

Supplemental Data: FY ended December 31, 2022 Financial Results

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Sodick Co., Ltd.
February 14, 2023

● Operating Results (Quarterly)

| FY2020/12 | 1Q | | 2Q | | 3Q | | 4Q | |
|---|--------|---------------------|--------|---------------------|--------|---------------------|--------|---------------------|
| | 20/03 | | 20/06 | | 20/09 | | 20/12 | |
| | | Year-on year change | | Year-on year change | | Year-on year change | | Year-on year change |
| Net Sales | 13,030 | 69.2% | 13,671 | 98.4% | 14,042 | 82.6% | 17,285 | 96.7% |
| Cost of Sales | 8,957 | 73.5% | 9,313 | 101.2% | 9,615 | 81.2% | 11,894 | 97.5% |
| Cost of Sales Margin | 68.7% | | 68.1% | | 68.5% | | 68.8% | |
| Operating Income | (88) | - | 433 | 1312.1% | 481 | 77.8% | 1,025 | 151.6% |
| Operating Income Margin | -0.7% | | 3.2% | | 3.4% | | 5.9% | |
| Ordinary Income | (67) | - | 430 | - | 530 | 105.4% | 1,153 | 117.5% |
| Ordinary Income Margin | -0.5% | | 3.1% | | 3.8% | | 6.7% | |
| Profit Attributable to Owners of Parent | (18) | - | 124 | - | 513 | 180.0% | 728 | 88.3% |
| Net Profit Margin | -0.1% | | 0.9% | | 3.7% | | 4.2% | |

| FY2020/12 | 1H | | 2H | | Full Year | |
|---|-------------|---------------------|-------------|---------------------|-----------|---------------------|
| | 20/01-20/06 | | 20/07-20/12 | | 20/12 | |
| | | Year-on year change | | Year-on year change | | Year-on year change |
| Net Sales | 26,702 | 81.6% | 31,327 | 89.8% | 58,030 | 85.9% |
| Cost of Sales | 18,270 | 85.4% | 21,509 | 89.5% | 39,779 | 87.6% |
| Cost of Sales Margin | 68.4% | | 68.7% | | 68.6% | |
| Operating Income | 345 | 16.2% | 1,507 | 116.4% | 1,852 | 54.1% |
| Operating Income Margin | 1.3% | | 4.8% | | 3.2% | |
| Ordinary Income | 362 | 17.5% | 1,684 | 113.4% | 2,046 | 57.5% |
| Ordinary Income Margin | 1.4% | | 5.4% | | 3.5% | |
| Profit Attributable to Owners of Parent | 105 | 11.8% | 1,241 | 111.8% | 1,346 | 67.2% |
| Net Profit Margin | 0.4% | | 4.0% | | 2.3% | |

| FY2021/12 | 1Q | | 2Q | | 3Q | | 4Q | |
|---|--------|---------------------|--------|---------------------|--------|---------------------|--------|---------------------|
| | 21/03 | | 21/06 | | 21/09 | | 21/12 | |
| | | Year-on year change | | Year-on year change | | Year-on year change | | Year-on year change |
| Net Sales | 14,317 | 109.9% | 20,187 | 147.7% | 19,471 | 138.7% | 21,199 | 122.6% |
| Cost of Sales | 9,665 | 107.9% | 13,167 | 141.4% | 12,571 | 130.7% | 14,058 | 118.2% |
| Cost of Sales Margin | 67.5% | | 65.2% | | 64.6% | | 66.3% | |
| Operating Income | 424 | - | 2,289 | 528.6% | 2,235 | 464.7% | 1,863 | 181.7% |
| Operating Income Margin | 3.0% | | 11.3% | | 11.5% | | 8.8% | |
| Ordinary Income | 1,176 | - | 2,607 | 606.3% | 2,293 | 432.6% | 2,511 | 217.8% |
| Ordinary Income Margin | 8.2% | | 12.9% | | 11.8% | | 11.8% | |
| Profit Attributable to Owners of Parent | 871 | - | 1,776 | 1432.3% | 1,729 | 337.0% | 2,214 | 304.2% |
| Net Profit Margin | 6.1% | | 8.8% | | 8.9% | | 10.4% | |

| FY2021/12 | 1H | | 2H | | Full Year | |
|---|-------------|---------------------|-------------|---------------------|-----------|---------------------|
| | 21/01-21/06 | | 21/07-21/12 | | 21/12 | |
| | | Year-on year change | | Year-on year change | | Year-on year change |
| Net Sales | 34,504 | 129.2% | 40,669 | 129.8% | 75,174 | 129.5% |
| Cost of Sales | 22,832 | 125.0% | 26,629 | 123.8% | 49,461 | 124.3% |
| Cost of Sales Margin | 66.2% | | 65.5% | | 65.8% | |
| Operating Income | 2,714 | 786.7% | 4,098 | 271.9% | 6,813 | 367.8% |
| Operating Income Margin | 7.9% | | 10.1% | | 9.1% | |
| Ordinary Income | 3,784 | 1045.3% | 4,804 | 285.3% | 8,588 | 419.6% |
| Ordinary Income Margin | 11.0% | | 11.8% | | 11.4% | |
| Profit Attributable to Owners of Parent | 2,648 | 2521.9% | 3,943 | 317.7% | 6,591 | 489.4% |
| Net Profit Margin | 7.7% | | 9.7% | | 8.8% | |

| FY2022/12 | 1Q | | 2Q | | 3Q | | 4Q | |
|---|--------|---------------------|--------|---------------------|--------|---------------------|--------|---------------------|
| | 22/03 | | 22/06 | | 22/09 | | 22/12 | |
| | | Year-on year change | | Year-on year change | | Year-on year change | | Year-on year change |
| Net Sales | 19,604 | 136.9% | 19,712 | 97.6% | 20,441 | 105.0% | 80,496 | 107.1% |
| Cost of Sales | 13,050 | 135.0% | 13,126 | 99.7% | 13,865 | 110.3% | 53,671 | 108.5% |
| Cost of Sales Margin | 66.6% | | 66.6% | | 67.8% | | 66.7% | |
| Operating Income | 1,907 | 449.0% | 1,571 | 68.6% | 1,078 | 48.3% | 5,813 | 85.3% |
| Operating Income Margin | 9.7% | | 8.0% | | 5.3% | | 7.2% | |
| Ordinary Income | 2,975 | 252.9% | 2,982 | 114.4% | 1,779 | 77.6% | 8,276 | 96.4% |
| Ordinary Income Margin | 15.2% | | 15.1% | | 8.7% | | 10.3% | |
| Profit Attributable to Owners of Parent | 2,113 | 242.6% | 2,007 | 113.0% | 1,033 | 59.8% | 6,022 | 91.4% |
| Net Profit Margin | 10.8% | | 10.2% | | 5.1% | | 7.5% | |

| FY2022/12 | 1H | | 2H | | Full Year | |
|---|-------------|---------------------|-------------|---------------------|-----------|---------------------|
| | 22/01-22/06 | | 22/07-22/12 | | 22/12 | |
| | | Year-on year change | | Year-on year change | | Year-on year change |
| Net Sales | 39,317 | 113.9% | 41,178 | 101.3% | 80,495 | 107.1% |
| Cost of Sales | 26,176 | 114.6% | 27,493 | 103.2% | 53,670 | 108.5% |
| Cost of Sales Margin | 66.6% | | 66.8% | | 66.7% | |
| Operating Income | 3,479 | 128.2% | 2,333 | 56.9% | 5,813 | 85.3% |
| Operating Income Margin | 8.8% | | 5.7% | | 7.2% | |
| Ordinary Income | 5,958 | 157.5% | 2,317 | 48.2% | 8,275 | 96.4% |
| Ordinary Income Margin | 15.2% | | 5.6% | | 10.3% | |
| Profit Attributable to Owners of Parent | 4,121 | 155.6% | 1,900 | 48.2% | 6,021 | 91.4% |
| Net Profit Margin | 10.5% | | 4.6% | | 7.5% | |

●Sales by business segment(Quarterly)

| FY2020/12 | | 1Q | | 2Q | | 3Q | | 4Q | |
|---------------------------------|-------------------------|--------|---------------------|--------|---------------------|--------|---------------------|--------|---------------------|
| | | 20/03 | | 20/06 | | 20/09 | | 20/12 | |
| | | | Year-on year change | | Year-on year change | | Year-on year change | | Year-on year change |
| Machine Tool Operations | Net Sales | 8,238 | 61.7% | 8,825 | 87.5% | 9,254 | 83.7% | 11,706 | 103.6% |
| | Segment Income | 197 | 9.0% | 744 | 110.9% | 733 | 104.6% | 1,221 | 115.6% |
| | Segment Income margin | 2.4% | | 8.4% | | 7.9% | | 10.4% | |
| Industrial Machinery Operations | Net Sales | 2,556 | 110.2% | 2,759 | 145.8% | 2,729 | 90.1% | 2,885 | 114.0% |
| | Segment Income | 142 | 177.5% | 134 | - | 94 | 42.3% | 225 | -424.5% |
| | Segment Income margin | 5.6% | | 4.9% | | 3.4% | | 7.8% | |
| Food Machinery Operations | Net Sales | 782 | 44.0% | 733 | 129.0% | 707 | 62.8% | 1,362 | 48.4% |
| | Segment Income | 25 | 7.4% | (19) | - | 21 | 27.6% | 38 | 14.9% |
| | Segment Income margin | 3.2% | | -2.6% | | 3.0% | | 2.8% | |
| Other Operations | Net Sales | 1,453 | 106.1% | 1,353 | 100.5% | 1,351 | 75.9% | 1,330 | 107.3% |
| | Segment Income | 60 | - | 158 | 222.5% | 92 | 53.5% | 7 | 9.3% |
| | Segment Income margin | 4.1% | | 11.7% | | 6.8% | | 0.5% | |
| Consolidated | Net Sales | 13,030 | 69.2% | 13,671 | 98.4% | 14,042 | 82.6% | 17,285 | 96.7% |
| | Adjustments | (513) | - | (583) | - | (460) | - | (467) | - |
| | Operating income | (88) | - | 433 | 1312.1% | 481 | 77.8% | 1,025 | 151.6% |
| | Operating income margin | -0.7% | | 3.2% | | 3.4% | | 5.9% | |

| 1H | | 2H | | Full Year | |
|-------------|---------------------|-------------|---------------------|-----------|---------------------|
| 20/01-20/06 | | 20/07-20/12 | | 20/12 | |
| | Year-on year change | | Year-on year change | | Year-on year change |
| 17,063 | 72.8% | 20,961 | 93.8% | 38,024 | 83.0% |
| 941 | 32.9% | 1,954 | 111.1% | 2,896 | 62.7% |
| 5.5% | - | 9.3% | - | 7.6% | - |
| 5,316 | 126.2% | 5,615 | 101.0% | 10,931 | 111.8% |
| 276 | - | 320 | 190.5% | 596 | 361.2% |
| 5.2% | - | 5.7% | - | 5.5% | - |
| 1,515 | 64.6% | 2,070 | 52.6% | 3,585 | 57.1% |
| 5 | 1.7% | 60 | 18.1% | 65 | 10.4% |
| 0.3% | - | 2.9% | - | 1.8% | - |
| 2,807 | 103.4% | 2,681 | 88.7% | 5,488 | 95.7% |
| 219 | 342.2% | 100 | 40.5% | 319 | 102.6% |
| 7.8% | - | 3.7% | - | 5.8% | - |
| 26,702 | 81.6% | 31,327 | 89.8% | 58,030 | 85.9% |
| (1,097) | - | (928) | - | (2,025) | - |
| 345 | 16.2% | 1,507 | 116.5% | 1,852 | 54.1% |
| 1.3% | - | 4.8% | - | 3.2% | - |

| FY2021/12 | | 1Q | | 2Q | | 3Q | | 4Q | |
|---------------------------------|-------------------------|--------|---------------------|--------|---------------------|--------|---------------------|--------|---------------------|
| | | 21/03 | | 21/06 | | 21/09 | | 21/12 | |
| | | | Year-on year change | | Year-on year change | | Year-on year change | | Year-on year change |
| Machine Tool Operations | Net Sales | 10,382 | 126.0% | 13,762 | 155.9% | 13,102 | 141.6% | 14,237 | 121.6% |
| | Segment Income | 898 | 454.3% | 2,258 | 303.5% | 2,104 | 287.0% | 1,915 | 156.8% |
| | Segment Income margin | 8.6% | | 16.4% | | 16.1% | | 13.5% | |
| Industrial Machinery Operations | Net Sales | 1,893 | 74.1% | 2,734 | 99.1% | 2,300 | 84.3% | 3,438 | 119.2% |
| | Segment Income | 10 | 7.2% | 167 | 124.6% | 96 | 102.1% | 229 | 101.8% |
| | Segment Income margin | 0.5% | | 6.1% | | 4.2% | | 6.7% | |
| Food Machinery Operations | Net Sales | 580 | 74.2% | 1,940 | 264.7% | 2,541 | 359.4% | 1,820 | 133.6% |
| | Segment Income | (39) | - | 244 | - | 360 | 1714.3% | 264 | 694.7% |
| | Segment Income margin | - | | 12.6% | | 14.2% | | 14.5% | |
| Other Operations | Net Sales | 1,460 | 100.5% | 1,748 | 129.2% | 1,526 | 113.0% | 1,701 | 127.9% |
| | Segment Income | 144 | 239.0% | 282 | 178.5% | 262 | 284.8% | 122 | 1742.9% |
| | Segment Income margin | 9.9% | | 16.1% | | 17.2% | | 7.2% | |
| Consolidated | Net Sales | 14,317 | 109.9% | 20,187 | 147.7% | 19,471 | 138.7% | 21,198 | 122.6% |
| | Adjustments | (588) | - | (662) | - | (588) | - | (668) | - |
| | Operating income | 424 | - | 2,289 | 528.6% | 2,235 | 464.7% | 1,862 | 181.7% |
| | Operating income margin | 3.0% | | 11.3% | | 11.5% | | 8.8% | |

| 1H | | 2H | | Full Year | |
|-------------|---------------------|-------------|---------------------|-----------|---------------------|
| 21/01-21/06 | | 21/07-21/12 | | 21/12 | |
| | Year-on year change | | Year-on year change | | Year-on year change |
| 24,145 | 141.5% | 27,339 | 130.4% | 51,485 | 135.4% |
| 3,156 | 335.4% | 4,019 | 205.7% | 7,176 | 247.8% |
| 13.1% | - | 14.7% | - | 13.9% | - |
| 4,628 | 87.1% | 5,739 | 102.2% | 10,367 | 94.8% |
| 177 | 64.1% | 325 | 101.6% | 503 | 84.4% |
| 3.8% | - | 5.7% | - | 4.9% | - |
| 2,521 | 166.4% | 4,362 | 210.7% | 6,884 | 192.0% |
| 205 | 4100.0% | 625 | 1041.7% | 830 | 1276.9% |
| 8.1% | - | 14.3% | - | 12.1% | - |
| 3,209 | 114.3% | 3,227 | 120.4% | 6,437 | 117.3% |
| 426 | 194.5% | 384 | 384.0% | 811 | 254.2% |
| 13.3% | - | 11.9% | - | 12.6% | - |
| 34,504 | 129.2% | 40,669 | 129.8% | 75,174 | 129.5% |
| (1,251) | - | (1,256) | - | (2,507) | - |
| 2,714 | 786.7% | 4,098 | 271.9% | 6,813 | 367.9% |
| 7.9% | - | 10.1% | - | 9.1% | - |

| FY2022/12 | | 1Q | | 2Q | | 3Q | | 4Q | |
|---------------------------------|-------------------------|--------|---------------------|--------|---------------------|--------|---------------------|--------|---------------------|
| | | 22/03 | | 22/06 | | 22/09 | | 22/12 | |
| | | | Year-on year change | | Year-on year change | | Year-on year change | | Year-on year change |
| Machine Tool Operations | Net Sales | 14,096 | 135.8% | 14,149 | 102.8% | 14,318 | 109.3% | 13,928 | 97.8% |
| | Segment Income | 2,143 | 238.6% | 1,795 | 79.5% | 1,568 | 74.5% | 1,539 | 80.4% |
| | Segment Income margin | 15.2% | | 12.7% | | 11.0% | | 11.0% | |
| Industrial Machinery Operations | Net Sales | 2,625 | 138.7% | 2,618 | 95.8% | 2,871 | 124.8% | 2,540 | 73.9% |
| | Segment Income | 152 | 1501.7% | 391 | 233.7% | 189 | 195.6% | 87 | 38.0% |
| | Segment Income margin | 5.8% | | 14.9% | | 6.6% | | 3.4% | |
| Food Machinery Operations | Net Sales | 1,021 | 175.9% | 1,323 | 68.2% | 1,820 | 71.6% | 2,648 | 145.5% |
| | Segment Income | (29) | - | 32 | 13.2% | 90 | 25.0% | 353 | 133.8% |
| | Segment Income margin | - | | 2.4% | | 5.0% | | 13.3% | |
| Other Operations | Net Sales | 1,861 | 127.4% | 1,621 | 92.7% | 1,431 | 93.8% | 1,619 | 95.2% |
| | Segment Income | 188 | 130.9% | 88 | 31.3% | 86 | 33.1% | (50) | - |
| | Segment Income margin | 10.1% | | 5.4% | | 6.1% | | - | |
| Consolidated | Net Sales | 19,604 | 136.9% | 19,712 | 97.6% | 20,441 | 105.0% | 20,737 | 97.8% |
| | Adjustments | (548) | - | (736) | - | (855) | - | (674) | - |
| | Operating income | 1,907 | 449.0% | 1,571 | 68.6% | 1,078 | 48.3% | 1,255 | 67.4% |
| | Operating income margin | 9.7% | | 8.0% | | 5.3% | | 6.1% | |

| 1H | | 2H | | Full Year | |
|-------------|---------------------|-------------|---------------------|-----------|---------------------|
| 22/01-22/06 | | 22/07-22/12 | | 22/12 | |
| | Year-on year change | | Year-on year change | | Year-on year change |
| 28,245 | 117.0% | 28,247 | 103.3% | 56,492 | 109.7% |
| 3,938 | 124.8% | 3,108 | 77.3% | 7,046 | 98.2% |
| 13.9% | - | 11.0% | - | 12.5% | - |
| 5,244 | 113.3% | 5,411 | 94.3% | 10,656 | 102.8% |
| 544 | 306.3% | 276 | 84.8% | 820 | 163.0% |
| 10.4% | - | 5.1% | - | 7.7% | - |
| 2,344 | 93.0% | 4,469 | 102.4% | 6,813 | 99.0% |
| 3 | 1.6% | 443 | 71.0% | 447 | 53.9% |
| 0.1% | - | 9.9% | - | 6.6% | - |
| 3,482 | 108.5% | 3,050 | 94.5% | 6,533 | 101.5% |
| 277 | 65.0% | 35 | 9.4% | 313 | 38.6% |
| 8.0% | - | 1.1% | - | 4.8% | - |
| 39,317 | 113.9% | 41,178 | 101.3% | 80,495 | 107.1% |
| (1,284) | - | (1,530) | - | (2,814) | - |
| 3,479 | 128.2% | 2,333 | 56.9% | 5,813 | 85.3% |
| 8.8% | - | 5.7% | - | 7.2% | - |

●Overseas Sales (Quarterly)

| FY2020/12 | 1Q | | 2Q | | 3Q | | 4Q | | Full Year | |
|-------------------------|--------|---------------------|--------|---------------------|--------|---------------------|--------|---------------------|-----------|---------------------|
| | 20/03 | | 20/06 | | 20/09 | | 20/12 | | 20/12 | |
| | | Year-on year change | | Year-on year change | | Year-on year change | | Year-on year change | | Year-on year change |
| North and South America | 1,536 | 85.7% | 1,451 | 74.2% | 1,643 | 106.0% | 1,902 | 102.1% | 6,534 | 91.2% |
| Europe | 1,156 | 81.8% | 843 | 62.2% | 1,117 | 68.5% | 1,218 | 80.7% | 4,336 | 73.4% |
| China | 3,204 | 64.4% | 5,745 | 147.2% | 5,751 | 123.5% | 6,981 | 142.1% | 21,683 | 117.5% |
| Other Asian Countries | 1,555 | 67.6% | 1,242 | 64.6% | 1,147 | 51.0% | 1,793 | 46.1% | 5,739 | 55.4% |
| Overseas Sales Total | 7,453 | 71.1% | 9,283 | 101.6% | 9,659 | 95.8% | 11,896 | 97.7% | 38,293 | 91.4% |
| Japan | 5,577 | 66.8% | 4,388 | 92.4% | 4,382 | 63.5% | 5,388 | 94.3% | 19,736 | 76.8% |
| Net Sales | 13,030 | 69.2% | 13,671 | 98.4% | 14,042 | 82.6% | 17,285 | 96.7% | 58,030 | 85.9% |

| FY2021/12 | 1Q | | 2Q | | 3Q | | 4Q | | Full Year | |
|-------------------------|--------|---------------------|--------|---------------------|--------|---------------------|--------|---------------------|-----------|---------------------|
| | 21/03 | | 21/06 | | 21/09 | | 21/12 | | 21/12 | |
| | | Year-on year change | | Year-on year change | | Year-on year change | | Year-on year change | | Year-on year change |
| North and South America | 1,482 | 96.5% | 1,967 | 135.6% | 1,833 | 111.6% | 2,237 | 117.6% | 7,521 | 115.1% |
| Europe | 1,140 | 98.6% | 1,377 | 163.3% | 1,526 | 136.6% | 1,810 | 148.6% | 5,854 | 135.0% |
| China | 5,365 | 167.4% | 9,432 | 164.2% | 9,159 | 159.3% | 8,030 | 115.0% | 31,987 | 147.5% |
| Other Asian Countries | 1,670 | 107.4% | 2,142 | 172.5% | 1,795 | 156.5% | 2,242 | 125.0% | 7,850 | 136.8% |
| Overseas Sales Total | 9,658 | 129.6% | 14,919 | 160.7% | 14,316 | 148.2% | 14,321 | 120.4% | 53,214 | 139.0% |
| Japan | 4,659 | 83.5% | 5,268 | 120.1% | 5,155 | 117.6% | 6,877 | 127.6% | 21,959 | 111.3% |
| Net Sales | 14,317 | 109.9% | 20,187 | 147.7% | 19,471 | 138.7% | 21,198 | 122.6% | 75,174 | 129.5% |

| FY2022/12 | 1Q | | 2Q | | 3Q | | 4Q | | Full Year | |
|-------------------------|--------|---------------------|--------|---------------------|--------|---------------------|--------|---------------------|-----------|---------------------|
| | 22/03 | | 22/06 | | 22/09 | | 22/12 | | 22/12 | |
| | | Year-on year change | | Year-on year change | | Year-on year change | | Year-on year change | | Year-on year change |
| North and South America | 2,343 | 158.1% | 2,276 | 115.7% | 2,767 | 150.9% | 3,047 | 136.2% | 10,434 | 138.7% |
| Europe | 1,817 | 159.4% | 1,784 | 129.6% | 1,684 | 110.3% | 1,961 | 108.3% | 7,247 | 123.8% |
| China | 6,575 | 122.6% | 7,594 | 80.5% | 7,275 | 79.4% | 7,658 | 95.4% | 29,104 | 91.0% |
| Other Asian Countries | 2,196 | 131.5% | 1,781 | 83.1% | 3,012 | 167.7% | 2,089 | 93.2% | 9,080 | 115.7% |
| Overseas Sales Total | 12,933 | 133.9% | 13,436 | 90.1% | 14,739 | 103.0% | 14,756 | 103.0% | 55,866 | 105.0% |
| Japan | 6,671 | 143.2% | 6,275 | 119.1% | 5,701 | 110.6% | 5,980 | 87.0% | 24,629 | 112.2% |
| Net Sales | 19,604 | 136.9% | 19,712 | 97.6% | 20,441 | 105.0% | 20,737 | 97.8% | 80,495 | 107.1% |

Number of EDM (Electronic Discharge Machine) Orders (unit)

| | FY2020 (Ended December 31, 2020) | | | | | FY2021 (Ended December 31, 2021) | | | | | FY2022 (Ended December 31, 2022) | | | | |
|------------------------|----------------------------------|-----|-----|-------|-------|----------------------------------|-------|-----|-------|-------|----------------------------------|-----|-----|-------|-------|
| | 1-3 | 4-6 | 7-9 | 10-12 | Total | 1-3 | 4-6 | 7-9 | 10-12 | Total | 1-3 | 4-6 | 7-9 | 10-12 | Total |
| North&South America | 56 | 28 | 59 | 82 | 225 | 58 | 70 | 54 | 68 | 250 | 81 | 58 | 56 | 83 | 278 |
| Europe | 78 | 61 | 65 | 77 | 281 | 100 | 108 | 113 | 106 | 427 | 96 | 106 | 58 | 94 | 354 |
| China | 350 | 512 | 468 | 558 | 1,888 | 1,007 | 858 | 513 | 425 | 2,803 | 578 | 619 | 340 | 292 | 1,829 |
| Asia (Excluding China) | 77 | 35 | 52 | 77 | 241 | 78 | 84 | 76 | 72 | 310 | 92 | 93 | 93 | 60 | 338 |
| Japan | 66 | 38 | 67 | 61 | 232 | 68 | 82 | 118 | 115 | 383 | 120 | 91 | 90 | 96 | 397 |
| Total | 627 | 674 | 711 | 855 | 2,867 | 1,311 | 1,202 | 874 | 786 | 4,173 | 967 | 967 | 637 | 625 | 3,196 |

Number of EDM (Electronic Discharge Machine) Shipments (unit)

| | FY2020 (Ended December 31, 2020) | | | | | FY2021 (Ended December 31, 2021) | | | | | FY2022 (Ended December 31, 2022) | | | | |
|------------------------|----------------------------------|-----|-----|-------|-------|----------------------------------|-----|-----|-------|-------|----------------------------------|-----|-----|-------|-------|
| | 1-3 | 4-6 | 7-9 | 10-12 | Total | 1-3 | 4-6 | 7-9 | 10-12 | Total | 1-3 | 4-6 | 7-9 | 10-12 | Total |
| North&South America | 60 | 38 | 54 | 86 | 238 | 52 | 73 | 51 | 81 | 257 | 68 | 58 | 73 | 86 | 285 |
| Europe | 67 | 53 | 77 | 82 | 279 | 68 | 82 | 92 | 111 | 353 | 108 | 97 | 80 | 88 | 373 |
| China | 248 | 493 | 447 | 524 | 1,712 | 467 | 705 | 711 | 582 | 2,465 | 514 | 522 | 418 | 352 | 1,806 |
| Asia (Excluding China) | 60 | 57 | 43 | 66 | 226 | 67 | 71 | 48 | 75 | 261 | 89 | 66 | 110 | 95 | 360 |
| Japan | 82 | 32 | 47 | 90 | 251 | 61 | 48 | 61 | 100 | 270 | 125 | 105 | 79 | 86 | 395 |
| Total | 517 | 673 | 668 | 848 | 2,706 | 715 | 979 | 963 | 949 | 3,606 | 904 | 848 | 760 | 707 | 3,219 |

Number of employees

| | 17/03 | 17/09 | 17/12 | 18/06 | 18/12 | 19/06 | 19/12 | 20/06 | 20/12 | 21/06 | 21/12 | 22/06 | 22/09 | 22/12 |
|--------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| separate | 661 | 690 | 701 | 743 | 755 | 801 | 841 | 869 | 886 | 914 | 924 | 987 | 1,080 | 1,087 |
| consolidated | 3,415 | 3,616 | 3,651 | 3,714 | 3,676 | 3,625 | 3,579 | 3,576 | 3,633 | 3,670 | 3,683 | 3,772 | 3,763 | 3,746 |

* Not including employee on loan to subsidiary companies in separate number

* Not including the number of temporary employee

Management index

| | 19/12 | 20/12 | 21/12 | 22/12 |
|---|-------|-------|-------|-------|
| Accounts receivable collection period (month) | 2.7 | 3.2 | 3.3 | 2.8 |
| Inventories turnover period (month) | 4.2 | 4.4 | 4.4 | 5.1 |
| Accounts payable turnover period (month) | 1.7 | 1.7 | 2.1 | 1.8 |
| Fixed assets turnover ratio | 1.7 | 1.5 | 2.0 | 1.7 |
| Interest-bearing debt turnover period (month) | 6.9 | 8.6 | 5.4 | 4.9 |
| Equity ratio (%) | 51.2 | 49.9 | 55.2 | 58.5 |
| Equity ratio based on market value (%) | 40.0 | 35.7 | 32.8 | 26.8 |
| Return on Equity(ROE) (%) | 3.4 | 2.3 | 10.0 | 7.8 |
| Return on Assets(ROA) (%) | 1.7 | 1.2 | 5.3 | 4.4 |
| Debt-to-equity ratio (multiple) | 0.69 | 0.74 | 0.49 | 0.46 |
| Debt redemption period (year) | 4.6 | 6.2 | 4.4 | 9.2 |
| Interest coverage ratio (multiple) | 28.5 | 23.1 | 23.4 | 11.9 |

* Accounts receivable collection period: Accounts receivable/Net sales(per month)

* Inventories turnover period: Inventories/Net sales(per month)

* Accounts payable turnover period: accounts payable/Net sales(per month)

* Fixed assets turnover ratio: Net sales/Fixed assets

* Interest-bearing Debt turnover period: Interest-bearing Debt/Net Sales

* Equity ratio based on market value:

closing stock price at fiscal year end × shares issued outstanding as of the balance sheet date(not including treasury shares)

* ROE: Profit attributable to owners of parent/average shareholders' equity

* ROE: Profit attributable to owners of parent/average shareholders' equity of the beginning and the end of the fiscal year

* ROA: Profit/average total assets of the beginning and the end of the period

* Debt-to-Equity Ratio: Interest-bearing Debt/shareholders' equity

* Debt redemption period: interest-bearing Debt/ Operating cash flow

* Interest coverage ratio: Operating cash flow / interest expenditure

Foreign Exchange Rate

(Yen)

| | FY2020 (Ended December 31, 2020) | | | | FY2021 (Ended December 31, 2021) | | | | FY2022 (Ended December 31, 2022) | | | |
|---------------|----------------------------------|--------|--------|--------|----------------------------------|--------|--------|--------|----------------------------------|--------|--------|--------|
| | 1-3 | 1-6 | 1-9 | 1-12 | 1-3 | 1-6 | 1-9 | 1-12 | 1-3 | 1-6 | 1-9 | 1-12 |
| AR* US dollar | 108.86 | 108.23 | 107.55 | 106.76 | 106.09 | 107.82 | 108.58 | 109.90 | 116.34 | 123.14 | 128.30 | 131.62 |
| Chinese Yuan | 15.60 | 15.38 | 15.37 | 15.48 | 16.35 | 16.65 | 16.77 | 17.01 | 18.29 | 18.91 | 19.32 | 19.45 |
| Euro | 120.08 | 119.31 | 120.93 | 121.88 | 127.81 | 129.89 | 129.87 | 129.91 | 130.40 | 134.39 | 136.05 | 138.14 |
| Thai Baht | 3.48 | 3.43 | 3.41 | 3.42 | 3.50 | 3.50 | 3.45 | 3.44 | 3.52 | 3.65 | 3.70 | 3.75 |
| CR US dollar | 108.83 | 107.74 | 105.80 | 103.50 | 110.71 | 110.58 | 111.92 | 115.02 | 122.39 | 136.68 | 144.81 | 132.70 |
| Chinese Yuan | 15.31 | 15.23 | 15.54 | 15.88 | 16.84 | 17.11 | 17.30 | 18.06 | 19.26 | 20.38 | 20.37 | 19.01 |
| Euro | 119.55 | 121.08 | 124.17 | 126.95 | 129.80 | 131.58 | 129.86 | 130.51 | 136.70 | 142.67 | 142.32 | 141.47 |
| Thai Baht | 3.34 | 3.49 | 3.34 | 3.44 | 3.54 | 3.44 | 3.30 | 3.43 | 3.68 | 3.85 | 3.81 | 3.80 |

*AR stands for the cumulative rate of the quarter.