## Supplemental Data: FY ending December 31, 2023 Financial Results

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- 4. Order/Shipment data, other management index
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Sodick Co., Ltd. May 11, 2023 ● Operating Results (Quarterly)

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(mil	lı∩n	yen)
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FY2021/12	1Q		2			Q	4Q		
	21/03		21,	/06	21,	/09	21/12		
		Year-on year		Year-on year		Year-on year		Year-on year	
Net Sales	14,317	change 109.9%	20,187	change 147.7%	19,471	change 138.7%	21,199	change 122.6%	
Cost of Sales	9,665			141.4%		130.7%		118.2%	
Cost of Sales Margin	67.5%		65.2%		64.6%		66.3%		
Operating Income	424	-	2,289	528.6%	2,235	464.7%	1,863	181.7%	
Operating Income Margin	3.0%		11.3%		11.5%		8.8%		
Ordinary Income	1,176	-	2,607	606.3%		432.6%		217.8%	
Ordinary Income Margin	8.2%		12.9%		11.8%		11.8%		
Profit Attributable to Owners of Parent	871	-	1,776	1432.3%	1,729	337.0%	2,214	304.2%	
Net Profit Margin	6.1%		8.8%		8.9%		10.4%		

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1	Н	2	Н	Full	Year
21/01·	-21/06	21/07	-21/12	21,	/12
	Year-on year		Year-on year		Year-on year
	change		change		change
34,504	129.2%	40,669	129.8%	75,174	129.5%
22,832	125.0%	26,629	123.8%	49,461	124.3%
66.2%		65.5%		65.8%	
2,714	786.7%	4,098	271.9%	6,813	367.8%
7.9%		10.1%		9.1%	
3,784	1045.3%		285.3%		419.6%
11.0%		11.8%		11.4%	
2,648	2521.9%	3,943	317.7%	6,591	489.4%
7.7%		9.7%		8.8%	

FY2022/12	1Q			Q		Q		Q
	22,	/03	22,	/06	22,	/09	22,	/12
		Year-on year change						
Net Sales	19,604	136.9%	19,712	97.6%	20,441	105.0%	20,737	97.8%
Cost of Sales	13,050	135.0%	13,126	99.7%	13,865	110.3%	13,629	96.9%
Cost of Sales Margin	66.6%		66.6%		67.8%		65.7%	
Operating Income	1,907	449.0%	1,571	68.6%			1,255	67.4%
Operating Income Margin	9.7%		8.0%		5.3%		6.1%	
Ordinary Income	2,975	252.9%	2,982	114.4%	1,779	77.6%	537	21.4%
Ordinary Income Margin	15.2%		15.1%		8.7%		2.6%	
Profit Attributable to Owners of Parent	2,113	242.6%	2,007	113.0%	1,033	59.8%	867	39.2%
Net Profit Margin	10.8%		10.2%		5.1%		4.2%	

1	H	2	H	Full	Year
22/01·	-22/06	22/07-	-22/12	22,	/12
	Year-on year change		Year-on year change		Year-on year change
39,317	113.9%	41,178	101.3%	80,495	107.1%
26,176	114.6%	27,493	103.2%	53,670	108.5%
66.6%		66.8%		66.7%	
3,479	128.2%	2,333	56.9%	5,813	85.3%
8.8%		5.7%		7.2%	
5,958	157.5%	2,317	48.2%	8,275	96.4%
15.2%		5.6%		10.3%	
4,121	155.6%	1,900	48.2%	6,021	91.4%
10.5%		4.6%		7.5%	

FY2023/12	1Q			Q		Q	4	Q
	23/	Year-on year change	23,	/06 Year-on year change	23,	/09 Year-on year change	23,	/12 Year-on year change
Net Sales	16,884	86.1%						
Cost of Sales	11,574	88.7%						
Cost of Sales Margin	68.5%							
Operating Income	318	16.7%						
Operating Income Margin	1.9%							
Ordinary Income	508	17.1%						
Ordinary Income Margin	3.0%							
Profit Attributable to Owners of Parent	141	6.7%						
Net Profit Margin	0.8%							

1	Н	_	Н	Full	Year
	-23/06 Year-on year change	23/07	-23/12 Year-on year change	23,	/12 Year-on year change

Sales by business segment(Quarterly) (million ven) 2Q 3Q 4Q 1H 2H FY2021/12 Full Year 21/01-21/06 21/07-21/12 21/06 21/09 21/12 Year-on year Year-on year Year-on year Year-on year Year-on Year-on year Year-on year ear chang 10,382 126.0 13,762 156.09 13,102 141.6% 14,237 121.6% 24.145 141.59 27,339 130.49 51.485 Net Sales Machine Tool 7,176 Segment Income 898 454.39 2,258 303.49 2,104 287.0% 1,915 156.9% 3,156 335.49 4.019 205.79 247.8% Operations Segment Income margin 8.7% 16.4% 16.1% 13.5% 13.1% 14.7% 13.9% Industrial Net Sales 1,893 74.19 2,734 99.19 2,300 84.39 3,438 119.1% 4,628 87.19 5,739 102.29 10,367 94.8 10 7.29 167 125.09 96 102.29 229 101.59 177 64.19 325 101.69 503 84.4 Machinery Segment Income 4.9% Operations Segment Income margin 0.5% 6.1% 4.2% 6.7% 3.8% 5.7% Net Sales 580 74.2% 1.940 264.7% 2,541 359.1% 1,820 133.6% 2,521 166.4% 4,362 210.79 6,884 Food Machinery (39) 244 360 1647.4% 689.6% 205 4100.0% 625 1041.7% 830 1276.9% Segment Income 264 Operations 12.6% 14.2% 14.5% 8.1% 14.3% Segment Income margin 12.1% Net Sales 1.460 100.5% 1.748 129.29 1,526 113.0% 1,701 127.9% 3,209 114.3% 3,227 120.49 6,437 117.3% Other Operations Segment Income 144 239.09 282 177.79 262 282.39 122 1537.7% 426 194.59 384 384.09 811 254.29 Segment Income margin 9.9% 16.1% 17.2% 7.2% 13.3% 11.9% 12.6% 129.29 129.59 Net Sales 14.317 109.9% 20,187 147.7% 19.471 138.7% 21.198 122.6% 34.504 40.669 129.8% 75,174 (588)(588)(1.251)(1.256)Adjustments (662)(668)(2,507)Consolidated 424 -482.9% 528.3% 2,235 181.7% 2,714 786.7% 271.9% 2,289 464.2% 1,862 6,813 367.9% Operating income 4,098 Operating income margin 3.0% 11.3% 11.5% 8.8% 7.9% 10.1% 9.1% FY2022/12 3Q 2H Full Year 22/01-22/06 22/03 22/06 22/09 22/07-22/12 Year-on Year-on year Year-on vea Year-on year Year-on year Year-on year Year-on year 14.096 135.8 97.8% 28.245 28.247 103.3 109.7 Net Sales 14.149 102.8 14.318 109.39 13.928 117.0 56.49 Machine Tool 2,143 238.69 1.795 79.59 1,568 74.5% 1,539 80.4% 3,938 124.89 3,108 77.3% 7,046 98.2 Segment Income Operations Segment Income margin 15.2% 12.7% 11.0% 11.1% 13.9% 11.0% 12.5% Industrial 2,625 138.7% 152 1501.7% 2,618 95.8% 233.7% 2,871 124.89 2,540 73.9% 5,244 113.3% 5,411 94.39 10,656 820 102.8% 163.0% Net Sales 306.3% Machinery Segment Income 391 189 195.6% 87 38.0% 544 276 84.8% 3.4% Operations Segment Income margin 5.8% 15.0% 6.6% 10.4% 5.1% 7.7% 1.021 175.9% 71.6% 2,648 2,344 93.0% 4.469 102.49 6,813 Net Sales 1,323 68.29 1,820 145.5% 99.09 Food Machinery 25.0% 443 53.9% Segment Income (29)32 13.29 90 353 133.8% 1.6% 71.0% 447 Operations Segment Income margin 2.4% 5.0% 13.4% 0.1% 9.9% 6.6% 3,050 Net Sales 1,861 127.4% 1,621 92.79 1,431 93.8% 1.619 95.2% 3,482 108.59 94.5% 6,533 101.5% 188 130.99 88 31.39 86 33.1% (50)277 65.09 35 9.4% 313 38.69 Other Operations Segment Income 4.8% 5.4% 6.1% 1.1% Segment Income margin 10.1% 8.0% 20,737 113.9% 107.19 Net Sales 19,604 136.9% 19,712 97.6% 20,441 105.0% 97.8% 39,317 41,178 101.3% 80,495 Adjustments (548)(736) (855) (674)(1,284)(1,530)(2,814)Consolidated Operating income 1.907 449.0% 1.571 68.6% 1.078 48.3% 1,255 67.4% 3.479 128.2% 2.333 56.9% 5,813 85.3% Operating income margin 9.7% 8.0% 5.3% 6.1% 8.8% 5.7% FY2023/12 1Q 2Q 3Q 4Q 2H Full Year 1H 23/07-23/12 23/03 23/06 23/09 23/12 23/01-23/06 Year-on Year-on year Year-on yea Year-on year Year-on year Year-on year Year-on year change change change change change change 12.227 86.7 Net Sales Machine Tool 1,023 47.7 Segment Income Operations Segment Income margin 8.4% Industrial Net Sales 2,393 91.19 140 Machinery Segment Income 92.1% 5.9% Operations Segment Income margin Net Sales 998 97.8% Food Machinery Segment Income (44)Operations Segment Income margin Net Sales 1,265 68.0% Other Operations | Segment Income Segment Income margin 16,884 86.19 Net Sales (800)Adjustments Consolidated Operating income 318 16.79 1.9% Operating income margin

Calaa (Ouartarly) (million yon)

Overseas Sales (Quarterly	r)								(r	million yen)
FY2021/12	1		20		3		4			Year
	21/		21/		21,		21/		21/	/12
		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change
North and South America	1,482	96.5%	1,967	135.6%	1,833	111.6%	2,237	117.6%	7,521	115.1%
Europe	1,140	98.6%	1,377	163.3%	1,526	136.6%	1,810	148.6%	5,854	135.0%
China	5,365	167.4%	9,432	164.2%	9,159	159.3%	8,030	115.0%	31,987	147.5%
Other Asian Countries	1,670	107.4%	2,142	172.5%	1,795	156.5%	2,242	125.0%	7,850	136.8%
Overseas Sales Total	9,658	129.6%	14,919	160.7%	14,316	148.2%	14,321	120.4%	53,214	139.0%
Japan	4,659	83.5%	5,268	120.1%	5,155	117.6%	6,877	127.6%	21,959	111.3%
Net Sales	14,317	109.9%	20,187	147.7%	19,471	138.7%	21,198	122.6%	75,174	129.5%
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FY2022/12	1		20		3		4			Year
	22/	Year-on year	22/	U6 Year-on year	22/	/09	22/	/12 Year-on year	22/	/12
		rear-on year change		rear-on year change		Year-on year change		rear-on year change		Year-on year change
North and South America	2,343	158.1%	2,276		2,767	150.9%	3,047	136.2%	10,434	138.7%
Europe	1,817	159.4%	1,784		1,684	110.3%	1,961	108.3%	7,247	123.8%
China	6,575	122.6%	7,594		7,275	79.4%	7,658	95.4%	29,104	91.0%
Other Asian Countries	2,196	131.5%	1,781	83.1%	3,012	167.7%	2,089	93.2%	9,080	115.79
Overseas Sales Total	12,933	133.9%	13,436	90.1%	14,739	103.0%	14,756	103.0%	55,866	105.0%
Japan	6,671	143.2%	6,275	119.1%	5,701	110.6%	5,980	87.0%	24,629	112.2%
Net Sales	19,604	136.9%	19,712	97.6%	20,441	105.0%	20,737	97.8%	80,495	107.1%
FY2023/12	1	Ω [	20	) I	3	O I	4	O I	Full	Year
1 12020/ 12	23/		23/			<del>0</del> /09	23/			/12
	20/	Year-on year	207	Year-on year	20/	Year-on year	20/	Year-on year	20/	Year-on year
North and South America	2,280	change 97.3%		change		change		change		change
Europe	1,627	89.5%								
China	4,796	72.9%								
Other Asian Countries	1,914	87.2%								

Overseas Sales Total

Japan Net Sales 10,619

6,265

16,884

82.1%

93.9%

86.1%

Number of FDM (Flectronic Discharge Machine) Orders

Trumbor of EDW (Electronic		AA / /= .	ed Decem	ber 31. 20	)21)	FY:	2022 (En	ded Decem	ber 31, 20	22)	FY2023 (Ending December 31, 2023)				
	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total
North&South America	58	70	54	68	250	81	58	56	83	278	70				70
Europe	100	108	113	106	427	96	106	58	94	354	70				70
China	1,007	858	513	425	2,803	578	619	340	292	1,829	341				341
Asia (Excluding China)	78	84	76	72	310	92	93	93	60	338	64				64
Japan	68	82	118	115	383	120	91	90	96	397	51				51
Total	1,311	1,202	874	786	4,173	967	967	637	625	3,196	596				596

Number of EDM (Electronic Discharge Machine) Shipments

(unit)

	FY2021 (Ended December 31, 2021)					FY2	2022 (End	22 (Ended December 31, 2022)				FY2023 (Ending December 31, 2023)			
	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total
North&South America	52	73	51	81	257	68	58	73	86	285	66				66
Europe	68	82	92	111	353	108	97	80	88	373	84				84
China	467	705	711	582	2,465	514	522	418	352	1,806	284				284
Asia (Excluding China)	67	71	48	75	261	89	66	110	95	360	59				59
Japan	61	48	61	100	270	125	105	79	86	395	108				108
Total	715	979	963	949	3,606	904	848	760	707	3,219	601				601

Number of employees

	18/06	18/12	19/06	19/12	20/06	20/12	21/06	21/12	22/06	22/12	23/03
separate	743	755	801	841	869	886	914	924	987	1,087	1,102
consolidated	3,714	3,676	3,625	3,579	3,576	3,633	3,670	3,683	3,772	3,746	3,728

<sup>\*</sup>Not including employee on loan to subsidiary companies in separate number

Management index

	19/12	20/12	21/12	22/12
Accounts receivable collection period (month)	2.7	3.2	3.3	2.8
Inventories turnover period (month)	4.2	4.4	4.4	5.1
Accounts payable turnover period (month)	1.7	1.7	2.1	1.8
Fixed assets turnover ratio	1.7	1.5	2.0	1.7
Interest -bearing debt turnover period (month)	6.9	8.6	5.4	4.9
Equity ratio (%)	51.2	49.9	55.2	58.5
Equity ratio based on market value (%)	40.0	35.7	32.8	26.8
Return on Equity(ROE) (%)	3.4	2.3	10.0	7.8
Return on Assets(ROA) (%)	1.7	1.2	5.3	4.4
Debt-to-equity ratio (multiple)	0.69	0.74	0.49	0.46
Debt redemption period (year)	4.6	6.2	4.4	9.2
Interest coverage ratio (multiple)	28.5	23.1	23.4	11.9

20/03	21/03	22/03	23/03
3.3	3.4	3.1	3.0
5.5	5.0	4.6	6.2
2.1	2.1	2.0	2.1
1.4	1.5	1.8	1.4
9.1	9.5	5.2	6.1
49.6	47.1	55.9	57.8
26.8	37.9	30.3	28.1
-0.1	5.9	11.1	0.7
-0.1	2.8	6.2	0.4
0.72	0.80	0.49	0.50
-	-	-	-
-	-	-	-

- \* Accounts receivable collection period Accounts receivable/Net sales(per month)
- \*Inventories turnover period:Inventries/Net sales(per month)
- \* Accounts payable turnover period:accounts payable/Net sales(per month)
- \*Fixed assets turnover ratio:Net sales/Fixed assets
- \*Equity ratio based on market value:
- \*Interest-bearing Debt turnover period: Interest-bearing Debt/Net Sales

- \*ROE: Profit attributable to owners of parent/average shareholders' equity
- \*ROE: Profit attributable to owners of parent/average shareholders' equity of the beginning and the end of the fiscal year
- \*ROA: Profit/average total assets of the beginning and the end of the period
- \*Debt-to-Equity Ratio: Interest-bearing Debt/shareholders' equity
- \*Debt redemption period: interest-bearing Debt/ Operating cash flow closing stock price at fiscal year end x shares issued outstanding as of the balance sheet date(not including treasury shares)
  - \*Interest coverage ratio: Operating cash flow / interest expenditure

<sup>\*</sup>Not including the number of temporary employee

Foreign Exchange Rate (Yen)

	FY2021 (Ended December 31, 2021)			FY2022 (Ended December 31, 2022)			FY2023 (Ending December 31, 2023)					
	1-3	1-6	1-9	1-12	1-3	1-6	1-9	1-12	1-3	1-6	1-9	1-12
AR* US dollar	106.09	107.82	108.58	109.90	116.34	123.14	128.30	131.62	132.42			
Chinese Yuan	16.35	16.65	16.77	17.01	18.29	18.91	19.32	19.45	19.35			
Euro	127.81	129.89	129.87	129.91	130.40	134.39	136.05	138.14	142.16			
Thai Baht	3.50	3.50	3.45	3.44	3.52	3.65	3.70	3.75	3.91			
CR US dollar	110.71	110.58	111.92	115.02	122.39	136.68	144.81	132.70	133.53			
Chinese Yuan	16.84	17.11	17.30	18.06	19.26	20.38	20.37	19.01	19.42			
Euro	129.80	131.58	129.86	130.51	136.70	142.67	142.32	141.47	145.72			
Thai Baht	3.54	3.44	3.30	3.43	3.68	3.85	3.81	3.80	3.91			

<sup>\*</sup>AR stands for the cumulative rate of the quarter.