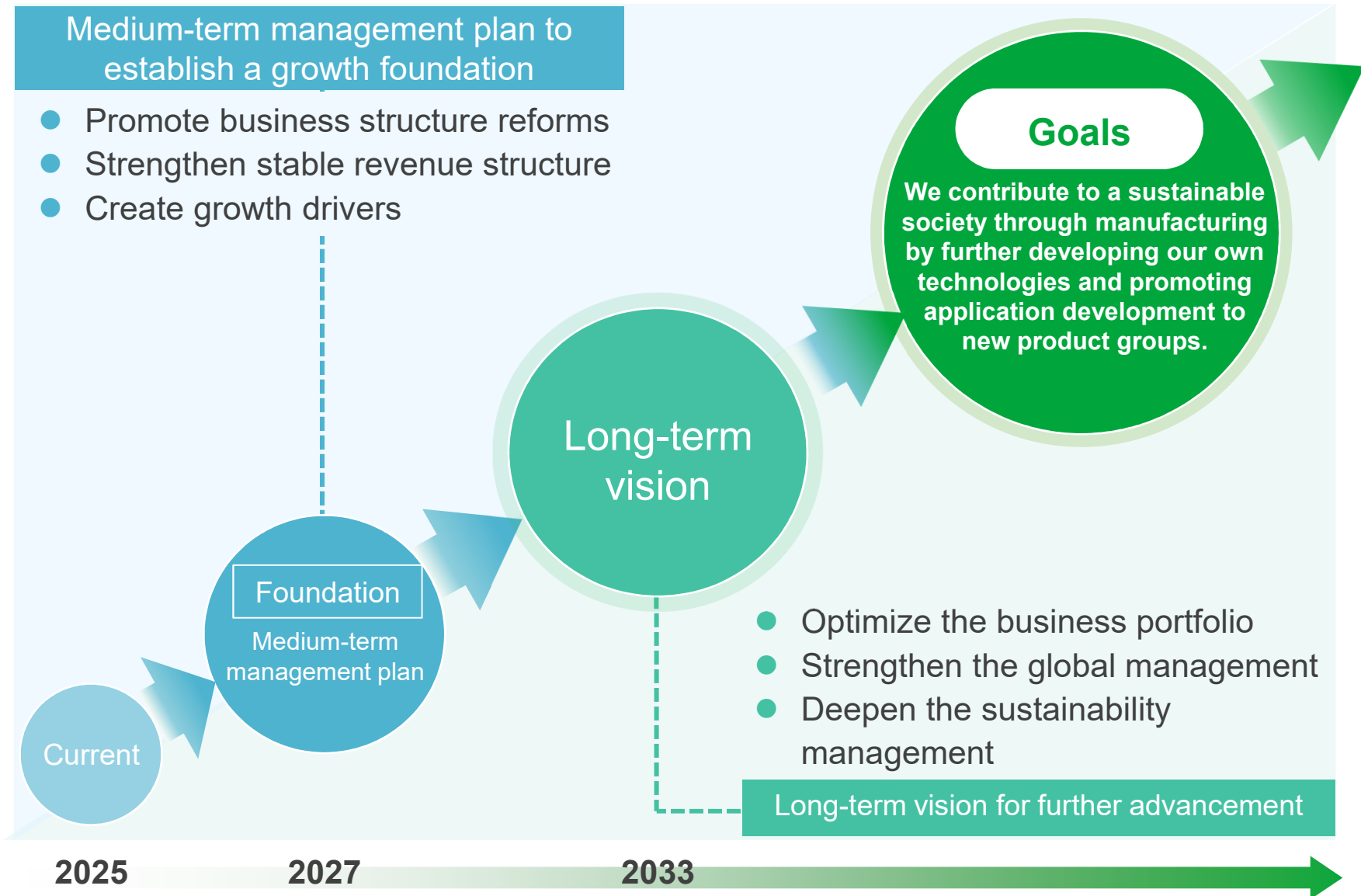
Return to Growth Phase

✓ Aim to reach the record high net sales after FY2026, 50 years anniversary of the foundation, with further promoting structural reforms



Opportunity	Rise of Made in China 2025	Interest in sustainability (ESG, SDGs, carbon neutrality, etc.)	DX	Development and diffusion of generative AI	Full-scale EV and 5G diffusion	Growing need for domestic production and automation of manufacturing	Advancement of manufacturing continue	<ul style="list-style-type: none"> Interest in sustainability Development and diffusion of DX and generative AI Widespread use of EVs and FCVs Increased communication traffic volume and production automation
Risk	U.S.-China trade friction	COVID-19 pandemic	Invasion of Ukraine and inflation	Heightened geopolitical risk	Decrease in domestic mold manufacturers	Understanding risks surrounding our company	<ul style="list-style-type: none"> Geopolitical risk Financial risk Decrease in domestic mold manufacturers Risk of new disasters and spread of infectious diseases 	

Long-term Vision and Goals



01

Reform the profitability of the overall existing businesses

First, in the structural reform period, while strengthening the competitiveness of EDMs, the main pillar, we will reform the profitability of the overall existing businesses through (1) reducing dependence on China, (2) selection and concentration, and (3) restructuring production and sales systems.

02

Pursue the following measures as a medium- to long-term growth strategy to expand our business performance

Metal 3D printers

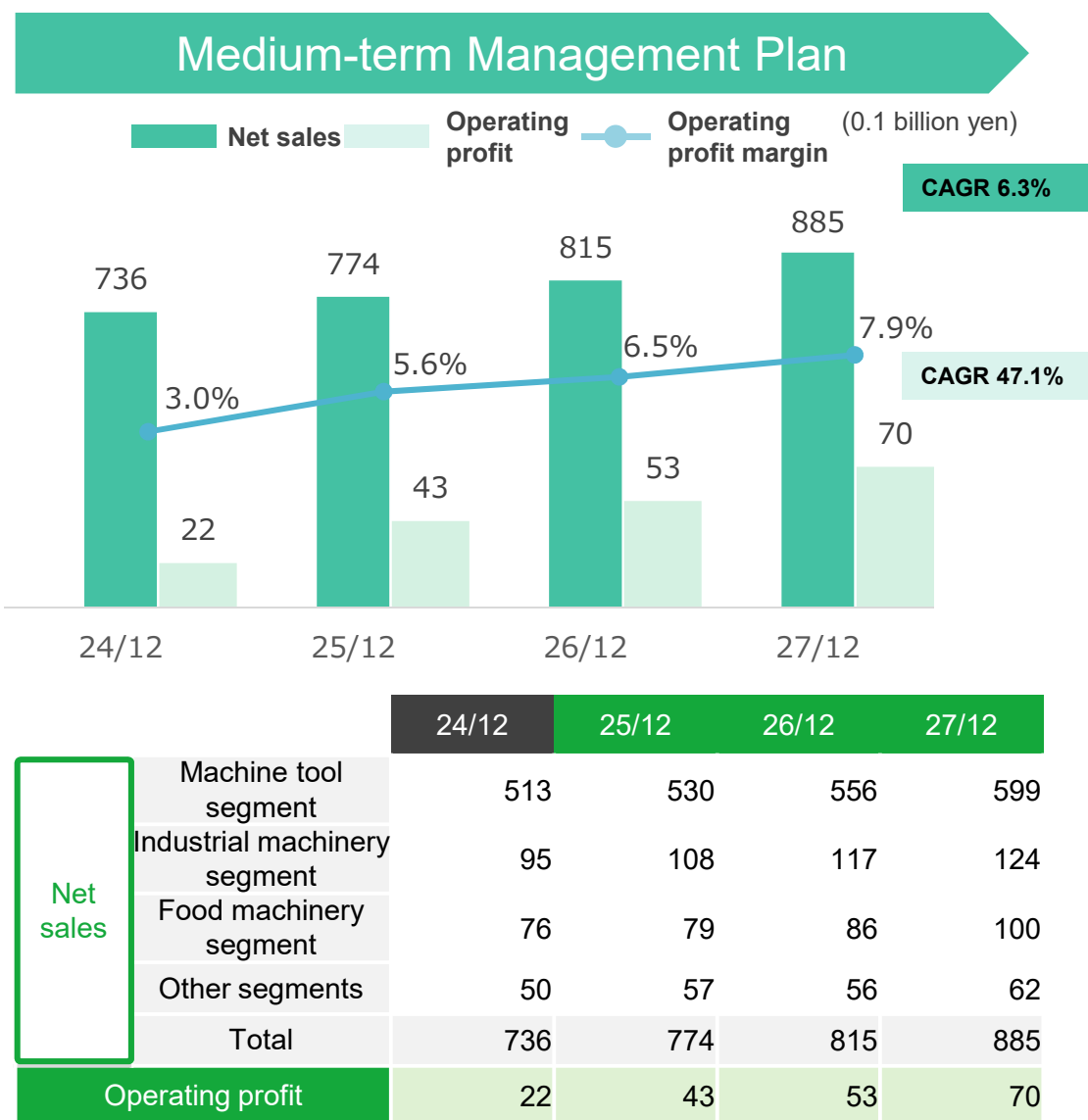
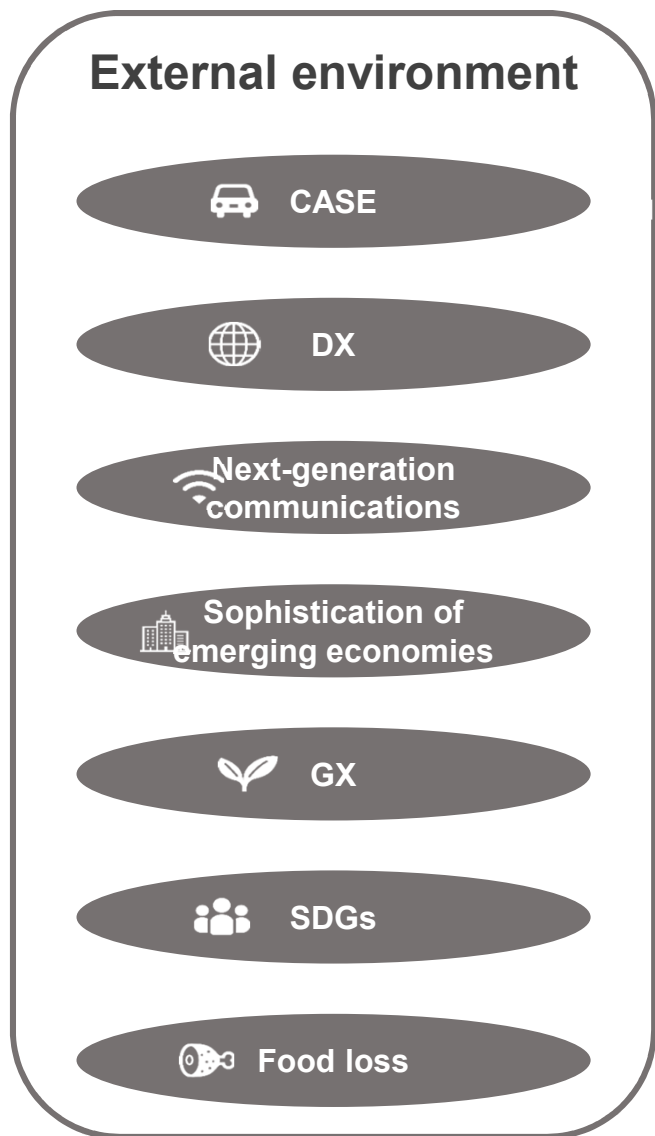
- Accelerate product development (with a view toward alliances with other companies by leveraging the Company's strengths)
- Full-scale deployment in Europe and the United States, the main battlefields
- Differentiate our support capability for giga die-casting molds used for new energy vehicles (NEV)

Laser processing machines

- Expand the new business of laser processing machines (with a view toward alliances with other companies)
- Provide unprecedented machining performance
- Develop competitive products and business segments in the niche process of semiconductor manufacturing in the future

Food machinery

- Expand overseas sales
- Add a high value to the existing products and development of new products



Quantitative figures for the Medium-Term Management Plan



(0.1 billion yen)		FY2024 (Actual)	FY2025 (Plan)	FY2026 (Plan)	FY2027 (Plan)
Net sales	Machine tool segment	513	530	556	599
	Industrial machinery segment	95	108	117	124
	Food machinery segment	76	79	86	100
	Other segments	50	57	56	62
		736	774	815	885
Segment profit	Machine tool segment	34	50	56	71
	Industrial machinery segment	8	8	9	10
	Food machinery segment	9	9	10	11
	Other segments	-3	3	6	8
		49	70	81	100
Company-wide adjustment amount		-26	-27	-28	-30
Total operating profit		22	43	53	70
Ordinary profit		36	38	53	71
Profit		41	29	40	54

▼ Assumed exchange rate during the planning period

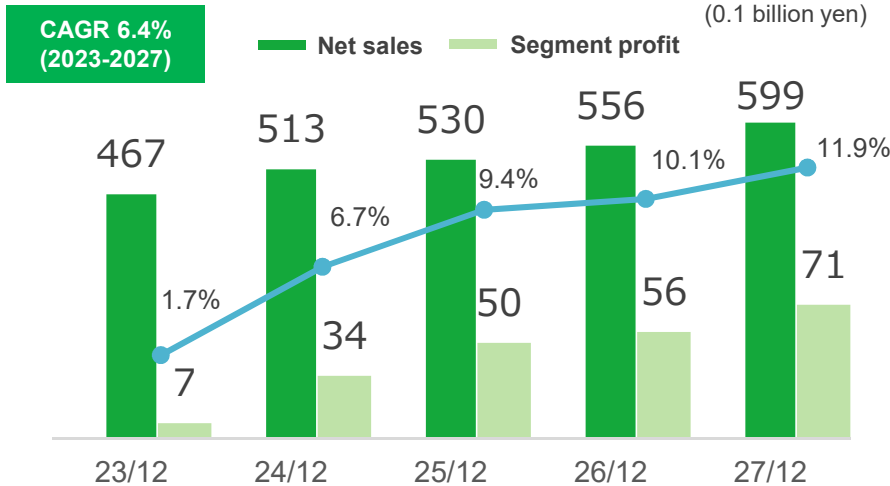
Currency	USD/JPY	EUR/JPY	CNH/JPY	THB/JPY
Exchange rate	150.0	165.0	21.0	4.5

Machine Tool Segment: Future Initiative

- ✓ Reinforcement of peripheral machine tools such as Machining Center, small-hole drilling EDM and laser processing machines, in addition to reinforcement of main EDMs
- ✓ Expanding profitability by strengthening solution business and maintenance service and sales of consumables



Business plan



Initiatives for growth industries

Small-hole drilling EDM
Linear motor drive/ultra-high speed

U.S. IMTS
(World's three major machine tool exhibitions)



- Exhibition of small-hole drilling EDM was a great success
- Automatic electrode feeder enables continuous machining of thousands of holes and machining of holes with different diameters

Product development

Won the main award at the 67th Big 10 New Product Awards

AX350L
i Groove+ Edition



- Achieved up to 150 hours of continuous automatic operation

Future Initiative

- Increase of SOM by improving EDM functions
- Enforcement of performance and lineup of machining center and small-hole drilling EDM
- Strengthening the solution business
- Strengthen maintenance service and sales of consumables
- Promotion of DX to advance labor saving
- Commercialization of laser machines, future product development and consideration of M&A

Machine tools: Progress in structural reform

- ✓ Consolidating production at Suzhou Factory to Amoy Factory in China to optimize the production scale in the country
 - ➔ Relocated Suzhou Factory and started construction of New Suzhou base, established as CS and Tech Center (completed in September 2025)
- ✓ Started to increase domestic production, transfer domestic and overseas personnel, transfer production knowhow, and enhance the domestic supply chain

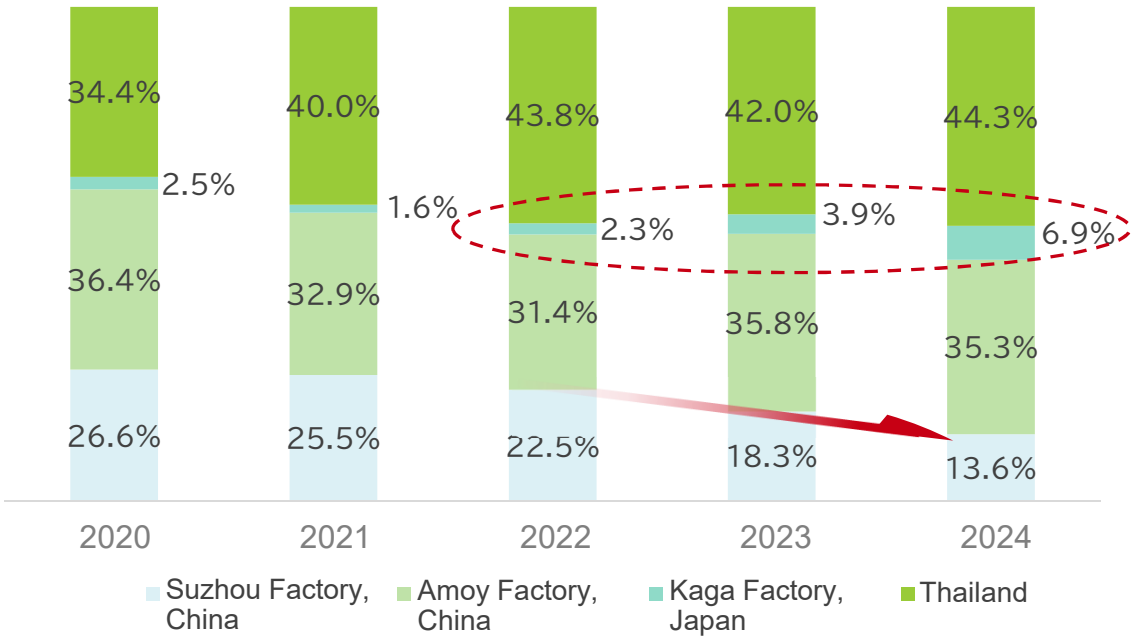
Key points of structural reform

Consolidating production at Suzhou Factory to Amoy Factory to **optimize the production scale in China**

Fundamentally increase domestic production to create **a global three region production system compatible with the exchange rate environment** (Kaga, Thailand, China)

Reduced fixed costs, focusing on personnel expenses, and raise profitability by increasing productivity through the introduction of automated facilities

Trends in production ratio by region (machine tools)



Construction of the New Suzhou base begins (Scheduled to start operations in September)



Amoy Factory, China

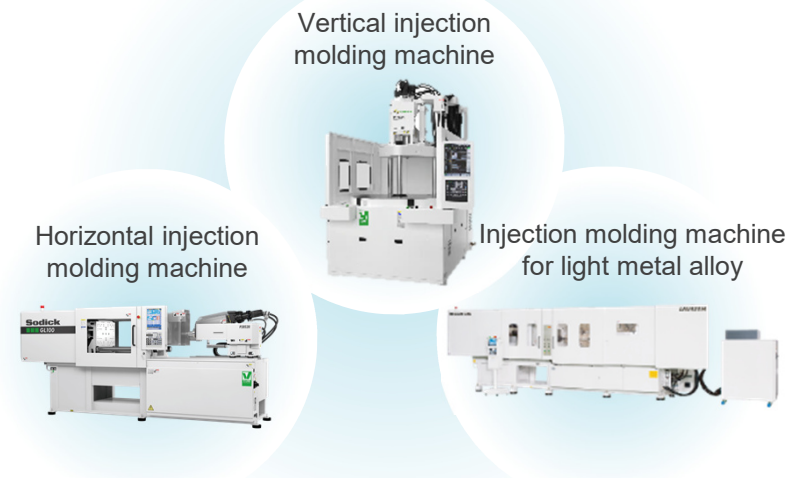


Kaga multi-factory

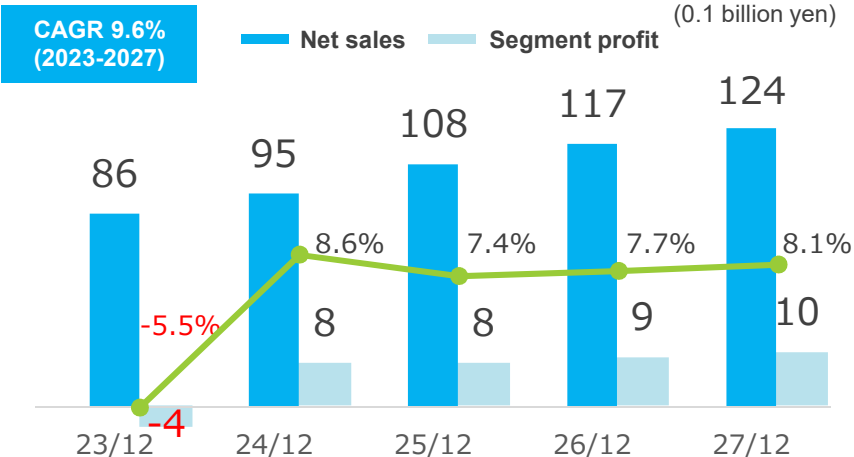
Industrial Machinery Segment: Future Initiative

- ✓ Strengthening the structure of organization to cope with growing demand for optical connectors
- ✓ Accelerating overseas expansion (the United States, Europe, and Southeast Asia) and considering expanding new businesses and portfolios

Business expansion into high-precision and high-accuracy molding fields in high-end markets



Business plan



Automation solutions

Cell production system

MR30



➔ Metal 3DP, injection molding machine and peripheral equipment are integrated to realize automation of production.

Product development

Injection molding machine for high value-added product

GL_G2 Series



➔ Equipped with proprietary "V-LINE (R)" technology, ISO20430 compliant. For advanced precision molding markets such as precision and electronics

Future Initiative

- Strengthening the solution business
- Consideration of new businesses and portfolios
- Implementation of private show
- Strengthening the structure of organization to cope with growing demand for optical connectors
- Strengthen sales structure in the United States, Europe, and Southeast Asia

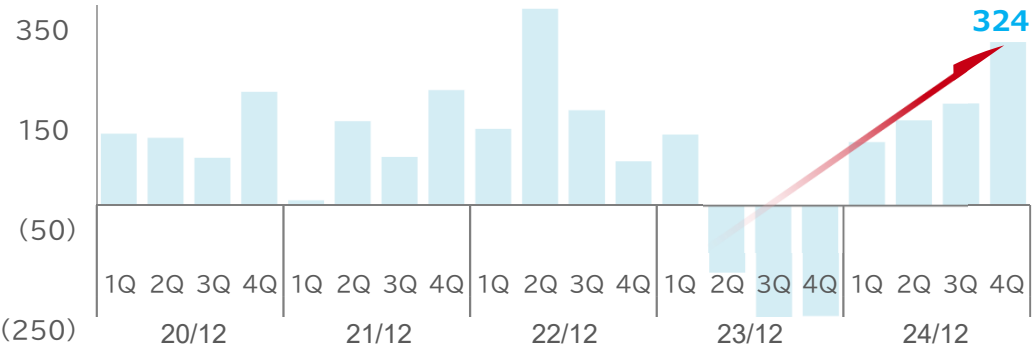
Industrial Machinery: Progress of Structural Reform

- ✓ V-shaped recovery was achieved by shifting to sales of highly profitable models
- ✓ Integration of automation equipment and automated robots into thorough production automation solutions to promote labor saving

Key points of structural reform

- Reduce dependence on China by discontinuing production at the Amoy Factory and returning to domestic production
- Classify product types based on profitability and **shift to sales of profitable models**
- Provide automation solutions based on the needs to address the labor shortage
- Full-scale sales activities in the European market

Trends in segment profit (Quarterly)



Realization of automation solutions

[Automated Die Molding Line*]



[Robot Arm Automatic Assembly Line]



*Sodick FT

Fully automated production of the finished products was realized by combining molding machines and automatic robots

Food Machinery Segment: Future Initiative

- ✓ Japan: Capturing demand for replacement and addition of existing users, and new inquiries of labor-saving production and others.
- ✓ Overseas: Gaining demand for cooked rice production systems and noodle making machines mainly in China, Taiwan and South Korea, and developing new markets such as India, Vietnam and others

Aim to become a global general food machinery manufacturer
Establish the three pillars of noodles, cooked rice and precooked side dishes



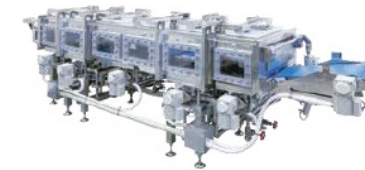
Development of new food machinery

3-Roll Seater



➔ Forming a dough-sheet for noodle, bread and confectionery

Continuous vacuum cooling equipment



➔ Food can be cooled in individual trays

Future Initiative

< Japan >

- Capturing demand for replacement and addition of cooked rice production systems and noodle making machines of existing users, and new inquiries of labor-saving production and others
- Planning to exhibit in 2.5 times booth space at FOOMA Japan 2025 (the world's largest food manufacturing exhibition) than our last year booth space to appeal a general food machinery manufacturer

< Overseas >

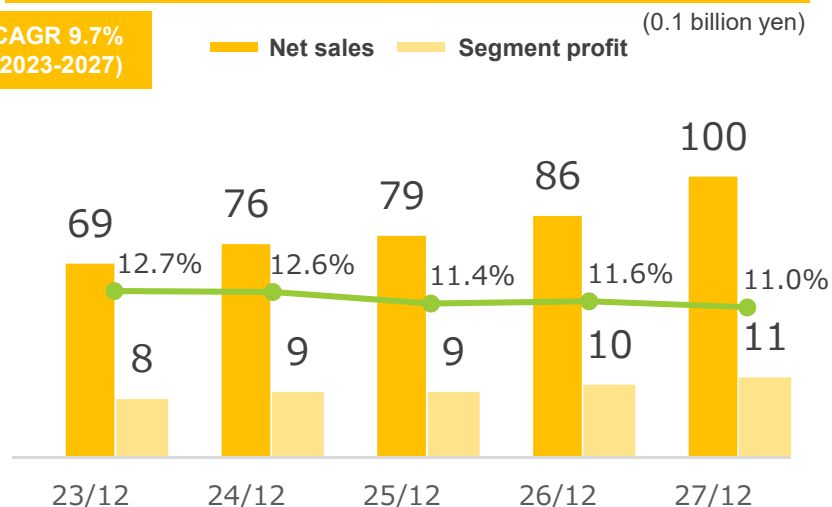
- Continuous market growth of cooked rice production systems and noodle making machines in China, Taiwan and South Korea
- Develop new overseas markets such as India, Vietnam, and the United States

[Sodick booth]
 (FOOMA Japan 2024)



Business plan

CAGR 9.7%
 (2023-2027)






Food Machinery Segment: Progress of Structural Reform

- ✓ Expanding sales in overseas markets, particularly in Asia, and business domains
- ✓ Steady progress toward becoming a global general food machinery manufacturer

Key points of structural reform

- Expanding sales by strengthening overseas sales structure
- Improve existing products, aiming to save energy, enhance their productivity, make them smaller, and make them more functional
- Expand the business scale through **the development of new food machinery** and contract production

- Initiatives**
- Establishment of Overseas Sales Division
 - Conducting overseas exhibitions in four regions (South Korea, Thailand, Shanghai, Beijing)
 - Construction of new plants at Amoy Factory in China and at Kaga Factory

- Results**
- Received an order for rice production system from a major Korean food industry company (approx. 2 billion yen) 
 - Received an order from a conglomerate in India for a vacuum extruder for instant noodles (first result in India) 
 - Received orders for packaged cooked rice production systems from a major Chinese food manufacturer and increased number of inquiries for frozen noodle machines 

Financial Goal



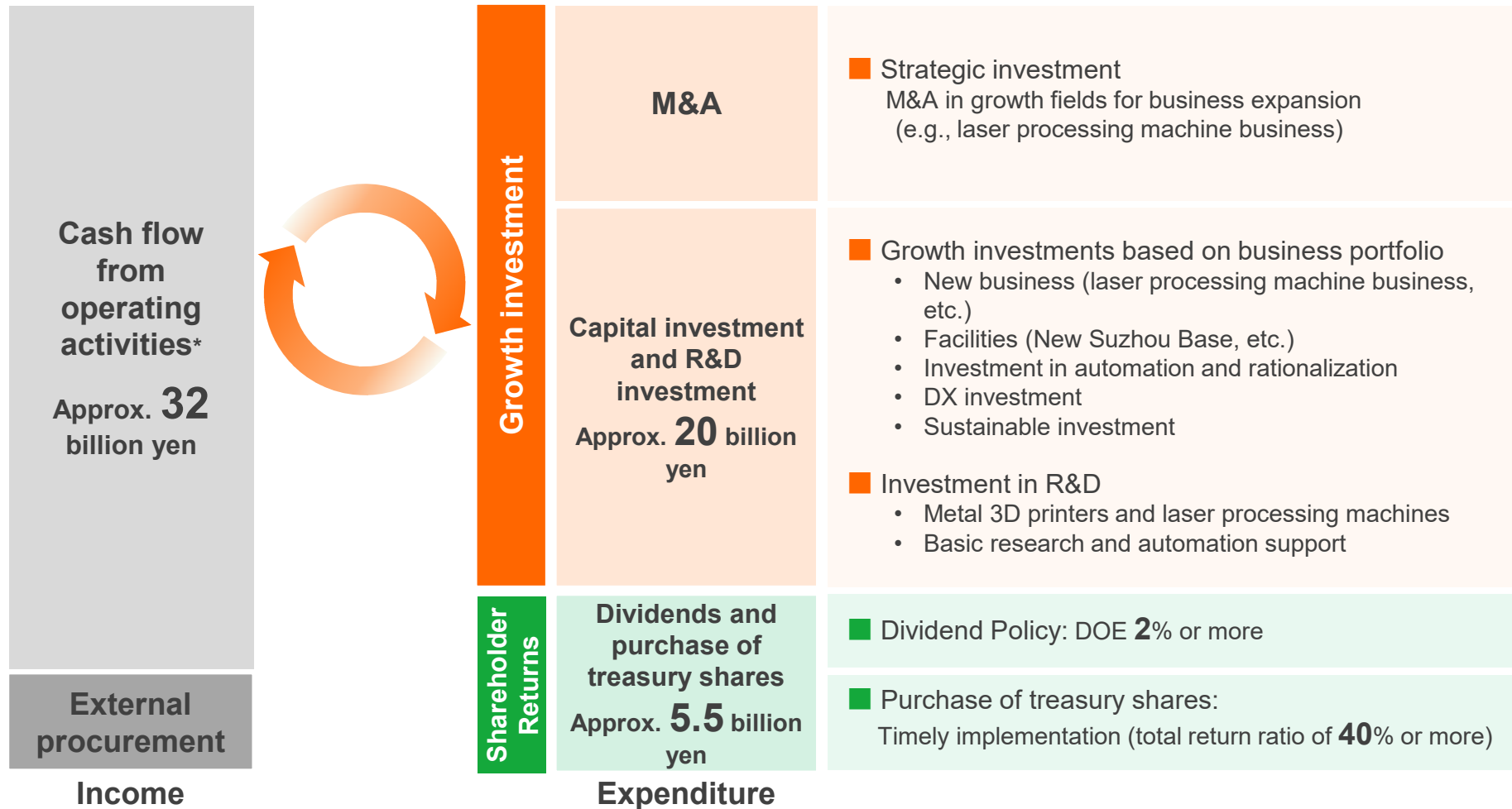
	Indicators	Targets	2024 Results
Capital efficiency	ROE (5-year average)	8% or more	3.9%
Financial soundness	Equity ratio	50% or more	58.2%
Return to Shareholders	DOE* ¹	2% or more*	2.3%
	Total return ratio* ²	40% or more	40.1%

*Dividends per share: **26** yen or more (calculated from the average shareholders' equity at the beginning and the end of FY2024/12 x DOE of 2%)

*1 DOE (Dividend on Equity Ratio) = Total dividends / Shareholders' equity (average at the beginning and end of the period)

*2 Plan Formula: Total Return Ratio = $\frac{(\text{Dividends for fiscal year } n) + (\text{repurchased treasury shares for fiscal year } n+1)}{\text{Profit for fiscal year } n}$

Aggressively allocate capital to growth investments while steadily conducting shareholder returns based on earned operating cash flows

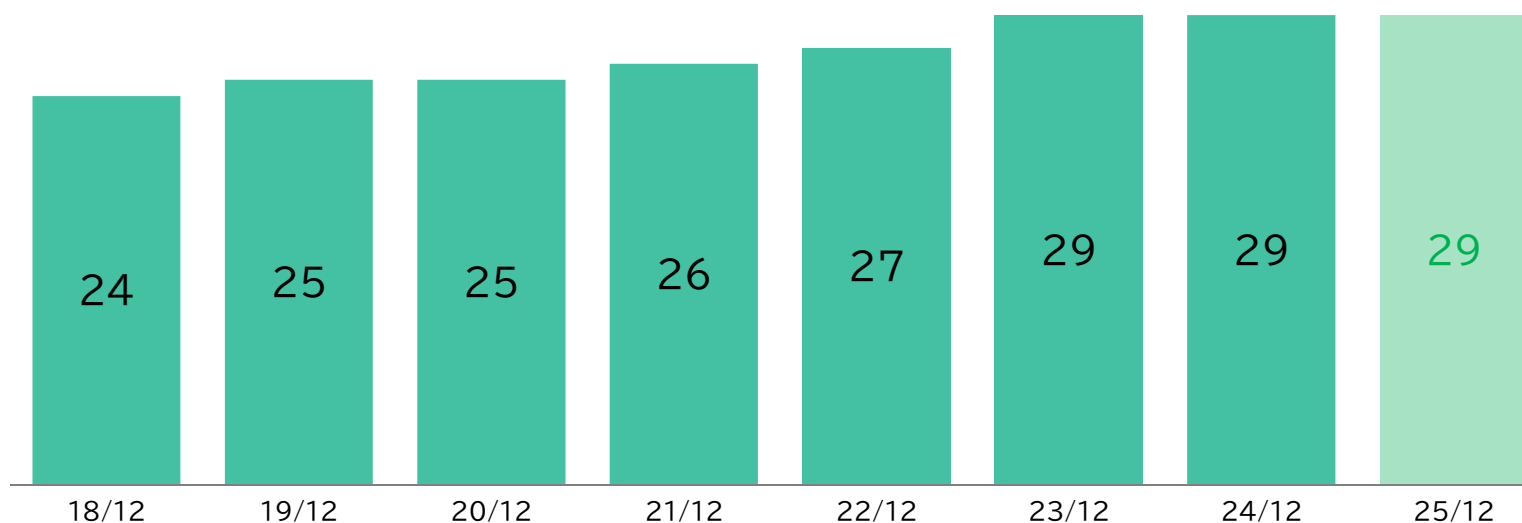


*Before deduction of research and development expenses

Basic Policy

Dividend on equity (DOE) 2% or more,^{*1} and total return ratio 40% or more

Dividends per share






	18/12	19/12	20/12	21/12	22/12	23/12	24/12	25/12
DOE (%)	2.1	2.1	2.1	2.3	2.1	2.2	2.3	2.2 (Projection)
Total return ratio ^{*2} (%)	17	56	91	26	47	- ^{*3}	40	
Purchase of treasury shares (million yen)	-	-	52	411	1,432	1,201	176	Flexible purchase of treasury shares

*1 Dividends per share: **26** yen or more (calculated from the average shareholders' equity at the beginning and the end of FY2024/12 x DOE of 2%)

*2 Actual Formula: Total Return Ratio = $\frac{(\text{Dividends for fiscal year } n) + (\text{repurchased treasury shares for fiscal year } n)}{\text{Profit for fiscal year } n}$

*3 Indicated by a hyphen because the total return ratio was calculated to be negative due to the net loss for fiscal 2023.

Sustainability Initiatives

Field	Activities in 2024/12	Key themes for 2025/12
<p>E (Environment)</p> 	<ul style="list-style-type: none"> ● Resetting CO2 reduction targets ● Expansion of solar power generation facilities ● Development of environmentally-friendly products ● Review of TCFD importance assessment ● Maintenance and improvement of CDP score (B-) 	<ul style="list-style-type: none"> ● Expansion of environmentally-friendly products ● Promote efforts to reduce GHG emissions, including Scope 3
<p>S (Society)</p> 	<ul style="list-style-type: none"> ● Increasing percentage of women in management positions ● Promoting male employees taking childcare leave ● Strengthening the recruitment of foreigners ● Expansion of the application period for shorter hours after women return from childcare leave 	<ul style="list-style-type: none"> ● Improve employee engagement ● Revitalize internal communication ● Expand support system for balancing childcare/nursing care and working ● Contribute to the local community
<p>G (Governance)</p> 	<ul style="list-style-type: none"> ● Discussion of the succession plan ● Strengthening information security ● Thorough compliance ● Thorough export control 	<ul style="list-style-type: none"> ● Developing next-generation leaders ● Transition to a company with an audit and supervisory committee ● Review of the Management Committee, etc.



Appendix

1. Trends in Financial Results
2. Trends in Indexes
3. Trends in Financial Results by Segment
4. Numbers of Sodick EDMs Ordered and Sold
5. Overseas Sales Ratio by Segment
6. Maintenance Service and Sales of Consumables Ratio
7. Composition of Segments and Key Products
8. New Products Released in 2024
9. FY2024 Exhibition Information
10. References: Web Exhibition and Official YouTube Channel

Trends in Financial Results (Quarterly)

FY2022/12	1Q		2Q		3Q		4Q	
		YoY		YoY		YoY		YoY
Net sales	19,604	136.9%	19,712	97.6%	20,441	105.0%	20,737	97.8%
Cost of sales	13,050	135.0%	13,126	99.7%	13,865	110.3%	13,629	96.9%
Cost of sales margin	66.6%		66.6%		67.8%		65.7%	
Operating profit	1,907	449.0%	1,571	68.6%	1,078	48.3%	1,255	67.4%
Operating profit margin	9.7%		8.0%		5.3%		6.1%	
Ordinary profit	2,975	252.9%	2,982	114.4%	1,779	77.6%	537	21.4%
Ordinary profit margin	15.2%		15.1%		8.7%		2.6%	
Profit	2,113	242.6%	2,007	113.0%	1,033	59.8%	867	39.2%
Net profit margin	10.8%		10.2%		5.1%		4.2%	

	1H		2H		Full year	
		YoY		YoY		YoY
Net sales	39,317	113.9%	41,178	101.3%	80,495	107.1%
Cost of sales	26,176	114.6%	27,493	103.2%	53,670	108.5%
Cost of sales margin	66.6%		66.8%		66.7%	
Operating profit	3,479	128.2%	2,333	56.9%	5,813	85.3%
Operating profit margin	8.8%		5.7%		7.2%	
Ordinary profit	5,958	157.5%	2,317	48.2%	8,275	96.4%
Ordinary profit margin	15.2%		5.6%		10.3%	
Profit	4,121	155.6%	1,900	48.2%	6,021	91.4%
Net profit margin	10.5%		4.6%		7.5%	

FY2023/12	1Q		2Q		3Q		4Q	
		YoY		YoY		YoY		YoY
Net sales	16,884	86.1%	16,594	84.2%	16,456	80.5%	17,238	83.1%
Cost of sales	11,574	88.7%	11,662	88.9%	12,064	87.0%	12,591	92.4%
Cost of sales margin	68.5%		70.3%		73.3%		73.0%	
Operating profit	318	16.7%	-708	-	-1,014	-	-1,414	-
OPM	1.9%		-		-		-	
Ordinary profit	508	17.1%	333	11.2%	-492	-	-1,606	-
Ordinary profit margin	3.0%		2.0%		-3.0%		-	
Profit	141	6.7%	-244	-	-786	-	-3,714	-
Net profit margin	0.8%		-		-		-	

	1H		2H		Full year	
		YoY		YoY		YoY
Net sales	33,479	85.2%	33,695	81.8%	67,174	83.5%
Cost of sales	23,236	88.8%	24,655	89.7%	47,892	89.2%
Cost of sales margin	69.4%		73.2%		71.3%	
Operating profit	-390	-	-2,428	-	-2,819	-
OPM	-		-		-	
Ordinary profit	841	14.1%	-2,099	-	-1,257	-
Ordinary profit margin	2.5%		-		-	
Profit	-103	-	-4,501	-	-4,604	-
Net profit margin	-		-		-	

FY2024/12	1Q		2Q		3Q		4Q	
		YoY		YoY		YoY		YoY
Net sales	15,636	92.6%	17,957	108.2%	17,411	105.8%	22,663	131.5%
Cost of sales	11,120	96.1%	11,847	101.6%	11,431	94.7%	15,201	120.7%
Cost of sales margin	71.1%		66.0%		65.7%		67.1%	
Operating profit	-780	-	723	-	895	-	1,392	-
Operating profit margin	-		4.0%		5.1%		6.1%	
Ordinary profit	-187	-	1,689	507.2%	-251	-	2,376	-
Ordinary profit margin	-		9.4%		-		10.5%	
Profit	-497	-	1,297	-	-398	-	3,713	-
Net profit margin	-		7.2%		-		16.4%	

	1H		2H		Full year	
		YoY		YoY		YoY
Net sales	33,594	100.3%	40,074	162.5%	73,668	109.7%
Cost of sales	22,967	98.8%	26,632	108.0%	49,599	103.6%
Cost of sales margin	68.4%		66.5%		67.3%	
Operating profit	-56	-	2,287	-	2,231	-
Operating profit margin	-		5.7%		3.0%	
Ordinary profit	1,502	178.4%	2,124	-	3,627	-
Ordinary profit margin	4.5%		5.3%		4.9%	
Profit	800	-	3,315	-	4,115	-
Net profit margin	2.4%		8.3%		5.6%	

Trends in Indexes

Number of employees

(Persons)

	19/06	19/12	20/06	20/12	21/06	21/12	22/06	22/12	23/06	23/12	24/06	24/12
Non-consolidated	801	841	869	886	914	924	987	1,087	1,170	1,183	1,192	1,180
Consolidated	3,625	3,579	3,576	3,633	3,670	3,683	3,772	3,746	3,778	3,562	3,487	3,417

*Not including employees seconded to subsidiaries in the numbers for non-consolidated

*Not including the number of temporary employees

Changes in Indexes

	21/12	22/12	23/12	24/12	
Trade receivables collection period (month)	3.3	2.8	2.9	3.1	*Trade receivables collection period: Trade receivables / Net sales (per month)
Inventories turnover period (month)	4.4	5.1	5.8	5.2	*Inventories turnover period: Inventories / Net sales (per month)
Trade payables turnover period (month)	2.1	1.8	1.6	1.9	*Trade payables turnover period: Trade payables / Net sales (per month)
Non-current assets turnover	2.0	1.7	1.4	1.7	*Non-current assets turnover ratio (annual basis): Net sales / Non-current assets
Interest-bearing debt turnover period (month)	5.4	4.9	6.7	6.2	*Interest-bearing debt turnover period: Interest-bearing debts / Net sales
Equity ratio (%)	55.2	58.5	57.5	58.2	*Equity ratio based on market value (%):
Equity ratio based on market value (%)	32.8	26.8	27.6	25.7	Closing stock price at the end of the period × Number of shares issued as of the end of the period (after deducting treasury shares)
Return on Equity (ROE) (%)	10.0	7.8	-	5.1	*ROE (annual basis): Profit / Average capital at the beginning and end of the period
Return on Assets (ROA) (%)	5.3	4.4	-	2.9	*ROA (annual basis): Profit / Average total assets at the beginning and end of the period
Debt-to-equity ratio (times)	0.49	0.46	0.59	0.58	*Debt-to-equity ratio: Interest-bearing debts / Shareholders' equity
Debt redemption period (year)	4.4	9.2	-	3.8	*Debt redemption period: Interest-bearing debts / Operating cash flows
Interest coverage ratio (times)	23.4	11.9	-	24.3	*Interest coverage ratio: Operating cash flows / Interest expenses

Trends in Financial Results by Segment



FY2022/12		1Q		2Q		3Q		4Q	
			YoY		YoY		YoY		YoY
Machine tool segment	Net sales	14,096	135.8%	14,149	102.8%	14,318	109.3%	13,928	97.8%
	Operating profit	2,143	238.6%	1,795	79.5%	1,568	74.5%	1,539	80.4%
	Operating profit margin	15.2%		12.7%		11.0%		11.1%	
Industrial machinery segment	Net sales	2,625	138.7%	2,618	95.8%	2,871	124.8%	2,540	73.9%
	Operating profit	152	1501.7%	391	233.7%	189	195.6%	87	38.0%
	Operating profit margin	5.8%		15.0%		6.6%		3.4%	
Food machinery segment	Net sales	1,021	175.9%	1,323	68.2%	1,820	71.6%	2,648	145.5%
	Operating profit	-29	-	32	13.2%	90	25.0%	353	133.8%
	Operating profit margin	-		2.4%		5.0%		13.4%	
Others	Net sales	1,861	127.4%	1,621	92.7%	1,431	93.8%	1,619	95.2%
	Operating profit	188	130.9%	88	31.3%	86	33.1%	-50	-
	Operating profit margin	10.1%		5.4%		6.1%		-	
Consolidated	Net sales	19,604	136.9%	19,712	97.6%	20,441	105.0%	20,737	97.8%
	Adjustment amount	-548	-	-736	-	-855	-	-674	-
	Consolidated Operating Profit	1,907	449.0%	1,571	68.6%	1,078	48.3%	1,255	67.4%
	Operating profit margin	9.7%		8.0%		5.3%		6.1%	

1H		2H		Full year	
	YoY		YoY		YoY
28,245	117.0%	28,247	103.3%	56,492	109.7%
3,938	124.8%	3,108	77.3%	7,046	98.2%
13.9%	-	11.0%	-	12.5%	-
5,244	113.3%	5,411	94.3%	10,656	102.8%
544	306.3%	276	84.8%	820	163.0%
10.4%	-	5.1%	-	7.7%	-
2,344	93.0%	4,469	102.4%	6,813	99.0%
3	1.6%	443	71.0%	447	53.9%
0.1%	-	9.9%	-	6.6%	-
3,482	108.5%	3,050	94.5%	6,533	101.5%
277	65.0%	35	9.4%	313	38.6%
8.0%	-	1.1%	-	4.8%	-
39,317	113.9%	41,178	101.3%	80,495	107.1%
-1,284	-	-1,530	-	-2,814	-
3,479	128.2%	2,333	56.9%	5,813	85.3%
8.8%	-	5.7%	-	7.2%	-

FY2023/12		1Q		2Q		3Q		4Q	
			YoY		YoY		YoY		YoY
Machine tool segment	Net sales	12,227	86.7%	11,973	84.6%	11,084	77.4%	11,421	82.0%
	Operating profit	1,023	47.7%	433	24.2%	-48	-	-609	-
	Operating profit margin	8.4%		3.6%		-		-	
Industrial machinery segment	Net sales	2,393	91.1%	2,024	77.3%	1,949	67.9%	2,262	89.1%
	Operating profit	140	92.1%	-134	-	-263	-	-220	-
	Operating profit margin	5.9%		-		-		-	
Food machinery segment	Net sales	998	97.8%	1,449	109.6%	2,125	116.8%	2,328	87.9%
	Operating profit	-44	-	141	438.0%	175	194.7%	603	170.5%
	Operating profit margin	-		9.8%		8.3%		25.9%	
Others	Net sales	1,265	68.0%	1,146	70.7%	1,297	90.7%	1,225	75.6%
	Operating profit	-0	-	-291	-	-286	-	-377	-
	Operating profit margin	-		-		-		-	
Consolidated	Net sales	16,884	86.1%	16,594	84.2%	16,456	80.5%	17,238	83.1%
	Adjustment amount	-800	-	-858	-	-591	-	-809	-
	Consolidated Operating Profit	318	16.7%	-708	-	-1,014	-	-1,414	-
	OPM	1.9%		-		-		-	

1H		2H		Full year	
	YoY		YoY		YoY
24,201	85.7%	22,505	79.7%	46,706	82.7%
1,457	37.0%	-658	-	798	11.3%
6.0%	-	-	-	1.7%	-
4,418	84.2%	4,212	77.8%	8,630	81.0%
5	1.1%	-483	-	-478	-
0.1%	-	-	-	-	-
2,448	104.4%	4,454	99.7%	6,902	101.3%
97	-	778	175.4%	876	195.9%
4.0%	-	17.5%	-	12.7%	-
2,411	69.2%	2,522	82.7%	4,934	75.5%
-291	-	-663	-	-954	-
-	-	-	-	-	-
33,479	85.2%	33,695	81.8%	67,174	83.5%
-1,659	-	-1,401	-	-3,060	-
-390	-	-2,428	-	-2,819	-
-	-	-	-	-	-

FY2024/12		1Q		2Q		3Q		4Q	
			YoY		YoY		YoY		YoY
Machine tool segment	Net sales	11,471	93.8%	13,404	112.0%	12,333	111.3%	14,146	123.9%
	Operating profit	-56	-	1,021	235.4%	1,209	-	1,272	-
	Operating profit margin	-		7.6%		9.8%		9.0%	
Industrial machinery segment	Net sales	1,994	83.3%	2,438	120.4%	1,963	100.7%	3,164	139.9%
	Operating profit	126	90.0%	169	-	202	-	324	-
	Operating profit margin	6.3%		6.9%		10.3%		10.3%	
Food machinery segment	Net sales	859	86.0%	689	47.5%	1,981	93.2%	4,165	178.9%
	Operating profit	-45	-	53	37.4%	321	182.9%	641	106.4%
	Operating profit margin	-		7.7%		16.2%		15.4%	
Others	Net sales	1,311	103.7%	1,425	124.4%	1,133	87.3%	1,186	96.9%
	Operating profit	-122	-	31	-	-104	-	-129	-
	Operating profit margin	-		2.2%		-		-	
Consolidated	Net sales	15,636	92.6%	17,957	108.2%	17,411	105.8%	22,663	131.5%
	Adjustment amount	-682	-	-552	-	-733	-	-716	-
	Consolidated Operating Profit	-780	-	723	-	895	-	1,392	-
	Operating profit margin	-		4.0%		5.1%		6.1%	

1H		2H		Full year	
	YoY		YoY		YoY
24,876	102.8%	26,479	117.7%	51,355	110.0%
965	66.3%	2,481	-	3,447	431.7%
3.9%	-	9.4%	-	6.7%	-
4,432	100.3%	5,127	121.7%	9,560	110.8%
295	5132.4%	527	-	823	-
6.7%	-	10.3%	-	8.6%	-
1,548	63.2%	6,147	138.0%	7,695	111.5%
7	-	962	123.6%	969	110.7%
0.5%	-	15.6%	-	12.6%	-
2,737	113.5%	2,319	92.0%	5,057	102.5%
-90	-	-233	-	-323	-
-	-	-	-	-	-
33,594	100.3%	40,074	118.9%	73,668	109.7%
-1,234	-	-1,450	-	-2,685	-
-56	-	2,287	-	2,231	-
-	-	5.7%	-	3.0%	-

Numbers of Sodick EDMs Ordered and Sold



Number of EDM ordered

(Units)

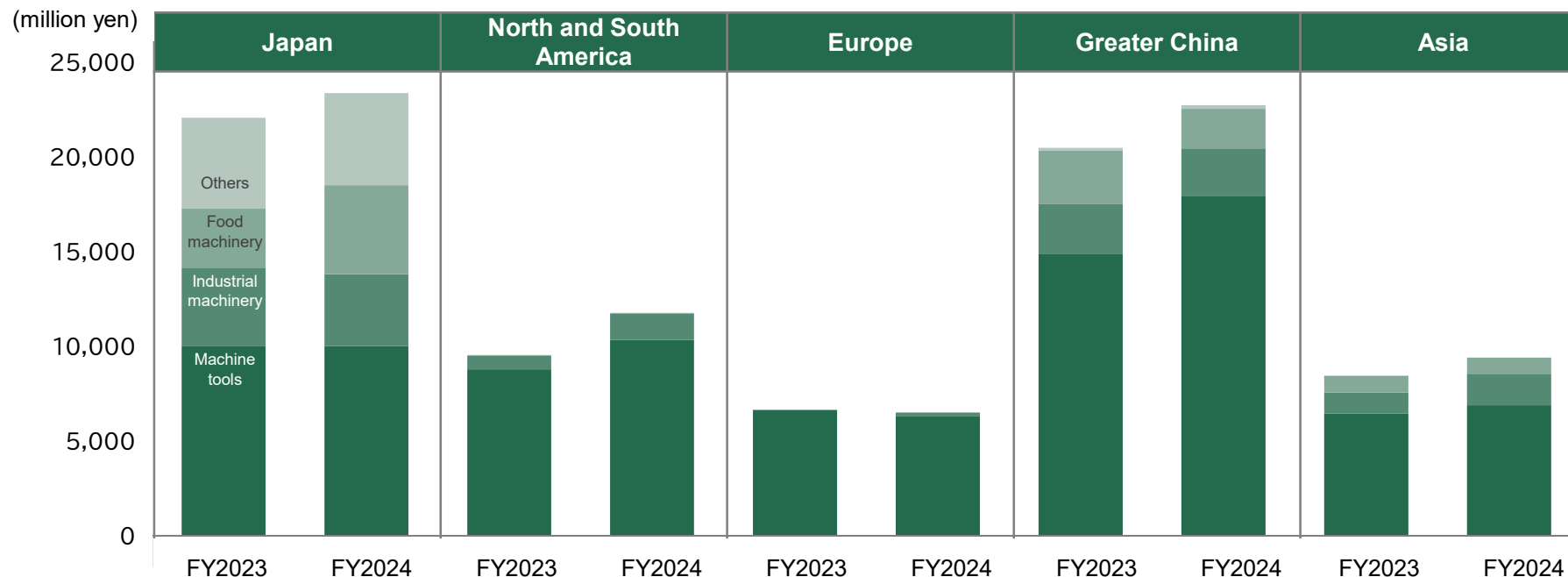
	FY2022/12					FY2023/12					FY2024/12				
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
North and South America	81	58	56	83	278	70	63	70	74	277	65	68	61	76	270
Europe	96	106	58	94	354	70	56	83	76	285	63	57	43	65	228
Greater China	578	619	340	292	1,829	341	288	236	226	1,091	315	511	328	279	1,433
Asia	92	93	93	60	338	64	84	94	42	284	59	79	84	68	290
Japan	120	91	90	96	397	51	52	69	58	230	48	62	81	67	258
Total	967	967	637	625	3,196	596	543	552	476	2,167	550	777	597	555	2,479

Number of EDMs sold

(Units)

	FY2022/12					FY2023/12					FY2024/12				
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
North and South America	68	58	73	86	285	66	77	59	72	274	76	75	57	78	286
Europe	108	97	80	88	373	84	65	79	63	291	72	49	65	57	243
Greater China	514	522	418	352	1,806	284	338	262	221	1,105	240	462	325	312	1,339
Asia	89	66	110	95	360	59	59	87	71	276	51	48	95	80	274
Japan	125	105	79	86	395	108	64	65	76	313	70	45	42	113	270
Total	904	848	760	707	3,219	601	603	552	503	2,259	509	679	584	640	2,412

Overseas Sales Ratio by Segment



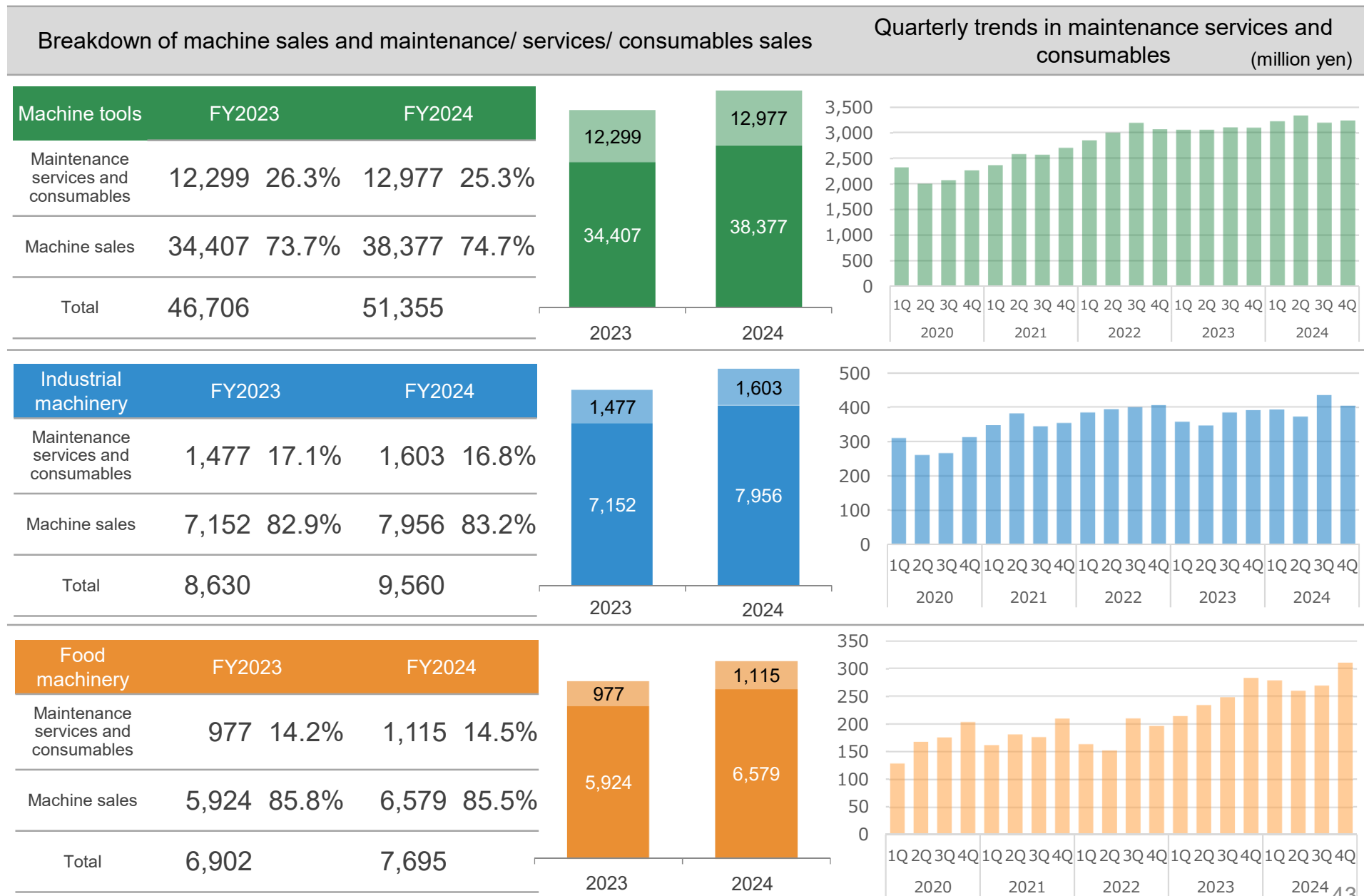
(million yen)

FY2023	Japan		North and South America		Europe		Greater China		Asia		Total	
Machine tools	9,991	21.4%	8,777	18.8%	6,617	14.2%	14,887	31.8%	6,432	13.8%	46,706	69.6%
Industrial machinery	4,154	48.1%	722	8.4%	24	0.3%	2,618	30.3%	1,111	12.9%	8,630	12.8%
Food machinery	3,119	45.3%	37	0.5%	—	—	2,850	41.3%	893	12.9%	6,902	10.3%
Others	4,806	97.4%	—	—	—	—	128	2.6%	0	0.0%	4,934	7.3%
By region – Total	22,072	32.9%	9,538	14.3%	6,642	9.8%	20,484	30.4%	8,437	12.6%	67,174	100.0%











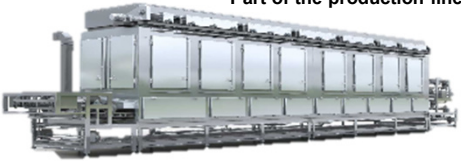
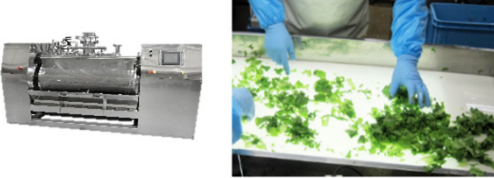


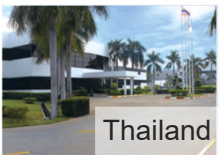


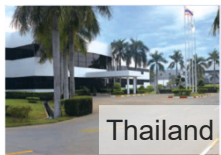


FY2024	Japan		North and South America		Europe		Greater China		Asia		Total	
Machine tools	10,018	19.5%	10,333	20.1%	6,321	12.3%	17,918	34.9%	6,763	13.2%	51,355	69.7%
Industrial machinery	3,792	39.7%	1,403	14.7%	176	1.8%	2,534	26.5%	1,652	17.3%	9,560	13.0%
Food machinery	4,706	61.2%	33	0.4%	—	—	888	11.5%	2,067	26.9%	7,695	10.4%
Others	4,865	96.2%	—	—	—	—	188	3.7%	2	0.0%	5,057	6.9%
By region – Total	23,383	31.7%	11,771	16.0%	6,498	8.8%	21,529	29.2%	10,486	14.3%	73,668	100.0%

Effect of exchange rate — Around 0.74 billion yen Around 0.45 billion yen Around 1.13 billion yen Around 0.27 billion yen Around 2.62 billion yen

Maintenance Service and Sales of Consumables Ratio






Composition of Segments and Key Products

Segment	Machine tools	Industrial machinery	Food machinery
<p>Major products</p>	<p>Die-sinker EDM </p> <p>Wire-cut EDM </p> <p>Small-hole drilling EDM </p> <p>Machining center </p> <p>Metal 3D printer </p> <p>Laser processing machine </p>	<p>Horizontal injection molding machine </p> <p>Vertical injection molding machine </p> <p>Light metal injection molding machine </p>	<p>Noodle making machines (noodle production line) </p> <p>Aseptically-packaged cooked rice production system *Part of the production line </p> <p>Other food processing machines </p>
<p>Sales market</p>	<p>Automotive, home appliances, electrical and electronic devices, aerospace, medical devices, energy, etc.</p>	<p>Automotive, electrical and electronic devices, medical devices, etc.</p>	<p>Noodle making (chilled noodles, Long-life noodles, frozen noodles, etc.), packaged cooked rice, confectionery/bread, Japanese-style deli dishes, vegetable processing, etc.</p>
<p>Production sites</p>	<p> Kaga  Amoy  Thailand  Suzhou</p>	<p> Kaga  Thailand</p>	<p> Kaga  Amoy</p>

New Products Released in 2024



Electrical discharge machines (EDMs)	Metal 3D printer	Laser Processing Machine
<p><i>AX350L i Groove + Edition</i></p> 	<p><i>OPM250L +</i></p> 	<p><i>LSP4040</i></p> 
<p>Linear Motor Driven Ultra-Precision Wire EDM</p>	<p>Linear Motor Driven Precision Metal 3D Printer</p>	<p>Linear Motor Driven Femtosecond Laser Processing Machine</p>
<p>Achieves Long-Term Stable Machining and Labor Saving</p>	<p>Long-Term High-Speed Stable Molding, Supports Various Powder Types</p>	<p>Achieves Precision Micro-Machining of Difficult-to-Machine Materials</p>
<p>Supports Various High-Precision Machining Needs</p>	<p>Prevents Molding Defects with "Molding Monitoring"</p>	<p>Supports Customization of Laser Oscillators</p>

Injection molding machine

Injection molding machine		
<p><i>GL_G2 Series</i></p> 	<p><i>VT20G / VT50G / VT75G</i></p> 	<p><i>VR200G</i></p> 
<p>Injection Molding Machine for High-Value-Added Products</p>	<p>Vertical Single-Action Injection Molding Machine</p>	<p>Hybrid Vertical Rotary Injection Molding Machine</p>
<p>Reduces Foreign Matter During Molding, Improves Fillability and Color Changeability</p>	<p>Achieves Improved Control Capability</p>	<p>Enhances Capability for Large Insert Molding</p>
<p>Suitable for High-Difficulty Injection Molding of Electronics and Medical Devices</p>	<p>Suitable for Precision Insert Molding</p>	<p>Achieves Stable High-Precision Molding</p>

FY2024 Exhibition Information



Japan International Machine Tool Fair (JIMTOF 2024)

- One of the world's largest technology exhibitions, where cutting-edge technologies and products such as machine tools and peripheral equipment gather from around the world.
- Under the theme "Sodick Smart Solution," showcasing automation systems, state-of-the-art machines, and the latest technologies.
- Promoting automation and labor-saving solutions through demonstrations.

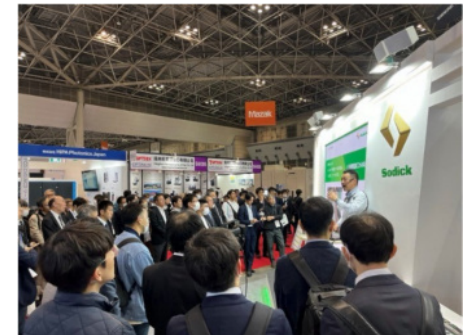
Outline of JIMTOF2024

Period: November 5–10, 2024 (6days)

Venue: Tokyo Big Sight

Visitors: 129,018

Exhibited machines: Wire-cut EDMs 「AX350L iG+E」, 「ALN800G iG+E」
Die-sinker EDM 「AL40G+」,
Machining center 「UX650L」
Femtosecond Laser Processing Machine 「LSP4040」
Autowork changer 「SR12」



Nagoya Plastic Industry Exhibition 2024

- Over 200 companies and organizations, the largest scale ever, exhibited.
- Under the theme "Evolution of the V-LINE," showcasing the latest injection molding machines.
- Appealing our comprehensive solutions to match a variety of needs with keywords such as AI and IoT utilization.

Outline of Nagoya Plastic Industry Exhibition 2024

Period: November 20–22, 2024 (2days)

Venue: Port Messe Nagoya

Visitors: 17,170

Exhibited machines: Rotary Injection Molding Machine 「VR200G」
High-Response Injection Molding Machine for High-Value-Added Products 「GL30G2-LP」
IT/IoT Functional Applications 「V Connect Plus & Sodick Remote(Remote Support)」



References: Web Exhibition and Official YouTube Channel

Our website URL: <https://www.sodick.co.jp/>

- Introducing our latest machines and technologies with a video at Sodick Web Exhibition

ソディックが提案する Smart ソリューション
JIMTOF 2024 2024年11月5日(水)~11月10日(日) 東京ビッグサイト(東京国際展示場)
簡単＆便利! 無料 電子招待券 無料配布中!

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NC形彫り放電加工機のパイオニア
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樹脂量と成形時間をサクッと計算!
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Sodick New Eco Solution

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ソディックの工作機械
(放電加工機マシニングセンタ産品3Dプリンタ)を
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Sodick Connect
お客様に役立つ会員制サイト

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ログイン・会員登録はこちら

- A wide range of contents including our group's overseas sites is also available.
- YouTube channel is also open!

Sodick World Tour 「韓国」編
ソディックの韓国本社を動画で紹介します。(YouTube、音声有り)

Sodick World Tour 「タイ」編
ソディック・タイランドを動画で紹介します。(英文のみ、音声あり)

ソディックの「今」を動画でお届けします

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YouTube

ソディック公式チャンネル

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Contact for inquiries concerning this material:
President's Office, Corporate Division, Sodick Co., Ltd.
3-12-1, Nakamachidai, Tsuzuki-ku, Yokohama, Kanagawa, 224-8522, Japan
TEL: +81-45-942-3111 FAX: +81-45-943-5835