Supplemental Data: FY ending December 31, 2020 First Quarter Financial Results

- 1. Financial Results
- 2. Financial Results by Segment
- 3. Overseas Sales
- 4. Order/Shipment data, other management index
- 5. Foreign Exchange Rates

The Company has implemented a change in fiscal term-end from March 31 to December 31, effective from the fiscal year ended December 31, 2017.

Accordingly, the fiscal year ended December 31, 2017 is a transitional period for the fiscal term change. The previous consolidated cumulative first quarter comprises 3 months (from April 1, 2017 to June 30, 2017) of results for the Company as well as consolidated subsidiaries and entities accounted for using the equity method whose fiscal year ends on March 31, and 6 months (from January 1, 2017 to June 30, 2017) of results for seven consolidated subsidiaries in China whose fiscal year ends December 31, resulting in irregular settlement of accounts.

Sodick Co., Ltd. May 12th, 2020 Operating Results (Quarterly)

Operating Results (Quarterly)															
FY2018/12		Q	20		3			Q		11			H	Full	
	18,	/03	18/	06	18/	⁷ 09	18/	/12	1		18/06	18/07·	-18/12	18/	/12
		Year-on year	`	Year-on year		Year-on year		Year-on year			Year-on year		Year-on year		Year-on year
Notes	10.005	change	00.001	change	01.100	change	00 100	change		1 410	change	41.000	change	00.710	change
Net Sales	18,385		23,031		21,160		20,138	-		1,416		41,299	-	82,716	-
Cost of Sales	11,612	-	14,513		13,083		13,278	-		26,125		26,362	-	52,488	-
Cost of Sales Margin	63.2%		63.0%		61.8%		65.9%			63.1%		63.8%		63.5%	
Operating Income Operating Income Margin	2,227 12.1%	-	3,050 13.2%		2,975 14.1%	-	1,635 8.1%	_		5,277 12.7%	-	4,610 11.2%	_	9,888 12.0%	-
Ordinary Income	1,947		3,237		2,903		1,530		-	5,185		4,434		9,619	
Ordinary Income Margin	10.6%	_	14.1%		13.7%		7.6%		-	12.5%		10.7%		11.6%	_
Profit Attributable to Owners of	1,324		2,352		1,955		7.0 _% 829	_	-	3,677		2,785	_	6,462	_
Net Profit Margin	7.2%		10.2%		9.2%		4.1%	_		8.9%		6.7%	_	7.8%	_
Net Floiit Maigili	1.270		10.2%		9.2%		4.1%			0.9%		0.770		7.0%	
FY2019/12	1	Q	20)	3	Q	4	Q		11	1	2	Н	Full	Year
	19,	/03	19/	06	19/	⁷ 09	19/	/12	1	9/01-	19/06	19/07·	-19/12	19/	/12
		Year-on year	,	Year-on year		Year-on year		Year-on year			Year-on year		Year-on year		Year-on year
		change		change		change		change			change		change		change
Net Sales	18,828			60.3%	16,990	80.3%	17,884	88.8%		32,717	79.0%	34,874	84.4%	67,591	81.7%
Cost of Sales	12,183		9,203	63.4%	11,841	90.5%	12,194	91.8%	2	1,386	81.9%	24,035	91.2%	45,421	86.5%
Cost of Sales Margin	64.7%		66.3%	4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	69.7%	22.24	68.2%	4.4.404		65.4%	40.00	68.9%	0.0 4.04	67.2%	0.1.04
Operating Income	2,093		33	1.1%	618	20.8%	676	41.4%		2,127	40.3%	1,295	28.1%	3,422	34.6%
Operating Income Margin	11.1%		0.2%		3.6%	47.00	3.8%	0.4.4%		6.5%	40.00	3.7%	00.5%	5.1%	07.00
Ordinary Income	2,168		-94		503	17.3%	981	64.1%		2,073	40.0%	1,485	33.5%	3,558	37.0%
Ordinary Income Margin	11.5%		-0.7%		3.0%	4.4.00/	5.5%	00.5%		6.3%	0.4.00/	4.3%	00.00	5.3%	04.00
Profit Attributable to Owners of	1,460		<u>-568</u>		285	14.6%	825	99.5%		892	24.3%	1,110	39.9%	2,002	31.0%
Net Profit Margin	7.8%		-4.1%		1.7%		4.6%			2.7%		3.2%		3.0%	
FY2020/12	1	Q	20)	3	Ω	Δ	Q	_	11	- 1	2	Н	Full	Year
1 12020/ 12		0 /03	20/			0 09		/12			20/06		 -20/12		/12
	20,	Year-on year		Year-on year	20/	Year-on year	20/	Year-on year	'		Year-on year	20/01	Year-on year	20/	Year-on year
		change		change		change		change			change		change		change
Net Sales	13,030	69.2%													
Cost of Sales	8,957	73.5%													
Cost of Sales Margin	68.7%														
Operating Income	-88	-													
Operating Income Margin	-														
Ordinary Income	-67	-													
Ordinary Income Margin	-									Ī					
Profit Attributable to Owners of	-18	-													
Net Profit Margin	-														
				-											

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Sales	hv	husiness	segment	(Quarterly)
	IJ٧	nuollicoo	SEKIIIEIILI	Qual Lelly /

	ess segment(Quarterly)	- 10				22	- 10			ALI.	F II V
FY2018/12		1Q	_	20		3Q	4Q	1H	- /	2H	Full Year
		18/0		18/		18/09	18/ <u>12</u>	18/01- <u>1</u>		18/07-1 <u>8/12</u>	18/ <u>12</u>
			Year-on year change		Year-on year	Year-on ye change			Year-on	Year-on year chan	Year-on year
	Net Cales	10.000		16,613	change		- 13,490 -	29,980	ear change	28,627	
Machine Tool	Net Sales	13,366	1			15,136	- 13,490 - - 1.955 -				- 58,607 -
Operations	Segment Income	2,361	-	2,818	_	2,854		5,179		4,809	- 9,988 -
•	Segment Income margin	17.7%		17.0%		18.9%	14.5%	17.3%		16.8%	17.0%
Industrial	Net Sales	2,424		2,557	-	2,754	- 3,419 -	4,981		6,174	- 11,155 -
Machinery	Segment Income	148		153	-	302	- 197 -	302	-	500	- 802 -
Operations	Segment Income margin	6.1%		6.0%		11.0%	5.8%	6.1%		8.1%	7.2%
Food Processing	Net Sales	1,005		2,146	-	1,783	- 1,625 -	3,151	-	3,408	- 6,560
Machinery	Segment Income	68	-	355	-	193	- 55 -	424	-	249	- 674 -
Operations	Segment Income margin	6.8%		16.5%		10.8%	3.4%	13.5%		7.3%	10.3%
	Net Sales	1,588		1.714	-	1,486	- 1.603 -	3,303	-	3.089	- 6,392
Other Operations	Segment Income	308		387	-	235	- 98 -	695	-	334	- 1.030
outer operations	Segment Income margin	19.4%		22.6%		15.8%	6.1%	21.0%	1	10.8%	16.1%
	Net Sales	18,385		23.031		21,160	- 20.138 -	41.416		41,299	- 82.716
	Adjustments	-660		-664		-611	-671	-1.324		-1.282	
Consolidated		2.227		3.050		2.975	- 1.635 -				-2,607 - 9.888
	Operating income		-		_			5,277		4,610	
	Operating income margin	12.1%		13.2%		14.1%	8.1%	12.7%		11.2%	12.0%
FY2019/12		1Q		20	-	3Q	4Q	1H		2H	Full Year
		19/0	3	19/	06	19/09	19/12	19/01-1	9/06	19/07-19/12	19/12
			Year-on year		Year-on year	Year-on ye	Year-on year		Year-on	Year-on	Year-on year
			change		change	change	change		ear change	year chan	
Machine Tool	Net Sales	13,362	100.0%	10,081	60.7%	11,054 73.0		23,444	78.2%	22,352 78.1	45,797 78.1 %
Operations	Segment Income	2,191	92.8%	671	23.8%	701 24.6		2,862	55.3%	1,758 36.6	
•	Segment Income margin	16.4%		6.7%		6.3%	9.3%	12.2%	-	7.9%	- 10.1%
Industrial	Net Sales	2,320	95.7%	1,892	74.0%	3,029 110.0	% 2,531 74.0%	4,213	84.6%	5,560 90.1	% 9,773 87.6%
Machinery	Segment Income	80	54.1%	-83	-	222 73.5	% -53 -26.9%	-3	-	168 33.6	% 165 20.6%
Operations	Segment Income margin	3.4%		-4.4%		7.3%	-2.1%	-0.1%	-	3.0%	- 1.7%
Food Processing	Net Sales	1,776	176.7%	568	26.5%	1,125 63.1		2,344	74.4%	3,939 115.6	% 6,283 95.8%
Machinery	Segment Income	336		-43	20.070	76 39.4	% 255 463.6%	293	69.1%	332 133.3	
Operations	Segment Income margin	18.9%		-7.6%		6.8%	9.1%	12.5%	00.170	8.4%	- 10.0%
Operations	Net Sales	1.369		1.346	78.5%	1,781 119.9		2.715	82.2%	3,021 97.8	
Other Operations	Segment Income	1,309	00.2%	71	18.3%	172 73.2		2,713	9.2%	247 74.0	% 3,737 89.67 % 311 30.2%
Other Operations		-/ 0 EW	1	5.3%	10.3%	9.7%	6.0%	2.4%	9.270	8.2%	- 5.4% ·
	Segment Income margin	-0.5%	100.40/		CO 01/				70.0%		
	Net Sales	18,828	102.4%	13,888	60.3%	16,990 80.3		32,717	79.0%	34,874 84.4	67,591 81.7%
Consolidated	Adjustments	-507	0.1.00/	-582		-554	- <u>657</u> -	-1,089	-	-1,211	2,301
Combonation	Operating income	2,093	94.0%	33	1.1%	618 20.8		2,127	40.3%	1,294 28.1	
	Operating income margin	11.1%	ı	0.2%		3.6%	3.8%	6.5%	-	3.7%	- 5.1% -
FY2020/12		1Q		20	Ĵ	3Q	4Q	1H		2H	Full Year
		20/0	3	20/	06	20/09	20/12	20/01-2	0/06	20/07-20/12	20/12
_			Year-on year		Year-on year	Year-on ye	Year-on year	I, F	Year-on	Year-on	Year-on yea
			change		change	change	change)	ear change	year chan	ge change
Machine Tool	Net Sales	8,238									
	Segment Income	197	9.0%								
Operations	Segment Income margin	2.4%							i		
Industrial	Net Sales	2,556	110.2%					i i			
Machinery	Segment Income	142					1 1				
Operations	Segment Income margin	5.6%					1		- 1		
Food Processing	Net Sales	782					 				
Machinery	Segment Income	25				+	+ +	+			
		3.2%					1 1	 			
Operations	Segment Income margin							-			
011 0 11	Net Sales	1,453					 				
Other Operations	Segment Income	60									
	Segment Income margin	4.1%									
	Net Sales	13,030	69.2%								
Connelidated	Adjustments	-513	-								
Consolidated	Operating income	-88	-								
	Operating income margin	-					1		- 1		
	To be a writing into anno inter Pilit		1								

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Overseas Sales (Quarterly)

FY2018/12	1	Q	20	j.	3	Q	4	Q	Full	Year
	18,	/03	18/	06	18,	/09	18,	/12	18,	/12
		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change
North and South America	1,629	-	1,729	-	1,985	-	2,153	-	7,496	-
Europe	1,815	-	1,976	-	1,602	-	1,931	-	7,326	-
China	5,819	-	9,484	-	8,472	-	5,842	-	29,617	-
Other Asian Countries	1,991	-	3,381	-	3,018	-	1,618	-	10,008	-
Overseas Sales Total	11,255	-	16,571	-	15,078	-	11,544	-	54,450	-
Japan	7,129	-	6,461	-	6,083	-	8,594	-	28,266	-
Net Sales	18,385	-	23,032	-	21,161	-	20,138	-	82,716	-

FY2019/12	1		20	Ĵ	3	Q	4	Q	Full	Year
	19/	/ 03	19/	06	19/	/09	19/	/12	19,	/12
		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change
North and South America	1,792	110.0%	1,956	113.2%	1,550	78.1%	1,862	86.5%	7,162	95.5%
Europe	1,414	77.9%	1,355	68.6%	1,630	101.8%	1,509	78.1%	5,910	80.7%
China	4,975	85.5%	3,904	41.2%	4,658	55.0%	4,912	84.1%	18,450	62.3%
Other Asian Countries	2,301	115.5%	1,924	56.9%	2,247	74.5%	3,886	240.2%	10,360	103.5%
Overseas Sales Total	10,484	93.1%	9,141	55.2%	10,086	66.9%	12,171	105.4%	41,883	76.9%
Japan	8,344	117.0%	4,747	73.5%	6,903	113.5%	5,712	66.5%	25,707	90.9%
Net Sales	18,828	102.4%	13,889	60.3%	16,990	80.3%	17,883	88.8%	67,591	81.7%

FY2020/12	1	Q	20	ð	3	Q	4	Q	Full	Year
	20/	′ 03	20/	06	20/	/09	20/	/12	20,	/12
		Year-on year change		Year-on year change		Year-on year change		Year-on year change		Year-on year change
North and South America	1,536	85.7%								
Europe	1,156	81.8%								
China	3,204	64.4%								
Other Asian Countries	1,555	67.6%								
Overseas Sales Total	7,453	71.1%								
Japan	5,577	66.8%								
Net Sales	13,030	69.2%								

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Number of EDM (Electronic Discharge Machine) Orders

HUITIBLE OF EDIN (EIGOLIOTII)	, Distributes	, watering,	Olucio												(unit)
	FY:	2018 (End	ed Decemi	ber 31, 20	18)	FY	2019 (End	ed Deceml	per 31, 20	19)	FY2020 (Ending December 31, 2020)				
	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total
North&South America	67	59	79	75	280	73	78	61	78	290	56				56
Europe	101	119	83	125	428	111	84	110	83	388	80				80
China	800	743	508	246	2,297	392	399	388	394	1,573	352				352
Asia (Excluding China)	98	98	81	72	349	103	79	63	77	322	76				76
Japan	110	138	161	128	537	79	88	106	75	348	66				66
Total	1,176	1,157	912	646	3,891	758	728	728	707	2,921	630	0	0	0	630
				•								•			/ 1.1

Number of EDM (Electronic Discharge Machine) Shipments

(unit)

(unit)

	FY2	2018 (End	ed Decemb	oer 31, 20	18)	FY:	2019 (End	ed Decemb	oer 31, 20 ¹	19)	FY20)20 (End	ing Decen	nber 31, 2	2020)
	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total	1-3	4-6	7-9	10-12	Total
North&South America	72	65	78	82	297	64	83	74	80	301	60				60
Europe	110	124	99	137	470	92	85	104	103	384	67				67
China	491	796	704	430	2,421	431	336	367	404	1,538	248				248
Asia (Excluding China)	90	112	75	64	341	96	94	76	62	328	60				60
Japan	105	121	112	164	502	167	69	104	110	450	82				82
Total	868	1,218	1,068	877	4,031	850	667	725	759	3,001	517	0	0	0	517

Number of employees

	15/03	15/09	16/03	16/09	17/03	17/09	17/12	18/06	18/12	19/06	19/12	20/03	20/06	20/09	20/12
separate	622	640	645	660	661	690	701	743	755	801	841	847			
consolidated	3,183	3,237	3,216	3,299	3,415	3,616	3,651	3,714	3,676	3,625	3,579	3,572			

^{*}Not including employee on loan to subsidiary companies in separate number

Management index

	17/03	17/12 ※	18/12	19/12
Accounts receivable collection period (month)	2.8	-	2.4	2.7
Inventories turnover period (month)	4.4	-	4.0	4.2
Accounts payable turnover period (month)	2.2	-	1.8	1.7
Fixed assets turnover ratio	2.0	-	2.2	1.7
Interest -bearing debt turnover period (month)	8.0	-	5.7	6.9
Equity ratio (%)	44.5	45.2	48.5	51.2
Equity ratio based on market value (%)	47.3	56.5	27.1	40.0
Return on Equity(ROE) (%)	7.4	-	11.4	3.4
Return on Assets(ROA) (%)	3.5	-	5.4	1.7
Debt-to-equity ratio (multiple)	0.92	0.84	0.72	0.69
Debt redemption period (year)	4.9	-	4.3	4.6
Interest coverage ratio (multiple)	20.3	-	29.3	28.5

∗ Acc	ounts	receivable	collection	period	Accounts	receivab	ile/Net sales(per r	nonth)

*Inventories turnover period:Inventries/Net sales(per month)

*Fixed assets turnover ratio: Net sales / Fixed assets

*Equity ratio based on market value:

closing stock price at fiscal year end × shares issued outstanding as of the balance sheet date(not including treasury shares)

17/06 ×	18/03	19/03	20/03
-	3.2	2.9	3.3
-	4.7	4.2	5.5
-	2.3	1.6	2.1
-	2.1	1.9	1.4
-	6.6	6.3	9.1
43.1	44.4	50.3	49.6
53.6	53.3	36.7	26.8
-	9.7	9.9	-0.1
-	4.3	4.9	-0.1
0.89	0.80	0.71	0.72
-	-	-	-
-	-	-	-

*ROE: Profit attributable to owners of parent/average shareholders' equity

*ROE: Profit attributable to owners of parent/average shareholders' equity

of the beginning and the end of the fiscal year

*ROA: Profit/average total assets of the beginning and the end of the period

The period of th

*Debt-to-Equity Ratio: Interest-bearing Debt/shareholders' equity

ullet Debt redemption period: interest-bearing Debt/ Operating cash flow

*Interest coverage ratio: Operating cash flow / interest expenditure

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^{*}Not including the number of temporary employee

^{*}Accounts payable turnover period:accounts payable/Net sales(per month)

^{*}Interest-bearing Debt turnover period ∶Interest-bearing Debt/Net Sales

Foreign Exchange Rates												(Yen)
	FY2018 (Ended December 31, 2018)				FY2019 (Ended December 31, 2019)				FY2020 (Ending December 31, 2020)			
	4-6		4-9	4-12	1-3	1-6	1-9	1-12	1-3	1-6	1-9	1-12
AR* US dollar	108.22	108.67	109.60	110.44	110.22	110.06	109.12	109.03	108.86			
Chinese Yuan	17.05	17.09	16.84	16.71	16.32	16.19	15.88	15.77	15.60			
Euro	133.14	131.55	130.87	130.35	125.16	124.32	122.62	122.03	120.08			
Thai Baht	3.43	3.43	3.41	3.42	3.49	3.49	3.49	3.52	3.48			
CR US dollar	106.24	110.54	113.57	111.00	110.99	107.79	107.92	109.56	108.83			
Chinese Yuan	16.92	16.66	16.50	16.16	16.47	15.69	15.13	15.67	15.31			
Euro	130.52	127.91	132.14	127.00	124.56	122.49	118.02	122.54	119.55			
Thai Baht	3.40	3.33	3.50	3.41	3.49	3.50	3.53	3.63	3.34			

^{*}AR stands for the cumulative rate of the quarter.