



Tokyo Stock Exchange Prime Market 6143



**3Q FY2024/12
Results Briefing
Sodick Co., Ltd.**

November 8, 2024



3Q FY2024/12
Financial Results
Summary

Financial Results Highlights (3Q FY2024/12)



Consolidated Results	<p>Return to profitability for two consecutive quarters due to increased sales volume and progress in structural reforms</p> <p>Net sales: 51 billion yen +2.1% YoY</p> <p>Operating profit: 0.8 billion yen - %</p>
Machine tool	<p>Net sales increased due to a slight increase in sales volume and depreciation of Japanese yen, and profit increased significantly due to improvement of production efficiency</p> <p>Net sales: 37.2 billion yen +5.5% YoY</p> <p>Segment profit: 2.1 billion yen +54.4% YoY</p>
Industrial machinery	<p>Increased in electronic components, smartphones, and data centers-related demand despite delays in automobile recovery</p> <p>Net sales: 6.3 billion yen +0.4% YoY</p> <p>Segment profit: 0.4 billion yen - %</p>
Food machinery	<p>Net sales are increasing due to a concentration of orders in 2H of the year, and profit also improved due to increase of net sales</p> <p>Net sales: 3.5 billion yen -22.8% YoY</p> <p>Segment profit: 0.3 billion yen +20.3% YoY</p>
Others	<p>Sluggish automobile-related investment, and expected big orders for LEDs in the future despite delays in construction period in the current period.</p> <p>Net sales: 3.8 billion yen +4.4% YoY</p> <p>Segment profit: -0.1 billion yen - %</p>

*The adjustment amount for segment profit: -1.9 billion yen

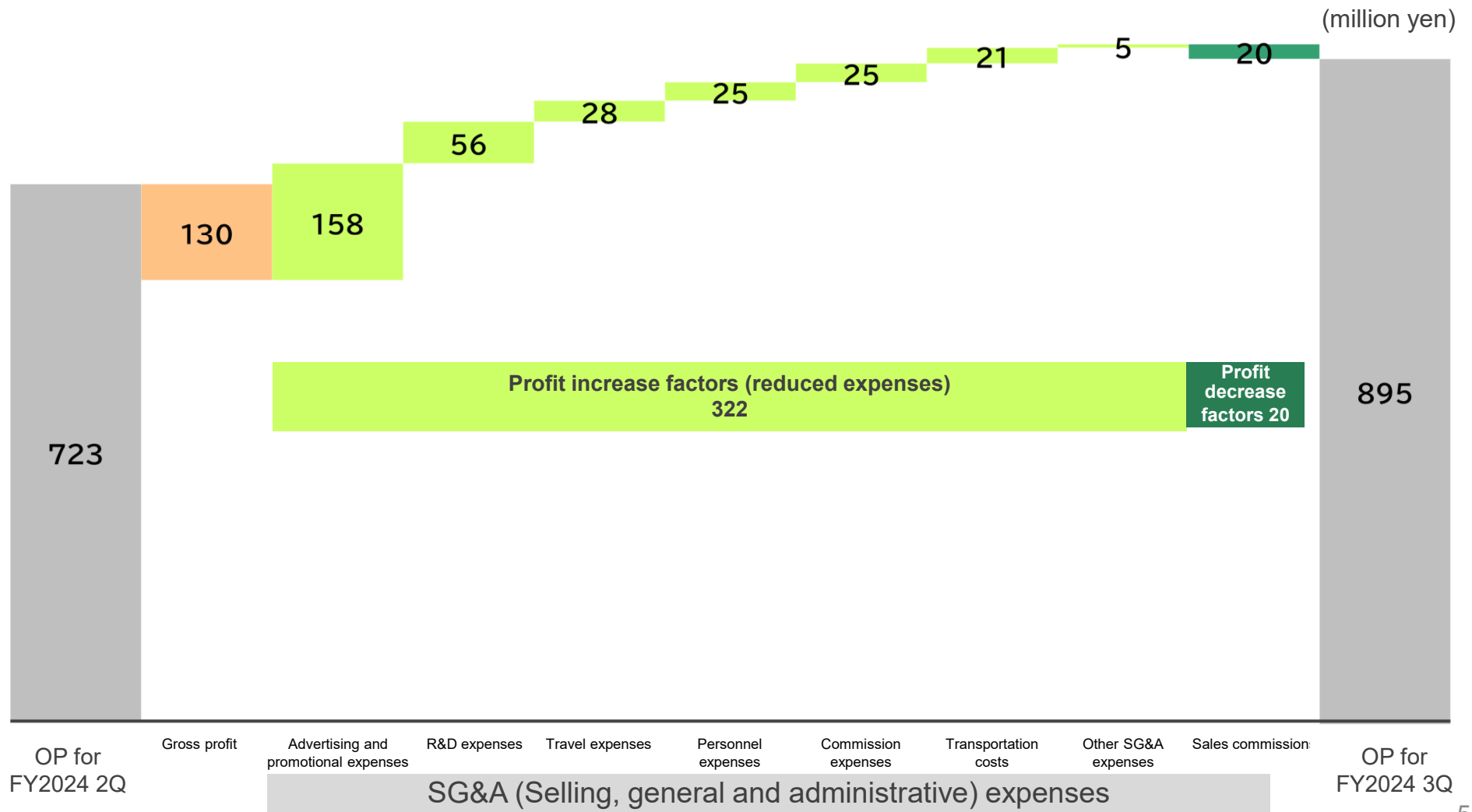
Financial Results Highlights (3Q FY2024/12)

- ✓ Although net sales decreased slightly from the previous quarter, the gross profit margin continued to increase due to progress in structural reforms.
- ✓ Also made progress in reducing SG&A expenses in the current quarter, resulting in operating profit increase by 24% from the previous quarter.
- ✓ Foreign exchange loss of 1.3 billion yen occurred due to the depreciation of Japanese yen during the current quarter, resulting in an ordinary loss of about 0.25 billion yen.

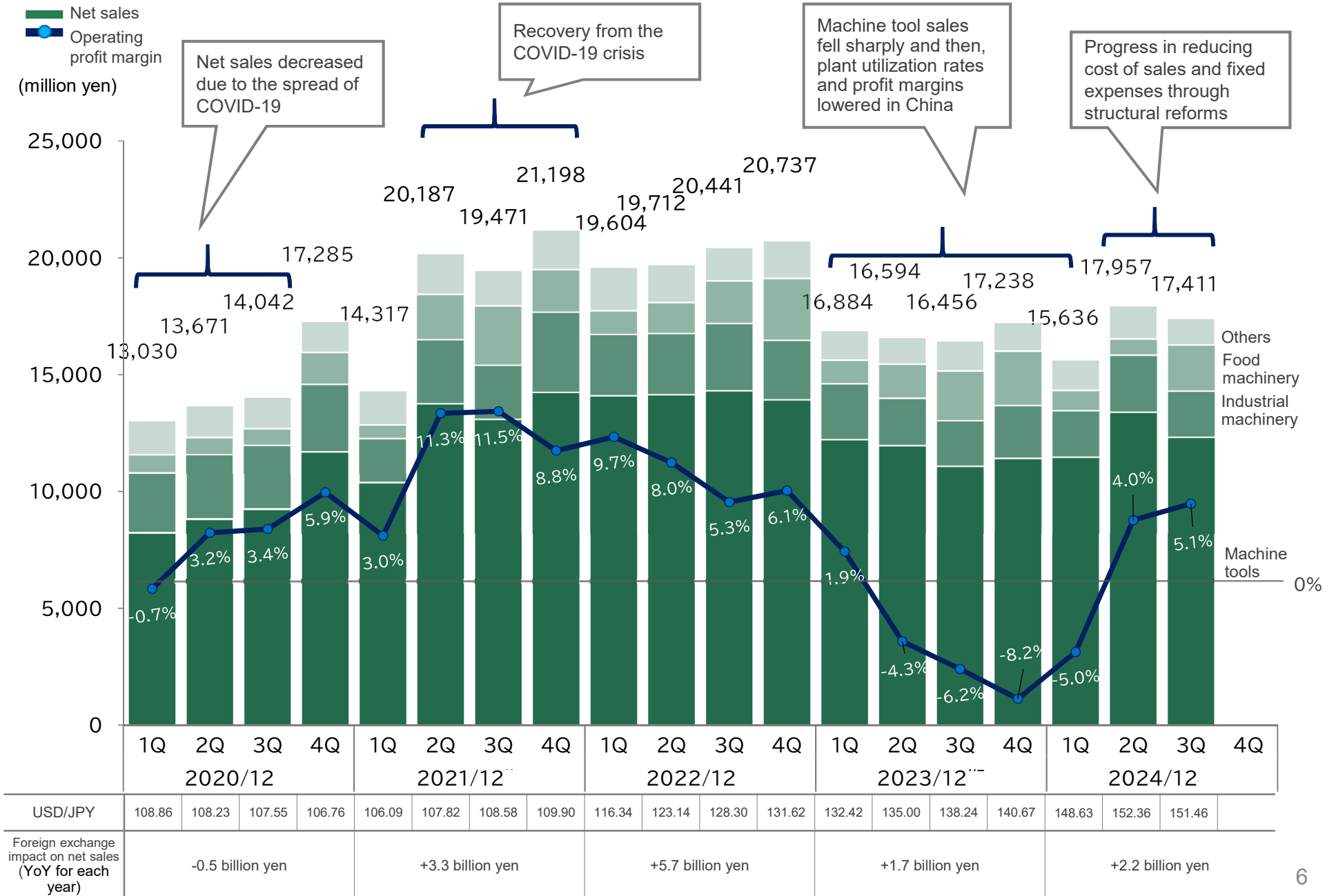
(million yen)	FY2023 1Q	FY2023 2Q	FY2023 3Q	FY2023 4Q	FY2024 1Q	FY2024 2Q	FY2024 3Q	QoQ Change
Net sales	16,884	16,594	16,456	17,238	15,636	17,957	17,411	-3.0%
Gross profit	5,310	4,931	4,392	4,647	4,516	6,110	5,980	-2.1%
GPM	31.5%	29.7%	26.7%	27.0%	28.9%	34.0%	34.3%	0.3pt
Operating profit	318	-708	-1,014	-1,414	-780	723	895	23.8%
OPM	1.9%	-4.3%	-6.2%	-8.2%	-5.0%	4.0%	5.1%	1.1pt
Ordinary profit	508	333	-492	-1,606	-187	1,689	-251	–
Profit	141	-244	-786	-3,714	-497	1,297	-398	–
Capital investment	1,487	1,436	1,306	1,778	1,109	330	747	126.4%
Depreciation	891	923	968	1,008	886	899	889	-1.1%
R&D expenses	819	886	856	873	744	773	710	-8.2%
Average rate during the period								
USD/JPY	132.42	135.00	138.24	140.67	148.63	152.36	151.46	0.90 up
EUR/JPY	142.16	145.93	149.77	152.11	161.33	164.70	164.56	0.14 up
CNH/JPY	19.35	19.45	19.61	19.81	20.63	21.04	20.96	0.08 up
THB/JPY	3.91	3.95	4.01	4.04	4.17	4.21	4.24	0.03 down

Analysis on Change in Operating Profit / Loss

- ✓ Despite progress in reducing cost of sales due to the effects of structural reforms, gross profit decreased by about 0.1 billion yen from the previous quarter due to the lower net sales. (Gross profit margin remained the same)
- ✓ SG&A expenses decreased by about 0.3 billion yen from the previous quarter due to cost reductions, and operating profit increased by about 0.1 billion yen.



Trends in Net Sales and Operating Profit Margin (Quarterly)



Financial Results by Segment



(million yen)		FY2023	FY2023	FY2023	FY2023	FY2024	FY2024	FY2024	QoQ Change
		1Q	2Q	3Q	4Q	1Q	2Q	3Q	
Net sales	Machine tool segment	12,227	11,973	11,084	11,421	11,471	13,404	12,333	-8.0%
	Industrial machinery segment	2,393	2,024	1,949	2,262	1,994	2,438	1,963	-19.5%
	Food machinery segment	998	1,449	2,125	2,328	859	689	1,981	187.5%
	Other segments	1,265	1,146	1,297	1,225	1,311	1,425	1,133	-20.5%
Total net sales		16,884	16,594	16,456	17,238	15,636	17,957	17,411	-3.0%
Segment profit	Machine tool segment	1,023	433	-48	-609	-56	1,021	1,209	18.3%
	Industrial machinery segment	140	-134	-263	-220	126	169	202	19.8%
	Food machinery segment	-44	141	175	603	-45	53	321	505.5%
	Other segments	-0	-290	-286	-377	-121	31	-103	-
Total segment profit		1,119	149	-422	-604	-97	1,275	1,629	27.8%
Adjustment amount		-800	-858	-591	-809	-682	-552	-733	-
Total operating profit		318	-708	-1,014	-1,414	-780	723	895	23.8%

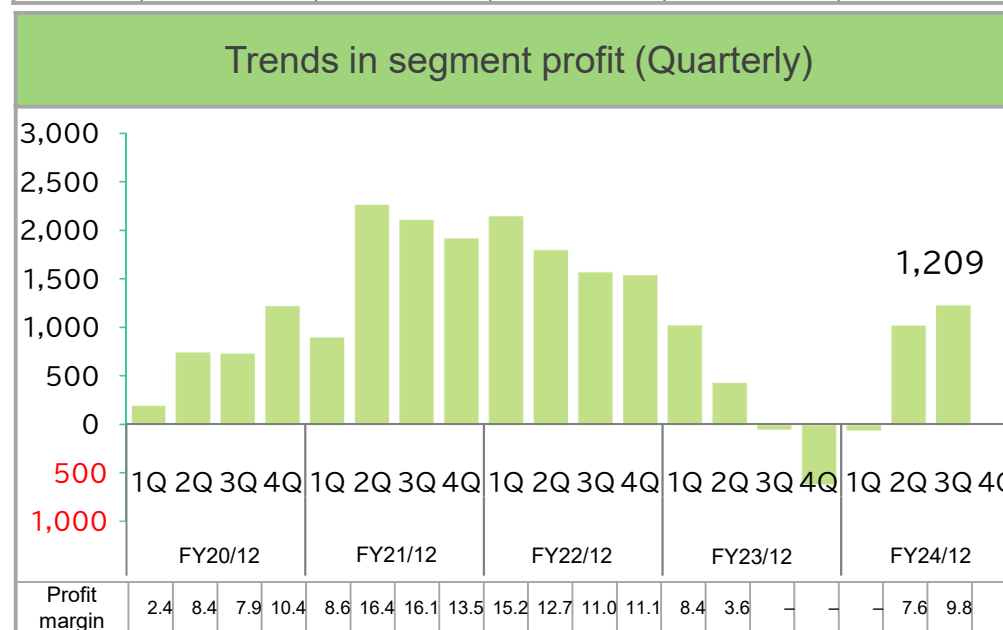
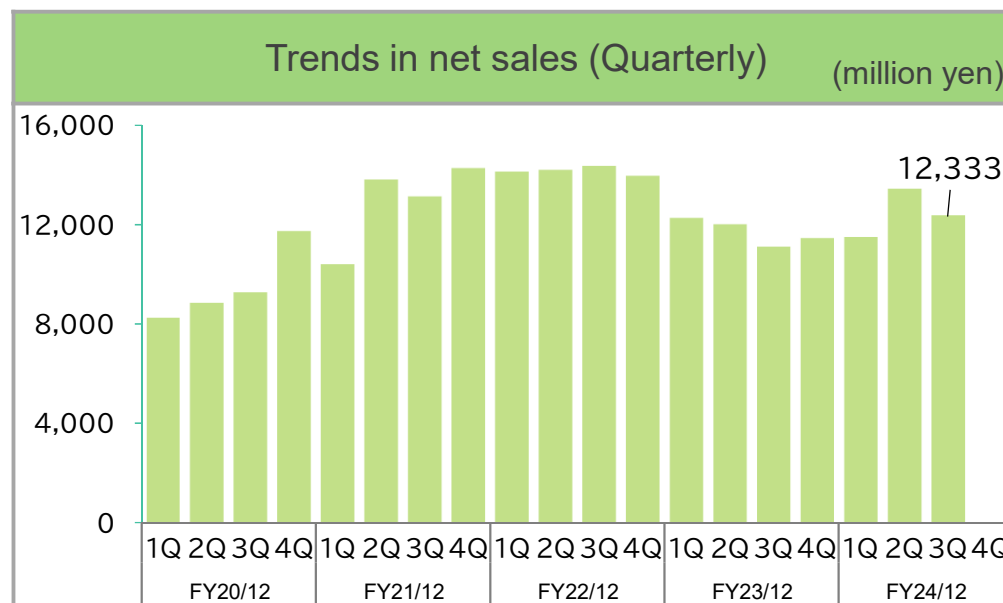
Financial Results by Segment



Machine Tool Segment

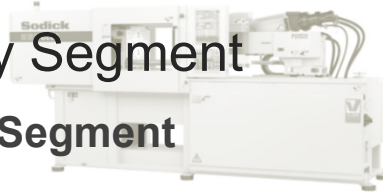
Net sales	<p>Japan: Demand for production of automobile and semiconductor are sluggish due to stagnant investment, while that of electronic and aircraft parts is strong. The effect of subsidies in some areas.</p> <p>Greater China: Despite weakening momentum, sales volume has remained above 300 units for this period. While sales of EV became sluggish, that of smartphones and electronic components is strong.</p> <p>Asia: Recovery trend. Orders for semiconductors, automobiles, aircraft increased in South Korea. In India, strong sales continued for 2-/4-wheel vehicles</p> <p>North and South America: Amid slump in automobile sales due to revising EV investment and reduction in purchases, demand for aircraft, electronic components, and medical devices remains strong.</p> <p>Europe: Prolonged production adjustment of EV. Demand for aircraft and medical devices is strong.</p>
Profit	Gross profit increased due to progress in production structure reforms and higher plant operation rate, and segment profit margin recovered to about 10%.

(million yen)	FY2024 2Q	FY2024 3Q	QoQ Change	
Net sales	13,404	12,333	-1,071	-8.0%
Segment profit	1,021	1,209	187	18.3%
Profit margin	7.6%	9.8%		



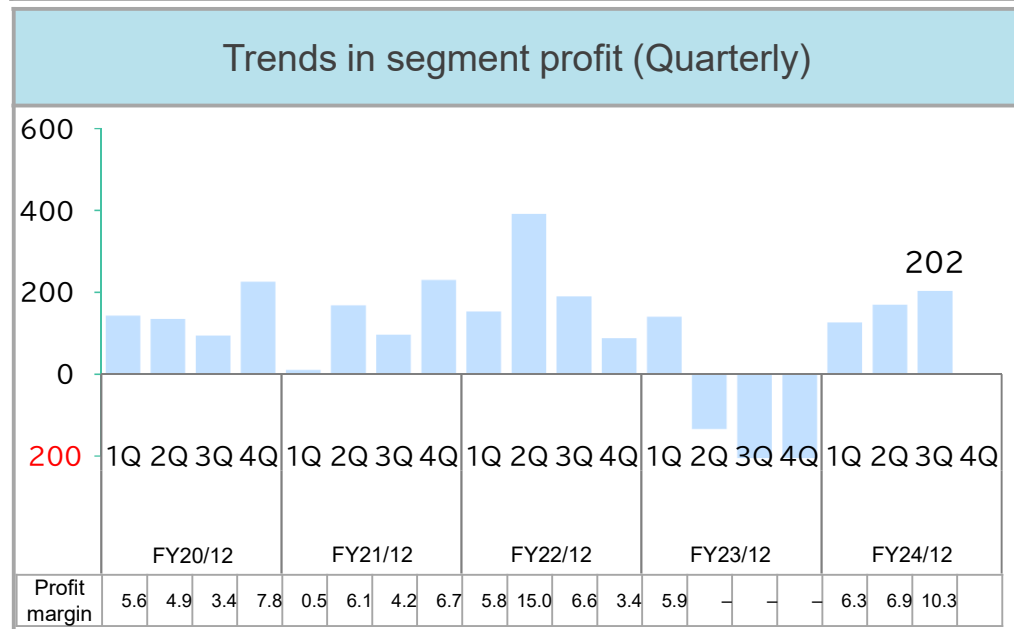
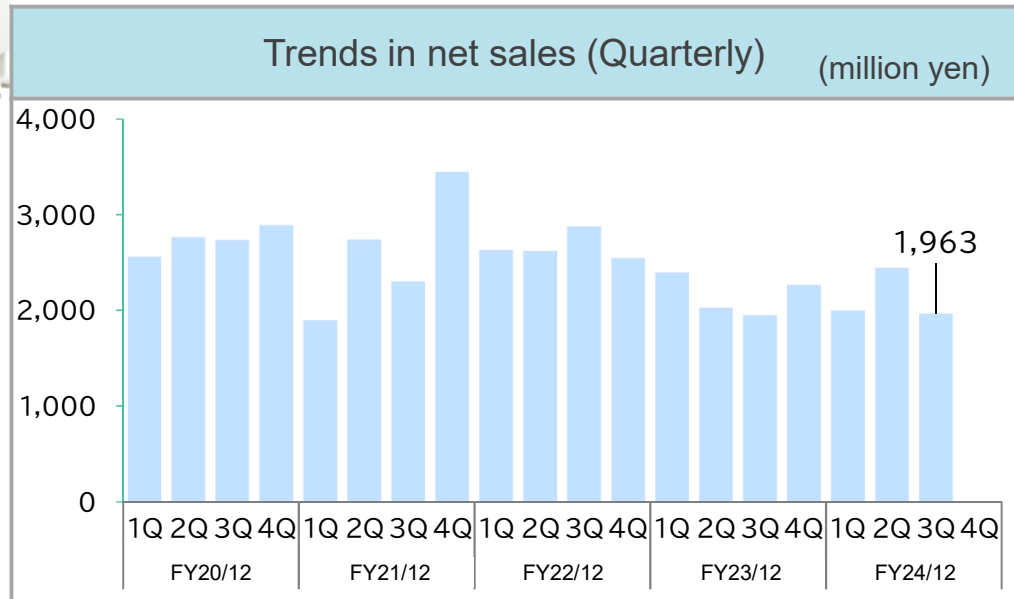
Profit margin	2.4	8.4	7.9	10.4	8.6	16.4	16.1	13.5	15.2	12.7	11.0	11.1	8.4	3.6	-	-	-	7.6	9.8
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Financial Results by Segment



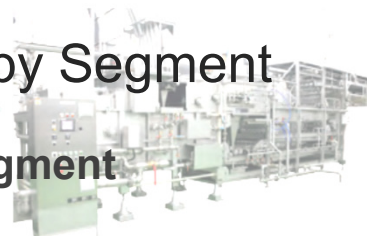
Industrial Machinery Segment

Net sales	<p>Japan: Demand for smartphones and electronic components for data centers are recovering. Automobile-related demand remained weak.</p> <p>Greater China: Businesses of smartphone connectors and optical communication connectors for data centers performed well. Automobile sales were sluggish. Demand for toys and contact lenses remained strong.</p> <p>Asia: Demand for mobile connectors remained strong (South Korea) Automobile-related sales remained weak (Thailand)</p>
Profit	Shifted to sales of highly profitable models through structural reforms and improved plant operation rates, resulting in increase in segment profit



(million yen)	FY2024 2Q	FY2024 3Q	QoQ Change	
Net sales	2,438	1,963	-474	-19.5%
Segment profit	169	202	33	19.8%
Profit margin	6.9%	10.3%		

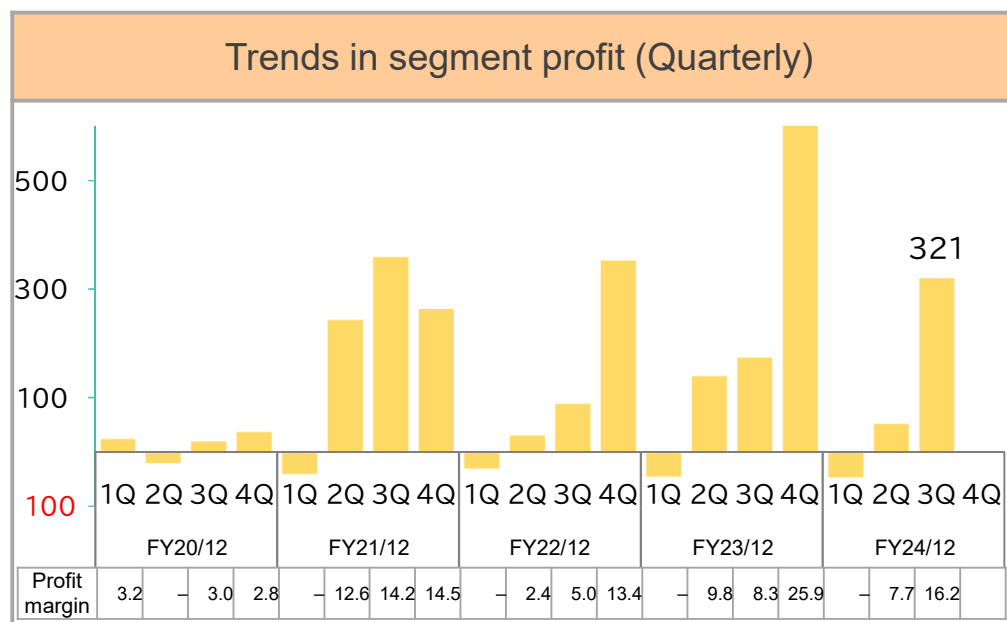
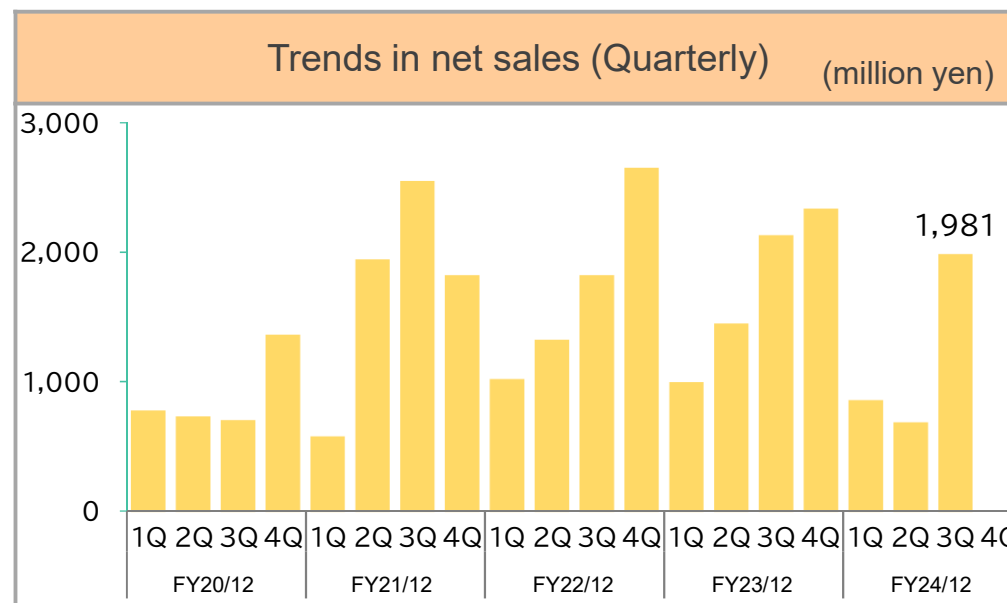
Financial Results by Segment



Food Machinery Segment

Net sales	<ul style="list-style-type: none"> • Demand for facilities related to noodle making machine and aseptically-packaged cooked rice production systems in Japan and overseas remained strong. • Sales are recovering due to the concentration of big order projects toward the end of the year. • In the medium to long term, demand for fresh noodles, frozen noodles and cooked rice will increase in overseas markets, particularly in Asia, due to higher quality of food and infrastructure development
Profit	Segment profit also increased significantly due to improved profitability resulting from increased net sales in the quarter.

(million yen)	FY2024 2Q	FY2024 3Q	QoQ Change	
Net sales	689	1,981	1,292	187.5%
Segment profit	53	321	268	505.5%
Profit margin	7.7%	16.2%		



Profit margin	3.2	-	3.0	2.8	-	12.6	14.2	14.5	-	2.4	5.0	13.4	-	9.8	8.3	25.9	-	7.7	16.2
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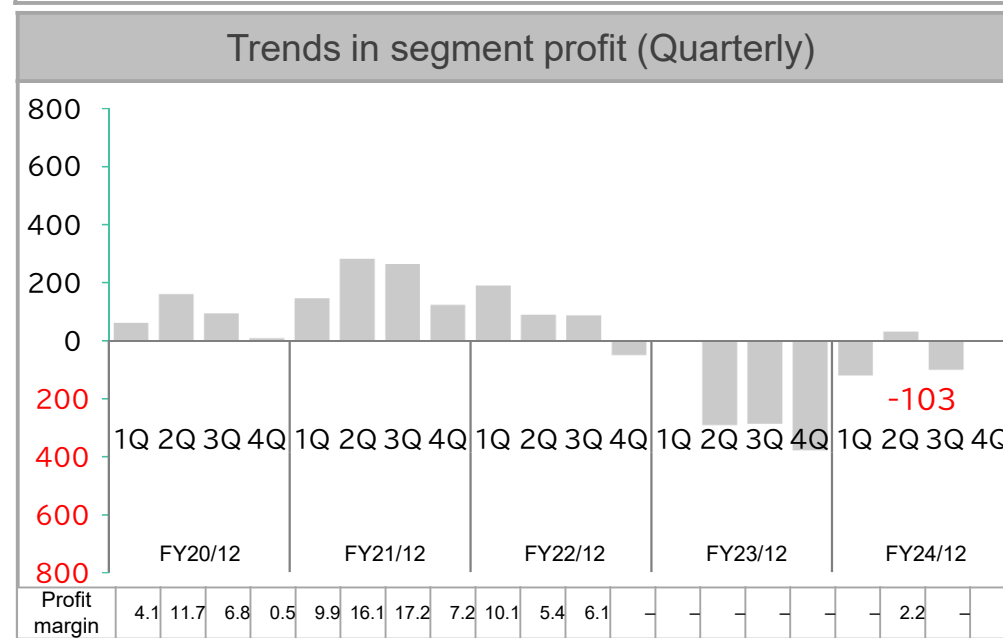
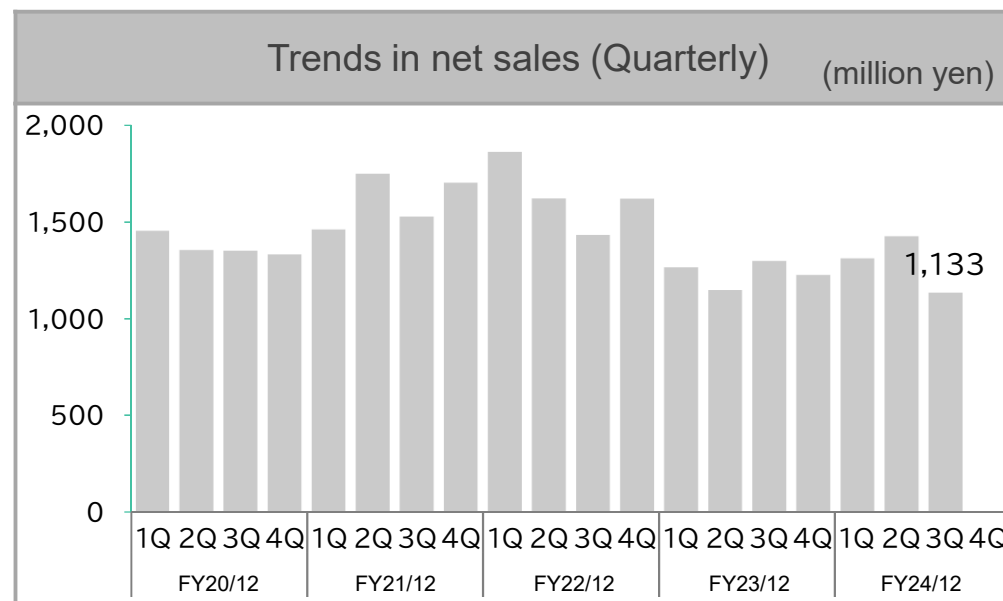
Financial Results by Segment

Other Segments

(Precision dies and mold operations involving the contract manufacturing of precision connectors and other products; and elemental technology operations involving the sale of linear motors, ceramics components, and LED lights, etc.)

Net sales	<ul style="list-style-type: none"> • Mold operations: Decelerated due to falsification of testing data by automobile manufacturers • Ceramics: Semiconductor industry is recovering, but capital investment demand is still not strong. • LED: Orders for LED floodlights were strong. Net sales are sluggish due to delayed construction period, but orders for large stadium and other projects are expected in the future.
Profit	Segment profit decreased due to sluggish sales in the mold operations, which accounts for about 60% of the segment, and LED business

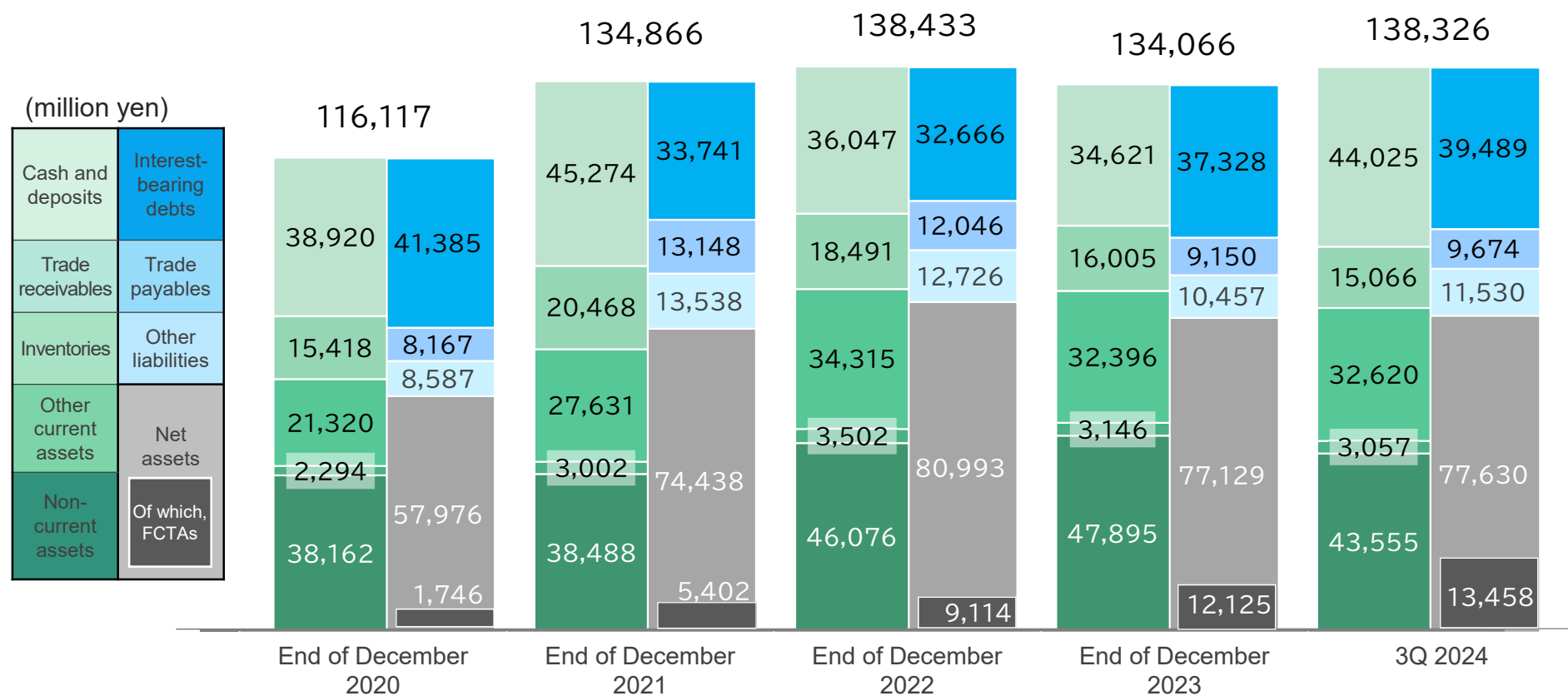
(million yen)	FY2024 2Q	FY2024 3Q	QoQ Change	
Net sales	1,425	1,133	-292	-20.5%
Segment profit	31	-103	-135	-
Profit margin	2.2%	-		



Profit margin	4.1	11.7	6.8	0.5	9.9	16.1	17.2	7.2	10.1	5.4	6.1	-	-	-	-	-	2.2	-
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Balance Sheet

- ✓ Total assets increased by about 4.2 billion yen from the end of the previous year
Cash and deposits increased significantly due to the transfers of time deposits from non-current assets to cash and deposits, increased borrowing, and compensation for the relocation of Suzhou Factory (China).
- ✓ Foreign currency translation adjustment (FCTA) increased to 1.3 billion yen due to depreciation of Japanese yen, and net assets increased by about 0.5 billion yen from the end of the previous year.

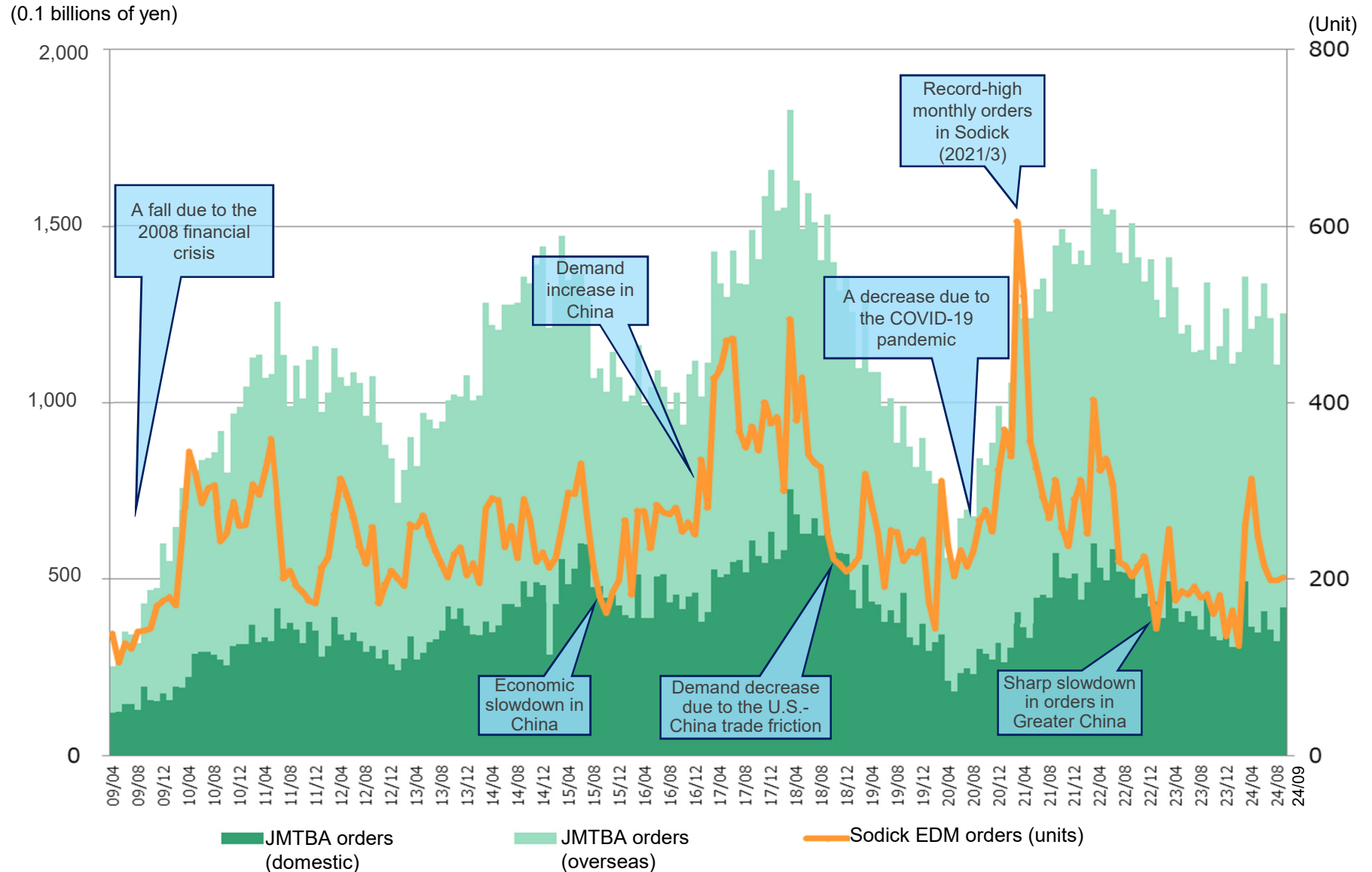


USD-JPY exchange rate at last day of the term	103.50	115.02	132.70	141.83	142.73
Equity ratio	49.9%	55.2%	58.5%	57.5%	56.1%
D/E ratio (times)	0.74	0.49	0.46	0.59	0.63

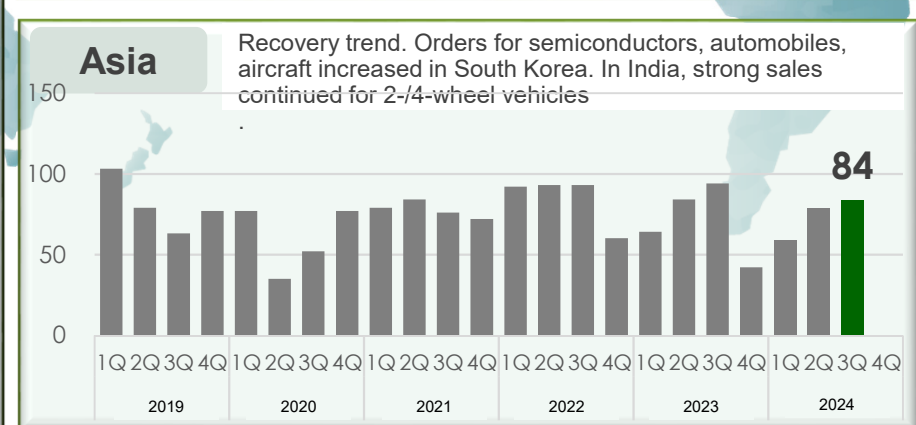
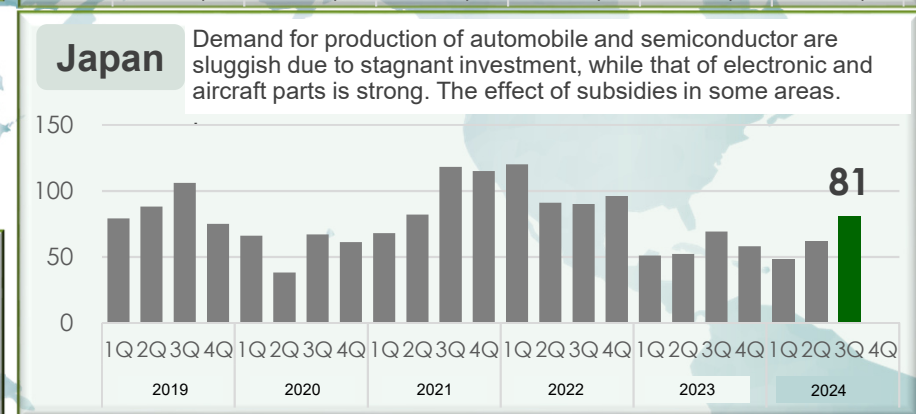
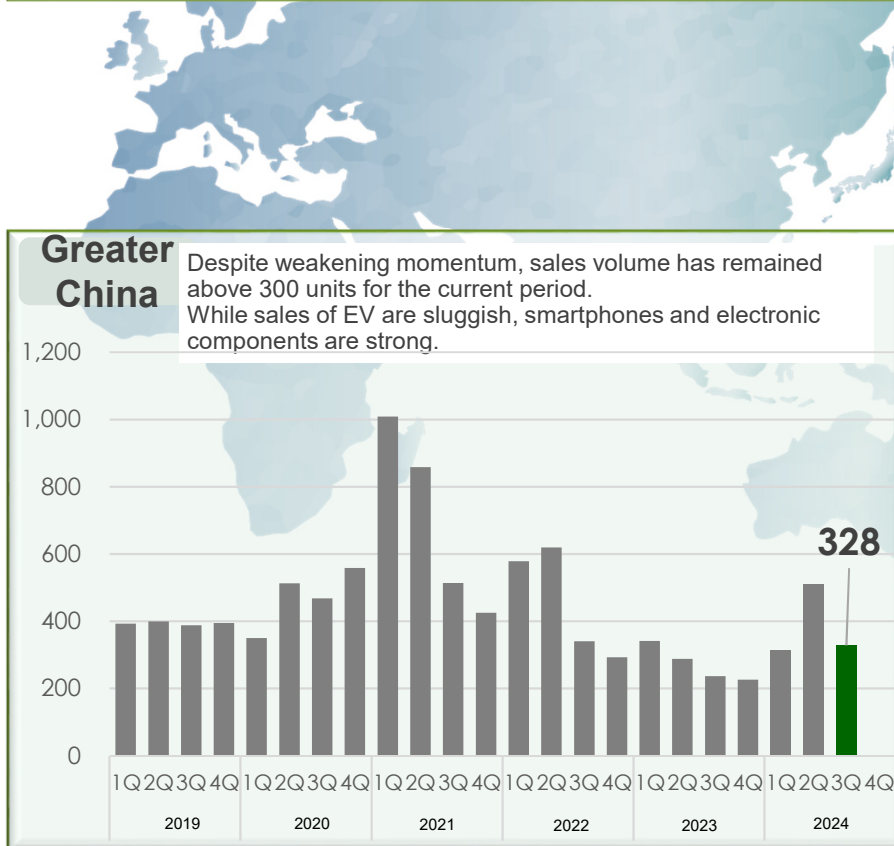
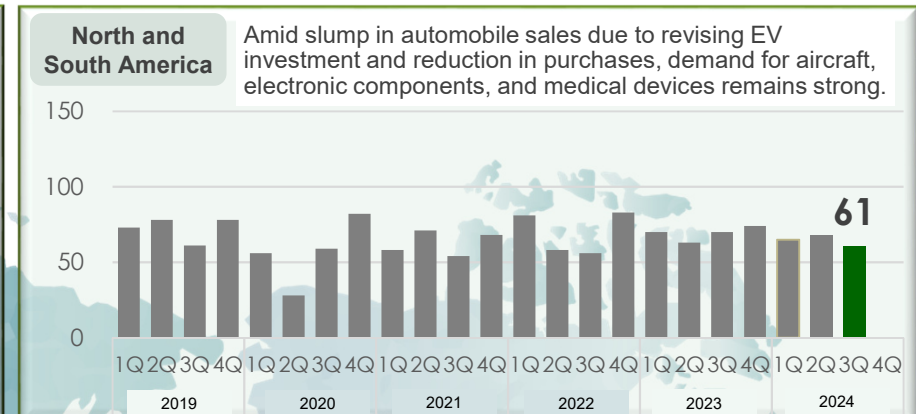
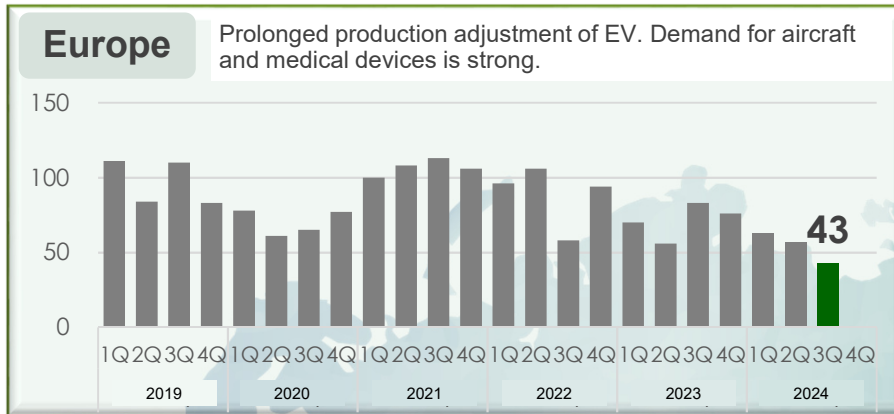
Trends in JMTBA Order Volume and Sodick EDM (Electrical Discharge Machine) Order Volume



Trends in JMTBA Machine Tool Orders (amount) and Sodick EDM Orders (units)



Trends in Sodick EDMs Order Volume by Region (Quarterly)



FY2024/12 Full-year Financial Results Projections



- ✓ The cumulative third quarter financial results progressed as expected compared to the FY2024/12 full-year results projections, which were announced on August 8.
- ✓ The full-year projections remain unchanged because there have been no major changes in external environmental recognition but there are some uncertain factors, such as sudden exchange rate fluctuations, at the moment.

(million yen)	FY2020	FY2021	FY2022	FY2023	FY2024		
					3Q Actual	Full-year plan (8/8 revised)	Progress rate
Net sales	58,030	75,174	80,495	67,174	51,005	72,500	70.4%
Operating profit	1,852	6,813	5,813	-2,819	838	1,100	76.2%
Operating profit margin	3.2%	9.1%	7.2%	-4.2%	1.6%	1.5%	—
Ordinary profit	2,046	8,588	8,275	-1,257	1,250	1,600	78.2%
Profit	1,346	6,591	6,021	-4,604	402	900	44.7%
ROE	2.3%	10.0%	7.8%	-5.8%	0.7%	1.2%	—
							*Assumed rate for the second half
USD/JPY	106.76	109.90	131.62	140.67	151.46	148.00	145.00
EUR/JPY	121.88	129.91	138.14	152.11	164.56	160.00	158.00
CNH/JPY	15.48	17.01	19.45	19.81	20.96	20.70	20.40
THB/JPY	3.42	3.44	3.75	4.04	4.24	4.10	4.10

FY2024/12 Financial Results Projections (by Segment)

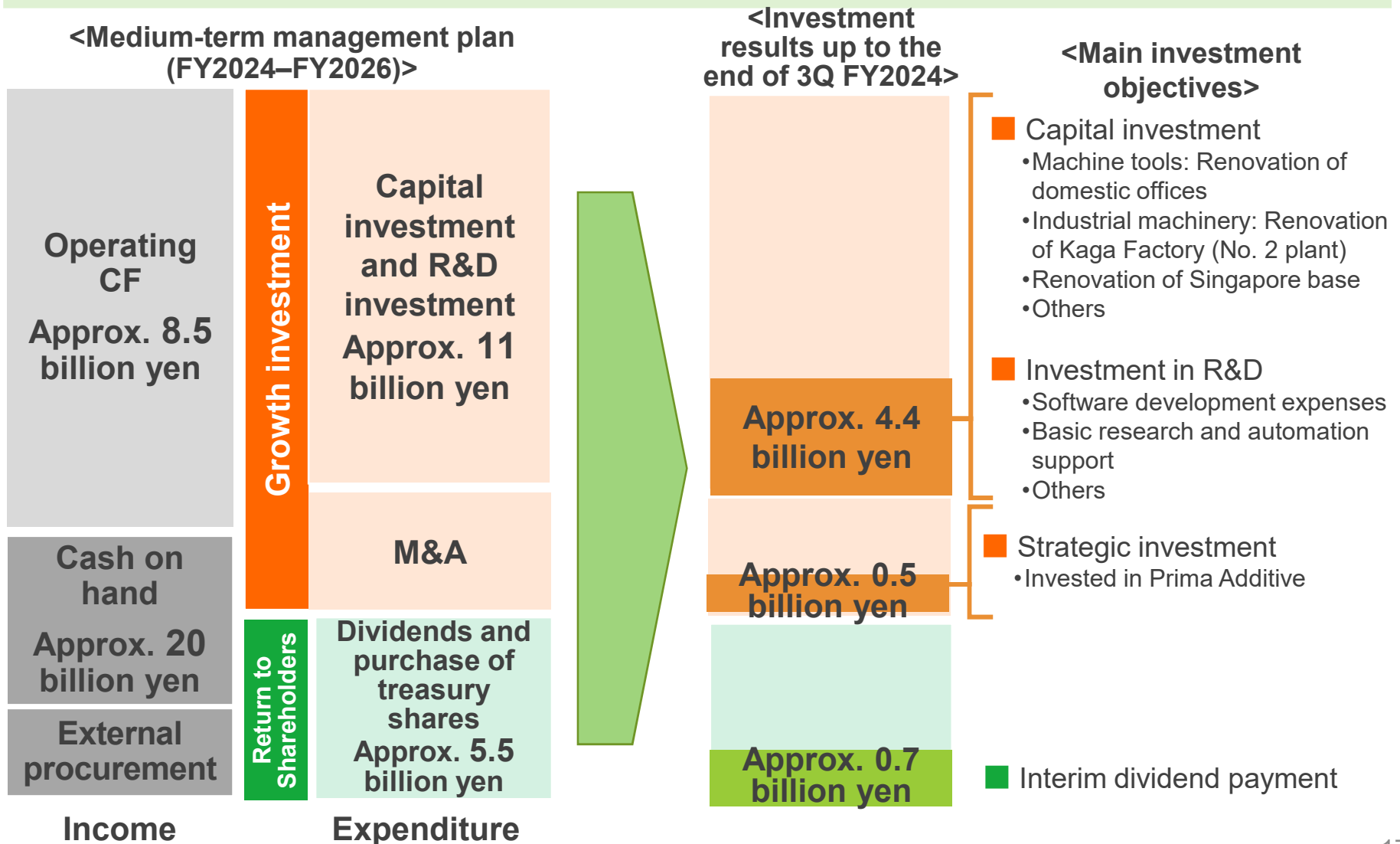


- ✓ Machine tools: Both net sales and segment profit are expected to progress favorably.
- ✓ Industrial machinery: Net sales are progressing at 68%, which is as expected. Full-year financial results projections are expected to be achieved.
- ✓ Food machinery: Financial results are in line with expectations due to the plan to concentration of orders on the 4th quarter. Concerns over postponement of orders due to the worsening Chinese economy.

(million yen)	FY2020	FY2021	FY2022	FY2023	FY2024		
					3Q Actual	Full-year plan (8/8 revised)	Progress rate
Machine tool segment	38,024	51,485	56,492	46,706	37,209	49,500	75.2%
Industrial machinery segment	10,931	10,367	10,656	8,630	6,395	9,300	68.8%
Food machinery segment	3,585	6,884	6,813	6,902	3,529	8,000	44.1%
Other segments	5,488	6,437	6,533	4,934	3,870	5,700	67.9%
Total net sales	58,030	75,174	80,495	67,174	51,005	72,500	70.4%
Machine tool segment	2,896	7,176	7,046	798	2,174	2,100	103.6%
Industrial machinery segment	596	503	820	-478	498	600	83.1%
Food machinery segment	65	830	447	876	328	900	36.5%
Other segments	319	811	313	-954	-194	0	-
Total segment profit	3,878	9,321	8,628	241	2,807	3,600	78.0%
Adjustment amount	-2,025	-2,507	-2,814	-3,060	-1,968	-2,500	78.8%
Total operating profit	1,852	6,813	5,813	-2,819	838	1,100	76.2%

Progress in Cash Allocation (Three-Year Medium-Term Management Plan)

- ✓ Aggressive allocation of capital to growth investments
- ✓ Scrutinizing promising R&D investments and strategic investment projects, accelerating the speed of growth investments in the future



Financial Goal

	Indicators	Targets	2023 Results	2024 Forecasts
Capital efficiency	ROE (5-year average)	8% or more	3.5%	3.1%
Financial soundness	Equity ratio	50% or more	57.5%	57.6%
Return to Shareholders	DOE*1	2% or more*	2.2%	2.3%
	Total return ratio*2	40% or more	—*3	164%

* Dividends per share: **27** yen or more (calculated from the average shareholders' equity at the beginning and the end of FY2023/12 x DOE of 2%)

*1 DOE (Dividend on Equity Ratio) = Total dividends / Shareholders' equity (average at the beginning and end of the period)

*2 Calculation formula (plan) : Total return ratio = $\frac{(\text{Dividends for fiscal year } n) + (\text{repurchased treasury shares for fiscal year } n + 1)}{\text{Profit for fiscal year } n}$

*3 Indicated by a hyphen because the total return ratio was calculated to be negative due to the net loss for fiscal 2023.

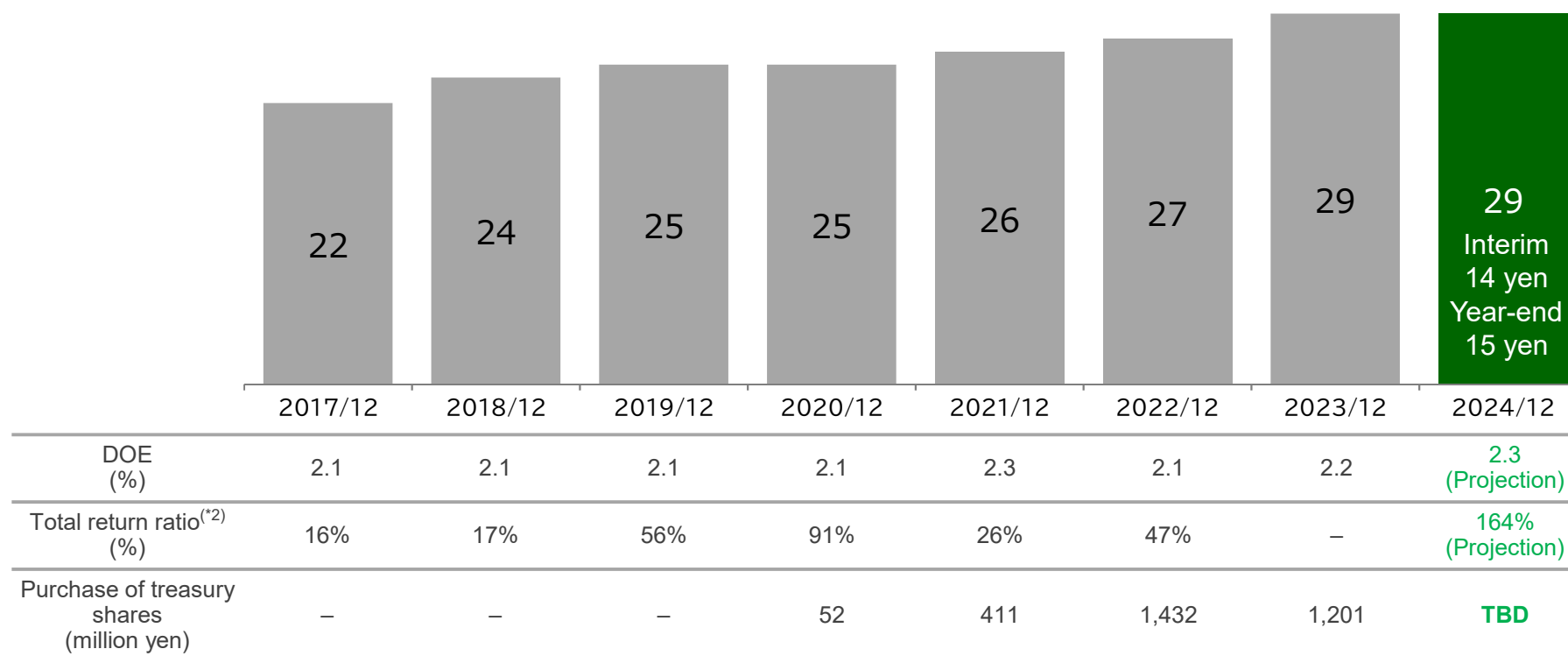
Return to Shareholders



Basic Policy

Dividend on equity (DOE) 2% or more^(*1) and total return ratio 40% or more

■ Dividends per share



*1 Dividends per share: **27 yen** or more (calculated from the average shareholders' equity at the beginning and the end of FY2023/12 x DOE of 2%)

*2 Calculation formula (actual results) : Total return ratio =
$$\frac{(\text{Dividends for fiscal year } n) + (\text{repurchased treasury shares for fiscal year } n)}{\text{Profit for fiscal year } n}$$

Indicated by a hyphen because the total return ratio was calculated to be negative due to the net loss for fiscal 2023.



Appendix

1. Trends in Financial Results
2. Trends in Indexes
3. Trends in Financial Results by Segment
4. Numbers of Sodick EDMs Ordered and Sold
5. Overseas Sales Ratio by Segment
6. Maintenance Service Ratio
7. Sustainability
8. Composition of Segments and Key Products
9. New Products
10. Exhibition Information

Trends in Financial Results (Quarterly)

FY2022/12	1Q		2Q		3Q		4Q	
		YoY		YoY		YoY		YoY
Net sales	19,604	136.9%	19,712	97.6%	20,441	105.0%	20,737	97.8%
Cost of sales	13,050	135.0%	13,126	99.7%	13,865	110.3%	13,629	96.9%
Cost of sales margin	66.6%		66.6%		67.8%		65.7%	
Operating profit	1,907	449.0%	1,571	68.6%	1,078	48.3%	1,255	67.4%
Operating profit margin	9.7%		8.0%		5.3%		6.1%	
Ordinary profit	2,975	252.9%	2,982	114.4%	1,779	77.6%	537	21.4%
Ordinary profit margin	15.2%		15.1%		8.7%		2.6%	
Profit	2,113	242.6%	2,007	113.0%	1,033	59.8%	867	39.2%
Net profit margin	10.8%		10.2%		5.1%		4.2%	

1H		2H		Full year	
	YoY		YoY		YoY
39,317	113.9%	41,178	101.3%	80,495	107.1%
26,176	114.6%	27,493	103.2%	53,670	108.5%
66.6%		66.8%		66.7%	
3,479	128.2%	2,333	56.9%	5,813	85.3%
8.8%		5.7%		7.2%	
5,958	157.5%	2,317	48.2%	8,275	96.4%
15.2%		5.6%		10.3%	
4,121	155.6%	1,900	48.2%	6,021	91.4%
10.5%		4.6%		7.5%	

FY2023/12	1Q		2Q		3Q		4Q	
		YoY		YoY		YoY		YoY
Net sales	16,884	86.1%	16,594	84.2%	16,456	80.5%	17,238	83.1%
Cost of sales	11,574	88.7%	11,662	88.9%	12,064	87.0%	12,591	92.4%
Cost of sales margin	68.5%		70.3%		73.3%		73.0%	
Operating profit	318	16.7%	-708	-	-1,014	-	-1,414	-
OPM	1.9%		-4.3%		-6.2%		-8.2%	
Ordinary profit	508	17.1%	333	11.2%	-492	-	-1,606	-
Ordinary profit margin	3.0%		2.0%		-3.0%		-9.3%	
Profit	141	6.7%	-244	-	-786	-	-3,714	-
Net profit margin	0.8%		-1.5%		-4.8%		-21.5%	

1H		2H		Full year	
	YoY		YoY		YoY
33,479	85.2%	33,695	81.8%	67,174	83.5%
23,236	88.8%	24,655	89.7%	47,892	89.2%
69.4%		73.2%		71.3%	
-390	-	-2,428	-	-2,819	-
-1.2%		-7.2%		-4.2%	
841	14.1%	-2,099	-	-1,257	-
2.5%		-6.2%		-1.9%	
-103	-	-4,501	-	-4,604	-
-0.3%		-13.4%		-6.9%	

FY2024/12	1Q		2Q		3Q		4Q	
		YoY		YoY		YoY		YoY
Net sales	15,636	92.6%	17,957	108.2%	17,411	105.8%		
Cost of sales	11,120	96.1%	11,847	101.6%	11,431	94.7%		
Cost of sales margin	71.1%		66.0%		65.7%			
Operating profit	-780	-	723	-	895	-		
Operating profit margin	-5.0%		4.0%		5.1%			
Ordinary profit	-187	-	1,689	507.2%	-251	-		
Ordinary profit margin	-1.2%		9.4%		-1.4%			
Profit	-497	-	1,297	-	-398	-		
Net profit margin	-3.2%		7.2%		-2.3%			

1H		2H		Full year	
	YoY		YoY		YoY
33,594	100.3%				
22,967	98.8%				
68.4%					
-56	-				
-					
1,502	178.4%				
4.5%					
800	-				
2.4%					

Trends in Indexes

Number of employees

(Persons)

	18/12	19/06	19/12	20/06	20/12	21/06	21/12	22/06	22/12	23/06	23/12	24/09
Non-consolidated	755	801	841	869	886	914	924	987	1,087	1,170	1,183	1,190
Consolidated	3,676	3,625	3,579	3,576	3,633	3,670	3,683	3,772	3,746	3,778	3,562	3,450

*Not including transferred employees to subsidiaries in non-consolidated figures.

*Not including the number of temporary employees in non-consolidated/consolidated figures.

Changes in indexes

	20/12	21/12	22/12	23/12	21/09	22/09	23/09	24/09	
Trade receivables turnover period (months)	3.2	3.3	2.8	2.9	3.0	2.9	3.1	2.7	*Trade receivables turnover period: Trade receivables / Net sales (per month)
Inventories turnover period (month)	4.4	4.4	5.1	5.8	4.5	5.3	6.3	5.8	*Inventories turnover period: Inventories / Net sales (per month)
Trade payables turnover period (month)	1.7	2.1	1.8	1.6	2.3	2.0	1.7	1.7	*Trade payables turnover period: Trade payables / Net sales (per month)
Non-current assets turnover	1.5	2.0	1.7	1.4	1.9	1.7	1.3	1.6	*Non-current assets turnover ratio (annual basis): Net sales / Non-current assets
Interest-bearing debt turnover period (month)	8.6	5.4	4.9	6.7	5.8	5.0	6.8	7.0	*Interest-bearing debt turnover period: Interest-bearing debts / Net sales
Equity ratio (%)	49.9	55.2	58.5	57.5	52.8	57.3	58.1	56.1	*Equity ratio based on market value:
Equity ratio based on market value (%)	35.7	32.8	26.8	27.6	37.1	27.7	26.3	29.3	Closing stock price at the end of the period × Number of shares issued as of the end of the period (after deducting treasury shares)
ROE (%)	2.3	10.0	7.8	–	9.1	8.7	–	0.7	*ROE (annual basis): Profit / Average equity at the beginning and end of the period
ROA (%)	1.2	5.3	4.4	–	4.7	4.9	–	0.4	*ROA (annual basis): Profit / Average total assets at the beginning and end of the period
D/E ratio (times)	0.74	0.49	0.46	0.59	0.52	0.47	0.56	0.63	*D/E ratio: Interest-bearing debts / Shareholders' equity
Debt redemption period (year)	6.2	4.4	9.2	–	–	–	–	–	*Debt redemption period: Interest-bearing debts / Operating cash flows
Interest coverage ratio (times)	23.1	23.4	11.9	–	–	–	–	–	Interest coverage ratio: Operating cash flow / interest payment

Trends in Financial Results by Segment



FY2022/12		1Q		2Q		3Q		4Q	
			YoY		YoY		YoY		YoY
Machine tool segment	Net sales	14,096	135.8%	14,149	102.8%	14,318	109.3%	13,928	97.8%
	Operating profit	2,143	238.6%	1,795	79.5%	1,568	74.5%	1,539	80.4%
	Operating profit margin	15.2%		12.7%		11.0%		11.1%	
Industrial machinery segment	Net sales	2,625	138.7%	2,618	95.8%	2,871	124.8%	2,540	73.9%
	Operating profit	152	1501.7%	391	233.7%	189	195.6%	87	38.0%
	Operating profit margin	5.8%		15.0%		6.6%		3.4%	
Food machinery segment	Net sales	1,021	175.9%	1,323	68.2%	1,820	71.6%	2,648	145.5%
	Operating profit	-29	-	32	13.2%	90	25.0%	353	133.8%
	Operating profit margin	-		2.4%		5.0%		13.4%	
Others	Net sales	1,861	127.4%	1,621	92.7%	1,431	93.8%	1,619	95.2%
	Operating profit	188	130.9%	88	31.3%	86	33.1%	-50	-
	Operating profit margin	10.1%		5.4%		6.1%		-	
Consolidated	Net sales	19,604	136.9%	19,712	97.6%	20,441	105.0%	20,737	97.8%
	Adjustment amount	-548	-	-736	-	-855	-	-674	-
	Consolidated Operating Profit	1,907	449.0%	1,571	68.6%	1,078	48.3%	1,255	67.4%
	Operating profit margin	9.7%		8.0%		5.3%		6.1%	

1H		2H		Full year	
	YoY		YoY		YoY
28,245	117.0%	28,247	103.3%	56,492	109.7%
3,938	124.8%	3,108	77.3%	7,046	98.2%
13.9%	-	11.0%	-	12.5%	-
5,244	113.3%	5,411	94.3%	10,656	102.8%
544	306.3%	276	84.8%	820	163.0%
10.4%	-	5.1%	-	7.7%	-
2,344	93.0%	4,469	102.4%	6,813	99.0%
3	1.6%	443	71.0%	447	53.9%
0.1%	-	9.9%	-	6.6%	-
3,482	108.5%	3,050	94.5%	6,533	101.5%
277	65.0%	35	9.4%	313	38.6%
8.0%	-	1.1%	-	4.8%	-
39,317	113.9%	41,178	101.3%	80,495	107.1%
-1,284	-	-1,530	-	-2,814	-
3,479	128.2%	2,333	56.9%	5,813	85.3%
8.8%	-	5.7%	-	7.2%	-

FY2023/12		1Q		2Q		3Q		4Q	
			YoY		YoY		YoY		YoY
Machine tool segment	Net sales	12,227	86.7%	11,973	84.6%	11,084	77.4%	11,421	82.0%
	Operating profit	1,023	47.7%	433	24.2%	-48	-	-609	-
	Operating profit margin	8.4%		3.6%		-0.4%		-5.3%	
Industrial machinery segment	Net sales	2,393	91.1%	2,024	77.3%	1,949	67.9%	2,262	89.1%
	Operating profit	140	92.1%	-134	-	-263	-	-220	-
	Operating profit margin	5.9%		-6.7%		-13.5%		-9.7%	
Food machinery segment	Net sales	998	97.8%	1,449	109.6%	2,125	116.8%	2,328	87.9%
	Operating profit	-44	-	141	438.0%	175	194.7%	603	170.5%
	Operating profit margin	-4.4%		9.8%		8.3%		25.9%	
Others	Net sales	1,265	68.0%	1,146	70.7%	1,297	90.7%	1,225	75.6%
	Operating profit	-0	-	-291	-	-286	-	-377	-
	Operating profit margin	0.0%		-25.4%		-22.1%		-30.8%	
Consolidated	Net sales	16,884	86.1%	16,594	84.2%	16,456	80.5%	17,238	83.1%
	Adjustment amount	-800	-	-858	-	-591	-	-809	-
	Consolidated Operating Profit	318	16.7%	-708	-	-1,014	-	-1,414	-
	OPM	1.9%		-4.3%		-6.2%		-8.2%	

1H		2H		Full year	
	YoY		YoY		YoY
24,201	85.7%	22,505	79.7%	46,706	82.7%
1,457	37.0%	-658	-	798	11.3%
6.0%	-	-2.9%	-	1.7%	-
4,418	84.2%	4,212	77.8%	8,630	81.0%
5	1.1%	-483	-	-478	-
0.1%	-	-11.5%	-	-5.5%	-
2,448	104.4%	4,454	99.7%	6,902	101.3%
97	-	778	175.4%	876	195.9%
4.0%	-	17.5%	-	12.7%	-
2,411	69.2%	2,522	82.7%	4,934	75.5%
-291	-	-663	-	-954	-
-12.1%	-	-26.3%	-	-19.4%	-
33,479	85.2%	33,695	81.8%	67,174	83.5%
-1,659	-	-1,401	-	-3,060	-
-390	-	-2,428	-	-2,819	-
-1.2%	-	-7.2%	-	-4.2%	-

FY2024/12		1Q		2Q		3Q		4Q	
			YoY		YoY		YoY		YoY
Machine tool segment	Net sales	11,471	93.8%	13,404	112.0%	12,333	111.3%		
	Operating profit	-56	-	1,021	235.4%	1,209			
	Operating profit margin	-0.5%		7.6%		9.8%			
Industrial machinery segment	Net sales	1,994	83.3%	2,438	120.4%	1,963	100.7%		
	Operating profit	126	90.0%	169	-	202	-		
	Operating profit margin	6.3%		6.9%		10.3%			
Food machinery segment	Net sales	859	86.0%	689	47.5%	1,981	93.2%		
	Operating profit	-45	-	53	37.4%	321	182.9%		
	Operating profit margin	-5.3%		7.7%		16.2%			
Others	Net sales	1,311	103.7%	1,425	124.4%	1,133	87.3%		
	Operating profit	-122	-	31	-	-104	-		
	Operating profit margin	-9.3%		2.2%		-9.2%			
Consolidated	Net sales	15,636	92.6%	17,957	108.2%	17,411	105.8%		
	Adjustment amount	-682	-	-552	-	-733	-		
	Consolidated Operating Profit	-780	-	723	-	895	-		
	Operating profit margin	-5.0%		4.0%		5.1%			

1H		2H		Full year	
	YoY		YoY		YoY
24,876	102.8%				
965	66.3%				
3.9%	-				
4,432	100.3%				
295	5132.4%				
6.7%	-				
1,548	63.2%				
7	-				
0.5%	-				
2,737	113.5%				
-90	-				
-	-				
33,594	100.3%				
-1,234	-				
-56	-				
-	-				

Numbers of Sodick EDMs Ordered and Sold



Number of EDM ordered

(Units)

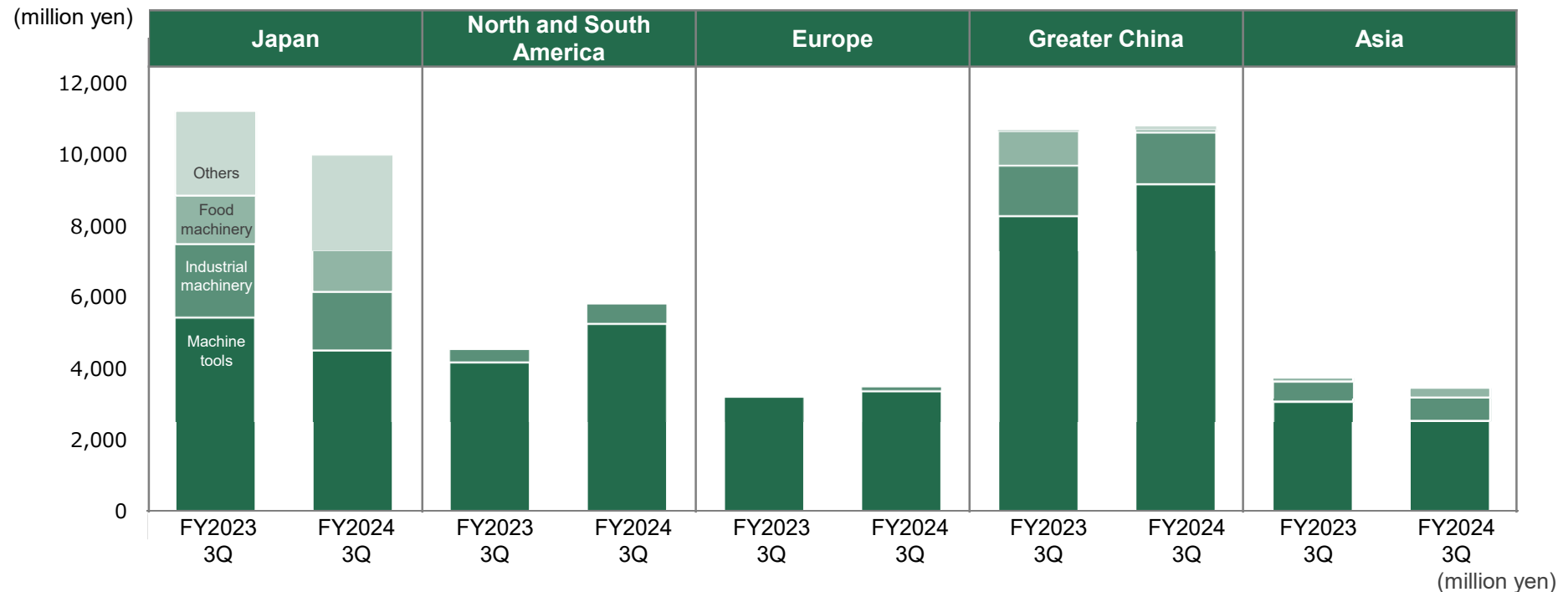
	FY2022/12					FY2023/12					FY2024/12				
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
North and South America	81	58	56	83	278	70	63	70	74	277	65	68	61		194
Europe	96	106	58	94	354	70	56	83	76	285	63	57	43		163
Greater China	578	619	340	292	1,829	341	288	236	226	1,091	315	511	328		1,154
Asia	92	93	93	60	338	64	84	94	42	284	59	79	84		222
Japan	120	91	90	96	397	51	52	69	58	230	48	62	81		191
Total	967	967	637	625	3,196	596	543	552	476	2,167	550	777	597		1,924

Number of EDMs sold

(Units)

	FY2022/12					FY2023/12					FY2024/12				
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
North and South America	68	58	73	86	285	66	77	59	72	274	76	75	57		208
Europe	108	97	80	88	373	84	65	79	63	291	72	49	65		186
Greater China	514	522	418	352	1,806	284	338	262	221	1,105	240	462	325		1,027
Asia	89	66	110	95	360	59	59	87	71	276	51	48	95		194
Japan	125	105	79	86	395	108	64	65	76	313	70	45	42		157
Total	904	848	760	707	3,219	601	603	552	503	2,259	509	679	584		1,772

Overseas Sales Ratio by Segment

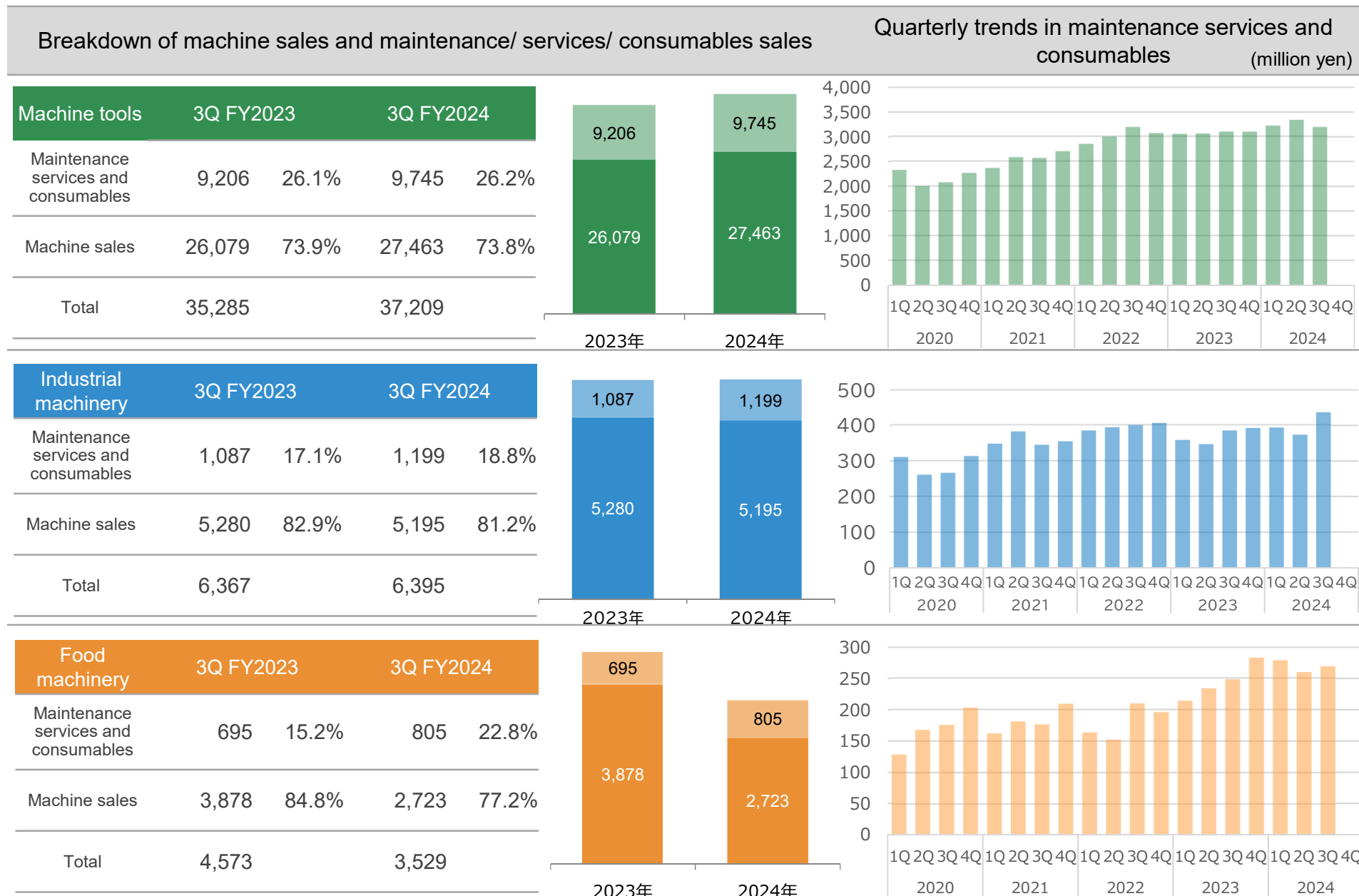


3Q FY2023	Japan		North and South America		Europe		Greater China		Asia		Total	
Machine tools	7,561	21.4%	6,299	17.9%	5,033	14.3%	11,763	33.3%	4,626	13.1%	35,285	70.6%
Industrial machinery	3,039	47.7%	502	7.9%	24	0.4%	1,998	31.4%	803	12.6%	6,367	12.8%
Food machinery	2,228	48.7%	33	0.7%	—	—	1,999	43.8%	312	6.8%	4,573	9.2%
Others	3,620	97.6%	—	—	—	—	88	2.4%	—	—	3,709	7.4%
By region – Total	16,449	32.9%	6,835	13.7%	5,058	10.1%	15,850	31.8%	5,742	11.5%	49,936	100.0%

3Q FY2024	Japan		North and South America		Europe		Greater China		Asia		Total	
Machine tools	6,804	18.3%	7,506	20.2%	4,885	13.1%	13,403	36.0%	4,608	12.4%	37,209	73.0%
Industrial machinery	2,615	40.9%	905	14.2%	177	2.8%	1,847	28.8%	850	13.3%	6,395	12.5%
Food machinery	2,181	61.8%	27	0.8%	—	—	215	6.1%	1,105	31.3%	3,529	6.9%
Others	3,721	96.1%	—	—	—	—	149	3.9%	—	—	3,870	7.6%
By region – Total	15,323	30.1%	8,438	16.5%	5,063	9.9%	15,615	30.6%	6,564	12.9%	51,005	100.0%

Effect of exchange rate — Around 0.65 billion yen Around 0.44 billion yen Around 0.95 billion yen Around 0.21 billion yen Around 2.26 billion yen

Maintenance Service Ratio





Two models of Die-sinker EDM developed at the time of the founding were registered as Essential Historical Materials for Science and Technology (MIRAI Technology Heritage) by the National Museum of Nature and Science.



Japaxtron D3 (1954), First practical Die-sinker EDM in Japan














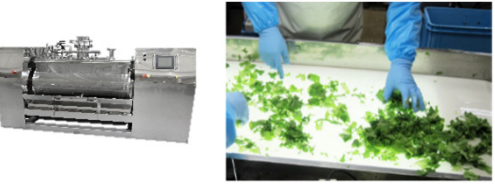


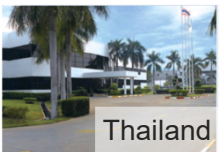





22 NC 8000 (1980), the oldest existing Die-sinker EDM equipped with a microcomputer NC

- Developed by Japan EDM Laboratory (later JAPAX), our predecessor, based on an original concept different from that of Europe and the U.S.
- Important as a practical EDM, which opened the history of Japanese Die-sinker EDM
- The installation of NC units enables simultaneous control operation of X, Y, Z and U axes, further promoting the application of EDMs to complex precision molds.

[MIRAI Technology Heritage]

- A system under which the National Museum of Nature and Science (Center of the History of Japanese Industrial Technology) selects essential historical materials for science and technology that “demonstrate important achievements in the development of science and technology and are important for passing them on to next generations” and “have had a remarkable impact on people’s live, economy, society and culture” in the history of Japanese science and technology. Started in FY2008.

Composition of Segments and Key Products

Segment	Machine tools	Industrial machinery	Food machinery
<p>Major products</p>	<p>Die-sinker EDM </p> <p>Wire-cut EDM </p> <p>Small-hole drilling EDM </p> <p>Machining center </p> <p>Metal 3D printer </p> <p>Laser processing machine </p>	<p>Horizontal injection molding machine </p> <p>Vertical injection molding machine </p> <p>Light metal injection molding machine </p>	<p>Noodle making machines (noodle production line) </p> <p>Aseptically-packaged cooked rice production system *Part of the production line </p> <p>Other food processing machines </p>
<p>Sales market</p>	<p>Automotive, home appliances, electrical and electronic devices, aerospace, medical devices, energy, etc.</p>	<p>Automotive, electrical and electronic devices, medical devices, etc.</p>	<p>Noodle making (chilled noodles, Long-life noodles, frozen noodles, etc.), packaged cooked rice, confectionery/bread, Japanese-style deli dishes, vegetable processing, etc.</p>
<p>Production sites</p>	<p> Kaga  Amoy  Thailand  Suzhou</p>	<p> Kaga  Thailand</p>	<p> Kaga  Amoy</p>

New Products Released in 3Q FY2024



Metal 3D printers

- ◆ Linear motor drive precision metal 3D printer OPM 250L+
 - ✓ Preventing molding defects by the molding monitoring function, and achieving long-term, high-speed, stable modeling and reduced maintenance frequency through improved fume processing capacity.
 - ✓ The cartridge-type MRS※ enables the use of multiple powders
- ※MRS (Material Recycle System): Automatic powder supply and recovery unit



Laser processing machines

- ◆ Linear motor drive femtosecond laser processing machine LSP4040
- ✓ Enable to process brittle materials (ceramics, optical glass, etc.), high hardness materials (diamond, cemented carbide), etc.
- ✓ Compatible with a wide variety of laser generators required by various industries, enable to cope with wider customer needs.



Injection molding machines

- ◆ VR200G, a large model of the VR_G series of hybrid vertical rotary injection molding machines
- ✓ Applicable to larger insert molded parts such as automobile parts
- ✓ Expansion of lineup enables selection of optimum model according to mold size



3Q FY2024 Exhibition Information

Overview

◆IMTS2024

(International Manufacturing Technology Show)

Period: September 9-14, 2024(6 days)

Venue: Chicago, Illinois, USA

Visitors: 89,020

Exhibition :

Wire-cut EDM, Die-sinker EDM,
Small-hole drilling EDM,
Machining center



Exhibiting in three themes: aerospace, medical devices, dies and tools



Exhibiting automated processing machine for turbine blades in aerospace booth



Exhibiting processing machine for arthroscope components in medical device booth



Showing a wide variety of samples, such as wires, filters, and tools, at consumable parts corner

References: Web Exhibition and Official YouTube Channel

Our website URL: <https://www.sodick.co.jp/>

- Introducing our latest machines and technologies with a video at Sodick Web Exhibition

JIMTOF 2024 2024年11月5日(水)~11月10日(日) 東京ビッグサイト(東京国際展示場)
 簡単＆便利! 無料 電子招待券 無料配布中!

Smart ソリューション

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 The symbol of Sodick
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 Since 1976

成形電卓アプリ
 樹脂量と成形時間をサクッと計算!
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Sodick New Eco Solution

製品紹介 射出成形機
 樹脂量・成形時間を簡単に計算できる成形電卓アプリのご紹介

企業 展示会
 JIMTOF2024 特設サイト公開

企業 展示会
 NC形彫り放電加工機 特設サイト公開

企業 展示会
 Sodick New Eco Solution 特設サイト公開

はやぶさ EXワイヤ
 さらなる高精度・高速加工を
 追究したワイヤ電極線

製品紹介 サプライ品
 ワイヤ電極線「はやぶさEXワイヤ」リリースのご案内 (PDF)

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 インタビュー 株式会社マツ半導

ソディックの工作機械
 (放電加工機・マシニングセンタ・旋削機)を
 日本国内で保有するお客様へ

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- A wide range of contents including our group's overseas sites is also available.
- YouTube channel is also open!

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 ソディックの韓国本社を動画で紹介します。(YouTube、音声有り)

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「タイ」編
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ソディックの「今」を動画でお届けします

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 ご案内!

YouTube

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