

Supplemental Data:
FY ending December 31, 2022 Second Quarter Financial Results

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Sodick Co., Ltd.
August 9, 2022

● Operating Results (Quarterly)

FY2020/12	1Q		2Q		3Q		4Q	
	20/03		20/06		20/09		20/12	
		Year-on year change						
Net Sales	13,030	69.2%	13,671	98.4%	14,042	82.6%	17,285	96.7%
Cost of Sales	8,957	73.5%	9,313	101.2%	9,615	81.2%	11,894	97.5%
Cost of Sales Margin	68.7%		68.1%		68.5%		68.8%	
Operating Income	(88)	-	433	1312.1%	481	77.8%	1,025	151.6%
Operating Income Margin	-0.7%		3.2%		3.4%		5.9%	
Ordinary Income	(67)	-	430	-	530	105.4%	1,153	117.5%
Ordinary Income Margin	-0.5%		3.1%		3.8%		6.7%	
Profit Attributable to Owners of Parent	(18)	-	124	-	513	180.0%	728	88.3%
Net Profit Margin	-0.1%		0.9%		3.7%		4.2%	

1H		2H		Full Year	
20/01-20/06		20/07-20/12		20/12	
	Year-on year change		Year-on year change		Year-on year change
26,702	81.6%	31,327	89.8%	58,030	85.9%
18,270	85.4%	21,509	89.5%	39,779	87.6%
68.4%		68.7%		68.6%	
345	16.2%	1,507	116.4%	1,852	54.1%
1.3%		4.8%		3.2%	
362	17.5%	1,684	113.4%	2,046	57.5%
1.4%		5.4%		3.5%	
105	11.8%	1,241	111.8%	1,346	67.2%
0.4%		4.0%		2.3%	

FY2021/12	1Q		2Q		3Q		4Q	
	21/03		21/06		21/09		21/12	
		Year-on year change						
Net Sales	14,317	109.9%	20,187	147.7%	19,471	138.7%	21,199	122.6%
Cost of Sales	9,665	107.9%	13,167	141.4%	12,571	130.7%	14,058	118.2%
Cost of Sales Margin	67.5%		65.2%		64.6%		66.3%	
Operating Income	424	-	2,289	528.6%	2,235	464.7%	1,863	181.7%
Operating Income Margin	3.0%		11.3%		11.5%		8.8%	
Ordinary Income	1,176	-	2,607	606.3%	2,293	432.6%	2,511	217.8%
Ordinary Income Margin	8.2%		12.9%		11.8%		11.8%	
Profit Attributable to Owners of Parent	871	-	1,776	1432.3%	1,729	337.0%	2,214	304.2%
Net Profit Margin	6.1%		8.8%		8.9%		10.4%	

1H		2H		Full Year	
21/01-21/06		21/07-21/12		21/12	
	Year-on year change		Year-on year change		Year-on year change
34,504	129.2%	40,669	129.8%	75,174	129.5%
22,832	125.0%	26,629	123.8%	49,461	124.3%
66.2%		65.5%		65.8%	
2,714	786.7%	4,098	271.9%	6,813	367.8%
7.9%		10.1%		9.1%	
3,784	1045.3%	4,804	285.3%	8,588	419.6%
11.0%		11.8%		11.4%	
2,648	2521.9%	3,943	317.7%	6,591	489.4%
7.7%		9.7%		8.8%	

FY2022/12	1Q		2Q		3Q		4Q	
	22/03		22/06		22/09		22/12	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change
Net Sales	19,604	136.9%	19,712	97.6%				
Cost of Sales	13,050	135.0%	13,126	99.7%				
Cost of Sales Margin	66.6%		66.6%					
Operating Income	1,907	449.0%	1,571	68.6%				
Operating Income Margin	9.7%		8.0%					
Ordinary Income	2,975	252.9%	2,982	114.4%				
Ordinary Income Margin	15.2%		15.1%					
Profit Attributable to Owners of Parent	2,113	242.6%	2,007	113.0%				
Net Profit Margin	10.8%		10.2%					

1H		2H		Full Year	
22/01-22/06		22/07-22/12		22/12	
	Year-on year change		Year-on year change		Year-on year change
39,317	113.9%				
26,176	114.6%				
66.6%					
3,479	128.2%				
8.8%					
5,958	157.5%				
15.2%					
4,121	155.6%				
10.5%					

●Sales by business segment(Quarterly)

FY2020/12		1Q		2Q		3Q		4Q	
		20/03		20/06		20/09		20/12	
			Year-on year change						
Machine Tool Operations	Net Sales	8,238	61.7%	8,825	87.5%	9,254	83.7%	11,706	103.6%
	Segment Income	197	9.0%	744	110.9%	733	104.6%	1,221	115.6%
	Segment Income margin	2.4%		8.4%		7.9%		10.4%	
Industrial Machinery Operations	Net Sales	2,556	110.2%	2,759	145.8%	2,729	90.1%	2,885	114.0%
	Segment Income	142	177.5%	134	-	94	42.3%	225	-424.5%
	Segment Income margin	5.6%		4.9%		3.4%		7.8%	
Food Machinery Operations	Net Sales	782	44.0%	733	129.0%	707	62.8%	1,362	48.4%
	Segment Income	25	7.4%	(19)	-	21	27.6%	38	14.9%
	Segment Income margin	3.2%		-2.6%		3.0%		2.8%	
Other Operations	Net Sales	1,453	106.1%	1,353	100.5%	1,351	75.9%	1,330	107.3%
	Segment Income	60	-	158	222.5%	92	53.5%	7	9.3%
	Segment Income margin	4.1%		11.7%		6.8%		0.5%	
Consolidated	Net Sales	13,030	69.2%	13,671	98.4%	14,042	82.6%	17,285	96.7%
	Adjustments	(513)	-	(583)	-	(460)	-	(467)	-
	Operating income	(88)	-	433	1312.1%	481	77.8%	1,025	151.6%
	Operating income margin	-0.7%		3.2%		3.4%		5.9%	

1H		2H		Full Year		
20/01-20/06		20/07-20/12		20/12		
	Year-on year change		Year-on year change		Year-on year change	
Net Sales	17,063	72.8%	20,961	93.8%	38,024	83.0%
Segment Income	941	32.9%	1,954	111.1%	2,896	62.7%
Segment Income margin	5.5%		9.3%		7.6%	
Net Sales	5,316	126.2%	5,615	101.0%	10,931	111.8%
Segment Income	276	-	320	190.5%	596	361.2%
Segment Income margin	5.2%		5.7%		5.5%	
Net Sales	1,515	64.6%	2,070	52.6%	3,585	57.1%
Segment Income	5	1.7%	60	18.1%	65	10.4%
Segment Income margin	0.3%		2.9%		1.8%	
Net Sales	2,807	103.4%	2,681	88.7%	5,488	95.7%
Segment Income	219	342.2%	100	40.5%	319	102.6%
Segment Income margin	7.8%		3.7%		5.8%	
Net Sales	26,702	81.6%	31,327	89.8%	58,030	85.9%
Adjustments	(1,097)	-	(928)	-	(2,025)	-
Operating income	345	16.2%	1,507	116.5%	1,852	54.1%
Operating income margin	1.3%		4.8%		3.2%	

FY2021/12		1Q		2Q		3Q		4Q	
		21/03		21/06		21/09		21/12	
			Year-on year change						
Machine Tool Operations	Net Sales	10,382	126.0%	13,762	155.9%	13,102	141.6%	14,237	121.6%
	Segment Income	898	454.3%	2,258	303.5%	2,104	287.0%	1,915	156.8%
	Segment Income margin	8.6%		16.4%		16.1%		13.5%	
Industrial Machinery Operations	Net Sales	1,893	74.1%	2,734	99.1%	2,300	84.3%	3,438	119.2%
	Segment Income	10	7.2%	167	124.6%	96	102.1%	229	101.8%
	Segment Income margin	0.5%		6.1%		4.2%		6.7%	
Food Machinery Operations	Net Sales	580	74.2%	1,940	264.7%	2,541	359.4%	1,820	133.6%
	Segment Income	(39)	-	244	-	360	1714.3%	264	694.7%
	Segment Income margin	-		12.6%		14.2%		14.5%	
Other Operations	Net Sales	1,460	100.5%	1,748	129.2%	1,526	113.0%	1,701	127.9%
	Segment Income	144	239.0%	282	178.5%	262	284.8%	122	1742.9%
	Segment Income margin	9.9%		16.1%		17.2%		7.2%	
Consolidated	Net Sales	14,317	109.9%	20,187	147.7%	19,471	138.7%	21,198	122.6%
	Adjustments	(588)	-	(662)	-	(588)	-	(668)	-
	Operating income	424	-	2,289	528.6%	2,235	464.7%	1,862	181.7%
	Operating income margin	3.0%		11.3%		11.5%		8.8%	

1H		2H		Full Year		
21/01-21/06		21/07-21/12		21/12		
	Year-on year change		Year-on year change		Year-on year change	
Net Sales	24,145	141.5%	27,339	130.4%	51,485	135.4%
Segment Income	3,156	335.4%	4,019	205.7%	7,176	247.8%
Segment Income margin	13.1%		14.7%		13.9%	
Net Sales	4,628	87.1%	5,739	102.2%	10,367	94.8%
Segment Income	177	64.1%	325	101.6%	503	84.4%
Segment Income margin	3.8%		5.7%		4.9%	
Net Sales	2,521	166.4%	4,362	210.7%	6,884	192.0%
Segment Income	205	4100.0%	625	1041.7%	830	1276.9%
Segment Income margin	8.1%		14.3%		12.1%	
Net Sales	3,209	114.3%	3,227	120.4%	6,437	117.3%
Segment Income	426	194.5%	384	384.0%	811	254.2%
Segment Income margin	13.3%		11.9%		12.6%	
Net Sales	34,504	129.2%	40,669	129.8%	75,174	129.5%
Adjustments	(1,251)	-	(1,256)	-	(2,507)	-
Operating income	2,714	786.7%	4,098	271.9%	6,813	367.9%
Operating income margin	7.9%		10.1%		9.1%	

FY2022/12		1Q		2Q		3Q		4Q	
		22/03		22/06		22/09		22/12	
			Year-on year change		Year-on year change		Year-on year change		Year-on year change
Machine Tool Operations	Net Sales	14,096	135.8%	14,149	102.8%				
	Segment Income	2,143	238.6%	1,795	79.5%				
	Segment Income margin	15.2%		12.7%					
Industrial Machinery Operations	Net Sales	2,625	138.7%	2,618	95.8%				
	Segment Income	152	1501.7%	391	233.7%				
	Segment Income margin	5.8%		14.9%					
Food Machinery Operations	Net Sales	1,021	175.9%	1,323	68.2%				
	Segment Income	(29)	-	32	13.2%				
	Segment Income margin	-		2.4%					
Other Operations	Net Sales	1,861	127.4%	1,621	92.7%				
	Segment Income	188	130.9%	88	31.3%				
	Segment Income margin	10.1%		5.4%					
Consolidated	Net Sales	19,604	136.9%	19,712	97.6%				
	Adjustments	(548)	-	(736)	-				
	Operating income	1,907	449.0%	1,571	68.6%				
	Operating income margin	9.7%		8.0%					

1H		2H		Full Year	
22/01-22/06		22/07-22/12		22/12	
	Year-on year change		Year-on year change		Year-on year change
Net Sales	28,245	117.0%			
Segment Income	3,938	124.8%			
Segment Income margin	13.9%				
Net Sales	5,244	113.3%			
Segment Income	544	306.3%			
Segment Income margin	10.4%				
Net Sales	2,344	93.0%			
Segment Income	3	1.6%			
Segment Income margin	0.1%				
Net Sales	3,482	108.5%			
Segment Income	277	65.0%			
Segment Income margin	8.0%				
Net Sales	39,317	113.9%			
Adjustments	(1,284)	-			
Operating income	3,479	128.2%			
Operating income margin	8.8%				

●Overseas Sales (Quarterly)

FY2020/12	1Q		2Q		3Q		4Q		Full Year	
	20/03		20/06		20/09		20/12		20/12	
		Year-on year change		Year-on year change						
North and South America	1,536	85.7%	1,451	74.2%	1,643	106.0%	1,902	102.1%	6,534	91.2%
Europe	1,156	81.8%	843	62.2%	1,117	68.5%	1,218	80.7%	4,336	73.4%
China	3,204	64.4%	5,745	147.2%	5,751	123.5%	6,981	142.1%	21,683	117.5%
Other Asian Countries	1,555	67.6%	1,242	64.6%	1,147	51.0%	1,793	46.1%	5,739	55.4%
Overseas Sales Total	7,453	71.1%	9,283	101.6%	9,659	95.8%	11,896	97.7%	38,293	91.4%
Japan	5,577	66.8%	4,388	92.4%	4,382	63.5%	5,388	94.3%	19,736	76.8%
Net Sales	13,030	69.2%	13,671	98.4%	14,042	82.6%	17,285	96.7%	58,030	85.9%

FY2021/12	1Q		2Q		3Q		4Q		Full Year	
	21/03		21/06		21/09		21/12		21/12	
		Year-on year change		Year-on year change						
North and South America	1,482	96.5%	1,967	135.6%	1,833	111.6%	2,237	117.6%	7,521	115.1%
Europe	1,140	98.6%	1,377	163.3%	1,526	136.6%	1,810	148.6%	5,854	135.0%
China	5,365	167.4%	9,432	164.2%	9,159	159.3%	8,030	115.0%	31,987	147.5%
Other Asian Countries	1,670	107.4%	2,142	172.5%	1,795	156.5%	2,242	125.0%	7,850	136.8%
Overseas Sales Total	9,658	129.6%	14,919	160.7%	14,316	148.2%	14,321	120.4%	53,214	139.0%
Japan	4,659	83.5%	5,268	120.1%	5,155	117.6%	6,877	127.6%	21,959	111.3%
Net Sales	14,317	109.9%	20,187	147.7%	19,471	138.7%	21,198	122.6%	75,174	129.5%

FY2022/12	1Q		2Q		3Q		4Q		Full Year	
	22/03		22/06		22/09		22/12		22/12	
		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change
North and South America	2,343	158.1%	2,276	115.7%						
Europe	1,817	159.4%	1,784	129.6%						
China	6,575	122.6%	7,594	80.5%						
Other Asian Countries	2,196	131.5%	1,781	83.1%						
Overseas Sales Total	12,933	133.9%	13,436	90.1%						
Japan	6,671	143.2%	6,275	119.1%						
Net Sales	19,604	136.9%	19,712	97.6%						

Number of EDM (Electronic Discharge Machine) Orders (unit)

	FY2020 (Ended December 31, 2020)					FY2021 (Ended December 31, 2021)					FY2022 (Ending December 31, 2022)				
	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total
North&South America	56	28	59	82	225	58	70	54	68	250	81	58			139
Europe	78	61	65	77	281	100	108	113	106	427	96	106			202
China	350	512	468	558	1,888	1,007	858	513	425	2,803	578	619			1,197
Asia (Excluding China)	77	35	52	77	241	78	84	76	72	310	92	93			185
Japan	66	38	67	61	232	68	82	118	115	383	120	91			211
Total	627	674	711	855	2,867	1,311	1,202	874	786	4,173	967	967			1,934

Number of EDM (Electronic Discharge Machine) Shipments (unit)

	FY2020 (Ended December 31, 2020)					FY2021 (Ended December 31, 2021)					FY2022 (Ending December 31, 2022)				
	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total
North&South America	60	38	54	86	238	52	73	51	81	257	68	58			126
Europe	67	53	77	82	279	68	82	92	111	353	108	97			205
China	248	493	447	524	1,712	467	705	711	582	2,465	514	522			1,036
Asia (Excluding China)	60	57	43	66	226	67	71	48	75	261	89	66			155
Japan	82	32	47	90	251	61	48	61	100	270	125	105			230
Total	517	673	668	848	2,706	715	979	963	949	3,606	904	848			1,752

Number of employees

	17/03	17/09	17/12	18/06	18/12	19/06	19/12	20/06	20/12	21/06	21/12	22/06
separate	661	690	701	743	755	801	841	869	886	914	924	987
consolidated	3,415	3,616	3,651	3,714	3,676	3,625	3,579	3,576	3,633	3,670	3,683	3,772

*Not including employee on loan to subsidiary companies in separate number

*Not including the number of temporary employee

Management index

	18/12	19/12	20/12	21/12	19/06	20/06	21/06	22/06
Accounts receivable collection period (month)	2.4	2.7	3.2	3.3	2.5	3.0	3.1	3.1
Inventories turnover period (month)	4.0	4.2	4.4	4.4	4.9	5.6	4.3	5.1
Accounts payable turnover period (month)	1.8	1.7	1.7	2.1	1.8	2.2	2.2	2.0
Fixed assets turnover ratio	2.2	1.7	1.5	2.0	1.7	1.4	1.8	1.7
Interest-bearing debt turnover period (month)	5.7	6.9	8.6	5.4	7.1	9.4	6.3	5.1
Equity ratio (%)	48.5	51.2	49.9	55.2	49.7	48.5	52.9	57.2
Equity ratio based on market value (%)	27.1	40.0	35.7	32.8	37.8	32.0	42.2	30.1
Return on Equity(ROE) (%)	11.4	3.4	2.3	10.0	3.1	0.4	8.3	10.5
Return on Assets(ROA) (%)	5.4	1.7	1.2	5.3	1.5	0.2	4.3	5.9
Debt-to-equity ratio (multiple)	0.72	0.69	0.74	0.49	0.70	0.76	0.55	0.47
Debt redemption period (year)	4.3	4.6	6.2	4.4	3.3	5.4	2.9	11.0
Interest coverage ratio (multiple)	29.3	28.5	23.1	23.4	39.3	27.5	39.7	10.1

*Accounts receivable collection period: Accounts receivable/Net sales(per month)

*Inventories turnover period: Inventories/Net sales(per month)

*Accounts payable turnover period: accounts payable/Net sales(per month)

*Fixed assets turnover ratio: Net sales/Fixed assets

*Interest-bearing Debt turnover period: Interest-bearing Debt/Net Sales

*Equity ratio based on market value:

closing stock price at fiscal year end × shares issued outstanding as of the balance sheet date(not including treasury shares)

*ROE: Profit attributable to owners of parent/average shareholders' equity

*ROE: Profit attributable to owners of parent/average shareholders' equity of the beginning and the end of the fiscal year

*ROA: Profit/average total assets of the beginning and the end of the period

*Debt-to-Equity Ratio: Interest-bearing Debt/shareholders' equity

*Debt redemption period: interest-bearing Debt/ Operating cash flow

*Interest coverage ratio: Operating cash flow / interest expenditure

Foreign Exchange

(Yen)

	FY2020 (Ended December 31, 2020)				FY2021 (Ended December 31, 2021)				FY2022 (Ending December 31, 2022)			
	1-3	1-6	1-9	1-12	1-3	1-6	1-9	1-12	1-3	1-6	1-9	1-12
AR* US dollar	108.86	108.23	107.55	106.76	106.09	107.82	108.58	109.90	116.34	123.14		
Chinese Yuan	15.60	15.38	15.37	15.48	16.35	16.65	16.77	17.01	18.29	18.91		
Euro	120.08	119.31	120.93	121.88	127.81	129.89	129.87	129.91	130.40	134.39		
Thai Baht	3.48	3.43	3.41	3.42	3.50	3.50	3.45	3.44	3.52	3.65		
CR US dollar	108.83	107.74	105.80	103.50	110.71	110.58	111.92	115.02	122.39	136.68		
Chinese Yuan	15.31	15.23	15.54	15.88	16.84	17.11	17.30	18.06	19.26	20.38		
Euro	119.55	121.08	124.17	126.95	129.80	131.58	129.86	130.51	136.70	142.67		
Thai Baht	3.34	3.49	3.34	3.44	3.54	3.44	3.30	3.43	3.68	3.85		

*AR stands for the cumulative rate of the quarter.