

Supplemental Data:
FY ending December 31, 2023 Third Quarter Financial Results

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Sodick Co., Ltd.
November 10, 2023

● Operating Results (Quarterly)

(million yen)

FY2021/12	1Q		2Q		3Q		4Q	
	21/03		21/06		21/09		21/12	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change
Net Sales	14,317	109.9%	20,187	147.7%	19,471	138.7%	21,199	122.6%
Cost of Sales	9,665	107.9%	13,167	141.4%	12,571	130.7%	14,058	118.2%
Cost of Sales Margin	67.5%		65.2%		64.6%		66.3%	
Operating Income	424	-	2,289	528.6%	2,235	464.7%	1,863	181.7%
Operating Income Margin	3.0%		11.3%		11.5%		8.8%	
Ordinary Income	1,176	-	2,607	606.3%	2,293	432.6%	2,511	217.8%
Ordinary Income Margin	8.2%		12.9%		11.8%		11.8%	
Profit Attributable to Owners of Parent	871	-	1,776	1432.3%	1,729	337.0%	2,214	304.2%
Net Profit Margin	6.1%		8.8%		8.9%		10.4%	

1H		2H		Full Year	
21/01-21/06		21/07-21/12		21/12	
	Year-on year change		Year-on year change		Year-on year change
34,504	129.2%	40,669	129.8%	75,174	129.5%
22,832	125.0%	26,629	123.8%	49,461	124.3%
66.2%		65.5%		65.8%	
2,714	786.7%	4,098	271.9%	6,813	367.8%
7.9%		10.1%		9.1%	
3,784	1045.3%	4,804	285.3%	8,588	419.6%
11.0%		11.8%		11.4%	
2,648	2521.9%	3,943	317.7%	6,591	489.4%
7.7%		9.7%		8.8%	

FY2022/12	1Q		2Q		3Q		4Q	
	22/03		22/06		22/09		22/12	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change
Net Sales	19,604	136.9%	19,712	97.6%	20,441	105.0%	20,737	97.8%
Cost of Sales	13,050	135.0%	13,126	99.7%	13,865	110.3%	13,629	96.9%
Cost of Sales Margin	66.6%		66.6%		67.8%		65.7%	
Operating Income	1,907	449.0%	1,571	68.6%	1,078	48.3%	1,255	67.4%
Operating Income Margin	9.7%		8.0%		5.3%		6.1%	
Ordinary Income	2,975	252.9%	2,982	114.4%	1,779	77.6%	537	21.4%
Ordinary Income Margin	15.2%		15.1%		8.7%		2.6%	
Profit Attributable to Owners of Parent	2,113	242.6%	2,007	113.0%	1,033	59.8%	867	39.2%
Net Profit Margin	10.8%		10.2%		5.1%		4.2%	

1H		2H		Full Year	
22/01-22/06		22/07-22/12		22/12	
	Year-on year change		Year-on year change		Year-on year change
39,317	113.9%	41,178	101.3%	80,495	107.1%
26,176	114.6%	27,493	103.2%	53,670	108.5%
66.6%		66.8%		66.7%	
3,479	128.2%	2,333	56.9%	5,813	85.3%
8.8%		5.7%		7.2%	
5,958	157.5%	2,317	48.2%	8,275	96.4%
15.2%		5.6%		10.3%	
4,121	155.6%	1,900	48.2%	6,021	91.4%
10.5%		4.6%		7.5%	

FY2023/12	1Q		2Q		3Q		4Q	
	23/03		23/06		23/09		23/12	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change
Net Sales	16,884	86.1%	16,594	84.2%	16,456	80.5%		
Cost of Sales	11,574	88.7%	11,662	88.9%	12,064	87.0%		
Cost of Sales Margin	68.5%		70.3%		73.3%			
Operating Income	318	16.7%	(708)	-	(1,014)	-		
Operating Income Margin	1.9%		-		-			
Ordinary Income	508	17.1%	333	11.2%	(492)	-		
Ordinary Income Margin	3.0%		2.0%		-			
Profit Attributable to Owners of Parent	141	6.7%	(244)	-	(786)	-		
Net Profit Margin	0.8%		-		-			

1H		2H		Full Year	
23/01-23/06		23/07-23/12		23/12	
	Year-on year change		Year-on year change		Year-on year change
33,479	85.2%				
23,236	88.8%				
69.4%					
(390)	-				
-					
841	14.1%				
2.5%					
(103)	-				
-					

●Sales by business segment(Quarterly)

(million yen)

FY2021/12		1Q		2Q		3Q		4Q	
		21/03	Year-on year change	21/06	Year-on year change	21/09	Year-on year change	21/12	Year-on year change
Machine Tool Operations	Net Sales	10,382	126.0%	13,762	156.0%	13,102	141.6%	14,237	121.6%
	Segment Income	898	454.3%	2,258	303.4%	2,104	287.0%	1,915	156.9%
	Segment Income margin	8.7%	-	16.4%	-	16.1%	-	13.5%	-
Industrial Machinery Operations	Net Sales	1,893	74.1%	2,734	99.1%	2,300	84.3%	3,438	119.1%
	Segment Income	10	7.2%	167	125.0%	96	102.2%	229	101.5%
	Segment Income margin	0.5%	-	6.1%	-	4.2%	-	6.7%	-
Food Machinery Operations	Net Sales	580	74.2%	1,940	264.7%	2,541	359.1%	1,820	133.6%
	Segment Income	(39)	-	244	-	360	1647.4%	264	689.6%
	Segment Income margin	-	-	12.6%	-	14.2%	-	14.5%	-
Other Operations	Net Sales	1,460	100.5%	1,748	129.2%	1,526	113.0%	1,701	127.9%
	Segment Income	144	239.0%	282	177.7%	262	282.3%	122	1537.7%
	Segment Income margin	9.9%	-	16.1%	-	17.2%	-	7.2%	-
Consolidated	Net Sales	14,317	109.9%	20,187	147.7%	19,471	138.7%	21,198	122.6%
	Adjustments	(588)	-	(662)	-	(588)	-	(668)	-
	Operating income	424	-482.9%	2,289	528.3%	2,235	464.2%	1,862	181.7%
	Operating income margin	3.0%	-	11.3%	-	11.5%	-	8.8%	-

1H		2H		Full Year	
21/01-21/06		21/07-21/12		21/12	
		Year-on year change	Year-on year change	Year-on year change	
24,145	141.5%	27,339	130.4%	51,485	135.4%
3,156	335.4%	4,019	205.7%	7,176	247.8%
13.1%	-	14.7%	-	13.9%	-
4,628	87.1%	5,739	102.2%	10,367	94.8%
177	64.1%	325	101.6%	503	84.4%
3.8%	-	5.7%	-	4.9%	-
2,521	166.4%	4,362	210.7%	6,884	192.0%
205	4100.0%	625	1041.7%	830	1276.9%
8.1%	-	14.3%	-	12.1%	-
3,209	114.3%	3,227	120.4%	6,437	117.3%
426	194.5%	384	384.0%	811	254.2%
13.3%	-	11.9%	-	12.6%	-
34,504	129.2%	40,669	129.8%	75,174	129.5%
(1,251)	-	(1,256)	-	(2,507)	-
2,714	786.7%	4,098	271.9%	6,813	367.9%
7.9%	-	10.1%	-	9.1%	-

FY2022/12		1Q		2Q		3Q		4Q	
		22/03	Year-on year change	22/06	Year-on year change	22/09	Year-on year change	22/12	Year-on year change
Machine Tool Operations	Net Sales	14,096	135.8%	14,149	102.8%	14,318	109.3%	13,928	97.8%
	Segment Income	2,143	238.6%	1,795	79.5%	1,568	74.5%	1,539	80.4%
	Segment Income margin	15.2%	-	12.7%	-	11.0%	-	11.1%	-
Industrial Machinery Operations	Net Sales	2,625	138.7%	2,618	95.8%	2,871	124.8%	2,540	73.9%
	Segment Income	152	1501.7%	391	233.7%	189	195.6%	87	38.0%
	Segment Income margin	5.8%	-	15.0%	-	6.6%	-	3.4%	-
Food Machinery Operations	Net Sales	1,021	175.9%	1,323	68.2%	1,820	71.6%	2,648	145.5%
	Segment Income	(29)	-	32	13.2%	90	25.0%	353	133.8%
	Segment Income margin	-	-	2.4%	-	5.0%	-	13.4%	-
Other Operations	Net Sales	1,861	127.4%	1,621	92.7%	1,431	93.8%	1,619	95.2%
	Segment Income	188	130.9%	88	31.3%	86	33.1%	(50)	-
	Segment Income margin	10.1%	-	5.4%	-	6.1%	-	-	-
Consolidated	Net Sales	19,604	136.9%	19,712	97.6%	20,441	105.0%	20,737	97.8%
	Adjustments	(548)	-	(736)	-	(855)	-	(674)	-
	Operating income	1,907	449.0%	1,571	68.6%	1,078	48.3%	1,255	67.4%
	Operating income margin	9.7%	-	8.0%	-	5.3%	-	6.1%	-

1H		2H		Full Year	
22/01-22/06		22/07-22/12		22/12	
		Year-on year change	Year-on year change	Year-on year change	
28,245	117.0%	28,247	103.3%	56,492	109.7%
3,938	124.8%	3,108	77.3%	7,046	98.2%
13.9%	-	11.0%	-	12.5%	-
5,244	113.3%	5,411	94.3%	10,656	102.8%
544	306.3%	276	84.8%	820	163.0%
10.4%	-	5.1%	-	7.7%	-
2,344	93.0%	4,469	102.4%	6,813	99.0%
3	1.6%	443	71.0%	447	53.9%
0.1%	-	9.9%	-	6.6%	-
3,482	108.5%	3,050	94.5%	6,533	101.5%
277	65.0%	35	9.4%	313	38.6%
8.0%	-	1.1%	-	4.8%	-
39,317	113.9%	41,178	101.3%	80,495	107.1%
(1,284)	-	(1,530)	-	(2,814)	-
3,479	128.2%	2,333	56.9%	5,813	85.3%
8.8%	-	5.7%	-	7.2%	-

FY2023/12		1Q		2Q		3Q		4Q	
		23/03	Year-on year change	23/06	Year-on year change	23/09	Year-on year change	23/12	Year-on year change
Machine Tool Operations	Net Sales	12,227	86.7%	11,973	84.6%	11,084	77.4%	-	-
	Segment Income	1,023	47.7%	433	24.2%	(48)	-	-	-
	Segment Income margin	8.4%	-	3.6%	-	-	-	-	-
Industrial Machinery Operations	Net Sales	2,393	91.1%	2,024	77.3%	1,949	67.9%	-	-
	Segment Income	140	92.1%	(134)	-	(263)	-	-	-
	Segment Income margin	5.9%	-	-	-	-	-	-	-
Food Machinery Operations	Net Sales	998	97.8%	1,449	109.6%	2,125	116.8%	-	-
	Segment Income	(44)	-	141	-	175	194.7%	-	-
	Segment Income margin	-	-	9.8%	-	8.3%	-	-	-
Other Operations	Net Sales	1,265	68.0%	1,146	70.7%	1,297	90.7%	-	-
	Segment Income	(0)	-	(291)	-	(286)	-	-	-
	Segment Income margin	-	-	-	-	-	-	-	-
Consolidated	Net Sales	16,884	86.1%	16,594	84.2%	16,456	80.5%	-	-
	Adjustments	(800)	-	(858)	-	(591)	-	-	-
	Operating income	318	16.7%	(708)	-	(1,014)	-	-	-
	Operating income margin	1.9%	-	-	-	-	-	-	-

1H		2H		Full Year	
23/01-23/06		23/07-23/12		23/12	
		Year-on year change	Year-on year change	Year-on year change	
24,201	85.7%	-	-	-	-
1,457	37.0%	-	-	-	-
6.0%	-	-	-	-	-
4,418	84.2%	-	-	-	-
5	1.1%	-	-	-	-
0.1%	-	-	-	-	-
2,448	104.4%	-	-	-	-
97	-	-	-	-	-
4.0%	-	-	-	-	-
2,411	69.2%	-	-	-	-
(291)	-	-	-	-	-
-	-	-	-	-	-
33,479	85.2%	-	-	-	-
(1,659)	-	-	-	-	-
(390)	-	-	-	-	-
-	-	-	-	-	-

●Overseas Sales (Quarterly)

(million yen)

FY2021/12	1Q		2Q		3Q		4Q		Full Year	
	21/03		21/06		21/09		21/12		21/12	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change
North and South America	1,482	96.5%	1,967	135.6%	1,833	111.6%	2,237	117.6%	7,521	115.1%
Europe	1,140	98.6%	1,377	163.3%	1,526	136.6%	1,810	148.6%	5,854	135.0%
China	5,365	167.4%	9,432	164.2%	9,159	159.3%	8,030	115.0%	31,987	147.5%
Other Asian Countries	1,670	107.4%	2,142	172.5%	1,795	156.5%	2,242	125.0%	7,850	136.8%
Overseas Sales Total	9,658	129.6%	14,919	160.7%	14,316	148.2%	14,321	120.4%	53,214	139.0%
Japan	4,659	83.5%	5,268	120.1%	5,155	117.6%	6,877	127.6%	21,959	111.3%
Net Sales	14,317	109.9%	20,187	147.7%	19,471	138.7%	21,198	122.6%	75,174	129.5%

FY2022/12	1Q		2Q		3Q		4Q		Full Year	
	22/03		22/06		22/09		22/12		22/12	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change
North and South America	2,343	158.1%	2,276	115.7%	2,767	150.9%	3,047	136.2%	10,434	138.7%
Europe	1,817	159.4%	1,784	129.6%	1,684	110.3%	1,961	108.3%	7,247	123.8%
China	6,575	122.6%	7,594	80.5%	7,275	79.4%	7,658	95.4%	29,104	91.0%
Other Asian Countries	2,196	131.5%	1,781	83.1%	3,012	167.7%	2,089	93.2%	9,080	115.7%
Overseas Sales Total	12,933	133.9%	13,436	90.1%	14,739	103.0%	14,756	103.0%	55,866	105.0%
Japan	6,671	143.2%	6,275	119.1%	5,701	110.6%	5,980	87.0%	24,629	112.2%
Net Sales	19,604	136.9%	19,712	97.6%	20,441	105.0%	20,737	97.8%	80,495	107.1%

FY2023/12	1Q		2Q		3Q		4Q		Full Year	
	23/03		23/06		23/09		23/12		23/12	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change
North and South America	2,280	97.3%	2,290	100.6%	2,265	81.9%				
Europe	1,627	89.5%	1,621	90.9%	1,809	107.4%				
China	4,796	72.9%	5,891	77.6%	5,162	71.0%				
Other Asian Countries	1,914	87.2%	1,828	102.6%	1,999	66.4%				
Overseas Sales Total	10,619	82.1%	11,631	86.6%	11,235	76.2%				
Japan	6,265	93.9%	4,962	79.1%	5,221	91.6%				
Net Sales	16,884	86.1%	16,594	84.2%	16,456	80.5%				

Number of EDM (Electronic Discharge Machine) Orders (unit)

	FY2021 (Ended December 31, 2021)					FY2022 (Ended December 31, 2022)					FY2023 (Ending December 31, 2023)				
	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total
North&South America	58	70	54	68	250	81	58	56	83	278	70	63	70		133
Europe	100	108	113	106	427	96	106	58	94	354	70	56	83		126
China	1,007	858	513	425	2,803	578	619	340	292	1,829	341	288	236		629
Asia (Excluding China)	78	84	76	72	310	92	93	93	60	338	64	84	94		148
Japan	68	82	118	115	383	120	91	90	96	397	51	52	69		103
Total	1,311	1,202	874	786	4,173	967	967	637	625	3,196	596	543	552	0	1,139

Number of EDM (Electronic Discharge Machine) Shipments (unit)

	FY2021 (Ended December 31, 2021)					FY2022 (Ended December 31, 2022)					FY2023 (Ending December 31, 2023)				
	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total
North&South America	52	73	51	81	257	68	58	73	86	285	66	77	59		143
Europe	68	82	92	111	353	108	97	80	88	373	84	65	79		149
China	467	705	711	582	2,465	514	522	418	352	1,806	284	338	262		622
Asia (Excluding China)	67	71	48	75	261	89	66	110	95	360	59	59	87		118
Japan	61	48	61	100	270	125	105	79	86	395	108	64	65		172
Total	715	979	963	949	3,606	904	848	760	707	3,219	601	603	552	0	1,204

Number of employees

	18/06	18/12	19/06	19/12	20/06	20/12	21/06	21/12	22/06	22/12	23/03	23/06	23/09
separate	743	755	801	841	869	886	914	924	987	1,087	1,102	1,170	1,181
consolidated	3,714	3,676	3,625	3,579	3,576	3,633	3,670	3,683	3,772	3,746	3,728	3,778	3,610

* Not including employee on loan to subsidiary companies in separate number

* Not including the number of temporary employee

Management index

	19/12	20/12	21/12	22/12
Accounts receivable collection period (month)	2.7	3.2	3.3	2.8
Inventories turnover period (month)	4.2	4.4	4.4	5.1
Accounts payable turnover period (month)	1.7	1.7	2.1	1.8
Fixed assets turnover ratio	1.7	1.5	2.0	1.7
Interest-bearing debt turnover period (month)	6.9	8.6	5.4	4.9
Equity ratio (%)	51.2	49.9	55.2	58.5
Equity ratio based on market value (%)	40.0	35.7	32.8	26.8
Return on Equity(ROE) (%)	3.4	2.3	10.0	7.8
Return on Assets(ROA) (%)	1.7	1.2	5.3	4.4
Debt-to-equity ratio (multiple)	0.69	0.74	0.49	0.46
Debt redemption period (year)	4.6	6.2	4.4	9.2
Interest coverage ratio (multiple)	28.5	23.1	23.4	11.9

	20/09	21/09	22/09	23/09
	2.8	3.0	2.9	3.1
	5.3	4.5	5.3	6.3
	1.8	2.3	2.0	1.7
	1.4	1.9	1.7	1.3
	9.5	5.8	5.0	6.8
	48.5	52.8	57.3	58.1
	29.7	37.1	27.7	26.3
	1.4	9.1	8.7	-
	0.7	4.7	4.9	-
	0.78	0.52	0.47	0.56
	-	-	-	-
	-	-	-	-

* Accounts receivable collection period: Accounts receivable/Net sales(per month)

* Inventories turnover period: Inventories/Net sales(per month)

* Accounts payable turnover period: accounts payable/Net sales(per month)

* Fixed assets turnover ratio: Net sales/Fixed assets

* Interest-bearing Debt turnover period: Interest-bearing Debt/Net Sales

* Equity ratio based on market value:

closing stock price at fiscal year end × shares issued outstanding as of the balance sheet date(not including treasury shares)

* ROE: Profit attributable to owners of parent/average shareholders' equity

* ROE: Profit attributable to owners of parent/average shareholders' equity of the beginning and the end of the fiscal year

* ROA: Profit/average total assets of the beginning and the end of the period

* Debt-to-Equity Ratio: Interest-bearing Debt/shareholders' equity

* Debt redemption period: interest-bearing Debt/ Operating cash flow

* Interest coverage ratio: Operating cash flow / interest expenditure

Foreign Exchange Rate

(Yen)

	FY2021 (Ended December 31, 2021)				FY2022 (Ended December 31, 2022)				FY2023 (Ending December 31, 2023)			
	1-3	1-6	1-9	1-12	1-3	1-6	1-9	1-12	1-3	1-6	1-9	1-12
AR* US dollar	106.09	107.82	108.58	109.90	116.34	123.14	128.30	131.62	132.42	135.00	138.24	
Chinese Yuan	16.35	16.65	16.77	17.01	18.29	18.91	19.32	19.45	19.35	19.45	19.61	
Euro	127.81	129.89	129.87	129.91	130.40	134.39	136.05	138.14	142.16	145.93	149.77	
Thai Baht	3.50	3.50	3.45	3.44	3.52	3.65	3.70	3.75	3.91	3.95	4.01	
CR US dollar	110.71	110.58	111.92	115.02	122.39	136.68	144.81	132.70	133.53	144.99	13:55	
Chinese Yuan	16.84	17.11	17.30	18.06	19.26	20.38	20.37	19.01	19.42	19.94	20.46	
Euro	129.80	131.58	129.86	130.51	136.70	142.67	142.32	141.47	145.72	157.60	158.00	
Thai Baht	3.54	3.44	3.30	3.43	3.68	3.85	3.81	3.80	3.91	4.07	4.09	

*AR stands for the cumulative rate of the quarter.