

Supplemental Data: FY ended March 31, 2017 Financial Results

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Sodick Co., Ltd.
May 19, 2017

● Operating Results (Quarterly)

FY2015/3	1Q		2Q		3Q		4Q	
	14/06		14/09		14/12		15/03	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change
Net Sales	12,093	90.5%	15,785	115.6%	17,616	127.1%	17,596	109.8%
Cost of Sales	7,891	83.7%	10,977	117.2%	11,525	113.1%	11,822	105.1%
Cost of Sales Ma	65.3%		69.5%		65.4%		67.2%	
Operating Income	530	80.3%	906	109.4%	1,919	1919.0%	1,536	144.5%
Operating Income	4.4%		5.7%		10.9%		8.7%	
Ordinary Income	223	17.8%	1,140	132.9%	2,703	469.3%	1,581	132.2%
Ordinary Income	1.8%		7.2%		15.3%		9.0%	
Profit Attributable to Owners of	168	14.8%	747	140.7%	1,965	395.4%	670	33.0%
Net Profit Margi	1.4%		4.7%		11.2%		3.8%	

FY2016/3	1Q		2Q		3Q		4Q	
	15/06		15/09		15/12		16/03	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change
Net Sales	14,310	118.3%	18,395	116.5%	16,106	91.4%	16,335	92.8%
Cost of Sales	8,863	112.3%	12,134	110.5%	10,281	89.2%	10,091	85.4%
Cost of Sales Ma	61.9%		66.0%		63.8%		61.8%	
Operating Income	1,203	227.0%	1,967	217.1%	1,460	76.1%	1,723	112.2%
Operating Income	8.4%		10.7%		9.1%		10.5%	
Ordinary Income	1,347	604.0%	1,785	156.6%	1,224	45.3%	1,363	86.2%
Ordinary Income	9.4%		9.7%		7.6%		8.3%	
Profit Attributable to Owners of	1,497	891.1%	1,107	148.2%	816	41.5%	747	111.5%
Net Profit Margi	10.5%		6.0%		5.1%		4.6%	

FY2017/3	1Q		2Q		3Q		4Q	
	16/06		16/09		16/12		17/03	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change
Net Sales	12,271	85.8%	16,116	87.6%	15,907	98.8%	17,518	107.2%
Cost of Sales	7,634	86.1%	10,429	85.9%	10,172	98.9%	11,083	109.8%
Cost of Sales Ma	62.2%		64.7%		63.9%		63.3%	
Operating Income	576	47.9%	1,406	71.5%	1,364	93.4%	1,890	109.7%
Operating Income	4.7%		8.7%		8.6%		10.8%	
Ordinary Income	-85	-6.3%	1,135	63.6%	1,814	148.2%	1,756	128.8%
Ordinary Income	-0.7%		7.0%		11.4%		10.0%	
Profit Attributable to Owners of	71	4.7%	987	89.2%	1,430	175.2%	1,156	154.8%
Net Profit Margi	0.6%		6.1%		9.0%		6.6%	

(million yen)

1H		2H		Full Year	
1404-1409		1410-1503		15/03	
	Year-on year change		Year-on year change		Year-on year change
27,878	103.2%	35,212	117.8%	63,090	110.9%
18,868	100.4%	23,347	108.9%	42,215	104.9%
67.7%		66.3%		66.9%	
1,436	96.5%	3,455	297.1%	4,891	184.5%
5.2%		9.8%		7.8%	
1,363	64.5%	4,284	241.8%	5,647	145.3%
4.9%		12.2%		9.0%	
915	55.0%	2,635	104.2%	3,550	84.6%
3.3%		7.5%		5.6%	

1H		2H		Full Year	
1504-1509		1510-1603		16/03	
	Year-on year change		Year-on year change		Year-on year change
32,705	117.3%	32,441	92.1%	65,146	103.3%
20,997	111.3%	20,372	87.3%	41,369	98.0%
64.2%		62.8%		63.5%	
3,170	220.8%	3,183	92.1%	6,353	129.9%
9.7%		9.8%		9.8%	
3,132	229.8%	2,587	60.4%	5,719	101.3%
9.6%		8.0%		8.8%	
2,604	284.6%	1,563	59.3%	4,167	117.4%
8.0%		4.8%		6.4%	

1H		2H		Full Year	
1604-1609		1610-1703		17/03	
	Year-on year change		Year-on year change		Year-on year change
28,387	86.8%	33,425	103.0%	61,812	94.9%
18,063	86.0%	21,255	104.3%	39,318	95.0%
63.6%		63.6%		63.6%	
1,982	62.5%	3,254	102.2%	5,236	82.4%
7.0%		9.7%		8.5%	
1,050	33.5%	3,570	138.0%	4,620	80.8%
3.7%		10.7%		7.5%	
1,058	40.6%	2,586	165.5%	3,644	87.4%
3.7%		7.7%		5.9%	

●Sales by business segment(Quarterly)

(百万円)

FY2015/3		1Q		2Q		3Q		4Q	
		14/06		14/09		14/12		15/03	
			Year-on year change		Year-on year change		Year-on year change		Year-on year change
Machine Tool Operations	Net Sales	9,038	90.9%	11,495	125.0%	13,754	136.8%	12,496	107.4%
	Segment Income	1,279	144.2%	1,301	115.0%	2,410	595.1%	1,805	178.2%
	Segment Income margin	14.2%		11.3%		17.5%		14.4%	
Industrial Machinery Operations	Net Sales	1,634	87.9%	2,224	88.5%	2,026	96.4%	2,305	116.9%
	Segment Income	17	7.9%	14	6.9%	60	34.3%	-71	-
	Segment Income margin	1.0%		0.6%		3.0%		-3.1%	
Food Processing Machinery Operations	Net Sales	440	76.9%	612	62.6%	487	74.0%	1,251	94.1%
	Segment Income	-55	-	-66	-	-33	-	275	214.8%
	Segment Income margin	-12.5%		-10.8%		-6.8%		22.0%	
Other Operations	Net Sales	980	99.7%	1,453	150.1%	1,350	129.8%	1,543	141.7%
	Segment Income	42	-	277	-	184	-	-48	-
	Segment Income margin	4.3%		19.1%		13.6%		-3.1%	
Consolidated	Net Sales	12,093	90.5%	15,785	115.6%	17,616	127.1%	17,596	109.8%
	Adjustments	-753		-620		-702		-426	
	Operating income	530	80.3%	906	109.4%	1,919	1919.0%	1,536	144.5%
	Operating income margin	4.4%		5.7%		10.9%		8.7%	

1H		2H		Full Year			
		1404-1409		1410-1503		15/03	
			Year-on year change		Year-on year change		Year-on year change
20,533		107.3%		26,250	121.0%	46,783	114.6%
2,580		127.8%		4,215	297.2%	6,795	197.8%
12.6%				16.1%		14.5%	
3,858		88.3%		4,331	106.3%	8,189	97.0%
31		7.4%		-11	-	20	2.6%
0.8%				-0.3%		0.2%	
1,052		67.9%		1,738	87.4%	2,790	78.9%
-121		-		242	180.6%	121	78.1%
-11.5%				13.9%		4.3%	
2,433		124.7%		2,893	135.9%	5,326	130.5%
319		-		136	73.1%	455	339.6%
13.1%				4.7%		8.5%	
27,878		103.2%		35,212	117.8%	63,090	110.9%
-1,373				-1,128		-2,501	
1,436		96.5%		3,455	297.1%	4,891	184.5%
5.2%				9.8%		7.8%	

FY2016/3		1Q		2Q		3Q		4Q	
		15/06		15/09		15/12		16/03	
			Year-on year change		Year-on year change		Year-on year change		Year-on year change
Machine Tool Operations	Net Sales	10,376	114.8%	13,991	121.7%	12,221	88.9%	11,201	89.6%
	Segment Income	1,526	119.3%	2,085	160.3%	1,755	72.8%	1,747	96.8%
	Segment Income margin	14.7%		14.9%		14.4%		15.6%	
Industrial Machinery Operations	Net Sales	2,040	124.8%	2,099	94.4%	2,150	106.1%	2,344	101.7%
	Segment Income	61	358.8%	6	42.9%	36	60.0%	216	-
	Segment Income margin	3.0%		0.3%		1.7%		9.2%	
Food Processing Machinery Operations	Net Sales	617	140.2%	857	140.0%	559	114.8%	1,529	122.2%
	Segment Income	61	-	161	-	70	-	200	72.7%
	Segment Income margin	9.9%		18.8%		12.5%		13.1%	
Other Operations	Net Sales	1,275	130.1%	1,449	99.7%	1,176	87.1%	1,261	81.7%
	Segment Income	245	583.3%	237	85.6%	209	113.6%	122	-
	Segment Income margin	19.2%		16.4%		17.8%		9.7%	
Consolidated	Net Sales	14,310	118.3%	18,395	116.5%	16,106	91.4%	16,335	92.8%
	Adjustments	-690		-522		-611		-563	
	Operating income	1,203	227.0%	1,967	217.1%	1,460	76.1%	1,723	112.2%
	Operating income margin	8.4%		10.7%		9.1%		10.5%	

1H		2H		Full Year			
		1504-1509		1510-1603		16/03	
			Year-on year change		Year-on year change		Year-on year change
24,367		118.7%		23,422	89.2%	47,789	102.2%
3,611		140.0%		3,502	83.1%	7,113	104.7%
14.8%				15.0%		14.9%	
4,139		107.3%		4,494	103.8%	8,633	105.4%
67		216.1%		252	-	319	1595.0%
1.6%				5.6%		3.7%	
1,474		140.1%		2,088	120.1%	3,562	127.7%
222		-		270	111.6%	492	406.6%
15.1%				12.9%		13.8%	
2,724		112.0%		2,437	84.2%	5,161	96.9%
482		151.1%		331	-	813	178.7%
17.7%				13.6%		15.8%	
32,705		117.3%		32,441	92.1%	65,146	103.3%
-1,212				-1,174		-2,386	
3,170		220.8%		3,183	92.1%	6,353	129.9%
9.7%				9.8%		9.8%	

FY2017/3		1Q		2Q		3Q		4Q	
		16/06		16/09		16/12		17/03	
			Year-on year change		Year-on year change		Year-on year change		Year-on year change
Machine Tool Operations	Net Sales	8,692	83.8%	11,291	80.7%	11,647	95.3%	11,725	104.7%
	Segment Income	998	65.4%	1,608	77.1%	1,631	92.9%	1,976	113.1%
	Segment Income margin	11.5%		14.2%		14.0%		16.9%	
Industrial Machinery Operations	Net Sales	1,805	88.5%	2,055	97.9%	2,251	104.7%	3,255	138.9%
	Segment Income	-37	-	54	900.0%	182	505.6%	418	193.5%
	Segment Income margin	-2.0%		2.6%		8.1%		12.8%	
Food Processing Machinery Operations	Net Sales	495	80.2%	1,277	149.0%	481	86.0%	1,176	76.9%
	Segment Income	-40	-	194	120.5%	17	24.3%	-12	-
	Segment Income margin	-8.1%		15.2%		3.5%		-1.0%	
Other Operations	Net Sales	1,277	100.2%	1,493	103.0%	1,529	130.0%	1,362	108.0%
	Segment Income	251	102.4%	232	97.9%	180	86.1%	196	160.7%
	Segment Income margin	19.7%		15.5%		11.8%		14.4%	
Consolidated	Net Sales	12,271	85.8%	16,116	87.6%	15,907	98.8%	17,518	107.2%
	Adjustments	-595		-684		-645		-690	
	Operating income	576	47.9%	1,406	71.5%	1,364	93.4%	1,890	109.7%
	Operating income margin	4.7%		8.7%		8.6%		10.8%	

1H		2H		Full Year			
		1604-1609		1610-1703		17/03	
			Year-on year change		Year-on year change		Year-on year change
19,983		82.0%		23,372	99.8%	43,355	90.7%
2,606		72.2%		3,607	103.0%	6,213	87.3%
13.0%				15.4%		14.3%	
3,860		93.3%		5,506	122.5%	9,366	108.5%
17		25.4%		600	238.1%	617	193.4%
0.4%				10.9%		6.6%	
1,772		120.2%		1,657	79.4%	3,429	96.3%
154		69.4%		5	1.9%	159	32.3%
8.7%				0.3%		4.6%	
2,770		101.7%		2,891	118.6%	5,661	109.7%
483		100.2%		376	113.6%	859	105.7%
17.4%				13.0%		15.2%	
28,387		86.8%		33,425	103.0%	61,812	94.9%
-1,279				-1,335		-2,614	
1,982		62.5%		3,254	102.2%	5,236	82.4%
7.0%				9.7%		8.5%	

●Overseas Sales (Quarterly)

FY2015/3	1Q		2Q		3Q		4Q		Full Year	
	14/06		14/09		14/12		15/03		15/03	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change
Japan	3,579	79.4%	6,089	125.7%	5,738	105.1%	7,228	93.8%	22,635	100.5%
North and South America	1,545	126.1%	1,345	90.2%	1,915	113.4%	1,604	109.9%	6,410	109.3%
Europe	1,807	114.4%	1,875	155.5%	2,237	163.1%	1,714	98.7%	7,633	129.5%
China	3,194	87.2%	4,664	113.1%	5,079	135.5%	4,912	140.8%	17,849	118.8%
Other Asian Countries	1,968	82.8%	1,811	90.8%	2,648	166.9%	2,137	130.6%	8,564	112.8%
Overseas Sales Total	8,515	96.2%	9,695	110.0%	11,878	141.5%	10,368	124.6%	40,456	117.7%
Net Sales	12,094	90.5%	15,785	115.6%	17,616	127.1%	17,596	109.8%	63,091	110.9%

FY2016/3	1Q		2Q		3Q		4Q		Full Year	
	15/06		15/09		15/12		16/03		16/03	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change
Japan	4,959	138.6%	5,947	97.7%	5,487	95.6%	7,182	99.4%	23,575	104.2%
North and South America	1,907	123.4%	2,044	152.0%	1,939	101.3%	2,077	129.4%	7,968	124.3%
Europe	1,794	99.2%	1,729	92.2%	1,690	75.5%	1,452	84.7%	6,664	87.3%
China	3,694	115.6%	6,570	140.9%	5,229	103.0%	3,498	71.2%	18,991	106.4%
Other Asian Countries	1,956	99.4%	2,105	116.3%	1,761	66.5%	2,126	99.5%	7,949	92.8%
Overseas Sales Total	9,351	109.8%	12,448	128.4%	10,619	89.4%	9,153	88.3%	41,571	102.8%
Net Sales	14,310	118.3%	18,396	116.5%	16,106	91.4%	16,335	92.8%	65,146	103.3%

FY2017/3	1Q		2Q		3Q		4Q		Full Year	
	16/06		16/09		16/12		17/03		17/03	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change
Japan	4,579	92.3%	6,164	103.7%	5,856	106.7%	6,472	90.1%	23,072	97.9%
North and South America	1,973	103.4%	1,507	73.7%	2,241	115.6%	1,722	82.9%	7,443	93.4%
Europe	1,487	82.9%	1,282	74.2%	1,496	88.5%	1,532	105.5%	5,796	87.0%
China	2,916	78.9%	5,456	83.0%	4,541	86.9%	5,197	148.6%	18,110	95.4%
Other Asian Countries	1,317	67.3%	1,707	81.1%	1,773	100.6%	2,596	122.1%	7,392	93.0%
Overseas Sales Total	7,693	82.3%	9,952	79.9%	10,051	94.7%	11,046	120.7%	38,741	93.2%
Net Sales	12,271	85.8%	16,116	87.6%	15,907	98.8%	17,518	107.2%	61,812	94.9%

Number of EDM (Electronic Discharge Machine) Shipments

(unit)

	FY2015(Ended March 31, 2015)					FY2016(Ended March 31, 2016)					FY2017(Ended March 31, 2017)				
	4-6	7-9	10-12	1-3	Total	4-6	7-9	10-12	1-3	Total	4-6	7-9	10-12	1-3	Total
North&South America	61	58	66	67	252	56	69	68	62	255	64	64	93	73	294
Europe	110	112	141	110	473	119	101	112	103	435	100	102	116	103	421
China	353	351	294	245	1,243	458	312	194	223	1,187	390	406	376	329	1,501
Asia (Excluding China)	110	105	144	80	439	101	96	59	86	342	59	74	89	108	330
Japan	48	106	135	158	447	110	131	141	174	556	64	123	135	122	444
Total	682	732	780	660	2,854	844	709	574	648	2,775	677	769	809	735	2,990

Number of employees

	10/03	10/09	11/03	11/09	12/03	12/09	13/03	13/09	14/03	14/09	15/03	15/09	16/03	16/09	17/03
separate	289	268	279	275	270	621	617	614	609	621	622	640	645	660	661
consolidated	2,575	2,725	2,793	2,975	2,956	3,004	2,921	3,026	2,999	3,148	3,183	3,237	3,216	3,299	3,415

*Not including employee on loan to subsidiary companies in separate number

*Not including the number of temporary employee

Management index

	14/03	15/03	16/03	17/03
Accounts receivable collection period (month)	3.2	2.9	2.7	2.8
Inventories turnover period (month)	4.6	4.7	4.1	4.4
Accounts payable turnover period (month)	1.8	2.0	1.6	2.2
Fixed assets turnover ratio	1.7	1.9	2.0	2.0
Interest-bearing debt turnover period (month)	8.3	6.8	6.2	8.0
Equity ratio (%)	42.9	47.4	49.8	44.5
Equity ratio based on market value (%)	19.8	63.5	42.5	47.3
Return on Equity(ROE) (%)	10.7	7.7	8.4	7.4
Return on Assets(ROA) (%)	4.3	3.5	4.1	3.5
Debt-to-equity ratio (multiple)	1.02	0.86	0.75	0.92
Debt redemption period (year)	7.1	4.3	5.1	4.9
Interest coverage ratio (multiple)	8.7	14.9	13.5	20.3

	13/09	14/09	15/09	16/09
Accounts receivable collection period (month)	2.8	3.0	2.8	2.8
Inventories turnover period (month)	4.9	5.0	4.4	4.6
Accounts payable turnover period (month)	1.8	2.1	1.8	2.0
Fixed assets turnover ratio	1.6	1.7	2.0	1.9
Interest-bearing debt turnover period (month)	9.7	8.2	7.1	9.8
Equity ratio (%)	39.5	43.5	47.2	40.4
Equity ratio based on market value (%)	24.2	61.3	34.9	32.9
Return on Equity(ROE) (%)	8.9	4.3	10.4	4.6
Return on Assets(ROA) (%)	3.4	1.9	4.9	2.1
Debt-to-equity ratio (multiple)	1.2	1.0	0.9	1.1
Debt redemption period (year)	6.1	7.2	6.0	5.8
Interest coverage ratio (multiple)	10.6	9.4	13.5	18.5

* Accounts receivable collection period: Accounts receivable/Net sales(per month)

* Inventories turnover period: Inventories/Net sales(per month)

* Accounts payable turnover period: accounts payable/Net sales(per month)

* Fixed assets turnover ratio: Net sales/Fixed assets

(For the Second quarter, net sales is doubled to convert into annual net sales.

* Interest-bearing Debt turnover period: Interest-bearing Debt/Net Sales

* Equity ratio based on market value:

closing stock price at fiscal year end × shares issued outstanding as of the balance sheet date(not including treasury shares)

* ROE: Profit attributable to owners of parent/average shareholders' equity

* ROE: Profit attributable to owners of parent/average shareholders' equity of the beginning and the end of the fiscal year

(For the Second quarter, profit is doubled to convert into annual profit.

* ROA: Profit/average total assets of the beginning and the end of the period

(For the Second quarter, profit is doubled to convert into annual profit.

Foreign Exchange Rates

(Yen)

	FY2015(Ended March 31, 2015)				FY2016(Ended March 31, 2016)				FY2017(Ended March 31, 2017)			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
AR US dollar	102.17	103.01	106.73	109.76	121.43	121.87	121.74	120.15	108.04	105.2	106.6	108.34
Chinese Yuan	16.9	16.65	16.63	17.14	19.08	19.32	19.31	19.21	17.61	17.05	16.44	16.32
Euro	140.07	138.9	140.21	138.69	134.21	135.11	134.41	132.6	121.88	118.04	117.98	118.74
Thai Baht	3.15	3.19	3.29	3.38	3.66	3.57	3.51	3.44	3.06	3.0	3.03	3.08
CR US dollar	101.36	109.45	120.55	120.17	122.45	119.96	120.61	112.68	102.91	101.12	116.49	112.19
Chinese Yuan	16.59	16.32	17.73	19.35	19.36	19.73	18.96	18.36	17.39	15.46	15.14	16.76
Euro	138.31	138.87	146.54	130.32	137.23	134.97	131.77	127.7	114.39	113.36	122.7	119.79
Thai Baht	3.12	3.38	3.67	3.7	3.62	3.29	3.34	3.19	2.93	2.91	3.24	3.26