

Supplemental Data:

FY ending December 31, 2022 Third Quarter Financial Results

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Sodick Co., Ltd.
November 11, 2022

● Operating Results (Quarterly)

FY2020/12	1Q		2Q		3Q		4Q	
	20/03		20/06		20/09		20/12	
		Year-on year change						
Net Sales	13,030	69.2%	13,671	98.4%	14,042	82.6%	17,285	96.7%
Cost of Sales	8,957	73.5%	9,313	101.2%	9,615	81.2%	11,894	97.5%
Cost of Sales Margin	68.7%		68.1%		68.5%		68.8%	
Operating Income	(88)	-	433	1312.1%	481	77.8%	1,025	151.6%
Operating Income Margin	-0.7%		3.2%		3.4%		5.9%	
Ordinary Income	(67)	-	430	-	530	105.4%	1,153	117.5%
Ordinary Income Margin	-0.5%		3.1%		3.8%		6.7%	
Profit Attributable to Owners of Parent	(18)	-	124	-	513	180.0%	728	88.3%
Net Profit Margin	-0.1%		0.9%		3.7%		4.2%	

FY2020/12	1H		2H		Full Year	
	20/01-20/06		20/07-20/12		20/12	
		Year-on year change		Year-on year change		Year-on year change
Net Sales	26,702	81.6%	31,327	89.8%	58,030	85.9%
Cost of Sales	18,270	85.4%	21,509	89.5%	39,779	87.6%
Cost of Sales Margin	68.4%		68.7%		68.6%	
Operating Income	345	16.2%	1,507	116.4%	1,852	54.1%
Operating Income Margin	1.3%		4.8%		3.2%	
Ordinary Income	362	17.5%	1,684	113.4%	2,046	57.5%
Ordinary Income Margin	1.4%		5.4%		3.5%	
Profit Attributable to Owners of Parent	105	11.8%	1,241	111.8%	1,346	67.2%
Net Profit Margin	0.4%		4.0%		2.3%	

FY2021/12	1Q		2Q		3Q		4Q	
	21/03		21/06		21/09		21/12	
		Year-on year change						
Net Sales	14,317	109.9%	20,187	147.7%	19,471	138.7%	21,199	122.6%
Cost of Sales	9,665	107.9%	13,167	141.4%	12,571	130.7%	14,058	118.2%
Cost of Sales Margin	67.5%		65.2%		64.6%		66.3%	
Operating Income	424	-	2,289	528.6%	2,235	464.7%	1,863	181.7%
Operating Income Margin	3.0%		11.3%		11.5%		8.8%	
Ordinary Income	1,176	-	2,607	606.3%	2,293	432.6%	2,511	217.8%
Ordinary Income Margin	8.2%		12.9%		11.8%		11.8%	
Profit Attributable to Owners of Parent	871	-	1,776	1432.3%	1,729	337.0%	2,214	304.2%
Net Profit Margin	6.1%		8.8%		8.9%		10.4%	

FY2021/12	1H		2H		Full Year	
	21/01-21/06		21/07-21/12		21/12	
		Year-on year change		Year-on year change		Year-on year change
Net Sales	34,504	129.2%	40,669	129.8%	75,174	129.5%
Cost of Sales	22,832	125.0%	26,629	123.8%	49,461	124.3%
Cost of Sales Margin	66.2%		65.5%		65.8%	
Operating Income	2,714	786.7%	4,098	271.9%	6,813	367.8%
Operating Income Margin	7.9%		10.1%		9.1%	
Ordinary Income	3,784	1045.3%	4,804	285.3%	8,588	419.6%
Ordinary Income Margin	11.0%		11.8%		11.4%	
Profit Attributable to Owners of Parent	2,648	2521.9%	3,943	317.7%	6,591	489.4%
Net Profit Margin	7.7%		9.7%		8.8%	

FY2022/12	1Q		2Q		3Q		4Q	
	22/03		22/06		22/09		22/12	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change
Net Sales	19,604	136.9%	19,712	97.6%	20,441	105.0%		
Cost of Sales	13,050	135.0%	13,126	99.7%	13,865	110.3%		
Cost of Sales Margin	66.6%		66.6%		67.8%			
Operating Income	1,907	449.0%	1,571	68.6%	1,078	48.3%		
Operating Income Margin	9.7%		8.0%		5.3%			
Ordinary Income	2,975	252.9%	2,982	114.4%	1,779	77.6%		
Ordinary Income Margin	15.2%		15.1%		8.7%			
Profit Attributable to Owners of Parent	2,113	242.6%	2,007	113.0%	1,033	59.8%		
Net Profit Margin	10.8%		10.2%		5.1%			

FY2022/12	1H		2H		Full Year	
	22/01-22/06		22/07-22/12		22/12	
		Year-on year change		Year-on year change		Year-on year change
Net Sales	39,317	113.9%				
Cost of Sales	26,176	114.6%				
Cost of Sales Margin	66.6%					
Operating Income	3,479	128.2%				
Operating Income Margin	8.8%					
Ordinary Income	5,958	157.5%				
Ordinary Income Margin	15.2%					
Profit Attributable to Owners of Parent	4,121	155.6%				
Net Profit Margin	10.5%					

●Sales by business segment(Quarterly)

FY2020/12		1Q		2Q		3Q		4Q	
		20/03		20/06		20/09		20/12	
			Year-on year change						
Machine Tool Operations	Net Sales	8,238	61.7%	8,825	87.5%	9,254	83.7%	11,706	103.6%
	Segment Income	197	9.0%	744	110.9%	733	104.6%	1,221	115.6%
	Segment Income margin	2.4%		8.4%		7.9%		10.4%	
Industrial Machinery Operations	Net Sales	2,556	110.2%	2,759	145.8%	2,729	90.1%	2,885	114.0%
	Segment Income	142	177.5%	134	-	94	42.3%	225	-424.5%
	Segment Income margin	5.6%		4.9%		3.4%		7.8%	
Food Machinery Operations	Net Sales	782	44.0%	733	129.0%	707	62.8%	1,362	48.4%
	Segment Income	25	7.4%	(19)	-	21	27.6%	38	14.9%
	Segment Income margin	3.2%		-2.6%		3.0%		2.8%	
Other Operations	Net Sales	1,453	106.1%	1,353	100.5%	1,351	75.9%	1,330	107.3%
	Segment Income	60	-	158	222.5%	92	53.5%	7	9.3%
	Segment Income margin	4.1%		11.7%		6.8%		0.5%	
Consolidated	Net Sales	13,030	69.2%	13,671	98.4%	14,042	82.6%	17,285	96.7%
	Adjustments	(513)	-	(583)	-	(460)	-	(467)	-
	Operating income	(88)	-	433	1312.1%	481	77.8%	1,025	151.6%
	Operating income margin	-0.7%		3.2%		3.4%		5.9%	

1H		2H		Full Year	
20/01-20/06		20/07-20/12		20/12	
	Year-on year change		Year-on year change		Year-on year change
17,063	72.8%	20,961	93.8%	38,024	83.0%
941	32.9%	1,954	111.1%	2,896	62.7%
5.5%	-	9.3%	-	7.6%	-
5,316	126.2%	5,615	101.0%	10,931	111.8%
276	-	320	190.5%	596	361.2%
5.2%	-	5.7%	-	5.5%	-
1,515	64.6%	2,070	52.6%	3,585	57.1%
5	1.7%	60	18.1%	65	10.4%
0.3%	-	2.9%	-	1.8%	-
2,807	103.4%	2,681	88.7%	5,488	95.7%
219	342.2%	100	40.5%	319	102.6%
7.8%	-	3.7%	-	5.8%	-
26,702	81.6%	31,327	89.8%	58,030	85.9%
(1,097)	-	(928)	-	(2,025)	-
345	16.2%	1,507	116.5%	1,852	54.1%
1.3%	-	4.8%	-	3.2%	-

FY2021/12		1Q		2Q		3Q		4Q	
		21/03		21/06		21/09		21/12	
			Year-on year change						
Machine Tool Operations	Net Sales	10,382	126.0%	13,762	155.9%	13,102	141.6%	14,237	121.6%
	Segment Income	898	454.3%	2,258	303.5%	2,104	287.0%	1,915	156.8%
	Segment Income margin	8.6%		16.4%		16.1%		13.5%	
Industrial Machinery Operations	Net Sales	1,893	74.1%	2,734	99.1%	2,300	84.3%	3,438	119.2%
	Segment Income	10	7.2%	167	124.6%	96	102.1%	229	101.8%
	Segment Income margin	0.5%		6.1%		4.2%		6.7%	
Food Machinery Operations	Net Sales	580	74.2%	1,940	264.7%	2,541	359.4%	1,820	133.6%
	Segment Income	(39)	-	244	-	360	1714.3%	264	694.7%
	Segment Income margin	-		12.6%		14.2%		14.5%	
Other Operations	Net Sales	1,460	100.5%	1,748	129.2%	1,526	113.0%	1,701	127.9%
	Segment Income	144	239.0%	282	178.5%	262	284.8%	122	1742.9%
	Segment Income margin	9.9%		16.1%		17.2%		7.2%	
Consolidated	Net Sales	14,317	109.9%	20,187	147.7%	19,471	138.7%	21,198	122.6%
	Adjustments	(588)	-	(662)	-	(588)	-	(668)	-
	Operating income	424	-	2,289	528.6%	2,235	464.7%	1,862	181.7%
	Operating income margin	3.0%		11.3%		11.5%		8.8%	

1H		2H		Full Year	
21/01-21/06		21/07-21/12		21/12	
	Year-on year change		Year-on year change		Year-on year change
24,145	141.5%	27,339	130.4%	51,485	135.4%
3,156	335.4%	4,019	205.7%	7,176	247.8%
13.1%	-	14.7%	-	13.9%	-
4,628	87.1%	5,739	102.2%	10,367	94.8%
177	64.1%	325	101.6%	503	84.4%
3.8%	-	5.7%	-	4.9%	-
2,521	166.4%	4,362	210.7%	6,884	192.0%
205	4100.0%	625	1041.7%	830	1276.9%
8.1%	-	14.3%	-	12.1%	-
3,209	114.3%	3,227	120.4%	6,437	117.3%
426	194.5%	384	384.0%	811	254.2%
13.3%	-	11.9%	-	12.6%	-
34,504	129.2%	40,669	129.8%	75,174	129.5%
(1,251)	-	(1,256)	-	(2,507)	-
2,714	786.7%	4,098	271.9%	6,813	367.9%
7.9%	-	10.1%	-	9.1%	-

FY2022/12		1Q		2Q		3Q		4Q	
		22/03		22/06		22/09		22/12	
			Year-on year change		Year-on year change		Year-on year change		Year-on year change
Machine Tool Operations	Net Sales	14,096	135.8%	14,149	102.8%	14,318	109.3%		
	Segment Income	2,143	238.6%	1,795	79.5%	1,568	74.5%		
	Segment Income margin	15.2%		12.7%		11.0%			
Industrial Machinery Operations	Net Sales	2,625	138.7%	2,618	95.8%	2,871	124.8%		
	Segment Income	152	1501.7%	391	233.7%	189	195.6%		
	Segment Income margin	5.8%		14.9%		6.6%			
Food Machinery Operations	Net Sales	1,021	175.9%	1,323	68.2%	1,820	71.6%		
	Segment Income	(29)	-	32	13.2%	90	25.0%		
	Segment Income margin	-		2.4%		5.0%			
Other Operations	Net Sales	1,861	127.4%	1,621	92.7%	1,431	93.8%		
	Segment Income	188	130.9%	88	31.3%	86	33.1%		
	Segment Income margin	10.1%		5.4%		6.1%			
Consolidated	Net Sales	19,604	136.9%	19,712	97.6%	20,441	105.0%		
	Adjustments	(548)	-	(736)	-	(855)	-		
	Operating income	1,907	449.0%	1,571	68.6%	1,078	48.3%		
	Operating income margin	9.7%		8.0%		5.3%			

1H		2H		Full Year	
22/01-22/06		22/07-22/12		22/12	
	Year-on year change		Year-on year change		Year-on year change
28,245	117.0%				
3,938	124.8%				
13.9%	-				
5,244	113.3%				
544	306.3%				
10.4%	-				
2,344	93.0%				
3	1.6%				
0.1%	-				
3,482	108.5%				
277	65.0%				
8.0%	-				
39,317	113.9%				
(1,284)	-				
3,479	128.2%				
8.8%	-				

●Overseas Sales (Quarterly)

FY2020/12	1Q		2Q		3Q		4Q		Full Year	
	20/03		20/06		20/09		20/12		20/12	
		Year-on year change		Year-on year change						
North and South America	1,536	85.7%	1,451	74.2%	1,643	106.0%	1,902	102.1%	6,534	91.2%
Europe	1,156	81.8%	843	62.2%	1,117	68.5%	1,218	80.7%	4,336	73.4%
China	3,204	64.4%	5,745	147.2%	5,751	123.5%	6,981	142.1%	21,683	117.5%
Other Asian Countries	1,555	67.6%	1,242	64.6%	1,147	51.0%	1,793	46.1%	5,739	55.4%
Overseas Sales Total	7,453	71.1%	9,283	101.6%	9,659	95.8%	11,896	97.7%	38,293	91.4%
Japan	5,577	66.8%	4,388	92.4%	4,382	63.5%	5,388	94.3%	19,736	76.8%
Net Sales	13,030	69.2%	13,671	98.4%	14,042	82.6%	17,285	96.7%	58,030	85.9%

FY2021/12	1Q		2Q		3Q		4Q		Full Year	
	21/03		21/06		21/09		21/12		21/12	
		Year-on year change		Year-on year change						
North and South America	1,482	96.5%	1,967	135.6%	1,833	111.6%	2,237	117.6%	7,521	115.1%
Europe	1,140	98.6%	1,377	163.3%	1,526	136.6%	1,810	148.6%	5,854	135.0%
China	5,365	167.4%	9,432	164.2%	9,159	159.3%	8,030	115.0%	31,987	147.5%
Other Asian Countries	1,670	107.4%	2,142	172.5%	1,795	156.5%	2,242	125.0%	7,850	136.8%
Overseas Sales Total	9,658	129.6%	14,919	160.7%	14,316	148.2%	14,321	120.4%	53,214	139.0%
Japan	4,659	83.5%	5,268	120.1%	5,155	117.6%	6,877	127.6%	21,959	111.3%
Net Sales	14,317	109.9%	20,187	147.7%	19,471	138.7%	21,198	122.6%	75,174	129.5%

FY2022/12	1Q		2Q		3Q		4Q		Full Year	
	22/03		22/06		22/09		22/12		22/12	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change
North and South America	2,343	158.1%	2,276	115.7%	2,767	150.9%				
Europe	1,817	159.4%	1,784	129.6%	1,684	110.3%				
China	6,575	122.6%	7,594	80.5%	7,275	79.4%				
Other Asian Countries	2,196	131.5%	1,781	83.1%	3,012	167.7%				
Overseas Sales Total	12,933	133.9%	13,436	90.1%	14,739	103.0%				
Japan	6,671	143.2%	6,275	119.1%	5,701	110.6%				
Net Sales	19,604	136.9%	19,712	97.6%	20,441	105.0%				

Number of EDM (Electronic Discharge Machine) Orders (unit)

	FY2020 (Ended December 31, 2020)					FY2021 (Ended December 31, 2021)					FY2022 (Ending December 31, 2022)				
	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total
North&South America	56	28	59	82	225	58	70	54	68	250	81	58	56		195
Europe	78	61	65	77	281	100	108	113	106	427	96	106	58		260
China	350	512	468	558	1,888	1,007	858	513	425	2,803	578	619	340		1,537
Asia (Excluding China)	77	35	52	77	241	78	84	76	72	310	92	93	93		278
Japan	66	38	67	61	232	68	82	118	115	383	120	91	90		301
Total	627	674	711	855	2,867	1,311	1,202	874	786	4,173	967	967	637		2,571

Number of EDM (Electronic Discharge Machine) Shipments (unit)

	FY2020 (Ended December 31, 2020)					FY2021 (Ended December 31, 2021)					FY2022 (Ending December 31, 2022)				
	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total
North&South America	60	38	54	86	238	52	73	51	81	257	68	58	73		199
Europe	67	53	77	82	279	68	82	92	111	353	108	97	80		285
China	248	493	447	524	1,712	467	705	711	582	2,465	514	522	418		1,454
Asia (Excluding China)	60	57	43	66	226	67	71	48	75	261	89	66	110		265
Japan	82	32	47	90	251	61	48	61	100	270	125	105	79		309
Total	517	673	668	848	2,706	715	979	963	949	3,606	904	848	760		2,512

Number of employees

	17/03	17/09	17/12	18/06	18/12	19/06	19/12	20/06	20/12	21/06	21/12	22/06	22/09
separate	661	690	701	743	755	801	841	869	886	914	924	987	1,080
consolidated	3,415	3,616	3,651	3,714	3,676	3,625	3,579	3,576	3,633	3,670	3,683	3,772	3,763

* Not including employee on loan to subsidiary companies in separate number

* Not including the number of temporary employee

Management index

	18/12	19/12	20/12	21/12
Accounts receivable collection period (month)	2.4	2.7	3.2	3.3
Inventories turnover period (month)	4.0	4.2	4.4	4.4
Accounts payable turnover period (month)	1.8	1.7	1.7	2.1
Fixed assets turnover ratio	2.2	1.7	1.5	2.0
Interest-bearing debt turnover period (month)	5.7	6.9	8.6	5.4
Equity ratio (%)	48.5	51.2	49.9	55.2
Equity ratio based on market value (%)	27.1	40.0	35.7	32.8
Return on Equity(ROE) (%)	11.4	3.4	2.3	10.0
Return on Assets(ROA) (%)	5.4	1.7	1.2	5.3
Debt-to-equity ratio (multiple)	0.72	0.69	0.74	0.49
Debt redemption period (year)	4.3	4.6	6.2	4.4
Interest coverage ratio (multiple)	29.3	28.5	23.1	23.4

	19/09	20/09	21/09	22/09
	2.5	2.8	3.0	2.9
	4.6	5.3	4.5	5.3
	1.7	1.8	2.3	2.0
	1.7	1.4	1.9	1.7
	7.1	9.5	5.8	5.0
	49.5	48.5	52.8	57.3
	31.7	29.7	37.1	27.7
	2.7	1.4	9.1	8.7
	1.3	0.7	4.7	4.9
	0.72	0.78	0.52	0.47
	-	-	-	-
	-	-	-	-

* Accounts receivable collection period: Accounts receivable/Net sales(per month)

* Inventories turnover period: Inventories/Net sales(per month)

* Accounts payable turnover period: accounts payable/Net sales(per month)

* Fixed assets turnover ratio: Net sales/Fixed assets

* Interest-bearing Debt turnover period: Interest-bearing Debt/Net Sales

* Equity ratio based on market value:

closing stock price at fiscal year end × shares issued outstanding as of the balance sheet date(not including treasury shares)

* ROE: Profit attributable to owners of parent/average shareholders' equity

* ROE: Profit attributable to owners of parent/average shareholders' equity of the beginning and the end of the fiscal year

* ROA: Profit/average total assets of the beginning and the end of the period

* Debt-to-Equity Ratio: Interest-bearing Debt/shareholders' equity

* Debt redemption period: interest-bearing Debt/ Operating cash flow

* Interest coverage ratio: Operating cash flow / interest expenditure

Foreign Exchange Rate

(Yen)

	FY2020 (Ended December 31, 2020)				FY2021 (Ended December 31, 2021)				FY2022 (Ending December 31, 2022)			
	1-3	1-6	1-9	1-12	1-3	1-6	1-9	1-12	1-3	1-6	1-9	1-12
AR* US dollar	108.86	108.23	107.55	106.76	106.09	107.82	108.58	109.90	116.34	123.14	128.30	
Chinese Yuan	15.60	15.38	15.37	15.48	16.35	16.65	16.77	17.01	18.29	18.91	19.32	
Euro	120.08	119.31	120.93	121.88	127.81	129.89	129.87	129.91	130.40	134.39	136.05	
Thai Baht	3.48	3.43	3.41	3.42	3.50	3.50	3.45	3.44	3.52	3.65	3.70	
CR US dollar	108.83	107.74	105.80	103.50	110.71	110.58	111.92	115.02	122.39	136.68	144.81	
Chinese Yuan	15.31	15.23	15.54	15.88	16.84	17.11	17.30	18.06	19.26	20.38	20.37	
Euro	119.55	121.08	124.17	126.95	129.80	131.58	129.86	130.51	136.70	142.67	142.32	
Thai Baht	3.34	3.49	3.34	3.44	3.54	3.44	3.30	3.43	3.68	3.85	3.81	

*AR stands for the cumulative rate of the quarter.