# Report and Accounts 2003



# Sodick Co., Ltd.

# Brief introduction of Sodick Co., Ltd.

The Electrical Discharge Machine (EDM) plays a very important role in the metal cutting industry. The applications of the EDM machine are being widely expanded to various fields of the metal cutting needs such as die and mold production and productions of parts and components which are difficult to be machined by means of conventional machine tools. The EDM is used not only in the die and mold industry but also in the aerospace industry, medical equipment industry and other high tech industries.

Sodick is the first EDM machine builder that developed the NC(Numerical Control) EDM machine and introduced it to the market in 1976. Since inception, Sodick has been concentrating on developing the NC-EDM machines. The NC system has been advanced to the today's state-of-the art CNC (computerized Numerical Control) system. The CNC is a brain of the EDM.

Sodick develops and designs the CNC system that is integrated to the unparalleled EDM technology developed by Sodick and constructs the CNC-EDM machine.

After successful development of linear motor drive system, Sodick started manufacturing the linear motor driven CNC-EDM as the first EDM manufacturer in the EDM machine building industry. The linear motor driven CNC-EDM can enhance cutting speed and machining accuracy remarkably as compared to traditional screw and motor drive system.

In addition to the advanced CNC-EDM machine incorporating the linear motor drive system, Sodick manufactures CNC machining center which is constructed based on the experienced machine building technology and the accumulated CNC technology.

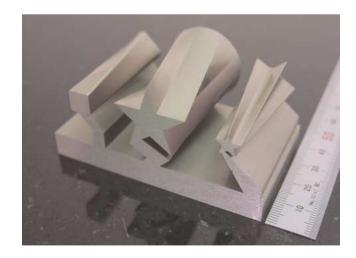
Sodick is quite active to develop a micro machining method in combination with nanotechnology in order to meet with intensive requirements from the high tech industry.

Sodick and its subsidiaries offer a variety of the industrial equipment such as 3D CAD/CAM programming system and the advanced plastic injection machine that enables to produce high accuracy plastic products to be required by the high technology industry.

Sodick continues to develop new products through active and dynamic research and development and to meet with the market needs.

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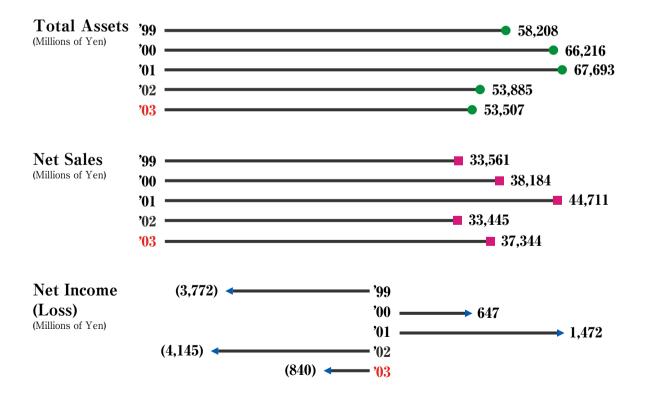


## Financial Highlights (Consolidated)

Sodick Co.,Ltd. and Consolidated Subsidiaries Years ended 31st March, 2003 and 2002

	Millions of yen		Thousa U.S. do	
	2003	2002	2003	2002
	¥37,344	¥33,445	\$310,682	\$278,245
Operating income (loss)	2,159	(2,289)	17,962	(19,043)
Net loss	840	4,145	6,988	34,484
Total assets	53,507	53,885	445,150	448,294
Net loss per share				
	Ye	n	U.S. de	ollars
Basic	¥20.57	¥101.49	\$0.17	\$0.84
Diluted	—			
Cash dividends applicable to the year			—	

\*For reference only, U.S. dollar figures have been converted from yen at the rate of ¥120.2 to US\$1.00, the approximate rate in effect on 31st March, 2003.



Let me take this opportunity to report on the business results of Sodick Co., Ltd. and subsidiaries for the fiscal year ended 31st March, 2003.

### (1) Achievement

The Japanese government declared that the Japanese economic condition had bottomed-out in May last year, but in this consolidated fiscal year in Japan our company still faced a harsh environment. We could not escape the vicious circle of the aggravation of the employment environment due to assets deflation and reduction in private sector capital investment.

In overseas countries, although there was economic expansion in East Asian countries including China, North America Europe continued to remain in the sluggish economical cicumstance. In addition, the state of the world was tense due to the war on Iraq, with increased uncertainty in world economic conditions.

In the machine industry, each prospective customer clearly recognized that investment in new machines is indispensable for improving productivity. However, since cash flow did not improve under the above-mentioned economic conditions, the trend toward downward revising and postponing investment plan strengthened, severely curtailing our business results.

Under such environment, our company group (our company, consolidated subsidiares, and companies to which the equity method was applied), while striving to open up potential demand, pushed forward in the field of the next-generation technology. We focused on successfully developing nano technology machine and assertively promoting our new products. Our newly developed products were featured in various machine exhibitions including the Japan International Machine Tool Trade Fair in October, and the International Plastics Fair in November, held in Japan last year.

In overseas countries, we strove to increase earnings by establishing sales centers in Shanghai and Tengin in China where new plant investment is flourishing, for example.

As a result of these efforts, our consolidated sales during this fiscal year reached 37,344 million yen, an increase of 3,899 million yen (11.7%) compared with the previous year.

Although in terms of profits and losses we achieved a substantial, we reckoned up 840 million yen in consolidation net losses during this fiscal year.

The situation for each product sector is as follows:

- Machine tool business: In this business, we strove to reinforce our domestic sales activies and accommodate increased demand in China. This yielded some fruits, but there was also a dull tone in domestic demand because of the deflation economy. As a result, the sales amount of this sector figured 26,310 million yen, an increase of 650 million yen (2.5%) compared with the previous year.
- Industrial machine business: In this sector, thanks to promoting the sales of our highly technically evaluated small size and precision plastic injection molding machines, we enjoyed especially good sales of injection molding machines that are adapted to manufacture plastic lenses loaded on cellular phones. As a result, we reckoned up a sales amount of 6,451 million yen, an increase of 2,365 million yen (57.9%) compared with the previous year.
- Other business ... In this sector, the sales were up in our newly-formed precision trust machining business and software business. Thanks to this, we earned 4,765 million yen, an increase of 796 million yen (20.1%) compared with the previous year.

Our situation by region are as follows:

• Japan ... The Japanese Government declared that the Japanese economy had bottomed out in May last year, some enterprises in the electric device related industry resumed, and the yen was up during and after the summer. Nevertheless, the problem of financial institution's bad debts made a come-back, and than investment in the capital equipment slowed, putting a damper on sales.

Faced with such business conditions, our consolidated companies group promoted positive strategies to sales activities and develop new products.

As a result, sales in this region reached 30,265 million yen, an increase of 4,416 million yen (17.1%) compared with the previous year.

• North and South America ... In this region, a distrust in the business-accounting system slowed down the American economy, which led to the uncertainty in economies in South American countries.

Faced with such challenging conditions, we have taken measures to enhance the sales activities in machine tool business and industrial machine business. As a result, the sales amount of this region figured 2,915 million yen, a decrease of 711 million yen (19.6%) compared with the previous year.

• Europe ... In this region, plant investment increased steadily mainly in South European countries after the introduction of the single currency Euro. In addition, our



CNC die-sinking EDM  $\lceil AP1L \rfloor$ 

machines with linear servo motor driven machine lead the industry, and enjoy a very high technical reputation. Nevertheless, a decline in business activity started in the second half of this consolidated fiscal year.

As a result, the sales amount in this region reached 3,851 million yen, a decrease of 71 million yen (1.8%) compared with the previous year.

• Asia ... Economic growth is continuing in particular in China, and resulting in dramatic increase in the investment in manufacturing. We could incease our earnings in Korea, too, thanks to plant investment in the electronic device related industry and the liquid crystal related industry in particular.

As a result, the sales amount in this region figured at 14,008 million yen, an increase of 1,590 million (12.8%) compared with the previous year.

(2) Outlook for the next fiscal year

The general economical forecast for Japan continues to be the most severe ever. The main factors are sluggish consumer spending due to insecurity about the financial system, a drop in earnings, and continued assets deflation. Plant investment in private companies will continue to fall off.

We must conclude then that manufacturing companies, the costomers of our products, will transplant their prodution facilites to East Asian countries, and to China in particular. Plant investment policies will change as EMS (Electric Manufacturing Service) grows focused on electric machines and device industries. The time interval between boom and depression will be shortened with these changes in plant investment policy. Our company group will accordingly further strengthen our management foundation by wrestling with structural reform to cope with changes in the market, and effectively putting our potential resources effectively and adequately.

Concretely, in light of market trends, we will

strive to expand our market for high value added new products such as CNC-EDMs with three dimensional functions. We will also develop new products incorporating technology capable of high level factory automation to cope with IT (information technology) factories. Finally, we will expand our nano technology business, as this is regarded as an essential next generation technology.

Furthermore, in China economic growth is remarkable. Here we are becoming well known as the leading manufacture in the establishment of a business unit system in the machine tool industry.

In order to strengthen our business operations in china, we are now preparing to establish a holding company in Hong Kong. This will help to oversee our business in China, speed up managerial decisions and raise local funds.

In addition, in the machine industry, to which our company belongs, innovation races along and demand also fluctuates at a high speed. We understand that "speed" management is an important factor and a very basic policy for the corporate governance of our company.

Therefore, we have established a more strong management system and enriched the system to comply with customer requirements. We have reinforced the board of corporate auditors and have wrestled with completing corporate governance from early on, by extending positive investor relation activities to domestic and foreign investors.

From now on, we will place importance on consolidating management, strengthening the function of the board of directors to fulfill the "social and public mission" of our company, and enhancing corporate governance. We will also strive to flesh out the business management system of the company by introducing a multi-platform operational control system for each of our group companies.

In the long-term, we will focus on the East Asian region where we enjoy a reputation as an industry pioneer and great demand for our products. Our group companies will produce products in Thailand and China, and put our resources there, more and more.

We will strive to find new markets for our unique nano technology machines. We will forge ahead in blue-ray (blue laser) technology, which is regarded as the next generation large capacity memory device technology, and optical high speed communication. We will also promote our new products such as CNC-EDMs with the world's first 3-dimensional function, linear motor driven CNC machining centers, and high precision injection molding machines. Furthermore, we will open up a new market for medical equipment.

Into the future, we will continue to ride the wave of globalization, establishing our stronghold in the area of next generation productive goods, developing our company group into these high value added businesses, and expanding our business to overseas countries.

We will do our best to enrich the companies of the Sodick group to lay a foundation for the future in 2003.

President



Shigeo Shioda President

Chinese economic growth is remarkable. The growth rate of GDP during the last 10 years in China is 23.2% compared to the minus 4% due to economic stagnation in Japan. Not only the purchasing power for general consumption goods grew, but also consumption of machine tools jumped to the top in the world at last in 2002. That is China has taken the leading role in mass production over from Japan.

The start of Sodick's business in China dates way back to the time when Sodick exhibited a CNC-EDM (electric discharge machine) at the International Mold Making Machine Exhibition held in Shanghai. Taking this opportunity, our association with Shanghai Jiao Tong University started in Shanghai and developed into an association with the China Government Industrial Bureau. The Chinese Government clearly recognizes CNC-EDMs as mother machines for nurturing the foundation of economic development and showed a high interest in CNC-EDMs capable of performing highly accurate machining in particular.

Before long, while the "reform and open-door" policy by the Chinese Government increased demand for CNC-EDMs, Sodick's China connections also spread. We established a liaison office in 1987 and Shanghai Sodick Software Co. Ltd., a joint venture with Shanghai Jiao Tong University, in 1991 when foreign funding was allowed in to develop CNC application software and FA systems. With this as a start, Suzhou Sodick Special Equipment Co., Ltd. was established in 1994 to locally produce CNC-EDMs in the Suzhou City New District. Since starting operations, this manufacturing subsidiary company has produced 2,500 sets of EDMs in all as of February, 2003.



Sodick Electromechanical (Shanghai) Co., Ltd. (P. R. China)

On the other hand, we established Beijing Sodick Machinery-Electronics Co., Ltd. in Beijing in 1994 as a sales network center for CNC EDMs over all of China, and Sodick Electromechanical (Shanghai) Co., Ltd. in Shanghai in 1997.

In Hong Kong, too, we bought a machine trading company in 1997 and changed its company name to Sodick (H. K.) Co., Ltd. Now, the company is in full blast. Through these activities, sales networks in the north, middle and south China were established, and are now relied upon not only by Japanese enterprises penetrating China but also by Chinese local leading companies. As a result, Sodick's product share in the market for high quality EDMs in China has reached as high as 50%.

No Japanese machine tool manufacturing companies besides Sodick have built such a firm business base in China. Sodick is considered a model case of how to succeed in China.

The die industry market in China, which contains many CNC EDM customers, grew to 4.5 billion US dollars in 2002. This is an actual increase of five times over the past ten years. This is comparable to the growth of the electric machinery industry and car industry in China. And the prospects only grow better, with China's formal affiliation with the WTO and the economic growth expected with the Beijing Olympic Games in 2008.

Thus, we are preparing to establish Sodick China Holding Co., Ltd. in Central Hong Kong to oversee the above-mentioned subsidiary companies and further propel local development, manufacturing and sales. We intend to miss not a single business opportunity. Since this scheme includes the raising of local funds, we are planning to list this holding company on the Hong Kong Stock Exchange. Just as we announced this plan in January of 2003, the Government of the Hon Kong Special Administrative Regions indicated its welcome of this scheme.

Sodick will grow together with the growth of China in 21st century.



Suzhou Sodick Special Equipment Co., Ltd. (P.R. China)

# **Consolidated Balance Sheets**

Sodick Co., Ltd. and Consolidated Subsidiaries 31st March, 2003 and 2002

	Millions of Yen				Thousands of U.S.Dollars (Note 1)		
ASSETS	4	2003	2002		2003	2002	
Current assets :							
Cash and cash equivalents (Notes 2 and 8)	¥	7,921	¥ 4,627	\$	65,898	\$ 38,49	
Time deposits		369	927		3,070	7,7	
Trade notes and accounts receivable (Notes 2 and 8) $$ .		13,360	13,371		111,148	111,24	
Less-allowance for doubtful accounts (Note 2)		(1,461)	(1,242)		(12,155)	(10,33	
Inventories (Note 2)—							
Finished goods		3,202	4,417		26,639	36,74	
Work in process and raw materials		6,272	5,679		52,180	47,24	
Other current assets (Notes 6, 8 and 13)		3,595	4,177		29,909	34,75	
Total current assets		33,258	31,956		276,689	265,85	
Property, plant and equipment, at cost (Notes 2 and 8) :							
Land		7,730	7,760		64,309	64,55	
Buildings and structures		12,451	12,745		103,586	106,03	
Machinery and equipment		8,311	8,617		69,143	71,68	
Leased equipment		2,288	2,343		19,035	19,49	
Construction in progress		17	21		141	1'	
		30,797	31,486		256,214	261,94	
Less-accumulated depreciation		(13,624)	(13,261)		(113,344)	(110,32	
		17,173	18,225		142,870	151,62	
Investments and other assets :							
Investment securities (Notes 2, 3 and 8)		1,140	1,483		9,484	12,33	
Other (Notes 2 and 6)		1,936	2,221		16,107	18,47	
		3,076	3,704		25,591	30,8	
Total assets	¥	53,507	¥ 53,885	\$	445,150	\$ 448,29	

The accompanying notes to the consolidated financial statements are an integral part of these balance sheets.

	Millions of Yen				Thousand U.S. Dollars (				
LIABILITIES AND SHAREHOLDERS' EQUITY		<b>2003</b> 2002			2003		2002		
Current liabilities :									
Short-term borrowings (Note 7)	¥	15,425	¥	15,013	\$	128,328	\$	124,900	
Current portion of long-term debt (Note 8)		5,944		2,222		49,450		18,486	
Trade notes and accounts payable (Notes 2 and 13)		6,839		5,460		56,897		45,424	
Income taxes payable (Notes 2 and 6)		126		88		1,048		732	
Accrued expenses and other current liabilities .		2,911		3,048		24,218		25,358	
Total current liabilities		31,245		25,831		259,941		214,900	
Long-term liabilities :									
Long-term debt (Note 8)		9,412		14,652		78,303		121,896	
Liability for employees' severance and									
retirement benefit (Notes 2 and 9)		258		121		2,146		1,007	
Other long-term liabilities		516		306		4,293		2,546	
Total long-term liabilities		10,186		15,079		84,742		125,449	
Minority Interest		2,337		2,002		19,443		16,655	
Commitments and contingent liabilities (Note 12)									
Shareholders' Equity (Note 10) :									
Common stock :									
Authorised98,000,000 shares									
Outstanding40,845,097 shares		14,628		14,628		121,697		121,697	
Additional paid-in capital		2,102		6,386		17,488		53,128	
Accumulated deficit		(6,169)		(9,613)		(51,323)		(79,975)	
Net unrealized holding losses on securities		(193)		(41)		(1,606)		(340)	
Foreign currency translation adjustments		(623)		(385)		(5,183)		(3,203)	
Less-treasury stock, at cost (Note 2) :				()		(, )		(,,,,,,)	
21,490 shares at 31st March, 2003 and									
5,865 shares at 31st March, 2002		(6)		(2)		(49)		(17)	
Total shareholders' equity		9,739		10,973		81,024		91,290	
Total liabilities and shareholders' equity	¥	53,507	¥	53,885	\$	445,150	\$	448,294	
					-				

# Consolidated **Statements of Operations** Sodick Co., Ltd. and Consolidated Subsidiaries

For the years ended 31st March 2003 and 2002

		Millions	of Y	Yen	 Thousa U.S. Dollar		
		2003		2002	2003		2002
Net sales	¥	37,344	¥	33,445	\$ 310,682	\$	278,245
Cost of sales		24,715		24,572	 205,616		204,420
Gross profit		12,629		8,873	105,066		73,819
Selling, general and administrative expenses		10,470		11,162	 87,104		92,862
Operating income (loss)		2,159		(2,289)	 17,962		(19,043
Other income (expenses) :							
Interest expense		(758)		(851)	(6,306)		(7,080
Interest and dividend income		73		125	607		1,040
Exchange gains (losses), net		(643)		1,096	(5,349)		9,118
Loss from valuation of investment securities .		(265)		(1,636)	(2,205)		(13,611
Gain on sale of securities of affiliated company.		—		264	—		2,196
Additional retirement benefits for employees				(259)			(2,155
Retirement benefits for directors		(401)		—	(3,336)		
Loss from settlement of litigation		(476)		—	(3,960)		_
Other, net		31		(372)	 258		(3,094
Total		(2,439)		(1,633)	 (20,291)		(13,586
Loss before income taxes and minority interest		(280)		(3,922)	(2,329)		(32,629
Income taxes (Notes 2 and 6) :							
Current		135		164	1,123		1,364
Deferred		(21)		200	 (175)		1,664
Total		114		364	 948		3,028
Net loss before minority interest		(394)		(4,286)	(3,277)		(35,657
Minority interest		(446)		141	 (3,711)		1,173
Net loss	¥	(840)	¥	(4,145)	\$ (6,988)	\$	(34,484
		Ye	en		U.S. d	olla	rs
Net loss per share (Note 11) :BasicDiluted	¥	(20.57)	¥	(101.49)	\$ (0.17)	\$	(0.84

The accompanying notes to the consolidated financial statements are an integral part of these statements

# Consolidated Statements of Shareholders' Equity

Sodick Co., Ltd. and Consolidated Subsidiaries For the years ended 31st March 2003 and 2002

		Millions	s of v	zen		Thous U.S. dolla:		
		<b>2003</b> 2002			2003		2002	
Common stock:								
Beginning balance	¥	14,628	¥	14,628	\$	121,697	\$	121,697
Ending balance	¥	14,628	¥	14,628	\$	121,697	\$	121,697
Additional paid-in capital:								
Beginning balance	¥	6,386	¥	6,386	\$	53,128	\$	53,128
Transfer to accumulated deficit		(4,284)				(35,640)		_
Ending Balance	¥	2,102	¥	6,386	\$	17,488	\$	53,128
Accumulated deficit:								
Beginning balance	¥	(9,613)	¥	(5,190)	\$	(79,975)	\$	(43,178)
Dividends		—		(204)		—		(1,697)
Bonus to directors and corporate auditors		—		(74)				(616)
Transfer from additional paid-in capital		4,284				35,640		
Net loss		(840)		(4,145)		(6,988)		(34,484)
Ending balance	¥	(6,169)	¥	(9,613)	\$	(51,323)	\$	(79,975)
Net unrealized holding losses on securities :								
Beginning balance	¥	(41)	¥	(941)	\$	(340)	\$	(7,828)
Decrease (Increase) in unrealized holding								
losses on securities.		(152)		900		(1,266)		7,488
Ending balance	¥	(193)	¥	(41)	\$	(1,606)	\$	(340)
Foreign currency translation adjustment:								
Beginning balance	¥	(385)	¥	(660)	\$	(3,203)	\$	(5,491)
Adjustments from translation of foreign currency financial statements		(238)		275		(1,980)		2,288
Ending balance.	¥	(623)	¥	(385)	\$	(5,183)	\$	(3,203)
		(023)		(000)	Ψ	(0,100)	Ψ	(0,200)
Treasury stock:								
Beginning balance	¥	(2)	¥	(1)	\$	(17)	\$	(8)
Increase		(4)		(1)	_	(32)		(9)
Ending balance	¥	(6)	¥	(2)	\$	(49)	\$	(17

The accounting notes to the consolidated financial statements are an integral part of these starements

## Consolidated Statements of Cash Flows

Sodick Co., Ltd. and Consolidated Subsidiaries For the years ended 31st March 2003 and 2002

	Millions	of ven	Thousa U.S. dollars	
—	2003	2002	2003	2002
ash flows from operationg activities :				
Loss before income taxes and minority interest $\clubsuit$ Adjustments to reconcile loss before Income taxes and minority interest to net cash provided	(280)	¥ (3,922)	\$ (2,329)	\$ (32,629)
by operating activities :				
Depreciation and amortization	1,761	1,739	14,651	14,468
Increase in allowance for doubtful accounts	306	829	2,546	6.89
Interest and dividend income.	(73)	(125)	(607)	(1,040
Interest expenses	758	851	6,306	7,08
Exchange gain	(56)	(363)	(466)	(3,020
Equity losses of affiliated companies	166	219	1,381	1,82
Loss from valuation of investment securities	265	1,636	2,205	13,61
Gain on sale of secuties of affiliated companies	—	(264)	·	(2,196
Loss on disposal or sale of fixed assets	35	199	291	1,65
Retirement benefits for directors and				
corporate auditors	401	—	3,336	-
Loss from settlement of litigation	476	—	3,960	-
Additional retirement benefits for employees	—	259	—	2,15
Decrease in trade notes and accounts receivable	175	8,679	1,456	72,20
Decrease in inventories.	228	3,881	1,897	32,28
Increase (Decrease) in trade payables	1,553	(6,464)	12,920	(53,77)
Decrease in discounted trade notes	(376)	(3,510)	(3,128)	(29,20)
Decrease in other payables	(29)	(503)	(241)	(4,185
Bonus to directors and corporate auditors	—	(74)	—	(616
Others net	684	495	5,689	4,11
Sub total	5,994	3,562	49,867	29,63
Interest and dividends received	73	127	607	1,05
Interest paid	(771)	(869)	(6,414)	(7,230
corporate auditors	(401)	—	(3,336)	-
Payments for settlement of litigation	(476)		(3,960)	_
Payments for additional retirment benefits for employees .	—	(186)	—	(1,547
Income taxes paid	(112)	(477)	(932)	(3,968
Refund of income taxes	89		740	
Net cash provided by operating activities $\underline{Y}$	4,396	<u>¥ 2,157</u>	<u>\$ 36,572</u>	\$ 17,94

The accompanying notes to consolidated financial statements are an integral part of these statements.

			Thousa	
	Millions		U.S. dollars	
	2003	2002	2003	2002
Cash flows from investing activities :				
Decrease in time deposits $\mathbf{Y}$	558	¥ 364	<b>\$ 4,642</b>	\$ 3,028
Payments for purchases of property,				
plant and equipment	(935)	(1,368)	(7,778)	(11,380)
Proceeds from sales of property, plant and equipment .	245	307	2,038	2,554
Payments for acquisition of intangible assets	(148)	(165)	(1,231)	(1,373)
Payments for acquisition of investment securities	(58)	(365)	(483)	(3,037)
Proceeds from sales of investment securities	7	1,366	58	11,365
Payments for acquisition of subsidiaries and				
affiliated companies	(39)	(105)	(324)	(874)
Proceeds from sales of subsidiaries and affiliated companies	—	320	—	2,662
Payments on loan receivables		(293)	—	(2,438)
Collection of loan receivables	161	27	1,339	225
Other net	158		1,315	
Net cash (used in) provided by investing activities.	(51)	88	(424)	732
Cash flows from financing activities :				
Changes in short-term borrowings	763	(583)	6,348	(4,850)
Proceeds from long-term debt	1,988	2,009	16,539	16,714
Repayments of long-term debt	(2,509)	(2,902)	(20,874)	(24,143)
Redemption of debenture bond	(997)	(3,000)	(8,295)	(24,959)
Proceeds from issuance of common stock				
to minority shareholders	2	320	17	2,662
Repayments of financial leases obligations	(190)	(232)	(1,581)	(1,930)
Dividends paid	(29)	(269)	(241)	(2,238)
Net cash used in financing activities	(972)	(4,657)	(8,087)	(38,744)
Effect of exchange rate on cash and cash equivalents	(79)	76	(657)	633
Net increase (decrease) in cash and cash equivalents.	3,294	(2,336)	27,404	(19,434)
Cash and cash equivalents beginning balance.	4,627	6,963	38,494	57,928
Cash and cash equivalents ending balance $\ldots$ $\ldots$ $\overline{\mathbf{Y}}$	7,921	¥ 4,627	\$ 65,898	\$ 38,494

The accompanying notes to consolidated financial statements are an integral part of these statements.

## Notes to Consolidated Financial Statements

Sodick Co., Ltd. and Consolidated Subsidiaries

# 1. Basis of Presenting Consolidated Financial Statements

Sodick Co., Ltd. (the "Company") and its consolidated domestic subsidiaries maintain their official accouting records in Japanese yen, and in accordance with the provisions set forth in the Japanese Commercial Code and accounting principles and practices gen-erally accepted in Japan ("Japanese GAAP"). The accounts of overseas subsidiaries are based on their accounting records maintained in conformity with generally accepted accounting principles and practices prevailing in the respective countries of domicile. Certain accounting principles and practices generally accepted in Japan are different from International Accounting Standards and standards in other countries in certain respects as to application and disclosure requirements. Accordingly, the accompanying consolidated financial statements are intended for use by those who are informed about Japanese accounting principles and practices.

The accompanying consolidated financial statements have been restructured and translated into English(with some expanded descriptions and the inclusion of consolidated statements of shareholders' equity) from the consolidated financial statements of the Company prepared in accordance with Japanese GAAP and filed with the appropriate Local Finance Bureau of the Ministry of Finance as required by the Securities and Exchange Law. Some supplementary information included in the statutory Japanese language consolidated financial statements, but not required for fair presentation, is not presented in the accompanying consolidated financial statements.

The translation of the Japanese yen amounts into U.S.dollars are included solely for the convenience of readers outside Japan, using the prevailing exchange rate at 31st March, 2003, which was \$120.20 to U.S. \$1. The convenience translations should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S.dollars at this or any other rate of exchange.

#### 2. Significant Accounting and Reporting Policies

#### (a) Principles of Consolidation

The consolidated financial statements include the accounts of the Company and all of its subsidiaries, except for certain minor subsidiaries. All significant intercompany transactions and account balances are eliminated. The Company consolidates all significant investees which are controlled through substantial ownership of majority voting rights or existence of certain conditions.

In the elimination of investments in subsidiaries, the assets and liabilities of the subsidiaries, including the portion attributable to minority shareholders, are evaluated using the fair value at the time the Company acquired control of the respective subsidiaries.

Investments in affiliated companies (20% to 50% owned) are accounted for by the equity method. And, investments in companies of which the Company has at least 15% and less than 20% of the voting rights are also accounted for using the equity method in the cases where the Company has ability to exercise significant influence over operating and financial policies of the investees.

The excess of cost over the underlying equity at acquisition dates of investments in subsidiaries and affiliates is being amortized using the straight-line method over five years.

#### (b) Cash and Cash Equivalents

Cash and cash equivalents include, cash on hand, readily available deposits and short-term highly liquid investments with original maturities of three months or less.

#### (c) Foreign Currency Translation

Foreign currency receivables and payables are translated into Japanese yen at appropriate year-end rates.

Financial statements of consolidated overseas subsidiaries are translated into Japanese yen at the year-end rate, except that shareholders' equity accounts are translated at historical rates and income statement items resulting from transactions with the Company at the rate used by the Company.

#### (d) Allowance for Doubtful Accounts

The Company and its consolidated subsidiaries provide the allowance for doubtful accounts in an amount sufficient to cover possible losses on collection by estimating individually uncollectible amounts and applying a percentage based on collection experience to the remaining accounts.

#### (e) Inventories

Finished goods and work in process are stated at cost determined using the specific identification method. Raw materials are stated at cost, being determined by the first-in, first-out method.

#### (f) Securities

Based on the intent of holding, securities are classified as (a) securities held for trading purposes (hereafter, "trading securities"), (b) debt securities intended to be held to maturity (hereafter, "held-to-maturity debt securities"), (c) equity securities issued by subsidiaries and affiliated companies, on (d) all other securities that are not classified in any of the above categories (hereafter, "available-for-sale securities").

Equity securities issued by subsidiaries and affiliated companies which are not consolidated or accounted for using the equity method are stated at moving-average cost. Availablefor-sale securities with available fair market values are stated at fair market value. Unrealized gains and unrealized losses on these securities are reported, net of applicable income taxes, as a separate component of shareholders' equity. Realized gains and losses on sale of such securities are computed using moving-average costs. Other securities with no available fair market value are stated at moving-average cost.

If equity securities issued by unconsolidated subsidiaries and affiliated companies, and available-for-sale securities, declines significantly, such securities are stated at fair market value and the difference between fair market value and the carrying amount is recognized as loss in the period of the decline. If the fair market value of equity securities issued by unconsolidated subsidiaries and affiliated companies not on the equity method is not readily available, such securities should be written down to net asset value with a corresponding charge in the income statement in the event net asset value declines significantly. In these cases, such fair market value or the net asset value will be the carrying amount of the securities at the beginning of the next year.

#### (g) Depreciation

Depreciation of buildings is computed primarily using the straight-line method and depreciation of other plant and equipment is primarily provided on the declining-balance method over their estimated useful lives.

The estimated useful lives are as follows;

Buildings and structures 3 to 50 years

Machinery and equipment 2 to 17 years

Ordinary maintenance and repairs are charged to costs as incurred.

Major replacements and betterments are capitalized.

#### (h) Software Costs

Amortization of software for internal use is computed using the straight-line method over the estimated useful lives (5 years). Amortization of software for sales is provided at the greater of the amounts computed using (a) the ratio that current unit sales for a product bear to the total of current and anticipated future unit sales for that product or (b) the straight-line method over the remaining estimated economic life of the product (3 years).

#### (i) Lease

Finance leases (excpet those that deem to transfer ownership of the leased property to the lessee) are accounted for in the same manner as operating leases.

(j) Employees' Severance and Retirement Benefits The Company and certain subsidiaries have a funded pension plan covering all its employees. Under the funded plan, the employees are entitled to lump-sum payments or pension payments.

The liabilities and expenses for severance and retirement benefits are determined based on the amounts actuarially calculated using certain assumptions.

The Company and its consolidated subsidiaries provided allowance for employees' severance and retirement benefits at 31st March, 2003 and 2002 based on the estimated amounts of projected benefit obligation and the fair value of the plan assets at those dates.

The excess of the projected benefit obligation over the total of the fair value of pension assets as of 1st April, 2000 and the liabilities for severance and retirement benefits recorded as of 1st April, 2000, has been recognized as expenses in equal amounts over 5 years commencing with the year ended 31st March, 2001. Actuarial gains and losses are recognized as income or expenses using the declining-balance method over 10 years commencing with the following period.

#### (k) Research and Development

Research and development costs are charged to costs as incurred.

Total amounts charged to costs were \$1,112 million (\$9,251 thousand) and \$1,131 million (\$9,409 thousand) in 2003 and 2002, respectively.

#### (l) Income Taxes

The Company and its consolidated subsidiaries recognize tax effects of temporary differences between the carrying amounts of assets and liabilities for tax and financial reporting. The provision for income taxes is computed based on the pretax income included in the consolidated statement of operations. The asset and liability approach is used to recognize defferred tax assets and liabilities for the expected future tax consequences of temporary differences.

#### (m) Derivatives and hedge accounting

The Company and its consolidated sub-

sidiaries are required to state derivative financial instruments at fair value and to recognize changes in the fair value as gains or losses unless derivative financial instruments are used for hedging purposes.

If derivative financial instruments are used as hedges and meet certain hedging criteria, the Company and its consolidated subsidiaries defer recognition of gains or losses resulting from changes in fair value of derivative financial instruments until the related losses or gains on the hedged items are recognized.

However, in cases where forward foreign exchange contracts are used as hedges and meet certain hedging criteria, forward foreign exchange contracts and hedged items are accounted for in the following manner:

If a forward foreign exchange contract is executed to hedge an existing foreign currency receivable or payable,

(a) the difference, if any, between the Japanese yen amount of the hedged foreign currency receivable or payable translated using the spot rate at the inception date of the contract and the book value of the receivable or payable is recognized in the statement of operations in the period which includes the inception date, and

(b) the discount or premium on the contract (that is, the difference between the Japanese yen amount of the contract translated using the contracted forward rate and that translated using the spot rate at the inception date of the contract) is recognized over the term of the contract.

If a forward foreign exchange contract is executed to hedge a future transaction denominated in a foreign currency, the future transaction will be recorded using the contracted forward rate, and no gains or losses on the forward foreign exchange contract are recognized.

Also, if interest rate swap contracts are used as hedge and meet certain hedging criteria, the net amount to be paid or received under the interest rate swap contract is added to or deducted from the interest on the assets or liabilities for which the swap contract was executed.

#### (n) Effect of Bank Holiday on 31st March, 2002

As financial institutions in Japan were closed on 31st March, 2002, ¥109 million (\$907 thousands) of trade notes receivable, ¥417 million (\$3,469 thousands) of trade notes payable and ¥297 million (\$2,471 thousands) of trade notes discounted on 31st March, 2002, were settled on the following business day, 1st April, 2002 and accounted for accordingly.

# (o) Accounting standard for treasury stock and reversal of statutory reserves

Effective 1st April, 2002, the Company and its consolidated domestic subsidiaries adopted the new accounting standard for treasury stock and reversal of statutory reserves (Accounting Standards Board Statement No. 1, "Accounting Standard for Treasury Stock and Reversal of Statutory Reserves", issued by the Accunting Standards Board of Japan on 21st February, 2002). The adoption of the new accounting standard had no impact on the financial statments.

#### 3. Investment Securities

The following tables summarize acquisition costs and book values stated at fair value of securities with available fair values as of 31st March, 2003:

Available-for-sale securities

Securities with book values exceeding acquisition costs

2003	Millions of yen						
Туре	Acquisition	cost	Book	value	Differ	rence	
Equity securities	¥	2	¥	2	¥	0	
Total	¥	2	¥	2	¥	0	

2003	Thousands of U.S.dollars						
Туре	Acquisition of	cost	Book	value	Diffe	erence	
Equity securities	\$	17	\$	17	\$	0	
Total	\$	17	\$	17	\$	0	

Securities with book values not exceeding acquisition costs

2003	willions of yen					
Туре	Acquisition cost Book value Difference					
Equity securities						
Other	32  26   46					
Total						

2003	Thousands of U.S.dollars							
Туре	Acquisition cost	Book value	Difference					
Equity securities	\$ 9,792	\$ 8,178	\$ \(\triangle 1,614)\)					
Other	266	216	$\triangle 50$					
Total	\$ 10,058	\$ 8,394	\$ \$1,664					

The following tables summarize book values of securities with no available fair values as of 31st March, 2003:

2003	Millions of yen		Thousand	Thousands of U.S.dollars		
Туре	Book value					
Non-consolidated subsidiaries and affiliates securities Non-listed securities	¥	94 35	\$	782 291		
Total	¥	129	\$	1,073		

Available-for-sale securities with maturities are as follows:

2003	Millions of yen							
Туре	Within one year	Over one year but O within five years	Over ten years					
Investment trust	¥ —	¥ —	¥ 2	¥ —				
Total	¥ —	¥ —	¥ 2	¥ —				
2003	Thou	isands of U	J.S.dollars					
2003 Туре	Thou Within one year	Over one year but C		Over ten years				
		Over one year but C	Ver five years but					

The following tables summarize acquisition costs and book values stated at fair value of securities with available fair values as of 31st March, 2002:

Available-for-sale securities

Securities with book values exceeding acquisition costs

2002	Millions of yen					
Туре	Acquisitio	n cost	Book	value	Diffe	erence
Equity securities	¥	157	¥	184	¥	27
Total	¥	157	¥	184	¥	27
2002		The	ousand	s of U.	S.dolla	rs
Туре	Acquisitio	n cost	Book	value	Diffe	erence
Equity securities	\$	1,306	\$	1,531	\$	225
Total	\$	1.306	\$	1.531	\$	225
1 Ottai	Ť	-,		,	· ·	
Securities with book variables 2002		,		uisition ons of y		
Securities with book va		ceedin	Millio	ons of y	/en	erence
Securities with book va 2002 Type Equity securities	alues not ex	ceedin	Millie Book	ons of y	/en	erence
Securities with book va 2002 Type Equity securities Other	alues not ex Acquisitio ¥	cceedin <u>n cost</u> 1,251 5	Millio Book ¥	ons of y value 1,171 3	zen Diffe ¥	$\frac{\text{erence}}{\triangle 80}$ $\frac{\triangle 2}{\triangle 2}$
Securities with book va 2002 Type Equity securities	alues not ex Acquisitio	ceedin n cost 1,251	Millie Book	ons of y value	∕en Diff€	erence

2002	Thousands of 0.5.donars				
Туре	Acquisition cost	: Book	value	Diff	erence
Equity securities	\$ 10,408	\$	9,742	\$	$\triangle 666$
Other	41		25		$\triangle 16$
Total	\$ 10,449	) \$	9,767	\$	$\triangle 682$

The following tables summarize book values of securities with no available fair values as of 31st March, 2002:

2002	Millions of yen	Thousands of U.S.dollars			
Туре	Book value				
Non-consolidated subsidiaries and affiliates securities Non-listed securities	¥ 86 39	\$ 715 324			
Total	¥ 125	\$ 1,039			

Available-for-sale securities with maturities are as follows:

2002	Millions of yen							
Туре	Within one year	Over one year but within five years	Over ten years					
Investment trust	¥ —	¥ —	¥ 3	¥ —				
Total	¥ —	¥ —	¥ 3	¥ —				
	Thousands of U.S.dollars							
2002	Tho	usands of <sup>1</sup>	U.S.dollars	;				
2002 Type	Tho Within one year		U.S.dollars Over five years but within ten years					
		Over one year but	Over five years but					

#### 4. Leases

#### (a) Lessee

The following pro forma amounts present the acquisition costs, accumlated depreciation and net book value of the property leased to the Company and its consolidated subsidiaries as of 31st March, 2003 and 2002, which would have been reflected in the balance sheets if finance leases other than those which transfer the ownership of the leased proprety to the Company and its consolidated subsidiaries (which are currently accounted for as operating leases) were capitalized.

		Millions of yen				
	Ac	Acquistion		Accumulated		et book
		costs	dep	rection		value
2003						
Machinery and equipment	¥	1,670	¥	586	¥	1,084
Tools, furniture and other	77	71		49		22
2000	¥	1,741	¥	635	¥	1,106
2002	v	0.144	v	0.0.1	v	1 0 1 0
Machinery and equipment Tools, furniture and other	¥	2,144 102	¥	831 53	¥	1,313 49
1 0015, fulfilture allu otiler	¥	2,246	¥	884	¥	1,362
	-		_		_	,
		Thou	sands	of U.S. d	ollar	s
	Ac	quistion	Accumulated		Net book	
		costs	deprection		value	
2003						
Machinery and equipment	\$	13,893	\$	4,875	\$	9,018
Tools, furniture and other	<u></u>	591	<u>_</u>	408	•	183
2000	\$	14,484	\$	5,283	\$	9,201
2002 Mashimum and anniant	\$	17 0 27	\$	6.012	\$	10.094
Machinery and equipment Tools, furniture and other	ģ	17,837 849	à	6,913 441	¢	10,924 408
1 oois, furniture and other	\$	18,686	\$	7,354	\$	11,332

Lease payments of the Company and its consolidated subsidiaries relating to finance lease transactions accounted for as operating leases amounted to  $\pm 263$  million (\$2,188 thousand) and  $\pm 325$  million (\$2,704 thousand) for the years ended 31st March, 2003 and 2002, respectively.

Depreciation related to leased assets of the Company and its consolidated subsidiaries computed by the straight-line method over the lease terms for the years ended 31st March, 2003 and 2002, amounted to  $\pm$ 263 million ( $\pm$ 2,188 thousand) and  $\pm$ 325 million (\$2,704 thousand), respectively.

Future minimum payments (including the interest portion thereon) subsequent to 31st March, 2003 under finance leases other than those which transfer the ownership of the leased property to the Company and its consolidated subsidiaries are summarized as follows :

Year ending 31st March	Millio	ons of yen	sands of lollars
2004	¥	257	\$ 2,138
2005 and thereafter		849	7,063
	¥	1,106	\$ 9,201

#### (b) Lessor

The following amounts represent the acquisition costs, accumulated depreciation and net book value of the leased assets relating to finance leases accounted for operating lease at 31st March 2003 and 2002.

	Millions of yen					
	Acquistion costs		Accumulated deprection			t book value
2003						
Machinery and equipment	¥ ¥	1,574	¥	894	¥	680
	¥	1,574	¥	894	¥	680
2002	37	1.005	37	1.01.4	37	050
Machinery and equipment	$\frac{\underline{Y}}{\underline{Y}}$	1,887	¥	1,014	¥	873
	ŧ	1,887	¥	1,014	¥	873
			isands of U.S. dollars			
		Thou	sands	of U.S. d	ollars	;
		quistion	Accu	imulated	Ne	t book
2003			Accu		Ne	·
2003 Machinery and equipment		quistion	Accu	imulated	Ne	t book
2003 Machinery and equipment		equistion costs	Accu dep	imulated prection	Ne	t book value
	\$	equistion costs 13,095	Accu dep \$	mulated prection 7,438	Ne V	t book value 5,657
Machinery and equipment		equistion costs 13,095	Accu dep \$	mulated prection 7,438	Ne V	t book value 5,657

Lease income of the Company and its consolidated subsidiaries relating to finance lease transactions accounted for as operating leases amounted to  $\pm 308$  million (\$2,562 thousand) and  $\pm 338$  million (\$2,812 thousand) for the years ended 31st March, 2003 and 2002, respectively.

Depreciation related to leased assets of the Company and its consolidated subsidiaries computed using the straight-line method over the lease terms for the years ended 31st March, 2003 and 2002 amounted to \$218 million (\$1,\$14 thousand) and \$252 million (\$2,097 thousand), respectively.

Future minimum income (including the interest portion thereon) subsequent to 31st March 2003 under finance leases other than those which transfer the ownership of the leased property to the Company and its consolidated subsidiaries is summarized as follows:

Year ending 31st March	Millio	ns of yen	sands of lollars
2004	¥	255	\$ 2,121
2005 and thereafter		575	4,784
	¥	830	\$ 6,905

#### 5. Derivatives and hedge accounting

The Company and its consolidated subsidiaries use forward foreign currency contracts and interest rate swaps as derivative financial instruments only for the purpose of mitigating future risks of fluctuation of foreign currency exchange rates with respect to foreign currency receivables and payables and interest rate increases with respect to borrowings, within the amounts of floating rate borrowings.

Forward foreign currency and interest rate swap contracts are subject to risks of foreign exchange rate changes and interest rate changes, respectively.

The derivative transactions are executed and managed by the Company's Finance Department in accordance with the established policies and within the specified limits on the amounts of derivative transactions allowed.

The following summarizes hedging derivative financial instruments used by the Company and its consolidated subsidiaries and items hedged: Hedging instruments:

Forward foreign exchange contracts

Interest rate swap contracts

Hedged items:

Foreign currency trade receivables and trade payables

Interest on loans payable

The Company and its consolidated subsidiaries evaluate hedge effectiveness semi-annually by comparing the cumulative changes in cash flows from or the changes in fair value of hedged items and the corresponding changes in the hedging derivative instruments.

The following tables summarize market value information as of 31st March, 2003 and 2002 of derivative transactions for which hedge accounting has not been applied:

Interest related				(millior	ns of yen
		Year	ended 31	st March	i, 2003
	Туре	Contracted Over one year		Market value	Realized gains (losses)
	Interest rate swap Pay fixed, receive variable	¥5,000 —	¥— _	¥ (20)	¥ (20)
	Total	¥5,000	¥-	¥ (20)	¥ (20)

Interest related			(thousar	nds of U.S	6. dollers)
		Year	ended 31	st March	, 2003
	Туре	Contracted amount	Over one year	Market value	Realized gains (losses)
	Interest rate swap Pay fixed, receive variable	\$41,597	\$— —	\$(166)	\$(166)
	Total	\$41,597	\$-	\$(166)	\$(166)

(millions of yen) Interest related Year ended 31st March, 2002 Realized Market Туре Contracted Over one gains value amount (losses) year Items not traded Interest rate swap ¥5,000 ¥(104) ¥(104) ¥5.000 n exchanges Pay fixed, receive variable ¥5,000 ¥5,000 ¥(104) ¥(104) Total

Interest related			(thousar	nds of U.S	S. dollers)
				st March	, 2002
	Туре	Contracted amount Over one year		Market value	Realized gains (losses)
Items not traded on exchanges	Interest rate swap Pay fixed, receive variable	\$41,597 —	\$41,597 —	\$(865)	\$(865)
	Total	\$41,597	\$41,597	\$(865)	\$(865)

#### 6. Income Taxes

The aggregate statutory income tax rate used for calculation of deferred income tax assets and liabilities was 42.0% for the year ended 31st March, 2002. Effective for years commencing on 1st April, 2004 or later, according to the revised local tax law, income tax rates for enterprise taxes will be reduced as a result of introducing the assessment by estimation on the basis of the size of business. Based on the change of income tax rates, for calculation of deferred income tax assets and liabilities, the Company and consolidated domestic subsidiaries used the aggregate statutory income tax rates of 42.0% and 40.5% for current items and non-current items, respectively, at 31st March, 2003.

As a result of the change in the aggregate statutory income tax rates, deferred income tax assets before deduction of valuation allowance decreased by  $\pm 77$  milion (\$641thousand) and provision for deferred income taxes increased by  $\pm 2$  milion (\$17thousand) compared with what would have been recorded under the previous local tax law.

The following table summarizes the significant differences between the statutory tax rate and the effective tax rate for financial statement purposes for the years ended 31st March, 2003 and 2002:

	2003	2002
Statutory tax rate	42.0%	42.0%
Non-Japanese taxes	62.1	6.9
Non-deductible expenses	△ 9.2	$\triangle 0.8$
Per capital inhabitant tax	ightarrow 18.3	$\triangle 1.2$
Loss carried forward	93.6	—
Effect of change in aggregate		
statutory income tax rates	ightarrow 27.5	
Valuation allowance	riangle 183.5	$\triangle 55.6$
Prior year income tax		$\triangle 0.6$
Other	0.0	0.1
Effective tax rate	△ <b>40.8%</b>	△ 9.2%

Significant components of defferred tax assets and liabilities as of 31st March, 2003 and 2002 are as follows:

	Millons of yen				Thousands of U.S.dollar			S.dollars
	2003		2002		2003		2002	
Deferred tax assets;								
Allowance for								
doubtful accounts	¥	660	¥	2,090	\$	5,491	\$	17,388
Loss from valuation of								
inventories		329		375		2,737		3,120
Excess bonuses accrued		92		105		765		873
Loss from valuation of								
securities		2.409		3.512		20.042		29.218
Loss carried forward		2,252		2.519		18,735		20.957
Other		451		196		3,752		1,630
Total deferred						.,,,,=		
tax assets		6.193		8.797		51,522		73.186
Valuation allowance		6.041)		(8,673)	(	50,258)		(72,155)
Net deferred tax assets	¥	152	¥	124	\$	1,264	\$	1,031

#### 7. Short-term Borrowings

The interest rates on short-term borrowings from banks and an insurance company were 0.6% to 6.0%, with the weighted average rate of 3.0% as at 31st March, 2003 and 0.6% to 6.6% with the weighted average rate of 2.3% as at 31st March, 2002.

#### 8. Long-term Debt

Long-term debt as at 31st March, 2003 and 2002 consisted of the following:

	Millions	of ven	Thousa U.S.do	
-	2003	2002	2003	2002
1.0% to 4.7% mortgage loans from Japanese banks and financial institutions, due in installments through 2010	¥ 7,136	¥ 7,658	\$59,367	\$63,710
Zero coupon JPY convertib bonds payable Japanese ye due in 2004		996	_	8,286
4.32% debenture bonds, due in 2003	2,000	2,000	16,639	16,639
Zero coupon JPY convertible bonds payable Japanese Yen, due in 2004	6,000	6,000	49,917	49,917
1.16% debenture bonds due in 2003	220	220	1,830	1,830
Less-Current portion included in	15,356	16,874	127,753	140,382
current liabilities	(5,944) ¥ 9,412	(2,222) ¥14,652	(49,450) \$ 78,303	(18,486) \$121,896

Cash and cash equivalents of  $\pm 332$  million (\$2,762 thousand) and  $\pm 382$  million (\$3,178 thousand), trade notes and accounts receivable of  $\pm 646$  million (\$5,374 thousand) and  $\pm 877$  million (\$7,296 thousand), other current assets of  $\pm 445$  million (\$3,702 thousand) and  $\pm 463$  million (\$3,852 thousand), property, plant and equipment with a net book value of  $\pm 12,411$  million (\$103,253 thousand) and  $\pm 12,727$  million (\$105,882 thousand) and  $\pm 695$  million (\$5,782 thousand), at 31st March, 2003 and 2002, respectively, were pledged as collateral for certain short-term borrowings and long-term debt.

On 13th December, 1999, the Company and its consolidated subsidiaries issued the Zero coupon JPY convertible bonds of  $\pm$ 5,000 million. This convertible bonds were redeemed at 102.25% of its face value on 31st March, 2003.

The Company and its consolidated subsidiaries issued the 4.32% Euroyen debenture bonds of \$2,000 million at 28th April, 2000, the Zero coupon JPY convertible bonds of \$6,000 million at 11th September, 2000, and the 1.16% debenture bonds of \$220 million at 25th September, 2000.

The convertible bonds are convertible into common stock at option of the holders currently at conversion price of \$709 per share. During the year ended 31st March, 2003, none of the convertible bonds were converted.

The holders of the convertible bonds have rights to have them redeemed at 101.50% of its face value. If they execute their right during the period between 1st September, 2003 and 12th September, 2003, the Company needs to redeem this convertible bonds on 30th September, 2003 at the promised rate above.

As is customary in Japan, substantially all of the bank borrowings are subject to a general agreement with each bank which provides, among other things, that the bank may request additional security for the loans concerned and may treat any security furnished to the bank for all present and future indebtedness and has the right to offset cash deposited against any short-term or long-term debt that becomes due, and, in case of default and certain other specified events, against all other debt payable to the bank. The Company has never been requested to submit such additional security.

As at 31st March, 2003, the aggregate annual maturity of long-term debt subsequent to 31st March, 2004, were as follows:

Year ending 31st March	Milli	ons of yen	sands of dollars
2005	¥	7,664	\$ 63,761
2006		1,029	8,561
2007		280	2,329
2008		228	1,897
2009 and thereafter		211	1,755
	¥	9,412	\$ 78,303

#### 9. Employees' Severance and Retirement Benefits

The liabilities for employees' severance and retirement benefits included in the liability section of the consolidated balance sheets consist of the following:

	Millions of yen			Ţ	Thousands of U.S.dollars			
	-							
	2	003	20	02	20	)03	- 2	002
Projected benefit								
obligation	¥∆I	l <b>,45</b> 3	$F \triangle 1$	,317	\$△1	2,088	\$△]	10,957
Less fair value of								
_plan assets		681		785		5,666		6,531
Funded status	$\bigtriangleup$	772	$\bigtriangleup$	532	$\triangle$ (	6,422	$\bigtriangleup$	4,426
Unrecognized net								
transition obligation		82		115		682		957
Unrecognized actuarial los	ss	432		313		3,594		2,604
Liability for severance and	ł							
retirement benefit, net	$\bigtriangleup$	258	$\bigtriangleup$	104	$\triangle$	2,146	$\bigtriangleup$	865
Prepaid pension expenses		0		17		0		142
Liability for severance								
and retirement benefit	$\mathbf{Y}$	258	¥△	121	\$△	2,146	$\Delta$	1,007

Included in the consolidated statements of operations for the years ended 31st March, 2003 and 2002 are severance and retirement benefit expenses comprised of the following:

	Million	s of ven	Thousands of U.S.dollars		
	2003	2002	2003	2002	
Service costs-benefits earned during the year	¥ 166	¥ 190	\$1,381	\$1,581	
Interest cost on projected benefit obligation	32	40	266	333	
Expected return on plan assets	$\triangle 23$	$\triangle 42$	△ <b>191</b>	$\triangle 350$	
Unrecognized actuarial loss Amortization of net	64	56	532	466	
transition obligation Additional payments for	33	56	275	466	
retired employees Severance and retirement		186		1,547	
benefit expenses	¥ 272	¥ 486	\$2,263	\$4,043	

The discount rate used by the Company were 2.0% and 2.5% for the years ended 31st March, 2003 and 2002. And the rate of expected return on plan assets were 3.0% and 3.5% for the years ended 31st March, 2003 and 2002, respectively. The estimated amount of all retirement benefits to be paid at the future retirement date is allocated equally to each service year using the estimated number of total service years. Actuarial gains and losses are recognized in the consolidated statements of operations using the declining-balance method over 10 years.

The Company offered early retirement program during fiscal 2002. As a result of this action, the Company charged the related cost of  $\pm 259$  million (\$2,155 thousand) as additional benefits in the consolidated statement of operations for fiscal 2002.

#### 10. Shareholders' Equity

Under the Commercial Code of Japan, the entire amount of the issue price of shares is required to be accounted for as capital, although a company may, by resolution of its Board of Directors, account for an amount not exceeding one-half of the issue price of the new shares as additional paid-in capital.

Effective 1st October, 2001, the Commercial Code provides that an amount equal to at least 10% of cash dividends and other cash appropriations shall be appropriated and set aside as a legal earnings reserve until the total amount of legal earnings reserve and additional paid-in capital equals 25% of common stock. The legal earnings reserve and additional paid-in capital may be used to eliminate or reduce a deficit by resolution of the shareholders' meeting or may be capitalized by resolution of the Board of Directors. On condition that the total amount of legal earnings reserve and additional paid-in capital remains being equal to or exceeding 25% of common stock, they are available for distribution by the resolution of shareholders' meeting.

The maximum amount that the Company can distribute as dividends is calculated based on the non-consolidated financial statements of the Company and in accordance with the Commercial Code.

#### 11. Per Share Data

Net income per share is based on the weighted average number of outstanding shares of common stock.

Diluted net income per share is based on the weighted average number of outstanding shares of common stock and common stock equivalents. The Zero coupon JPY convertible bonds were considered as common stock equivalents. Because of net loss reported for the years ended 31st March, 2003 and 2002, a disclosure of the information on diluted net income per share is not required.

Effective 1st April, 2002, the Company adopted the new accounting standard for earnings per share and related guidance (Accounting Standards Board Statement No.2, "Accounting Standard for Earnings Per Share" and Financial Standards Implementation Guidance No.4, "Implementation Guidance for Accounting Standard for Earnings Per Share," issued by the Accounting Standards Board of Japan on 25th September, 2002)

The adoption of the new accounting standard had no impact on the financial statements.

#### 12. Commitments and Contingent Liabilities

Under the Company's capital expenditure program, management estimates that approximately  $\pm$ 930 million (\$7,737 thousand) will be expended during the year ending 31st March, 2004.

As at 31st March, 2003, the Company and certain subsidiaries were contingently liable for discounted notes receivable with banks of 2,243 million (\$18,661 thousand).

#### **13. Related Party Transactions**

The Company purchases raw materials from Mep Co., Ltd. ("Mep"), and also receive the money related to supply of raw materials and rent of office and plant from Mep. More than 50% of Mep is owned by a director and former director of the Company.

During the years ended 31st March, 2003 and 2002, the Company had the following transactions with Mep:

	Millions	of yen	Thousands of U.S.dollars		
	2003	2002	2003	2002	
Purchase of raw materials	¥ 792	¥ 264	\$6,589	\$2,196	
Supply of raw materials	120	34	998	283	
Receipt of rent	10	10	83	83	

Dues from and dues to Mep as of 31st March, 2003 and 2002 were as follows:

	Μ	Millions of yen			Thousands of U.S.dollars		
	20	003	200	)2	2003	2002	
Trade notes and accounts payable Other current assets	¥	153 25	¥	22 2	\$1,273 208	\$183 17	

#### 14. Segment Information

#### (a) Business Segment Information

The Company and its consolidated subsidiaries operate primarily in the production and sales of machine tools, industrial tools and others. Machine tools comprise CNC-EDM such as linear servo motor equipped high speed die-sinking EDM, wire-cut EDM, high speed small hole drilling EDM, machining center and equipment for these machine; industrial tools comprise injection molding machine, linear servo motor equipped pressing machine, and equipment for these machine; others comprise CAD/CAM system for mold design and production, computer softwares for FA network applications, ceramic products and related machine, and equipment for these machine.

	Millions of yen						
2003	Machine tools	Industrial tools	Others	Total	Eliminations and corporate	Consolidated	
Sales to third parties	¥ 26,146	¥ 6,435	¥ 4,763	¥ 37,344	¥ —	¥ 37,344	
Intersegment sales and							
transfers	164	16	2	182	(182)		
Total sales	26,310	6,451	4,765	37,526	(182)	37,344	
Cost of sales and							
selling, general and							
administrative expenses	23,475	6,143	4,525	34,143	1,042	35,185	
Operating income	2,835	308	240	3,383	(1,224)	2,159	
Identifiable assets	31,547	5,569	6,972	44,088	9,419	53,507	
Depreciation	1,161	166	368	1,695	66	1,761	
Capital expenditure	804	34	241	1,079	3	1,082	

	Thousands of U.S. dollars							
2003	Machine tools	Industrial tools	Others	Total	Eliminations and corporate	Consolidated		
Sales to third parties	\$ 217,521	\$ 53,536	\$ 39,625	\$ 310,682	\$ —	\$ 310,682		
Intersegment sales and								
transfers	1,364	133	17	1,514	(1,514)			
Total sales	218,885	53,669	39,642	312,196	(1,514)	310,682		
Cost of sales and								
selling, general and								
administrative expenses	195,299	51,107	37,645	284,051	8,669	292,720		
Operating income	23,586	2,562	1,997	28,145	(10,183)	17,962		
Identifiable assets	262,454	46,331	58,004	366,789	78,361	445,150		
Depreciation amortization	9,659	1,381	3,062	14,102	549	14,651		
Capital expenditure	6,689	283	2,005	8,977	25	9,002		

		Millions of yen								
2002		Industrial			Eliminations					
	Machine tools	tools	Others	Total	and corporate	Consolidated				
Sales to third parties	¥ 25,603	¥ 4,022	¥ 3,820	¥ 33,445	¥ —	¥ 33,445				
Intersegment sales and										
transfers	57	64	149	270	(270)					
Total sales	25,660	4,086	3,969	33,715	(270)	33,445				
Cost of sales and										
selling, general and										
administrative expenses	26,106	4,783	4,273	35,162	572	35,734				
Operating loss	(446)	(697)	(304)	(1,447)	(842)	(2,289)				
Identifiable assets	32,227	6,585	6,591	45,403	8,482	53,885				
Depreciation	1,137	178	363	1,678	61	1,739				
Capital expenditure	877	256	378	1,511	33	1,544				
			Thousands of	f U.S. dollars						
2002		Industrial			Eliminations					
	Machina toola	toolo	Othoma	Tatal	and asymptote	Concolidate				

2002	Indust		0.1	<b>(D</b> ) 1	Eliminations		
	Machine tools	tools	Others	Total	and corporate	Consolidated	
Sales to third parties	\$ 213,004	\$ 33,461	\$ 31,780	\$ 278,245	\$ —	\$ 278,245	
Intersegment sales and							
transfers	474	532	1,240	2,246	(2,246)		
Total sales	213,478	33,993	33,020	280,491	(2,246)	278,245	
Cost of sales and							
selling, general and							
administrative expenses	217,188	39,792	35,549	292,529	4,759	297,288	
Operating loss	(3,710)	(5,799)	(2,529)	(12,038)	(7,005)	(19,043)	
Identifiable assets	268,111	54,784	54,834	377,729	70,566	448,295	
Depreciation	9,459	1,481	3,020	13,960	508	14,468	
Capital expenditure	7,296	2,130	3,145	12,571	274	12,845	

### (b) Geographical Segment Information

Geographical segment information for the years ended 31st March, 2003 and 2002 was as follows

	Millions of yen							
2003	Ţ			T		<b>m</b> 1	Eliminations	0 111
	Japan		America	Europe	Asia	Total	and corporate	Consolidated
Sales to third parties	¥ 23,8	85	¥ 2,709	¥ 3,733	¥ 7,017	¥ 37,344	¥ —	¥ 37,344
Interarea sales and								
transfers	6,3	80	206	118	6,991	13,695	(13,695)	
Total sales	30,2	65	2,915	3,851	14,008	51,039	(13,695)	37,344
Cost of sales and selling,								
general and administrativ	/e							
expenses	27,4	16	3,457	4,187	13,153	48,213	(13,028)	35,185
Operating income (loss)	2,8	49	(542)	(336)	855	2,826	(667)	2,159
Identifiable assets	35,2	71	2,765	3,883	11,563	53,482	25	53,507
	Thousands of U.S. dollars							
2003							Eliminations	
	Japan		America	Europe	Asia	Total	and corporate	Consolidated
Sales to third parties	\$ 198,7	10	\$ 22,537	\$ 31,057	\$ 58,378	\$ 310,682	\$	\$ 310,682
Interarea sales								
interarea sales								
and transfers	53,0	<u>79</u>	1,714	981	58,161	113,935	(113,935)	
	<u> </u>	<u> </u>	<u>1,714</u> 24,251	<u>981</u> 32,038	<u>58,161</u> 116,539		·	310,682
and transfers Total sales Cost of sales and selling,	251,7	<u> </u>			<u>,</u>		·	310,682
and transfers Total sales Cost of sales and selling, general and administrativ	251,7 7e	89	24,251	32,038	116,539	424,617	(113,935)	
and transfers Total sales Cost of sales and selling, general and administrativ expenses	251,7 7e 228,0	89 87	24,251	32,038	116,539	424,617	(113,935)	292,720
and transfers Total sales Cost of sales and selling, general and administrativ	251,7 7e	89 87 02	24,251	32,038	116,539	424,617 401,106 23,511	(113,935) (108,386) (5,549)	310,682 292,720 <u>17,962</u> 445,150

	Millions of yen												
2002	Ja	pan	America		Europe		Asia		Total		minations corporate	Cor	nsolidated
Sales to third parties	¥	20,574	¥ 3,21	6	¥ 3,893	¥	5,762	¥	33,445	¥		¥	33,445
Interarea sales													
and transfers		5,275	4]	.0	29		6,656		12,370		(12,370)		
Total sales		25,849	3,62	26	3,922		12,418		45,815		(12,370)		33,445
Cost of sales and selling,													
general and administrativ	/e												
expenses		27,319	4,14	18	4,486		12,154		48,107		(12,373)		35,734
Operating income (loss)		(1,470)	(52	2)	(564)		264	_	(2,292)		3		(2,289)
Identifiable assets		39,200	4,60	)4	3,966		11,024		58,794		(4,909)		53,885
	Thousands of U.S. dollars												
2002	Ja	pan	America		Europe		Asia		Total		minations corporate	Cor	nsolidated
Sales to third parties	\$	171,165	\$ 26,75	55	\$ 32,388	\$	47,937	\$	278,245	\$		\$	278,245
Interarea sales		,					,		,				
and transfers		43,885	3,41	.1	241		55,374		102,911		(102,911)		_
Total sales		215,050	30,16	56	32,629		103,311		381,156		(102,911)		278,245
Cost of sales and selling, general and administrativ	/e												
expenses		227,280	34,50	)9	37,321		101,115		400,225		(102,937)		297,288
Operating income (loss)		(12,230)	(4,34	3)	(4,692)		2,196		(19,069)		26		(19,043)
Identifiable assets		326,123	38,30	)3	32,995		91,714		489,135		(40,840)		448,295

### (c) Overseas Sales Information

The amount of overseas sales and the ratios thereof to consolidated net sales for the years ended 31st March, 2003 and 2002, were summarized as follows:

	Mill				ns of Yen			
	A	merica	Europe		Asia			Total
2003								
Overseas sales	¥	2,804	¥	3,939	¥	11,378	¥	18,121
Consolidated net sales		—		—		—		37,344
The ratio of overseas sales to								
consolidated net sales		7.5%		10.5%		30.5%		48.5%
2002								
Overseas sales	¥	3,541	¥	4,057	¥	8,621	¥	16,219
Consolidated net sales								33,445
The ratio of overseas sales to								
consolidated net sales		10.6%		12.1%		25.8%		48.5%
		Thousands of U.S. dollar						
	A	merica	Europe		Asia			Total
2003								
Overseas sales	\$	23,328	\$	32,770	\$	94,659	\$	150,757
Consolidated net sales		—		—		—		310,682
The ratio of overseas sales to								
consolidated net sales		7.5%		10.5%		30.5%		48.5%
2002								104000
2002 Overseas sales	\$	29,459	\$	33,752	\$	71,722	\$	134,933
	\$	29,459	\$	33,752 —	\$	71,722	\$	
	\$	29,459 	\$	33,752	\$	71,722	\$	134,933 278,245

### **Independent Auditors' Report**

To the Shareholders and Board of Directors of Sodick Co., Ltd.:

We have audited the accompanying consolidated balance sheets of Sodick Co., Ltd. and subsidiaries as of 31st March, 2003 and 2002, and the related consolidated statements of operations, shareholers' equity and cash flows for the years then ended, expressed in Japanese yen. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Sodick Co., Ltd. and subsidiaries as of 31st March, 2003 and 2002, and the consolidated results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in Japan as described in Note 1 to the consolidated financial statements.

The consolidated financial statements as of and for the years ended 31st March, 2003 and 2002 have been translated into United States dollars solely for the convenience of the reader. We have recomputed the translation and, in our opinion, the consolidated financial statements expressed in Japanese yen have been translated into United States dollars on the basis set forth in Note 1 to the consolidated financial statements.

Asahi + Co.

Tokyo, Japan 26th June, 2003

## **Main Products**

**CNC die-sinking EDM** FINE Sodick AQ, AM and A Series

**CNC wire-cut EDM** FINE Sodick AQ, AP and EXC Series

High-speed Small Hole Drilling EDM K Series

Nano Machine NANO-100

Machining Center MC Series

Automatic 3D Mold Design System (CAD/CAM) and Computer Softwares for FA network applications DiPro and PRMSystems Series

**Injection Molding Machines** TUPARL Series

**Linear Servo Motor and Motion Controller** SL, ST and SC Series

Pressing Center SP Series

High-quality Ceramics FINEXCERA

## **Board of Directors**

(As of 26th June, 2003)

**Chairman** Masaaki Suzuki

**President** Shigeo Shioda

Vice-President Yoshitaka Maruta

Senior Managing Director Akio Hosaka

Managing Directors Takashi Yamamoto Kazuo Kato

Directors Takeshi Ichikawa Kousaku Karato Keisuke Takagi

Corporate Standing Statutory Auditor Haruhiko Nishijima

### **Corporate Statutory Auditors**

Sadao Simoyama Sakuo Ueno Saeji Kusunoki

## **Company Location**

#### Sodick Co., Ltd.

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#### **Overseas Subsidiaries**

Sodick Europe GmbH Nordendstrasse 57-61, D-64546, Moerfelden-Walldorf, Germany Tel: 49-610-596190 Fax: 49-610-5961921

#### Sodick (H.K.) Co., Ltd.

Unit 1201, One Peking, No. 1 Peking Rood, Tsim Sha Tsui, Kowloon, Hong Kong Tel: 852-2721-0200 Fax: 852-2612-0562

#### Sodick Singapore Pte., Ltd.

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### Sodick Electromechanical (Shanghai)

Co., Ltd. No. 1058, Hu Qing Ping High Way, Minhang District, Shanghai, 201105, P.R.China Tel: 86-21-64216069 Fax: 86-21-54471840

#### Sodick International Trading (Shenzhen) Co., Ltd.

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#### Suzhou Sodick Special Equipment Co., Ltd.

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#### Sodick (Thailand) Co., Ltd.

60/84 Moo-19, Soi-19, Navanakorn Industrial Estate Zone 3, Phaholyothin Road, Klongneung, Klongluang, Patumthani 12120, Thailand Tel: 66-2-529-2450<sup>~</sup>6 Fax: 66-2-529-2459 Sodick Inc. 851 Feehanville Drive, Mount Prospect, IL. 60056, U.S.A. Tel: 1-847-759-6700 Fax: 1-847-759-6701

#### **Sodick America Corporation**

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#### Sodick (Taiwan) Co., Ltd.

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#### Sodick (Malaysia) Sdn., Bhd.

No.18 Jalan Rotan Tanah Taman Ria, Plentong 81750 Masai, Johor Bahru Takzim, Malaysia Tel: 60-7-388-8661 Fax: 60-7-388-8663

#### Shanghai Sodick Software Co., Ltd.

471 Gui Ping Road, Xu Hui District, Shanghai, 200233, P.R. China Tel: 86-21-64851533 Fax: 86-21-64851785

# Suzhou Sodick-Sanguong Machinery Electric Co., Ltd.

158 Chuangye Road, New District, Suzhou, 215011, P.R. China Tel: 86-512-68252800 Fax: 86-512-68253925

#### Suzhou STK Foundry Co., Ltd.

37 Xiyuan Road, Suzhou, 215008, P.R. China Tel: 86-512-67232998 Fax: 86-512-67231461

#### Sodick Engineering Service

(Thailand) Co., Ltd. 344/1 344/4 Soi Soonvijai 4, Rama 9 Road, Bangkapi, Huaykwang, Bangkok 10320, Thailand Tel: 66-2-716-8350 Fax: 66-2-716-8360



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