Supplemental Data: FY ended December 31, 2024 Financial Results

- 1. Financial Results
- 2. Financial Results by Segment
- 3. Overseas Sales
- 4. Order/Shipment data, other management index
- 5. Foreign Exchange Rates

Sodick Co., Ltd. February 13, 2025

● Operating Results (Quarterly) (million yen)

FY2022/12	1Q		20	ý	3	Q	4	Q	1	Н	2H	1	Full Y	ear
	22/	/03	22/	06	22,	/09	22/		22/01-	-22/06	22/07-		22/	12
		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change
Net Sales	19,604	136.9%	19,712	97.6%	20,441	105.0%	20,737	97.8%	39,317	113.9%	41,178	101.3%	80,495	107.1%
Cost of Sales	13,050	135.0%	13,126	99.7%	13,865	110.3%	13,629	96.9%	26,176	114.6%	27,493	103.2%	53,670	108.5%
Cost of Sales Margin	66.6%		66.6%		67.8%		65.7%		66.6%		66.8%		66.7%	
Operating Income	1,907	449.0%	1,571	68.6%	1,078	48.3%	1,255	67.4%	3,479	128.2%	2,333	56.9%	5,813	85.3%
Operating Income Margin	9.7%		8.0%		5.3%		6.1%		8.8%		5.7%		7.2%	
Ordinary Income	2,975	252.9%	2,982	114.4%	1,779	77.6%	537	21.4%	5,958	157.5%	2,317	48.2%	8,275	96.4%
Ordinary Income Margin	15.2%		15.1%		8.7%		2.6%		15.2%		5.6%		10.3%	
Profit Attributable to Owners of Parent	2,113	242.6%	2,007	113.0%	1,033	59.8%	867	39.2%	4,121	155.6%	1,900	48.2%	6,021	91.4%
Net Profit Margin	10.8%		10.2%		5.1%		4.2%		10.5%		4.6%		7.5%	
FY2023/12	1		2Q		3Q		4Q 23/12		1H		2H		Full Y	
	23/		23/		23,	/09	23/		23/01-		23/07-		23/	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change
Net Sales	16,884	86.1%	16,594	84.2%	16,456	80.5%	17,238	126.5%	33,479	85.2%	33,695	122.6%	67,174	83.5%
Cost of Sales	11,574	88.7%	11,662	88.9%	12,064	87.0%	12,591	92.4%	23,236	88.8%	24,655	89.7%	47,892	89.2%
Cost of Sales Margin	68.5%		70.3%		73.3%		73.0%		69.4%		73.2%		71.3%	
Operating Income	318	16.7%	(708)	-	(1,014)	-	(1,414)	-	(390)	-	(2,428)	-	(2,819)	-
Operating Income Margin	1.9%		-		-		-		-		-		-	
Ordinary Income	508	17.1%	333	11.2%	(492)	-	(1,606)	-	841	14.1%	(2,099)	-	(1,257)	-
Ordinary Income Margin	3.0%		2.0%				-		2.5%		-		-	
Profit Attributable to Owners of Parent	141	6.7%	(244)	-	(786)	-	(3,715)	-	(103)	-	(4,501)	-	(4,604)	-
Net Profit Margin	0.8%		-		-		-		_		-		-	
									_					
FY2024/12	1		20			Q	4		11		2H		Full Y	
	24/	/03	24/		24,	/09	24/		24/01-	-24/06	24/07-	24/12	24/	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change
Net Sales	15,636	92.6%	17,957	108.2%	17,411	105.8%	22,663	131.5%	33,594	100.3%	40,074	162.5%	73,668	109.7%
Cost of Sales	11,120	96.1%	11,847	101.6%	11,431	94.7%	15,201	120.7%	22,967	98.8%	26,632	108.0%	49,599	103.6%
Cost of Sales Margin	71.1%		66.0%		65.7%		67.1%		68.4%		66.5%		67.3%	
Operating Income	(780)	-	723	-	895	-	1,392	-	(56)	-	2,287	-	2,231	-
Operating Income Margin	-		4.0%		5.1%		6.1%		-		5.7%		3.0%	
Ordinary Income	(187)	-	1,689	507.2%	(251)	-	2,376		1,502	178.4%	2,124	-	3,627	-
Ordinary Income Margin	-	_	9.4%	_	-	_	10.5%		4.5%		5.3%	_	4.9%	
Profit Attributable to Owners of Parent	(497)	-	1,297	-	(398)	-	3,713	-	800	-	3,315	-	4,115	-
Net Profit Margin	-		7.2%		-		16.4%		2.4%		8.3%		5.6%	

	iness segment(Quarterly)													(million yen)	
FY2022/12		1	,		2Q	30	,		łQ		1H	2		Full	Year
		22,	/03	22	2/06	22/	′09	22	/12	22/01	L-22/06	22/07	-22/12	22/	/12
			Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change
	Net Sales	14,096	135.8%	14,149	102.8%	14,318	109.3%	13,928	97.8%	28,245		28,247	103.3%	56,492	109.7%
Machine Tool	Segment Income	2,143	238.6%	1,795	79.5%	1,568	74.5%	1,539	80.4%	3,938		3,108	77.3%	7,046	98.2%
Operations	Segment Income margin	15.2%		12.7%		11.0%		11.1%		13.9%	-	11.0%	-	12.5%	-
Industrial	Net Sales	2,625	138.7%	2,618	95.8%	2,871	124.8%	2,540	73.9%	5,244	113.3%	5,411	94.3%	10,656	102.8%
Machinery	Segment Income	152	1501.7%	391	233.7%	189	195.6%	87	38.0%	544	306.3%	276	84.8%	820	163.0%
Operations	Segment Income margin	5.8%		15.0%		6.6%		3.4%		10.4%	-	5.1%	-	7.7%	-
	Net Sales	1,021	175.9%	1,323	68.2%	1,820	71.6%	2,648	145.5%	2,344	93.0%	4,469	102.4%	6,813	99.0%
Food Machinery	Segment Income	(29)	-	32	13.2%	90	25.0%	353	133.8%	3	1.6%	443	71.0%	447	53.9%
Operations	Segment Income margin	-		2.4%		5.0%		13.4%		0.1%	-	9.9%	_	6.6%	_
	Net Sales	1,861	127.4%	1,621	92.7%	1,431	93.8%	1,619	95.2%	3,482	108.5%	3,050	94.5%	6,533	101.5%
Other Operation:	s Segment Income	188	130.9%	88	31.3%	86	33.1%	(50)	-	277	65.0%	35	9.4%	313	38.6%
	Segment Income margin	10.1%		5.4%		6.1%		-		8.0%	_	1.1%	_	4.8%	-
	Net Sales	19,604	136.9%	19,712	97.6%	20,441	105.0%	20,737	97.8%	39,317	113.9%	41,178	101.3%	80,495	107.1%
	Adjustments	(548)	-	(736)	-	(855)	-	(674)	-	(1,284)	-	(1,530)	-	(2,814)	-
Consolidated	Operating income	1,907	449.0%	1,571	68.6%	1,078	48.3%	1,255	67.4%	3,479	128.2%	2,333	56.9%	5,813	85.3%
	Operating income margin	9.7%	1.5.570	8.0%	20.070	5.3%	. 5.5 70	6.1%	2	8.8%		5.7%	- 5.5 70	7.2%	
	1	3., 70		3.070		3.570		3.270		. 0.070		370			
FY2023/12		1	0		2Q	30	0	4	ĮQ.		1H	2	Н	Full \	Year
			/03		3/06	23/	-		/12		L-23/06		-23/12	23/	
_		23,	Year-on year		Year-on year	23)	Year-on year		Year-on year	20,00	Year-on year	25, 57	Year-on year		Year-on year
			change		change		change		change		change		change		change
Machine Tool	Net Sales	12,227	86.7%	11,973	84.6%	11,084	77.4%	11,421	82.0%	24,201	85.7%	22,505	79.7%	46,706	82.7%
Operations	Segment Income	1,023	47.7%	433	24.2%	(48)	-	(609)		1,457	37.0%	(658)	-	798	11.3%
	Segment Income margin	8.4%		3.6%		-		-		6.0%	-	-	-	1.7%	-
Industrial	Net Sales	2,393	91.1%	2,024	77.3%	1,949	67.9%	2,262	89.1%	4,418		4,212	77.8%	8,630	81.0%
Machinery	Segment Income	140	92.1%	(134)	-	(263)	-	(220)		5		(483)	-	(478)	-
Operations	Segment Income margin	5.9%		-		-		-		0.1%		-	-	-	-
Food Machinery	Net Sales	998	97.8%	1,449	109.6%	2,125	116.8%	2,328	87.9%	2,448		4,454	99.7%	6,902	101.3%
Operations	Segment Income	(44)	-	141	438.0%	175	194.7%	603	170.5%	97	-	778	175.4%	876	195.9%
Орегасіона	Segment Income margin	-		9.8%		8.3%		25.9%		4.0%	-	17.5%	-	12.7%	-
	Net Sales	1,265	68.0%	1,146	70.7%	1,297	90.7%	1,225	75.6%	2,411	69.2%	2,522	82.7%	4,934	75.5%
Other Operation:	s Segment Income	(0)	-	(291)	-	(286)	-	(377)	-	(291)	-	(663)	-	(954)	-
	Segment Income margin	-				-		-			-	-	-	-	-
	Net Sales	16,884	86.1%	16,594	84.2%	16,456	80.5%	17,238	83.1%	33,479	85.2%	33,695	81.8%	67,174	83.5%
Consolidated	Adjustments	(800)	-	(858)	-	(591)	-	(809)	-	(1,659)	-	(1,401)	-	(3,060)	-
Corisonaacca	Operating income	318	16.7%	(708)	-	(1,014)	_	(1,414)	-	(390)	-	(2,428)	-	(2,819)	-
	Operating income margin	1.9%		-		-		-		-	-	-	-	-	-
FY2024/12		1	Q	- 2	2Q	30	Q	4	łQ		1H	2	Н	Full \	Year
		24,	/03	24	1/06	24/	′09	24	/12	24/01	L-24/06	24/07	-24/12	24/	/12
			Year-on year		Year-on year		Year-on year		Year-on year		Year-on year		Year-on year		Year-on year
	Nat Calaa	11 471	change	12 404	change	12 222	change	14 140	change	24.076	change	26 470	change	E1 255	change
Machine Tool	Net Sales Segment Income	11,471 (56)	93.8%	13,404 1,021	112.0%	12,333 1,209	111.3%	14,146 1,272	123.9%	24,876 965		26,479	117.7%	51,355	110.0% 431.7%
Operations	Segment Income margin	(36)		7.6%	235.4%	9.8%		9.0%		3.9%	00.3%	2,481 9.4%	_	3,447 6.7%	+31.7%
Industrial	Net Sales	1,994	83.3%	2,438	120.4%	1,963	100.7%	3,164	139.9%	4,432	100.3%	5,127	121.7%	9,560	110.8%
Machinery	Segment Income	1,994	90.0%	169	120.4%	202	100.7%	3,164	139.9%	295	100.3%	5,127	121.7%	823	110.0%
	•	6.3%	90.070	6.9%		10.3%	_	10.3%		6.7%	<u> </u>	10.3%	_	8.6%	_
Operations	Segment Income margin		96 AN/		/7 E0/		02.20/		178.9%	1,548		6,147	139 00/		111.5%
Food Machinery	Net Sales	859 (45)	86.0%	689	47.5%	1,981	93.2%	4,165					138.0%	7,695	111.5%
Operations	Segment Income	(45)	-	7.7%			182.9%		106.4%	0.5%			123.6%		110.7%
	Segment Income margin	1 211	102 704			16.2%	07 20/	15.4%		0.5%		15.6%	02.00/	12.6%	102.50/
Other Operation	Net Sales	1,311	103.7%	1,425		1,133	87.3%	1,186			113.5%	2,319	92.0%	5,057	102.5%
other operation:	Segment Income	(122)	_	31		(104)	-	(129)		(90)	 -	(233)	-	(323)	-
	Segment Income margin	-	00.55	2.2%		17,411	105.001	22.555	121 501	20.50	100.00:	40.07:	110.00:	70.000	100 70
	Not Color				1112 70%	1 / //11	105.8%	1 11663	131.5%	22 EQ1	100.3%	40,074	118.9%	73,668	109.7%
	Net Sales	15,636	92.6%	17,957	100.2 /0		103.070		131.370	33,594					
Consolidated	Adjustments	(682)	92.6%	(552)	-	(733)	-	(716)	-	(1,234)	-	(1,450)	-	(2,685)	-
Consolidated			92.6%		-		-		-		-		-		-

● Overseas Sales (Quarterly) (million yen)

FY2022/12	1Q		2	Q	3	Q	40	Q	Full Year		
	22,	/03	22,	[/] 06	22,	['] 09	22/	12	22/	12	
		Year-on year		Year-on year		Year-on year		Year-on year		Year-on year	
North and South America	2,343	change 158.1%	2,276	change 115.7%	2,767	change 150.9%	3,047	change 136.2%	10,434	change 138.7%	
Europe	1,817	159.4%	1,784	129.6%	1,684	110.3%	1,961	108.3%	7,247	123.8%	
China	6,575	122.6%	7,594	80.5%	7,275	79.4%	7,658	95.4%	29,104	91.0%	
Other Asian Countries	2,196	131.5%	1,781	83.1%	3,012	167.7%	2,089	93.2%	9,080	115.7%	
Overseas Sales Total	12,933	133.9%	13,436	90.1%	14,739	103.0%	14,756	103.0%	55,866	105.0%	
Japan	6,671	143.2%	6,275	119.1%	5,701	110.6%	5,980	87.0%	24,629	112.2%	
Net Sales	19,604		19,712	97.6%	20,441	105.0%	20,737	97.8%	80,495	107.1%	
FY2023/12	1Q		2Q		3	Q	40	Q	Full Year		
	23/03		23/06		23/09		23/		23/		
		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change	
North and South America	2,280	97.3%	2,290	100.6%	2,265	81.9%	2,702	88.7%	9,538	91.4%	
Europe	1,627	89.5%	1,621	90.9%	1,809	107.4%	1,583	80.7%	6,642	91.7%	
China	4,796	72.9%	5,891	77.6%	5,162	71.0%	4,634	60.5%	20,484	70.4%	
Other Asian Countries	1,914	87.2%	1,828	102.6%	1,999	66.4%	2,695	129.0%	8,437	92.9%	
Overseas Sales Total	10,619	82.1%	11,631	86.6%	11,235	76.2%	11,615	78.7%	45,102	80.7%	
Japan	6,265	93.9%	4,962	79.1%	5,221	91.6%	5,622	94.0%	22,072	89.6%	
Net Sales	16,884	86.1%	16,594	84.2%	16,456	80.5%	17,238	83.1%	67,174	83.5%	
FY2024/12		Q	2	_		Q	40	•	Full		
	24,	/03	24,	/06	24,		24/		24/		
		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change	
North and South America	2,866	125.7%	2,979	130.1%	2,592	114.4%	3,332	123.3%	11,771	123.4%	
Europe	2,063	126.8%	1,461	90.1%	1,538	85.0%	1,435	90.7%	6,498	97.8%	
China	3,884	81.0%	6,902	117.2%	4,827	93.5%	5,914	127.6%	21,529	105.1%	
Other Asian Countries	1,836	95.9%	1,622	88.7%	3,105	155.4%	3,921	145.5%	10,486	124.3%	
Overseas Sales Total	10,651	100.3%	12,966	111.5%	12,064	107.4%	14,603	125.7%	50,285	111.5%	
Japan	4,985	79.6%	4,991	100.6%	5,347	102.4%	8,059	143.3%	23,383	105.9%	
Net Sales	15,636	92.6%	17,957	108.2%	17,411	105.8%	22,663	131.5%	73,668	109.7%	

Number of EDM (Electronic Discharge Machine) C	Orders
--	--------

Number of EDM (Election	driber of EDF1 (Electronic Discharge Machine) Orders															
	FY202	22 (Ende	d Decen	nber 31,	2022)	FY202	23 (Ende	ed Decen	nber 31, :	2023)	FY2024 (Ending December 31, 2024)					
	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total	
North&South America	81	58	56	83	278	70	63	70	74	277	65	68	61	76	270	
Europe	96	106	58	94	354	70	56	83	76	285	63	57	43	65	228	
China	578	619	340	292	1,829	341	288	236	226	1,091	315	511	328	279	1,433	
Asia (Excluding China)	92	93	93	60	338	64	84	94	42	284	59	79	84	68	290	
Japan	120	91	90	96	397	51	52	69	58	230	48	62	81	67	258	
Total	967	967	637	625	3,196	596	543	552	476	2,167	550	777	597	555	2,479	

Number of EDM (Electronic Discharge Machine) Shipments

,						`
(ı	ı	n	1	t	۱

(unit)

															(arne)		
	FY202	22 (Ende	ed Decen	nber 31, i	2022)	FY20:	23 (Ende	ed Decen	nber 31, i	2023)	FY2024 (Ending December 31, 2024)						
	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total		
North&South America	68	58	73	86	285	66	77	59	72	274	76	75	57	78	286		
Europe	108	97	80	88	373	84	65	79	63	291	72	49	65	57	243		
China	514	522	418	352	1,806	284	338	262	221	1,105	240	462	325	312	1,339		
Asia (Excluding China)	89	66	110	95	360	59	59	87	71	276	51	48	95	80	274		
Japan	125	105	79	86	395	108	64	65	76	313	70	45	42	113	270		
Total	904	848	760	707	3,219	601	603	552	503	2,259	509	679	584	640	2,412		

Number of employees

	19/06	19/12	20/06	20/12	21/06	21/12	22/06	22/12	23/06	23/12	24/03	24/06	24/09	24/12
separate	801	841	869	886	914	924	987	1,087	1,170	1,183	1,183	1,192	1,190	1,180
consolidated	3,625	3,579	3,576	3,633	3,670	3,683	3,772	3,746	3,778	3,562	3,504	3,487	3,450	3,417

^{*}Not including employee on loan to subsidiary companies in separate number

Management index

	20/12	21/12	22/12	23/12	24/12
Accounts receivable collection period (month)	3.2	3.3	2.8	2.9	3.1
Inventories turnover period (month)	4.4	4.4	5.1	5.8	5.2
Accounts payable turnover period (month)	1.7	2.1	1.8	1.6	1.9
Fixed assets turnover ratio	1.5	2.0	1.7	1.4	1.7
Interest -bearing debt turnover period (month)	8.6	5.4	4.9	6.7	6.2
Equity ratio (%)	49.9	55.2	58.5	57.5	58.2
Equity ratio based on market value (%)	35.7	32.8	26.8	27.6	25.7
Return on Equity(ROE) (%)	2.3	10.0	7.8	-	5.1
Return on Assets(ROA) (%)	1.2	5.3	4.4	-	2.9
Debt-to-equity ratio (multiple)	0.74	0.49	0.46	0.59	0.58
Debt redemption period (year)	6.2	4.4	9.2	-	3.8
Interest coverage ratio (multiple)	23.1	23.4	11.9	-	24.3

- * Accounts receivable collection period Accounts receivable/Net sales (per month)
- *Inventories turnover period : Inventries/Net sales (per month)
- *Accounts payable turnover period : accounts payable/Net sales(per month)
- * Fixed assets turnover ratio : Net sales / Fixed assets
- *Interest-bearing Debt turnover period: Interest-bearing Debt/Net Sales
- $* \ \, \text{Equity ratio} \ \, \text{based on market value}:$

- *ROE: Profit attributable to owners of parent/average shareholders' equity
- *ROE: Profit attributable to owners of parent/average shareholders' equity of the beginning and the end of the fiscal year
- *ROA: Profit/average total assets of the beginning and the end of the period
- * Debt-to-Equity Ratio: Interest-bearing Debt/shareholders' equity
- * Debt redemption period: interest-bearing Debt/ Operating cash flow
- closing stock price at fiscal year end×shares issued outstanding as of the balance sheet date(not including treasury shares)
 - * Interest coverage ratio: Operating cash flow / interest expenditure

^{*} Not including the number of temporary employee

Foreign Exchange Rate (Yen)

	FY2022	(Ended De	cember 31,	2022)	FY2023	3 (Ended De	ecember 31,	, 2023)	FY2024 (Ending December 31, 2024)					
	1-3	1-6	1-9	1-12	1-3	1-6	1-9	1-12	1-3	1-6	1-9	1-12		
AR* US dollar	116.34	123.14	128.30	131.62	132.42	135.00	138.24	140.67	148.63	152.36	151.46	151.69		
Chinese Yuan	18.29	18.91	19.32	19.45	19.35	19.45	19.61	19.81	20.63	21.04	20.96	21.01		
Euro	130.40	134.39	136.05	138.14	142.16	145.93	149.77	152.11	161.33	164.70	164.56	164.05		
Thai Baht	3.52	3.65	3.70	3.75	3.91	3.95	4.01	4.04	4.17	4.21	4.24	4.30		
CR US dollar	122.39	136.68	144.81	132.70	133.53	144.99	149.58	141.83	151.41	161.07	17:31	158.18		
Chinese Yuan	19.26	20.38	20.37	19.01	19.42	19.94	20.46	19.93	20.83	22.04	20.46	21.67		
Euro	136.70	142.67	142.32	141.47	145.72	157.60	158.00	157.12	163.24	172.33	159.43	164.92		
Thai Baht	3.68	3.85	3.81	3.80	3.91	4.07	4.09	4.13	4.16	4.36	4.41	4.64		

^{*}AR stands for the cumulative rate of the quarter.