

Supplemental Data:

FY ending December 31, 2020 Third Quarter Financial Results

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The Company has implemented a change in fiscal term-end from March 31 to December 31, effective from the fiscal year ended December 31, 2017.

Accordingly, the fiscal year ended December 31, 2017 is a transitional period for the fiscal term change. The previous consolidated cumulative first quarter comprises 3 months (from April 1, 2017 to June 30, 2017) of results for the Company as well as consolidated subsidiaries and entities accounted for using the equity method whose fiscal year ends on March 31, and 6 months (from January 1, 2017 to June 30, 2017) of results for seven consolidated subsidiaries in China whose fiscal year ends December 31, resulting in irregular settlement of accounts.

Sodick Co., Ltd.
November 13, 2020

● Operating Results (Quarterly)

FY2018/12	1Q		2Q		3Q		4Q	
	18/03		18/06		18/09		18/12	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change
Net Sales	18,385	-	23,031	-	21,160	-	20,138	-
Cost of Sales	11,612	-	14,513	-	13,083	-	13,278	-
Cost of Sales Margin	63.2%		63.0%		61.8%		65.9%	
Operating Income	2,227	-	3,050	-	2,975	-	1,635	-
Operating Income Margin	12.1%		13.2%		14.1%		8.1%	
Ordinary Income	1,947	-	3,237	-	2,903	-	1,530	-
Ordinary Income Margin	10.6%		14.1%		13.7%		7.6%	
Profit Attributable to Owners of Parent	1,324	-	2,352	-	1,955	-	829	-
Net Profit Margin	7.2%		10.2%		9.2%		4.1%	

1H		2H		Full Year	
18/01-18/06		18/07-18/12		18/12	
	Year-on year change		Year-on year change		Year-on year change
41,416	-	41,299	-	82,716	-
26,125	-	26,362	-	52,488	-
63.1%		63.8%		63.5%	
5,277	-	4,610	-	9,888	-
12.7%		11.2%		12.0%	
5,185	-	4,434	-	9,619	-
12.5%		10.7%		11.6%	
3,677	-	2,785	-	6,462	-
8.9%		6.7%		7.8%	

FY2019/12	1Q		2Q		3Q		4Q	
	19/03		19/06		19/09		19/12	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change
Net Sales	18,828	102.4%	13,888	60.3%	16,990	80.3%	17,884	88.8%
Cost of Sales	12,183	104.9%	9,203	63.4%	11,841	90.5%	12,194	91.8%
Cost of Sales Margin	64.7%		66.3%		69.7%		68.2%	
Operating Income	2,093	94.0%	33	1.1%	618	20.8%	676	41.4%
Operating Income Margin	11.1%		0.2%		3.6%		3.8%	
Ordinary Income	2,168	111.4%	-94	-	503	17.3%	981	64.1%
Ordinary Income Margin	11.5%		-0.7%		3.0%		5.5%	
Profit Attributable to Owners of Parent	1,460	110.2%	-568	-	285	14.6%	825	99.5%
Net Profit Margin	7.8%		-4.1%		1.7%		4.6%	

1H		2H		Full Year	
19/01-19/06		19/07-19/12		19/12	
	Year-on year change		Year-on year change		Year-on year change
32,717	79.0%	34,874	84.4%	67,591	81.7%
21,386	81.9%	24,035	91.2%	45,421	86.5%
65.4%		68.9%		67.2%	
2,127	40.3%	1,295	28.1%	3,422	34.6%
6.5%		3.7%		5.1%	
2,073	40.0%	1,485	33.5%	3,558	37.0%
6.3%		4.3%		5.3%	
892	24.3%	1,110	39.9%	2,002	31.0%
2.7%		3.2%		3.0%	

FY2020/12	1Q		2Q		3Q		4Q	
	20/03		20/06		20/09		20/12	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change
Net Sales	13,030	69.2%	13,671	98.4%	14,042	82.6%		
Cost of Sales	8,957	73.5%	9,313	101.2%	9,615	81.2%		
Cost of Sales Margin	68.7%		68.1%		68.5%			
Operating Income	-88	-	433	1312.1%	481	77.8%		
Operating Income Margin	-		3.2%		3.4%			
Ordinary Income	-67	-	430	-	530	105.4%		
Ordinary Income Margin	-		3.1%		3.8%			
Profit Attributable to Owners of Parent	-18	-	124	-	513	180.0%		
Net Profit Margin	-		0.9%		3.7%			

1H		2H		Full Year	
20/01-20/06		20/07-20/12		20/12	
	Year-on year change		Year-on year change		Year-on year change
26,702	81.6%				
18,270	85.4%				
68.4%					
345	16.2%				
1.3%					
362	17.5%				
1.4%					
105	11.8%				
0.4%					

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●Sales by business segment(Quarterly)

FY2018/12		1Q		2Q		3Q		4Q	
		18/03	Year-on year change	18/06	Year-on year change	18/09	Year-on year change	18/12	Year-on year change
Machine Tool Operations	Net Sales	13,366	-	16,613	-	15,136	-	13,490	-
	Segment Income	2,361	-	2,818	-	2,854	-	1,955	-
	Segment Income margin	17.7%	-	17.0%	-	18.9%	-	14.5%	-
Industrial Machinery Operations	Net Sales	2,424	-	2,557	-	2,754	-	3,419	-
	Segment Income	148	-	153	-	302	-	197	-
	Segment Income margin	6.1%	-	6.0%	-	11.0%	-	5.8%	-
Food Processing Machinery Operations	Net Sales	1,005	-	2,146	-	1,783	-	1,625	-
	Segment Income	68	-	355	-	193	-	55	-
	Segment Income margin	6.8%	-	16.5%	-	10.8%	-	3.4%	-
Other Operations	Net Sales	1,588	-	1,714	-	1,486	-	1,603	-
	Segment Income	308	-	387	-	235	-	98	-
	Segment Income margin	19.4%	-	22.6%	-	15.8%	-	6.1%	-
Consolidated	Net Sales	18,385	-	23,031	-	21,160	-	20,138	-
	Adjustments	-660	-	-664	-	-611	-	-671	-
	Operating income	2,227	-	3,050	-	2,975	-	1,635	-
	Operating income margin	12.1%	-	13.2%	-	14.1%	-	8.1%	-

FY2018/12		1H		2H		Full Year	
		18/01-18/06	Year-on year change	18/07-18/12	Year-on year change	18/12	Year-on year change
Net Sales		29,980	-	28,627	-	58,607	-
Segment Income		5,179	-	4,809	-	9,988	-
Segment Income margin		17.3%	-	16.8%	-	17.0%	-
Net Sales		4,981	-	6,174	-	11,155	-
Segment Income		302	-	500	-	802	-
Segment Income margin		6.1%	-	8.1%	-	7.2%	-
Net Sales		3,151	-	3,408	-	6,560	-
Segment Income		424	-	249	-	674	-
Segment Income margin		13.5%	-	7.3%	-	10.3%	-
Net Sales		3,303	-	3,089	-	6,392	-
Segment Income		695	-	334	-	1,030	-
Segment Income margin		21.0%	-	10.8%	-	16.1%	-
Net Sales		41,416	-	41,299	-	82,716	-
Adjustments		-1,324	-	-1,282	-	-2,607	-
Operating income		5,277	-	4,610	-	9,888	-
Operating income margin		12.7%	-	11.2%	-	12.0%	-

FY2019/12		1Q		2Q		3Q		4Q	
		19/03	Year-on year change	19/06	Year-on year change	19/09	Year-on year change	19/12	Year-on year change
Machine Tool Operations	Net Sales	13,362	100.0%	10,081	60.7%	11,054	73.0%	11,298	83.8%
	Segment Income	2,191	92.8%	671	23.8%	701	24.6%	1,056	54.0%
	Segment Income margin	16.4%	-	6.7%	-	6.3%	-	9.3%	-
Industrial Machinery Operations	Net Sales	2,320	95.7%	1,892	74.0%	3,029	110.0%	2,531	74.0%
	Segment Income	80	54.1%	-83	-	222	73.5%	-53	-26.9%
	Segment Income margin	3.4%	-	-4.4%	-	7.3%	-	-2.1%	-
Food Processing Machinery Operations	Net Sales	1,776	176.7%	568	26.5%	1,125	63.1%	2,813	173.1%
	Segment Income	336	494.1%	-43	-	76	39.4%	255	463.6%
	Segment Income margin	18.9%	-	-7.6%	-	6.8%	-	9.1%	-
Other Operations	Net Sales	1,369	86.2%	1,346	78.5%	1,781	119.9%	1,240	77.4%
	Segment Income	-7	-	71	18.3%	172	73.2%	75	76.5%
	Segment Income margin	-0.5%	-	5.3%	-	9.7%	-	6.0%	-
Consolidated	Net Sales	18,828	102.4%	13,888	60.3%	16,990	80.3%	17,883	88.8%
	Adjustments	-507	-	-582	-	-554	-	-657	-
	Operating income	2,093	94.0%	33	1.1%	618	20.8%	676	41.3%
	Operating income margin	11.1%	-	0.2%	-	3.6%	-	3.8%	-

FY2019/12		1H		2H		Full Year	
		19/01-19/06	Year-on year change	19/07-19/12	Year-on year change	19/12	Year-on year change
Net Sales		23,444	78.2%	22,352	78.1%	45,797	78.1%
Segment Income		2,862	55.3%	1,758	36.6%	4,621	46.3%
Segment Income margin		12.2%	-	7.9%	-	10.1%	-
Net Sales		4,213	84.6%	5,560	90.1%	9,773	87.6%
Segment Income		-3	-	168	33.6%	165	20.6%
Segment Income margin		-0.1%	-	3.0%	-	1.7%	-
Net Sales		2,344	74.4%	3,939	115.6%	6,283	95.8%
Segment Income		293	69.1%	332	133.3%	625	92.7%
Segment Income margin		12.5%	-	8.4%	-	10.0%	-
Net Sales		2,715	82.2%	3,021	97.8%	5,737	89.8%
Segment Income		64	9.2%	247	74.0%	311	30.2%
Segment Income margin		2.4%	-	8.2%	-	5.4%	-
Net Sales		32,717	79.0%	34,874	84.4%	67,591	81.7%
Adjustments		-1,089	-	-1,211	-	-2,301	-
Operating income		2,127	40.3%	1,294	28.1%	3,422	34.6%
Operating income margin		6.5%	-	3.7%	-	5.1%	-

FY2020/12		1Q		2Q		3Q		4Q	
		20/03	Year-on year change	20/06	Year-on year change	20/09	Year-on year change	20/12	Year-on year change
Machine Tool Operations	Net Sales	8,238	61.7%	8,825	87.5%	9,254	83.7%		
	Segment Income	197	9.0%	744	110.9%	733	104.6%		
	Segment Income margin	2.4%	-	8.4%	-	7.9%	-		
Industrial Machinery Operations	Net Sales	2,556	110.2%	2,759	145.8%	2,729	90.1%		
	Segment Income	142	177.5%	134	-	94	42.3%		
	Segment Income margin	5.6%	-	4.9%	-	3.4%	-		
Food Processing Machinery Operations	Net Sales	782	44.0%	733	129.0%	707	62.8%		
	Segment Income	25	7.4%	-19	-	21	27.6%		
	Segment Income margin	3.2%	-	-2.6%	-	3.0%	-		
Other Operations	Net Sales	1,453	106.1%	1,353	100.5%	1,351	75.9%		
	Segment Income	60	-	158	222.5%	92	53.5%		
	Segment Income margin	4.1%	-	11.7%	-	6.8%	-		
Consolidated	Net Sales	13,030	69.2%	13,671	98.4%	14,042	82.6%		
	Adjustments	-513	-	-583	-	-460	-		
	Operating income	-88	-	433	1312.1%	481	77.8%		
	Operating income margin	-	-	3.2%	-	3.4%	-		

FY2020/12		1H		2H		Full Year	
		20/01-20/06	Year-on year change	20/07-20/12	Year-on year change	20/12	Year-on year change
Net Sales		17,063	72.8%				
Segment Income		941	32.9%				
Segment Income margin		5.5%	-				
Net Sales		5,316	126.2%				
Segment Income		276	-				
Segment Income margin		5.2%	-				
Net Sales		1,515	64.6%				
Segment Income		5	1.7%				
Segment Income margin		0.3%	-				
Net Sales		2,807	103.4%				
Segment Income		219	342.2%				
Segment Income margin		7.8%	-				
Net Sales		26,702	81.6%				
Adjustments		-1,097	-				
Operating income		345	16.2%				
Operating income margin		1.3%	-				

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●Overseas Sales (Quarterly)

FY2018/12	1Q		2Q		3Q		4Q		Full Year	
	18/03		18/06		18/09		18/12		18/12	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change
North and South America	1,629	-	1,729	-	1,985	-	2,153	-	7,496	-
Europe	1,815	-	1,976	-	1,602	-	1,931	-	7,326	-
China	5,819	-	9,484	-	8,472	-	5,842	-	29,617	-
Other Asian Countries	1,991	-	3,381	-	3,018	-	1,618	-	10,008	-
Overseas Sales Total	11,255	-	16,571	-	15,078	-	11,544	-	54,450	-
Japan	7,129	-	6,461	-	6,083	-	8,594	-	28,266	-
Net Sales	18,385	-	23,032	-	21,161	-	20,138	-	82,716	-

FY2019/12	1Q		2Q		3Q		4Q		Full Year	
	19/03		19/06		19/09		19/12		19/12	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change
North and South America	1,792	110.0%	1,956	113.2%	1,550	78.1%	1,862	86.5%	7,162	95.5%
Europe	1,414	77.9%	1,355	68.6%	1,630	101.8%	1,509	78.1%	5,910	80.7%
China	4,975	85.5%	3,904	41.2%	4,658	55.0%	4,912	84.1%	18,450	62.3%
Other Asian Countries	2,301	115.5%	1,924	56.9%	2,247	74.5%	3,886	240.2%	10,360	103.5%
Overseas Sales Total	10,484	93.1%	9,141	55.2%	10,086	66.9%	12,171	105.4%	41,883	76.9%
Japan	8,344	117.0%	4,747	73.5%	6,903	113.5%	5,712	66.5%	25,707	90.9%
Net Sales	18,828	102.4%	13,889	60.3%	16,990	80.3%	17,883	88.8%	67,591	81.7%

FY2020/12	1Q		2Q		3Q		4Q		Full Year	
	20/03		20/06		20/09		20/12		20/12	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change
North and South America	1,536	85.7%	1,451	74.2%	1,643	106.0%				
Europe	1,156	81.8%	843	62.2%	1,117	68.5%				
China	3,204	64.4%	5,745	147.2%	5,751	123.5%				
Other Asian Countries	1,555	67.6%	1,242	64.6%	1,147	51.0%				
Overseas Sales Total	7,453	71.1%	9,283	101.6%	9,659	95.8%				
Japan	5,577	66.8%	4,388	92.4%	4,382	63.5%				
Net Sales	13,030	69.2%	13,671	98.4%	14,042	82.6%				

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Number of EDM (Electronic Discharge Machine) Orders

(unit)

	FY2018 (Ended December 31, 2018)					FY2019 (Ended December 31, 2019)					FY2020 (Ending December 31, 2020)				
	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total
North&South America	67	59	79	75	280	73	78	61	78	290	56	28	59		143
Europe	101	119	83	125	428	111	84	110	83	388	78	61	65		204
China	800	743	508	246	2,297	392	399	388	394	1,573	350	512	468		1,330
Asia (Excluding China)	98	98	81	72	349	103	79	63	77	322	77	35	52		164
Japan	110	138	161	128	537	79	88	106	75	348	66	38	67		171
Total	1,176	1,157	912	646	3,891	758	728	728	707	2,921	627	674	711	0	2,012

Number of EDM (Electronic Discharge Machine) Shipments

(unit)

	FY2018 (Ended December 31, 2018)					FY2019 (Ended December 31, 2019)					FY2020 (Ending December 31, 2020)				
	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total
North&South America	72	65	78	82	297	64	83	74	80	301	60	38	54		152
Europe	110	124	99	137	470	92	85	104	103	384	67	53	77		197
China	491	796	704	430	2,421	431	336	367	404	1,538	248	493	447		1,188
Asia (Excluding China)	90	112	75	64	341	96	94	76	62	328	60	57	43		160
Japan	105	121	112	164	502	167	69	104	110	450	82	32	47		161
Total	868	1,218	1,068	877	4,031	850	667	725	759	3,001	517	673	668	0	1,858

Number of employees

	15/03	15/09	16/03	16/09	17/03	17/09	17/12	18/06	18/12	19/06	19/12	20/03	20/06	20/09	20/12
separate	622	640	645	660	661	690	701	743	755	801	841	847	869	874	
consolidated	3,183	3,237	3,216	3,299	3,415	3,616	3,651	3,714	3,676	3,625	3,579	3,572	3,576	3,567	

*Not including employee on loan to subsidiary companies in separate number

*Not including the number of temporary employee

Management index

	17/03	17/12 ※	18/12	19/12	17/12 ※	18/09	19/09	20/09
Accounts receivable collection period (month)	2.8	-	2.4	2.7	-	2.4	2.5	2.8
Inventories turnover period (month)	4.4	-	4.0	4.2	-	4.3	4.6	5.3
Accounts payable turnover period (month)	2.2	-	1.8	1.7	-	2.1	1.7	1.8
Fixed assets turnover ratio	2.0	-	2.2	1.7	-	2.2	1.7	1.4
Interest-bearing debt turnover period (month)	8.0	-	5.7	6.9	-	5.8	7.1	9.5
Equity ratio (%)	44.5	45.2	48.5	51.2	45.2	46.8	49.5	48.5
Equity ratio based on market value (%)	47.3	56.5	27.1	40.0	56.5	38.7	31.7	29.7
Return on Equity(ROE) (%)	7.4	-	11.4	3.4	-	13.2	2.7	1.4
Return on Assets(ROA) (%)	3.5	-	5.4	1.7	-	6.1	1.3	0.7
Debt-to-equity ratio (multiple)	0.92	0.84	0.72	0.69	0.84	0.74	0.72	0.78
Debt redemption period (year)	4.9	-	4.3	4.6	-	-	-	-
Interest coverage ratio (multiple)	20.3	-	29.3	28.5	-	-	-	-

* Accounts receivable collection period: Accounts receivable/Net sales(per month)

* Inventories turnover period: Inventories/Net sales(per month)

* Accounts payable turnover period: accounts payable/Net sales(per month)

* Fixed assets turnover ratio: Net sales/Fixed assets

* Interest-bearing Debt turnover period: Interest-bearing Debt/Net Sales

* Equity ratio based on market value:

closing stock price at fiscal year end×shares issued outstanding as of the balance sheet date(not including treasury shares)

* ROE: Profit attributable to owners of parent/average shareholders' equity

* ROE: Profit attributable to owners of parent/average shareholders' equity of the beginning and the end of the fiscal year

* ROA: Profit/average total assets of the beginning and the end of the period

* Debt-to-Equity Ratio: Interest-bearing Debt/shareholders' equity

* Debt redemption period: interest-bearing Debt/ Operating cash flow

* Interest coverage ratio: Operating cash flow / interest expenditure

*The Company has implemented a change in fiscal term-end from March 31 to December 31, effective from the fiscal year ended December 31, 2017.

Accordingly, the fiscal year ended December 31, 2017 is a transitional period for the fiscal term change. The previous consolidated cumulative first quarter comprises 3 months (from April 1, 2017 to June 30, 2017) of results for the Company as well as consolidated subsidiaries and entities accounted for using the equity method whose fiscal year ends on March 31, and 6 months (from January 1, 2017 to June 30, 2017) of results for seven consolidated subsidiaries in China whose fiscal year ends December 31, resulting in irregular settlement of accounts. As a result, changes compared to the same quarter preceding fiscal year are not provided.

Foreign Exchange Rates

(Yen)

	FY2018 (Ended December 31, 2018)				FY2019 (Ended December 31, 2019)				FY2020 (Ending December 31, 2020)			
	4-6		4-9	4-12	1-3	1-6	1-9	1-12	1-3	1-6	1-9	1-12
AR* US dollar	108.22	108.67	109.60	110.44	110.22	110.06	109.12	109.03	108.86	108.23	107.55	
Chinese Yuan	17.05	17.09	16.84	16.71	16.32	16.19	15.88	15.77	15.60	15.38	15.37	
Euro	133.14	131.55	130.87	130.35	125.16	124.32	122.62	122.03	120.08	119.31	120.93	
Thai Baht	3.43	3.43	3.41	3.42	3.49	3.49	3.49	3.52	3.48	3.43	3.41	
CR US dollar	106.24	110.54	113.57	111.00	110.99	107.79	107.92	109.56	108.83	107.74	105.80	
Chinese Yuan	16.92	16.66	16.50	16.16	16.47	15.69	15.13	15.67	15.31	15.23	15.54	
Euro	130.52	127.91	132.14	127.00	124.56	122.49	118.02	122.54	119.55	121.08	124.17	
Thai Baht	3.40	3.33	3.50	3.41	3.49	3.50	3.53	3.63	3.34	3.49	3.34	

*AR stands for the cumulative rate of the quarter.